

Legislation should allow towns to create districts for the purposes of energy efficiency projects, but not the obligation to do so. Since the town does not go into debt there is no need for a town wide vote.

Like all commercial transactions the ability to borrow for a particular project will depend upon the borrower, the project transaction, and all the details we need for underwriting. Veda has an energy program and could lend to projects doing efficiency, renewable energy, etc.

Instead of legislating the 'agency' or administrative contractor leave it up to towns as to whether they want to delegate this task- give them the permission to do so but don't create all of the details around them hiring someone to administer the program. Counterpointe advised me that some states appoint an administrator like NC, while others keep it broad like Arkansas and Georgia. The broader the legislation the better for flexibility as the program changes over time.

VEDA is interested in this concept but does not purport to be that technical assistance or guidance expert for the towns when we have not done even one of these. The fact is if we are to be the lender we will service the loan and payment flows between the borrower, town, etc. in the most optimal way for us to get paid back and minimize the admin on the town's end. VEDA would like to see what the level of interest and activity is.

For example – If we get asked by a developer to lend funds, we would work with the town to offer admin for this only if and when we decide this borrower is good to lend to – We don't want to jump in if we don't know demand, take-up, types of borrowers and transactions, and what we would need to do but if we have a live example to work with we can make much more sense of it and work through the details toward a successful financing.

Please let me know whether this makes sense to you.

Thanks and sorry I have something in the morning that I cannot move.