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REPORT TO THE GENERAL ASSEMBLY

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# **Vermont Medicaid Next Generation Pilot Program**

**Act 124 of 2018**

*Submitted to*

House Committee on Appropriations  
House Committee on Human Services  
House Committee on Health Care  
Senate Committee on Appropriations  
Senate Committee on Health and Welfare  
Health Reform Oversight Committee  
Green Mountain Care Board  
Office of the Health Care Advocate  
Medicaid and Exchange Advisory Board

*Submitted by*

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June 15, 2018

This report is submitted to fulfill the requirements of Act 124 of 2018, *An Act Relating to Reporting Requirements for the Second Year of the Vermont Medicaid Next Generation ACO Pilot Project*.<sup>1</sup> The report provides a summary of pilot project performance from January through May 2018 and proceeds in three sections. Section A offers a brief implementation update. Section B sets forth and discusses each Act 124 requirement. Section C contains appendices that provide more detailed information on pilot project performance. The June 15, 2017 report submission to fulfill the requirements of Act 25 of 2017 includes an overview of the program and its financial model that may serve as a helpful reference to policymakers.<sup>2</sup>

## **Section A: Vermont Medicaid Next Generation ACO Pilot Program Implementation Update**

DVHA and OneCare Vermont began this pilot program upon executing the Vermont Medicaid Next Generation (VMNG) contract in February of 2017. DVHA and OneCare engaged in negotiations to extend the pilot program to 2018, and executed a contract amendment in December 2017 for the 2018 performance year. In 2018, OneCare Vermont is managing the quality and cost of care for approximately 42,000 Medicaid members in ten communities. This report, the first of three required by Act 124 of 2018, includes information about the first five months of implementation for the 2018 performance year. Throughout 2017 and into 2018, DVHA and OneCare have worked together to improve the collection and reporting of information relating to program implementation, and to address operational challenges as they arise.

### *Key Progress:*

- DVHA and OneCare elected to exercise one of the four optional one-year extensions permitted by the VMNG contract. A one-year extension enables DVHA and OneCare to continue the program for the 2018 calendar year. DVHA and OneCare highlighted several mutual goals for a 2018 performance year when entering into negotiations:
  - Minimize programmatic changes from 2017 to 2018 to provide stability for ACO-based reform as commercial and Medicare Next Generation ACO programs begin.
  - Increase the number of communities voluntarily participating in the program.
  - Increase the number of Medicaid beneficiaries attributed to the ACO.
  - Ensure programmatic alignment between the VMNG, Medicare, and commercial payer programs in 2018 per the requirements of the Vermont All-Payer ACO Model Agreement.

Negotiations concluded during the fourth quarter of 2017 and a contract amendment was executed in December 2017 with a start date of January 1, 2018.

- Several modest programmatic adjustments were made for the 2018 performance year despite the goal of minimizing program changes. These changes include:
  - Expanding the waiver of prior authorizations to all providers (the waiver will still only be available for Medicaid members who are attributed to OneCare, and for services for which the ACO is financially accountable).
  - Removing the ability for specialist providers to attribute members to the ACO (all attribution will be based on an individual's relationship with a primary care provider).

<sup>1</sup> See <https://legislature.vermont.gov/assets/Documents/2018/Docs/ACTS/ACT124/ACT124%20As%20Enacted.pdf>.

<sup>2</sup> See <http://legislature.vermont.gov/assets/Legislative-Reports/DVHA-ACT-25-VMNG-ACO-Report-to-Legislature-June-15-2017.pdf>.

- Making minor adjustments to the list of quality measures used to evaluate ACO performance (including the addition of patient experience survey measures).
- DVHA and OneCare successfully transitioned from the first year to the second year of the program, implementing the above programmatic adjustments. Impacts of these changes on day-to-day operations were identified and targeted for mitigation in a timely manner, enabling DVHA and OneCare to smoothly transition into the program's second year. DVHA and OneCare continue to work closely to ensure that any new operational challenges that arise through the life of the program are identified and resolved in a timely manner.
- Following the first year of experience with program implementation and reporting, DVHA and DXC Technology (DVHA's fiscal intermediary) have worked together to identify a series of systems changes that will improve DVHA's ability to report on the program's financial performance in a more automated and customizable way. Specific improvements that have been identified for development during 2018 include:
  - Addition of data fields in Medicaid systems that will store information about ACO providers' Health Service Area designations, organizational affiliations (e.g. hospital-owned clinics will be identified as being affiliated with a specific ACO-participating hospital), and participation in ACO pilots (for example, the Comprehensive Payment Reform—or CPR—pilot in which independent practices may elect to be paid prospectively instead of fee-for-service).
  - Addition of an "ACO Out-of-Network Fee-for-Service" flag at the time of claims processing, to automate DVHA's ability to report on the ACO's Out-of-Network expenditure (the current process relies on DXC to provide summary information and supporting claims extracts for each report).
  - Creation of new data storage tables for ACO financial information to allow DVHA Business Office and Analytic staff to more easily access the claim-level details that support summary financial reporting (the current process relies on DXC to provide supporting claims extracts for each report).

DVHA will report on progress related to the development and use of these solutions in the September 15<sup>th</sup> submission.

*Key Challenges:*

- As noted above, one of the more prominent programmatic changes made between year one and year two of the program was the expansion of the prior authorization waiver to all providers (regardless of their affiliation with the ACO) for ACO-attributed members and services. Because the waiver now affects providers who may not interact with or be aware of the ACO, this posed a unique challenge to educate non-ACO providers that they no longer need to seek prior authorization for certain members and services. Communication materials were developed, and a fax-back process was implemented whereby any prior authorization requests received by DVHA that qualified for the prior authorization waiver under the ACO program triggered a return fax from DVHA explaining the waiver and the ACO program. The fax-back process was implemented successfully, but there is still confusion in the provider community around the waiver regarding when and how it applies. DVHA and OneCare have recognized the need for further provider education and clarification around this program feature and are jointly developing materials and planning for targeted provider education sessions.
- DVHA continues to refine VMNG financial reporting in the 2018 performance year. DVHA, OneCare, and DXC continue to work together to ensure that reporting strategies are aligned, data sources are consistent, and exclusions are applied uniformly. A barrier to accurate financial reporting and validation between the three entities relates to confidential claims (claims that have been flagged for services related to alcohol or substance use disorder and/or treatment,

around which there are strict federal rules regarding how they can be shared and with whom). Because these claims cannot be shared with OneCare at this time, OneCare necessarily has a different claims data set than DVHA and DXC; this has posed a challenge for financial validation exercises. DVHA, OneCare, and DXC will continue to work together in 2018 to ensure accurate information about expenditure is available to OneCare when they are unable to receive detailed claims data for this reason.

The transition to the 2018 performance year was met with relatively few disruptions to day-to-day operations, due to continual operational improvements and processes for communication and problem-solving that were developed throughout the first performance year. Regular meetings between DVHA and OneCare operational teams and a collaborative approach to implementation have ensured that a continuous feedback mechanism is in place, giving staff the ability to make operational adjustments as needed. As a result, VMNG program operations have become further streamlined over the course of the program. Additional coordination between DVHA and OneCare will be required to maintain and optimize operations ongoing. Both partners are committed to this continual process improvement and to transparency in reporting on program performance.

DVHA and OneCare continue to work together to summarize and validate data about the financial and quality performance for the 2017 program year. Both parties are committed to ensuring the accuracy of data used to evaluate program performance, and evaluating the consistency across DVHA, DXC, and OneCare data sources is a key, ongoing activity. Reconciliation activities are not complete at the time of this report's submission; final information about ACO financial and quality performance for the 2017 pilot year is expected to be released in July 2018 and a full summary will also be included in DVHA's September 15<sup>th</sup> Act 124 report submission.

## ***Section B: Vermont Medicaid Next Generation ACO Pilot Project Performance: January 1 – June 15, 2018***

### *Financial Performance*

Table 1 sets forth ACO financial performance in the first four months of Calendar Year 2018 (January 1, 2018 – April 30, 2018 dates of service). At the time of this report submission, DVHA has not yet received reports from DXC summarizing expenditure for May of 2018. The table includes several components:

- Funds paid prospectively to OneCare by DVHA on a monthly basis.
- Zero-paid “shadow claims” that are submitted by providers, used to understand what services were delivered and to calculate the cost of services delivered (according to the Medicaid fee-for-service fee schedule) that were covered by the prospective payment from DVHA to OneCare.
- Fee-for-service claims paid by DVHA on behalf of OneCare (claims for services received by Medicaid members attributed to the ACO from providers in the ACO network who have elected to continue to be reimbursed on a fee-for-service basis, and from providers outside the ACO network).

Overall, expenditures for the program in 2018 to date are compared to expected expenditure as an indicator of general financial performance. The Expected Total Cost of Care is derived based on actuarial projections of the cost of care in 2018 for the population of prospectively attributed Medicaid members, as detailed in Attachment B of the 2018 VMNG program contract.<sup>3,4</sup>

Caution should be exercised when using the information presented to evaluate program performance. The data provided should be viewed as preliminary and subject to change because it still does not have sufficient claims run out to meaningfully assess the program nor does it factor in claims or payments that will need to be reconciled because of attribution changes over time. This program is designed to consider 180 days as a sufficient period of time for claims to have been completed. This means that DVHA will not have complete information on what services were provided to the attributed population during the time period of January through April until later this year.

Overall, the claims lag will cause the cost of care for members to be understated. Accordingly, we should expect the value of the claims for this time period, and the cost of care, to increase over time until all claims have been reported. In combination, the claims lag and fixed prospective payment will both understate the cost of care and tend to make the ACO appear better-off financially than it is until the final reconciliation. OneCare has adopted a methodology to forecast the incurred but not reported (IBNR) claims in order to have a more timely understanding of member spending. DVHA and OneCare have consulted on OneCare’s use of the IBNR factor in its reporting to the OneCare network, but the IBNR factor is not included in this report submission to ensure alignment with DVHA’s and DXC’s current records of program expenditure.

Appendix B further breaks out program spending by category, including payments each month allocated for the cost of care, administrative fees, care coordination support, and Primary Care Case Management

<sup>3</sup> DVHA engaged Wakely Consulting Group to calculate 2018 ACO rates, including the Expected Total Cost of Care. These rates were also reviewed by OneCare and the Green Mountain Care Board, and by the actuarial firms with which they contracted at the time (Milliman and Lewis & Ellis, respectively).

<sup>4</sup> See page 71 here: <http://dvha.vermont.gov/administration/onecare-32318-am2-final-signed.pdf>.

fees. In prior reports regarding implementation of the 2017 VMNG performance year, DVHA and OneCare worked together to summarize financial performance at the hospital- and Health Service Area-levels. DVHA is presently working with DXC to enhance reporting capabilities at these levels. As such, information about 2018 financial performance at the hospital- and Health Service Area-levels is not available at this time. This information will be included in Appendix B in future report submissions.

At the time of this report, OneCare's overall actual expenditure in January of 2018 has been higher than the expected expenditure for the corresponding month; actual expenditure in February through April has been lower than the expected expenditure for those months. Zero-paid shadow claims for services included in the prospective payment total to less than the expected amounts in every month of 2018 to date. This is consistent with the intent of the incentives of the payment model, and results in a smaller loss against the true delivery expense to deliver the services. This will help ensure provider commitment to the predictable model, and improvements in access and quality for Medicaid enrollees. The fee-for-service payments that DVHA issues on OneCare's behalf have been higher than expected in some months and lower than expected in others. In total, OneCare's actual expenditure to date is approximately \$650,000 less than expected. Notably, the margin between actual and expected spending is broad when examining financial performance for April. This shows the disproportionate impact of the claims lag on the most recent month of performance; however, claims lag also impacts January through March financial performance as evaluated at this time.

Overall, the focus of the ACO program is on improving health and delivering high quality health care while creating a financial model capable of producing predictable and sustainable health care costs. DVHA will continue to analyze the financial, clinical, and quality performance of the program to determine its efficacy and to determine whether the ACO program generally, and the fixed prospective payments to hospitals specifically, are contributing to an overall moderation in DVHA health care spending.

Final information about ACO financial performance for the 2017 pilot year of the Vermont Medicaid Next Generation ACO program is expected to be publicly released in July 2018 and a full summary will also be included in DVHA's September 15<sup>th</sup> Act 124 report submission.

**Table 1. Overview of VMNG Financial Performance, January through April, 2018**

	January	February	March	April	Q1	Year-to-Date
<b>Attribution<sup>^</sup></b>	42,342	42,005	41,545	41,169		
<b>DVHA Payment to ACO*</b>	\$ 6,415,190	\$ 6,364,814	\$ 6,291,544	\$ 6,227,134	\$ 19,071,547	\$ 25,298,681
<b>Total Expected Shadow FFS</b>	\$ 6,034,112	\$ 5,986,769	\$ 5,917,639	\$ 5,856,613	\$ 17,938,519	\$ 23,795,132
<b>Total Actual Shadow FFS</b>	\$ 5,533,382	\$ 5,022,280	\$ 4,911,838	\$ 4,449,316	\$ 15,467,500	\$ 19,916,816
<b>Shadow FFS Over (Under) Spend</b>	\$ (500,729)	\$ (964,488)	\$ (1,005,801)	\$ (1,407,297)	\$ (2,471,019)	\$ (3,878,316)
<b>Total Expected FFS</b>	\$ 4,465,897	\$ 4,427,542	\$ 4,378,286	\$ 4,331,570	\$ 13,271,724	\$ 17,603,294
<b>Actual FFS - In Network</b>	\$ 2,297,020	\$ 2,168,653	\$ 2,194,913	\$ 1,783,191	\$ 6,660,586	\$ 8,443,777
<b>Actual FFS - Out of Network</b>	\$ 2,510,489	\$ 1,968,197	\$ 2,132,977	\$ 1,893,452	\$ 6,611,663	\$ 8,505,115
<b>Total Actual FFS</b>	\$ 4,807,509	\$ 4,136,850	\$ 4,327,890	\$ 3,676,643	\$ 13,272,249	\$ 16,948,892
<b>FFS Over (Under) Spend</b>	\$ 341,612	\$ (290,691)	\$ (50,396)	\$ (654,927)	\$ 524	\$ (654,403)
<b>Expected Total Cost of Care</b>	\$ 10,500,008	\$ 10,414,310	\$ 10,295,925	\$ 10,188,183	\$ 31,210,244	\$ 41,398,426
<b>Actual Total Cost of Care</b>	\$ 10,841,621	\$ 10,123,619	\$ 10,245,528	\$ 9,533,256	\$ 31,210,768	\$ 40,744,024
<b>Total Cost of Care Over (Under) Spend</b>	\$ 341,612	\$ (290,691)	\$ (50,396)	\$ (654,927)	\$ 524	\$ (654,403)

Report: Claims Runout through 06/01/2018

<sup>^</sup> Defined as number of individuals for whom a monthly prospective payment was made.

\*Includes funds for cost of care, administrative fees, care coordination support, and Primary Care Case Management (PCCM) fees.

Note 1: Additional claims run-out is expected for all months of 2018; however, the impact of the claims-lag is particularly pronounced for the month of April.

Note 2: As noted in Section A of this report, DVHA and DXC have worked together to identify a series of systems changes that will improve DVHA's ability to report on the program's financial performance. One such change will improve DVHA's ability to report on the ACO's Out-of-Network expenditure. The monthly Out of Network totals in this report are subject to ongoing validation with DVHA, DXC, and OneCare to ensure all of the appropriate exclusions have been applied.

## *Quality Performance*

At the time of this report, 2018 quarterly data is not available for the quality indicators included in the VMNG contract for the 2018 performance year. DVHA will update the legislature on 2018 quality performance in a future report. As discussed during 2017 testimony before legislative committees, not all quality measures will be reported quarterly during Act 124 updates because some quality performance measures are only calculated and reported on an annual basis. Additionally, claims-based quality performance measures are affected by the claims lag, similar to measures of financial performance.

Final information about ACO quality performance for the 2017 pilot year of the Vermont Medicaid Next Generation ACO program is expected to be publicly released in July 2018 and a full summary will also be included in DVHA's September 15<sup>th</sup> Act 124 report submission. DVHA, OneCare, and the Green Mountain Care Board will seek to understand ACO performance not only relative to national benchmarks, but also relative to performance for the broader Vermont Medicaid population and for the full population of Vermonters.

## *Operational Performance*

The VMNG Year 2 (2018) Operational Timeline details the schedule by which OneCare and DVHA will exchange information (in the form of reports or data extracts) throughout the pilot year. By monitoring adherence to the timeline and deliverables, DVHA and OneCare can assess compliance with processes described in the contract.

To date, OneCare has submitted all required reports to DVHA, and DVHA has transferred all required data files to OneCare. In some instances, OneCare and DVHA have mutually agreed to adjust deadlines to allow other necessary processes to occur or in response to technological challenges. Since the December 2017 report submission, all files transferred by DVHA to the ACO adhered to the operational timeline. In the same time period, OneCare met its reporting deadlines for 95% of its required reports.

DVHA and OneCare will continue to monitor adherence to the operational timeline and will work together to ensure processes are occurring in a timely manner that best supports program implementation. If these indicators suggest that processes are not occurring according to the Operational Timeline, DVHA and OneCare will work together to implement corrective actions.

## *Utilization Comparison*

Table 2 provides a detailed presentation of utilization data by service category (definitions and exclusions are detailed in Appendix C). For this June 15, 2018 report, utilization data is presented for the first quarter of Calendar Year 2018 (January 1, 2018 – March 31, 2018 dates of service); data is also presented for the first quarter of Calendar Years 2016 and 2017 to provide a historical comparison.<sup>5</sup> At this time, there is not sufficient claims run-out to calculate performance for the second quarter of

<sup>5</sup> The 2016 baseline data represent utilization for both Medicaid members that were attributed to ACOs during the third year of the Vermont Medicaid Shared Savings Program (VMSSP), and members that were not attributed to an ACO during that interval. Some members who were attributed to an ACO for the VMSSP are also attributed to OneCare for the VMNG in 2018; other members who were attributed to an ACO for the VMSSP are represented in the comparison cohort because they are not attributed to OneCare for the VMNG in 2018.



Calendar Year 2018 (April 1, 2018 – June 30, 2018 dates of service). The report includes utilization of services for which the ACO is financially responsible; in addition, information about dental and pharmacy utilization (services for which the ACO is NOT responsible) has been included for each cohort.

Two cohorts are compared for the time periods described above: the first is the population of Medicaid members who were prospectively attributed to OneCare for the 2018 program year; the second is a comparable population of Medicaid members who were considered eligible for ACO attribution but were not attributed because their primary care relationship was with providers outside the OneCare provider network. For each cohort, utilization is presented for the population segment aged 0-17 years and the population segment aged  $\geq 18$  years. Utilization rates have been adjusted to allow for comparison across different-sized cohorts. The rates presented show utilization per 1,000 member years.

Comparison of the two cohorts over time does not reveal trends that vary notably for most service categories. Across all years and both age groups, the cohort of attributed members has had higher utilization of PCP office-visits and mental health visits than the cohort of members who are not attributed. Adults in the cohort of attributed members have also had more pharmacy prescriptions than adults in the cohort of members who are not attributed. As further information about utilization becomes available, DVHA will work with OneCare to conduct more robust statistical analyses to determine whether any of these differences between cohorts are significant, and to understand the impact of cohort changes (i.e. individuals moving from the comparison cohort in 2017 to the attributed cohort in 2018) on utilization patterns over time. These analyses will allow for a better understanding of the impact of program implementation on utilization for attributed Medicaid members.

Appendix C includes a comparison of the same utilization categories across ACO risk strata (low risk, medium risk, high risk, very high risk). With few exceptions, utilization tends to be lowest in all categories for the low risk segment of the attributed population, and highest in all categories for the very high risk segment of the attributed population. When comparing the average utilization presented in Table 2, below, rates for the full attributed population in each utilization category tend to be between those of the low and medium risk population segments. Similar stratification is not available at this time for the comparison population of Medicaid beneficiaries who are not attributed to an ACO. DVHA is working to include stratified results for the comparison population in a subsequent report submission.

While this information is helpful to understand how utilization patterns generally compare for members who are attributed to OneCare and members who are not attributed to OneCare, caution should be exercised when using the utilization information presented to evaluate 2018 program performance. At the time of this report submission, utilization information is only available for the first quarter of the performance year. Furthermore, the program is subject to claims lag. This means that DVHA will not have complete information on what services were provided to the attributed population during the time period of January through March until later this year. The utilization rates presented here for the first quarter of 2018 will be subject to change as further claims data run-out it is available.

**Table 2. Utilization of Health Care Services by Service Category and Age Group for Members Attributed to the ACO and Members Not Attributed to the ACO**

<b>Population Counts:</b> Three Month Average						
	VMNG Attributed Members			Members Eligible for Attribution but not Attributed		
	CY '16	CY '17	CY '18	CY '16	CY '17	CY '18
	<u>Q1</u>	<u>Q1</u>	<u>Q1</u>	<u>Q1</u>	<u>Q1</u>	<u>Q1</u>
Ages 0-17	20,897	22,091	21,640	29,941	28,599	26,530
Ages 18+	16,628	18,576	19,971	47,325	40,207	34,971
<b>Total</b>	<b>37,524</b>	<b>40,666</b>	<b>41,611</b>	<b>77,267</b>	<b>68,806</b>	<b>61,501</b>
<b>Ages 0-17: Rate per 12,000 member months</b>						
Inpatient Facility	24	20	24	30	27	23
Outpatient Facility - ED	480	442	469	555	523	576
Outpatient Facility - Medical/Surgical	619	835	844	611	777	770
Home Health and Hospice	141	135	132	103	99	91
Physician Services and other Professional Fees						
PCP Office Visit	4,100	4,014	3,546	2,103	2,249	1,961
Specialist Office Visit	221	202	203	202	207	208
DME/Supp/Prosthetics/Orthotics	566	535	528	612	585	584
Mental Health Outpatient^	7,867	8,137	8,765	6,339	7,131	7,756
Substance Use Diagnosis Outpatient	40	25	45	12	34	46
Diagnostic X-ray	422	387	293	476	483	332
Diagnostic Lab	649	876	911	746	843	945
Ambulance	37	33	43	35	36	39
Dental*	1,654	1,634	1,704	1,537	1,474	1,609
Pharmacy/Medications*	5,971	5,707	5,808	5,538	5,426	5,787
<b>Ages 18+: Rate per 12,000 member months</b>						
Inpatient Facility	100	93	94	99	115	99
Outpatient Facility - ED	892	883	750	819	792	771
Outpatient Facility - Medical/Surgical	2,681	3,396	3,154	2,349	2,802	2,679
Home Health and Hospice	400	450	464	284	376	424
Physician Services and other Professional Fees						
PCP Office Visit	3,786	3,928	3,545	2,224	2,068	2,034
Specialist Office Visit	760	702	662	644	660	630
DME/Supp/Prosthetics/Orthotics	750	786	754	600	628	614
Mental Health Outpatient^	5,492	5,573	5,390	3,988	4,438	4,453
Substance Use Diagnosis Outpatient	704	849	770	1,103	1,252	1,165
Diagnostic X-ray	1,696	1,682	1,316	1,522	1,484	1,162
Diagnostic Lab	2,734	2,664	2,581	3,212	3,253	3,280
Ambulance	150	157	148	127	139	147
Dental*	977	1,008	997	901	940	966
Pharmacy/Medications*	21,135	21,737	20,902	16,213	18,108	18,455

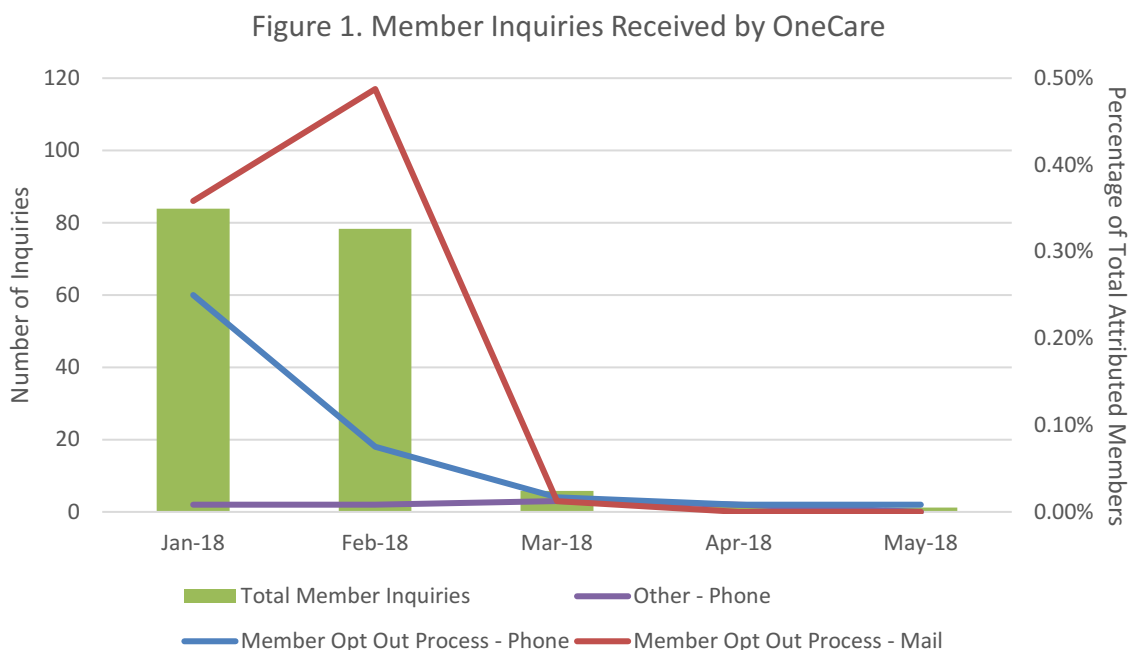
^Mental Health category includes a combination of services for which the ACO is and is not financially responsible (i.e. includes all fund sources, and Designated Agency utilization).

\*Services for which ACO is not financially responsible.

## Complaints, Grievances, and Appeals Tracking

OneCare operates a call center for attributed members and participating providers and accepts all forms of communications, both by phone and in writing (including e-mail, mail, and website submissions). The Figures 1 and 2 below summarize communications received to date in 2018 from members and providers by phone and in writing. Detailed counts are available in Appendix D. In 2018, all but one member and provider communications have been categorized as inquiries; OneCare has received one member complaint. No grievances or appeals have been filed to date.<sup>6</sup>

Thus far, the majority of member inquiries have related to the process by which members may opt out of having their Medicaid claims data shared with OneCare.<sup>7</sup> Members have the option of calling OneCare to notify them of their desire to opt-out of having their claims data shared, or to complete a form and return it by mail. A small number of inquiries have related to the prior authorization waiver for Medicaid ACO-attributed members for certain services. As in 2017, most member inquiries regarding the opt-out process occurred in January and February, after OneCare mailed a communication to attributed members notifying them of their option to do so; relatively few member inquiries occurred in March, April, and May.



Note: The *total* number of member inquiries received between January and May of 2018 (n=301) equates to approximately 7 inquiries per 1,000 Medicaid members attributed to OneCare for the VMNG program.

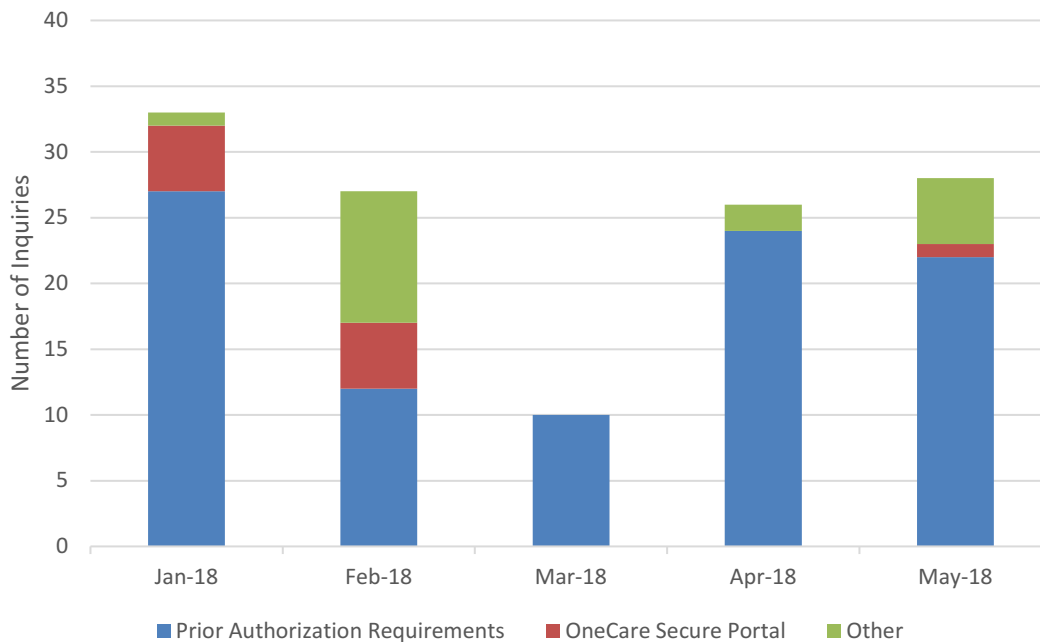
<sup>6</sup> DVHA, OneCare, and the Office of the Health Care Advocate are engaged in ongoing conversations about how best to monitor and address complaints, grievances, and appeals relating to the VMNG program.

<sup>7</sup> Members may not opt out of being attributed to an ACO. If a member opts out of having their data shared with an ACO, the ACO continues to be accountable for the cost and quality of care for that member, and the member's expenditure is included in all program calculations, though DVHA does not provide detailed claims data to OneCare for that member. 243 members (0.6% of total attributed lives) have opted out of having their data shared with OneCare thus far in 2018; an additional 268 members who had opted out of data sharing during the Vermont Medicaid Shared Savings Program (2014-2016) and the 2017 VMNG performance year had their preferences extended to 2018, for a total of 511 members (1.2% of total attributed lives).

To date, provider inquiries have primarily focused on prior authorization requirements as waived by the Vermont Medicaid Next Generation program. Other provider inquiries have related to OneCare’s secure provider portal, verification of banking information for providers receiving payments from OneCare, questions about member Medicaid eligibility and coordination of benefits when Medicaid members attributed to the VMNG program are found to have other sources of insurance coverage (such as commercial insurance or Medicare).

Overall, OneCare has received a modest number of communications from members and providers. As mentioned above, slight spikes in member and provider inquiries to OneCare occur in the first several months after members receive opt out notification letters. The volume and topics of communications will continue to be tracked on a monthly basis.

Figure 2. Provider Inquiries Received by OneCare



Note: The *total* number of provider inquiries received between January and May of 2018 (n=124) equates to approximately 37 inquiries per 1,000 providers participating in OneCare’s network for the VMNG program.

### Provider Network Reporting

OneCare supplies DVHA with Network Composition reports on a quarterly basis.<sup>8</sup> Table 3 summarizes the counts of primary care and specialist providers participating in the Vermont Medicaid Next Generation program network for all Quarters in 2017 and for Quarter 1 of 2018. Provider participation remained fairly constant throughout 2017, and increased notably from 2017 to 2018.

<sup>8</sup> The Network Composition report classifies all participating OneCare providers according to their specialties, and is used to monitor changes to the provider network during a program year.

**Table 3. Participating Providers in OneCare’s 2018 VMNG Network**

ACO Network Providers	CY '17 Quarter 1	CY '17 Quarter 2	CY '17 Quarter 3	CY '17 Quarter 4	CY '18 Quarter 1
<i>Primary Care Providers</i>	529	518	533	542	732
<i>Specialists</i>	1,521	1,508	1,566	1,555	2,644
<b>TOTAL</b>	2,050	2,026	2,099	2,097	3,376

### Attributed Medicaid Population Reporting

Table 4 shows monthly changes in attribution of Medicaid members in the 2018 VMNG Program. Appendix E summarizes monthly changes in attribution since the beginning of the VMNG pilot in 2017. Attribution of Medicaid members to the ACO occurs prospectively, at the start of each program year. In this way, the ACO is aware of the full population for which it is accountable at the program year’s outset and can use that information to identify and engage members most effectively. Although no members can be added during the course of a program year, some of the prospectively attributed members may become ineligible for attribution during the course of the program year. Members may become ineligible for attribution due to:

- Becoming ineligible for Medicaid coverage<sup>9</sup>
- Switching to a limited Medicaid benefits package (e.g. pharmacy-only benefits)
- Gaining additional sources of insurance coverage (e.g. commercial or Medicare)
- Death

Between January and June, approximately 93.22% of prospectively attributed members remained continuously eligible for ACO attribution. In the same interval, an additional 0.04% of prospectively attributed members have lost and subsequently re-gained ACO attribution eligibility. As of the beginning of June 2018, 6.74% of prospectively attributed members are not considered eligible for ACO attribution due to the reasons described above (5.54% for loss of Medicaid eligibility OR additional source of insurance coverage; 1.09% for limited Medicaid benefits package; and 0.11% for death). Developing an approach for benchmarking rates of churn in the VMNG program will allow for comparisons to rates of churn in the broader Medicaid population, and rates observed for other ACO programs nationally. DVHA will continue to monitor information about churn in ACO programs nationally, and will continue to work with OneCare to develop strategies to adjust rates for anticipated changes in the composition of the attributed population due to churn in future program years.

**Table 4. Medicaid Members Attributed to OneCare for the 2018 VMNG Program**

<b>Attributed Medicaid Members*</b>	Jan	Feb	Mar	Apr	May	Jun
% of 42,342	100.00%	99.20%	98.12%	97.23%	96.29%	94.32%
Total	42,342	42,005	41,545	41,169	40,769	39,936
Aged, Blind, Disabled	2,757	2,705	2,686	2,632	2,613	2,607
General Adult	18,097	18,006	17,769	17,609	17,422	16,929
General Child	21,488	21,294	21,090	20,928	20,734	20,400

\*Defined as number of individuals for whom a monthly prospective payment was made.

<sup>9</sup> If a member has lost Medicaid coverage but later becomes eligible for Medicaid again during the performance year, they may also become eligible for attribution again at that time.

## Section C: Appendices

### Appendix A. Section 1 of Act 124 of the Acts of 2018.

#### Sec. 1. VERMONT MEDICAID NEXT GENERATION ACO PILOT PROJECT REPORTS

*(a) On or before June 15, September 15, and December 15, 2018, the Department of Vermont Health Access shall provide to the House Committees on Appropriations, on Human Services, and on Health Care, the Senate Committees on Appropriations and on Health and Welfare, the Health Reform Oversight Committee, the Green Mountain Care Board, the Medicaid and Exchange Advisory Committee, and the Office of the Health Care Advocate written updates on the implementation of the Vermont Medicaid Next Generation ACO Pilot Project (Pilot Project). The updates shall include the following information:*

*(1) the amount of Medicaid funds provided by the Department to the accountable care organization (ACO) in each of the three months preceding the month of the report; the June report shall also include the amounts for January and February 2018 and the total amount of Medicaid funds provided since the beginning of the Pilot Project;*

*(2) the amount of funds expended by the accountable care organization on behalf of attributed Medicaid beneficiaries in each of the three months preceding the month of the report, the June report shall also include the amounts for January and February 2018 and the total amount of funds expended on behalf of attributed Medicaid beneficiaries since the beginning of the Pilot Project;*

*(3) the extent to which the accountable care organization has met the quality indicators specified in the Next Generation Medicaid ACO pilot project agreement signed on February 1, 2017 for which quarterly data is available;*

*(4) the extent to which the Department and the accountable care organization have met the reporting benchmarks identified in the Department's Vermont Medicaid Next Generation Medicaid ACO Pilot Project Year 2 (2018) Operational Timeline;*

*(5) to the extent data are available, a comparison of:*

*(A) utilization of health care services by service category and by care management level for the Medicaid population attributed to the ACO during the second year of the Pilot Project with the utilization of services for the same population in prior years; and*

*(B) utilization of health care services by service category and by care management level for the Medicaid population attributed to the ACO during the second year of the Pilot Project with the utilization of services for Medicaid beneficiaries not attributed to the ACO;*

*(6) statistical information regarding the numbers and topics of patient and provider complaints, grievances, and appeals for attributed Medicaid beneficiaries and participating providers, as well as any available information regarding patient and provider satisfaction with the Pilot Project;*

*(7) current information on the size of the participating provider network since the beginning of the Pilot Project and since the previous report; and*

*(8) any change in the size of the Medicaid population attributed to the ACO since the beginning of the Pilot Project and since the previous report.*

*(b) In addition to the written updates required by subsection (a) of this section, the Department of Vermont Health Access shall provide testimony on implementation of the Vermont Medicaid Next Generation ACO Pilot Project at a meeting of the Health Reform Oversight Committee at least once every two months or more frequently if so requested by the Committee. The testimony shall include the information specified in subsection (a) of this section, as well as any other information the Department deems relevant to the Committee's oversight of the Pilot Project in 2018 after adjournment of the General Assembly. The Committee shall also provide an opportunity for the Office of the Health Care Advocate to testify at the same meetings as the Department regarding issues related to the Pilot Project, including information on complaints, grievances, and appeals reported to or requiring investigation or other action by the Office.*

**Appendix B. VMNG Financial Performance, January - April, 2018**

	January	February	March	April	Q1	Year-to-Date
<b>Attribution</b>	42,342	42,005	41,545	41,169		
<b>DVHA Payment to ACO</b>	\$ 6,415,190	\$ 6,364,814	\$ 6,291,544	\$ 6,227,134	\$ 19,071,547	\$ 25,298,681
<b>Fixed Prospective Payment (FPP)</b>	\$ 5,876,612	\$ 5,830,554	\$ 5,763,200	\$ 5,703,790	\$ 17,470,365	\$ 23,174,155
<b>Quality Withhold</b>	\$ 157,500	\$ 156,215	\$ 154,439	\$ 152,823	\$ 468,154	\$ 620,976
<b>Primary Care Case Management (PCCM) Fee</b>	\$ 105,855	\$ 105,013	\$ 103,863	\$ 102,923	\$ 314,730	\$ 417,653
<b>Care Coordination Payment (CCP)</b>	\$ 137,612	\$ 136,516	\$ 135,021	\$ 133,799	\$ 409,149	\$ 542,948
<b>Administrative Fee</b>	\$ 137,612	\$ 136,516	\$ 135,021	\$ 133,799	\$ 409,149	\$ 542,948
<b>Total ACO Payments to Providers</b>	\$ 6,120,078	\$ 6,072,083	\$ 6,002,084	\$ 5,940,512	\$ 18,194,244	\$ 24,134,756
<b>Total Expected Shadow FFS</b>	\$ 6,034,112	\$ 5,986,769	\$ 5,917,639	\$ 5,856,613	\$ 17,938,519	\$ 23,795,132
<b>Total Actual Shadow FFS</b>	\$ 5,533,382	\$ 5,022,280	\$ 4,911,838	\$ 4,449,316	\$ 15,467,500	\$ 19,916,816
<b>Shadow FFS Over (Under) Spend</b>	\$ (500,729)	\$ (964,488)	\$ (1,005,801)	\$ (1,407,297)	\$ (2,471,019)	\$ (3,878,316)
<b>Total Expected FFS</b>	\$ 4,465,897	\$ 4,427,542	\$ 4,378,286	\$ 4,331,570	\$ 13,271,724	\$ 17,603,294
<b>Actual FFS - In Network</b>	\$ 2,297,020	\$ 2,168,653	\$ 2,194,913	\$ 1,783,191	\$ 6,660,586	\$ 8,443,777
<b>Actual FFS - Out of Network</b>	\$ 2,510,489	\$ 1,968,197	\$ 2,132,977	\$ 1,893,452	\$ 6,611,663	\$ 8,505,115
<b>Total Actual FFS</b>	\$ 4,807,509	\$ 4,136,850	\$ 4,327,890	\$ 3,676,643	\$ 13,272,249	\$ 16,948,892
<b>FFS Over (Under) Spend</b>	\$ 341,612	\$ (290,691)	\$ (50,396)	\$ (654,927)	\$ 524	\$ (654,403)
<b>Expected Total Cost of Care</b>	\$ 10,500,008	\$ 10,414,310	\$ 10,295,925	\$ 10,188,183	\$ 31,210,244	\$ 41,398,426
<b>Actual Total Cost of Care</b>	\$ 10,841,621	\$ 10,123,619	\$ 10,245,528	\$ 9,533,256	\$ 31,210,768	\$ 40,744,024
<b>Total Cost of Care Over (Under) Spend</b>	\$ 341,612	\$ (290,691)	\$ (50,396)	\$ (654,927)	\$ 524	\$ (654,403)

Report: Claims Runout through 06/01/2018

^ Defined as number of individuals for whom a monthly prospective payment was made.

\*Includes funds for cost of care, administrative fees, care coordination support, and Primary Care Case Management (PCCM) fees.

Note 1: Additional claims run-out is expected for all months of 2018; however, the impact of the claims-lag is particularly pronounced for the month of April.

Note 2: As noted in Section A of this report, DVHA and DXC have worked together to identify a series of systems changes that will improve DVHA's ability to report on the program's financial performance. One such change will improve DVHA's ability to report on the ACO's Out-of-Network expenditure. The monthly Out of Network totals in this report are subject to ongoing validation with DVHA, DXC, and OneCare to ensure all of the appropriate exclusions have been applied.



## Appendix C. Utilization of Health Care Services by Service Category and Age Group for Members Attributed to the ACO and Members Not Attributed to the ACO

### DEFINITIONS

**Annualized utilization per 1,000 members (rates per 12,000 member months, or rates per 1,000 members with 12 months of enrollment in a year).** The total number of medical claims in a service category in the specified time period is divided by the total number of member months in that period, and multiplied by 12,000 to represent the number of events based on 1,000 members with 12 months of continuous enrollment (annualized utilization per 1,000 members). Adjusting the rates in this way ensures rates can be compared between two different sized populations with otherwise similar characteristics.

#### **Hospital Inpatient**

Inpatient and Inpatient Crossover claims<sup>1</sup> (claim types: I, W).

#### **Hospital Outpatient Emergency Department (ED)**

Outpatient and Outpatient Crossover claims (claim types O, X) with one or more ED revenue code (450-459) or CPT<sup>2</sup>/HCPCS<sup>3</sup> code (99281-99288, G0378, G0384).

#### **Hospital Outpatient Non-Emergency Department (ED)**

Outpatient and Outpatient Crossover claims (claim types O, X) with no ED revenue code or CPT/HCPCS code.

#### **Home Health and Hospice**

Home Health or Hospice claims (claim types Q, H).

#### **Physician Services and other Professional Fees**

Primary Care Provider (PCP) Office Visit: office visit (CPT/HCPCS), place of services, and PCP provider specialty.

##### **Office visit (CPT/HCPCS):**

99201-99205, 99211-99215, 99241-99245, 99304-99310, 99315-99316, 99318, 99324-99328, 99334-99337, 99339-99345, 99347-99350, 99354-99355, 99358-99359, 99381-99387, 99391-99397, 99401-99404, 99406-99409, 99411-99412, 99420, 99429, 99460-99465, G0402, G0404, G0438, G0439, G9001-G9011

##### **Office place of services:**

11 - office  
19 - off campus outpatient  
22 - on campus outpatient  
50 – FQHC (Federally Qualified Health Center)  
72 - rural health clinic

##### **PCP provider specialty:**

001 - GENERAL PRACTICE

<sup>1</sup> Crossover claims are claims for a member who is eligible for both Medicare and Medicaid, where Medicare pays a portion of the claim and DVHA is billed for any remaining deductible and/or coinsurance). Crossover claims are largely filtered from the analysis by the exclusion of members who are dually eligible for Medicare and Medicaid.

<sup>2</sup> CPT: Current Procedural Terminology

<sup>3</sup> HCPCS: Healthcare Common Procedure Coding System

008 - FAMILY PRACTICE  
011 - INTERNAL MEDICINE  
016 - OBSTETRICS/GYNECOLOGY  
037 - PEDIATRIC MEDICINE  
038 - GERIATRIC MEDICINE  
050 - NURSE PRACTITIONER  
084 - PREVENTIVE MEDICINE  
S14 - COST BASED CLINIC  
S15 - CERTIFIED FAMILY PRACTITIONER  
S16 - CERTIFIED PEDIATRIC PRACTITIONER  
S36 - NATUROPATHIC PHYSICIAN WITH CHILDBIRTH ENDORSEMENT  
S37 - NATUROPATHIC PHYSICIAN W/O CHILDBIRTH ENDORSEMENT

**[UPDATED FOR 2018 REPORTS] Specialist Office Visit**

Office visit CPT/HCPCS code and place of services and with specialist provider specialty.

**Specialist provider specialty:**

003 - ALLERGY/IMMUNOLOGY  
004 - OTALARYNGOLOGY  
006 - CARDIOLOGY  
007 - DERMATOLOGY  
010 - GASTROENTEROLOGY  
013 - NEUROLOGY  
016 - OBSTETRICS/GYNECOLOGY  
017 - PPNE GYNECOLOGY  
029 - PULMONARY DISEASE  
034 - UROLOGY  
039 - NEPHROLOGY  
044 - INFECTIOUS DISEASE  
046 - ENDOCRINOLOGY  
048 - PODIATRY  
066 - RHEUMATOLOGY  
083 - HEMATOLOGY/ONCOLOGY  
090 - MEDICAL ONCOLOGY  
S17 - OTHER CERTIFIED NURSE PRACTITIONER

**Dental**

Dental claims (claim type L).

**Durable Medical Equipment (DME)/Supplies/Prosthetics/Orthotics**

Durable medical equipment, supplies, prosthetics, and orthotics professional claims (type of services A, B, H, K, L).

**[UPDATED FOR 2018 REPORTS] Mental Health (MH) Outpatient**

MH, psychological, and psychiatry claims (type of services 9) and mental health primary diagnosis outpatient claims based on HEDIS<sup>4</sup> definitions of stand-alone visits with mental health practitioners. Includes mental health services paid by DVHA and other Departments within the Agency of Human Services.

**[NEW FOR 2018 REPORTS] Substance Use Disorder (SUD) Outpatient**

<sup>4</sup> Healthcare Effectiveness Data and Information Set

Substance Use Disorder primary diagnosis outpatient claims based on HEDIS definitions of stand-alone visits with chemical dependency practitioners.

**Diagnostic X-ray**

Diagnostic x-ray claims (type of services 4)

**Diagnostic Lab**

Claims for labs (type of services 5)

**Ambulance**

Ambulance claims (type of services C)

**Pharmacy/Medications**

Pharmacy and professional services drugs (claim type D or type of services D, E)

*These service categories may expand and be refined as needed during continued reporting. Definitions will be updated accordingly, and differences from prior reports will be highlighted.*

**EXCLUSIONS**

Inpatient claims for newborns (at the time of birth) are often billed under the mother's Medicaid coverage. As newborns are not being attributed to the ACO population, inpatient utilization for newborn diagnosis related groups (DRG) 765-782 codes were not included in this report.

Members (and claims for members) with dual Medicare and Medicaid coverage were not included, as members who are dually eligible are attributed to ACOs through Medicare programs. Dually eligible members are considered ineligible for attribution in the VMNG program.

Outpatient clinic facility claims (revenue codes 510-519) were excluded in the baseline years (2016). As provider-based billing included separate facility and doctors' claims, only the doctors' (professional) claim portions were considered in the baseline calculations for this report. This exclusion ensures that calculations in the baseline years and the program year are comparable, as provider-based billing was eliminated effective July 1, 2016.

<b>Population Counts:</b> Three Month Average						
	VMNG Attributed Members			Members Eligible for Attribution but not Attributed		
	CY '16	CY '17	CY '18	CY '16	CY '17	CY '18
	Q1	Q1	Q1	Q1	Q1	Q1
Ages 0-17	20,897	22,091	21,640	29,941	28,599	26,530
Ages 18+	16,628	18,576	19,971	47,325	40,207	34,971
<b>Total</b>	<b>37,524</b>	<b>40,666</b>	<b>41,611</b>	<b>77,267</b>	<b>68,806</b>	<b>61,501</b>
<b>Ages 0-17: Rate per 12,000 member months</b>						
Inpatient Facility	24	20	24	30	27	23
Outpatient Facility - ED	480	442	469	555	523	576
Outpatient Facility - Medical/Surgical	619	835	844	611	777	770
Home Health and Hospice	141	135	132	103	99	91
Physician Services and other Professional Fees						
PCP Office Visit	4,100	4,014	3,546	2,103	2,249	1,961
Specialist Office Visit	221	202	203	202	207	208
DME/Supp/Prosthetics/Orthotics	566	535	528	612	585	584
Mental Health Outpatient^	7,867	8,137	8,765	6,339	7,131	7,756
Substance Use Diagnosis Outpatient	40	25	45	12	34	46
Diagnostic X-ray	422	387	293	476	483	332
Diagnostic Lab	649	876	911	746	843	945
Ambulance	37	33	43	35	36	39
Dental*	1,654	1,634	1,704	1,537	1,474	1,609
Pharmacy/Medications*	5,971	5,707	5,808	5,538	5,426	5,787
<b>Ages 18+: Rate per 12,000 member months</b>						
Inpatient Facility	100	93	94	99	115	99
Outpatient Facility - ED	892	883	750	819	792	771
Outpatient Facility - Medical/Surgical	2,681	3,396	3,154	2,349	2,802	2,679
Home Health and Hospice	400	450	464	284	376	424
Physician Services and other Professional Fees						
PCP Office Visit	3,786	3,928	3,545	2,224	2,068	2,034
Specialist Office Visit	760	702	662	644	660	630
DME/Supp/Prosthetics/Orthotics	750	786	754	600	628	614
Mental Health Outpatient^	5,492	5,573	5,390	3,988	4,438	4,453
Substance Use Diagnosis Outpatient	704	849	770	1,103	1,252	1,165
Diagnostic X-ray	1,696	1,682	1,316	1,522	1,484	1,162
Diagnostic Lab	2,734	2,664	2,581	3,212	3,253	3,280
Ambulance	150	157	148	127	139	147
Dental*	977	1,008	997	901	940	966
Pharmacy/Medications*	21,135	21,737	20,902	16,213	18,108	18,455

^Mental Health category includes a combination of services for which the ACO is and is not financially responsible (i.e. includes all fund sources, and Designated Agency utilization).

\*Services for which ACO is not financially responsible.

REPORT DATE: 06/13/18

<b>Population Counts:</b> Three Month Average												
	Low Risk VMNG Attributed Members			Medium Risk VMNG Attributed Members			High Risk VMNG Attributed Members			Very High Risk VMNG Attributed Members		
	CY '16	CY '17	CY '18	CY '16	CY '17	CY '18	CY '16	CY '17	CY '18	CY '16	CY '17	CY '18
	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1
	Ages 0-17	13,848	14,949	15,006	6,092	6,208	5,774	519	498	458	438	435
Ages 18+	2,447	2,870	3,370	9,044	10,094	10,858	3,273	3,573	3,682	1,863	2,039	2,061
<b>Total</b>	<b>16,294</b>	<b>17,819</b>	<b>18,376</b>	<b>15,136</b>	<b>16,302</b>	<b>16,632</b>	<b>3,792</b>	<b>4,071</b>	<b>4,141</b>	<b>2,302</b>	<b>2,474</b>	<b>2,462</b>
<b>Ages 0-17: Rate per 12,000 member months</b>												
Hospital Inpatient	9	2	9	36	25	35	62	129	131	274	450	329
Hospital Outpatient ED	376	309	372	621	640	627	1,118	1,269	890	1,077	1,250	1,355
Hospital Outpatient non-ED	451	516	626	807	1,272	1,121	2,059	2,988	2,941	1,588	3,087	2,621
Home Health and Hospice	59	19	41	189	271	202	594	779	1,039	1,542	1,424	1,515
Physician Services and other Professional Fees												
PCP Office Visit	3,629	3,310	3,083	4,784	5,241	4,374	6,486	7,534	6,170	6,652	6,680	5,910
Non-PCP Office Visit	151	100	144	301	353	273	817	892	890	621	781	618
DME/Supp/Prosth/Orth	309	292	337	685	611	601	2,075	2,289	1,841	5,275	5,798	5,113
Mental Health^	2,187	1,678	2,812	12,915	12,854	14,762	33,362	42,779	43,505	86,984	123,032	105,389
	27	8	13	75	68	112	0	16	113	0	0	169
Diagnostic X-ray	296	237	217	573	578	409	956	1,197	742	1,652	1,884	947
Diagnostic Lab	550	705	768	772	1,100	1,127	1,380	2,177	2,051	1,195	2,077	1,864
Ambulance	19	13	20	46	50	62	108	137	183	411	377	468
Dental*	1,600	1,570	1,693	1,731	1,771	1,702	2,044	1,880	1,929	1,834	1,617	1,874
Pharmacy/Medications*	2,939	2,447	2,966	9,693	10,271	10,062	20,830	20,908	20,125	32,432	35,182	34,535
<b>Ages 18+: Rate per 12,000 member months</b>												
Hospital Inpatient	18	7	19	46	29	49	147	138	140	389	453	373
Hospital Outpatient ED	484	230	342	680	617	586	1,266	1,328	1,053	1,799	2,337	1,741
Hospital Outpatient non-ED	1,547	884	1,218	2,063	2,555	2,458	3,710	5,028	4,875	5,365	8,239	6,916
Home Health and Hospice	23	0	7	56	42	49	312	376	459	2,720	3,232	3,403
Physician Services and other Professional Fees												
PCP Office Visit	1,972	1,524	1,694	3,297	3,328	3,165	5,178	5,673	4,975	6,094	7,226	6,014
Non-PCP Office Visit	417	202	317	585	493	484	1,045	1,079	998	1,558	1,784	1,563

DME/Supp/Prosth/Orth	317	222	215	417	404	417	782	857	843	2,874	3,343	3,253
Mental Health^	1,501	1,200	1,419	3,801	3,980	3,786	6,892	7,367	7,280	16,478	16,470	16,956
	401	328	328	715	833	774	890	1,237	1,021	723	985	1,017
Diagnostic X-ray	898	381	590	1,281	1,134	1,040	2,382	2,550	1,925	3,553	4,709	2,871
Diagnostic Lab	1,074	800	1,294	2,534	2,257	2,248	3,749	4,340	4,062	4,104	4,366	3,799
Ambulance	36	17	37	75	63	70	225	210	222	535	724	610
Dental*	1,014	846	926	952	1,008	994	1,008	1,077	1,022	1,000	1,118	1,087
Pharmacy/Medications*	4,579	2,789	4,005	14,422	14,333	14,481	33,005	35,975	34,553	54,608	60,108	57,977

^Mental Health category includes a combination of services for which the ACO is and is not financially responsible (i.e. includes all fund sources, and Designated Agency utilization).

\*Services for which ACO is not financially responsible.

REPORT DATE: 06/13/18

Appendix D. Member and Provider Communications by Type and Topic - Vermont Medicaid Next Generation ACO Program

	Jan-18			Feb-18			Mar-18			Apr-18			May-18		
	Phone	Written	Month Total	Phone	Written	Month Total	Phone	Written	Month Total	Phone	Written	Month Total	Phone	Written	Month Total
<b>1. Inquiries</b>															
<i>a. Member Inquiries</i>															
Beneficiary Opt Out Process	60	86	146	18	117	135	4	3	7	2	0	2	2	0	2
Other	2	0	2	2	0	2	3	0	3	2	0	2	0	0	0
<b>Total Member Inquiries</b>			<b>148</b>			<b>137</b>			<b>10</b>			<b>4</b>			<b>2</b>
<i>b. Provider Inquiries</i>															
Prior Authorization Requirements	27	0	27	12	0	12	10	0	10	23	1	24	22	0	22
OneCare Secure Portal	5	0	5	5	0	5	0	0	0	0	0	0	1	0	1
Other	1	0	1	10	0	10	0	0	0	2	0	2	5	0	5
<b>Total Provider Inquiries</b>			<b>33</b>			<b>27</b>			<b>10</b>			<b>26</b>			<b>28</b>
<b>Total Member and Provider Inquiries</b>	<b>95</b>	<b>86</b>	<b>181</b>	<b>47</b>	<b>117</b>	<b>164</b>	<b>17</b>	<b>3</b>	<b>20</b>	<b>29</b>	<b>1</b>	<b>30</b>	<b>30</b>	<b>0</b>	<b>30</b>
<b>2. Complaints</b>															
<i>a. Member Complaints</i>															
<b>Total Member Complaints</b>	0	0	0	0	0	0	0	0	0	1	0	1	0	0	0
<i>b. Provider Complaints</i>															
<b>Total Provider Complaints</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Member and Provider Complaints</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>3. Grievances and Appeals</b>															
<i>a. Member Grievances and Appeals</i>															
<b>Total Member Grievances and Appeals</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<i>b. Provider Grievances and Appeals</i>															
<b>Total Provider Grievances and Appeals</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Member and Provider Grievances and Appeals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Appendix E. Medicaid Members Attributed to OneCare Vermont for the 2017-2018 VMNG Program Years

### Medicaid Members Attributed to OneCare for the 2017 VMNG Program

<i>Attributed Medicaid Members*</i>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% of 29,102	<b>100.00%</b>	<b>99.72%</b>	<b>98.54%</b>	<b>97.04%</b>	<b>93.17%</b>	<b>92.11%</b>	<b>91.07%</b>	<b>89.29%</b>	<b>86.58%</b>	<b>84.67%</b>	<b>83.61%</b>	<b>82.60%</b>
Total	29,102	29,021	28,676	28,240	27,115	26,806	26,503	25,985	25,197	24,642	24,332	24,038
Aged, Blind, Disabled	1,910	1,907	1,906	1,878	1,819	1,808	1,790	1,791	1,773	1,764	1,755	1,742
General Adult	12,987	12,933	12,754	12,525	11,980	11,845	11,646	11,331	10,764	10,512	10,326	10,164
General Child	14,205	14,181	14,016	13,837	13,316	13,153	13,067	12,863	12,660	12,366	12,251	12,132

### Medicaid Members Attributed to OneCare for the 2018 VMNG Program

<i>Attributed Medicaid Members*</i>	Jan	Feb	Mar	Apr	May	Jun
% of 42,342	<b>100.00%</b>	<b>99.20%</b>	<b>98.12%</b>	<b>97.23%</b>	<b>96.29%</b>	<b>94.32%</b>
Total	42,342	42,005	41,545	41,169	40,769	39,936
Aged, Blind, Disabled	2,757	2,705	2,686	2,632	2,613	2,607
General Adult	18,097	18,006	17,769	17,609	17,422	16,929
General Child	21,488	21,294	21,090	20,928	20,734	20,400

\* Defined as number of individuals for whom a monthly prospective payment was made.



## Medicaid Members Attributed to OneCare in the VMNG Program Jan 2017 - Jun 2018

