



MONTHLY REPORT



Nov & Dec 2025
Lead Generation

Prepared by:
Lucien Lizerot

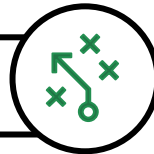


TABLE OF CONTENTS

01

MONTHLY OUTREACH

Rationale, Stats & Conversion rate



02

COMPANIES MAPPING

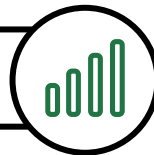
Geographical Distribution



03

PROJECT PIPELINE

At a Glance, Detailed Pipeline



04

LIST OF COMPANIES

Companies contacted & feedback



01 MONTHLY OUTREACH

The November and December 2025 lead generation campaign resulted in **7 positives** and **1 pending** for the Vermont Department of Economic Development.

CIDEP reached out to Quebec companies located in the Sherbrooke and Bromont region to promote the State of Vermont as an investment destination.

Positive Responses (7):

- **Inglasco**
- **Mecanum**
- **Nado**
- **Nord Quantique**
- **Postech Screw Piles**
- **Produits Idéal TFC**
- **Skyrenu**

Pending Response (1):

- **Digitho**

YEAR 1 PIPELINE (2021-22)

STAGE DEFINITION

Stage 1: Interest for region, project to expand in Vermont in 12-24 months, requested info and/or follow-up

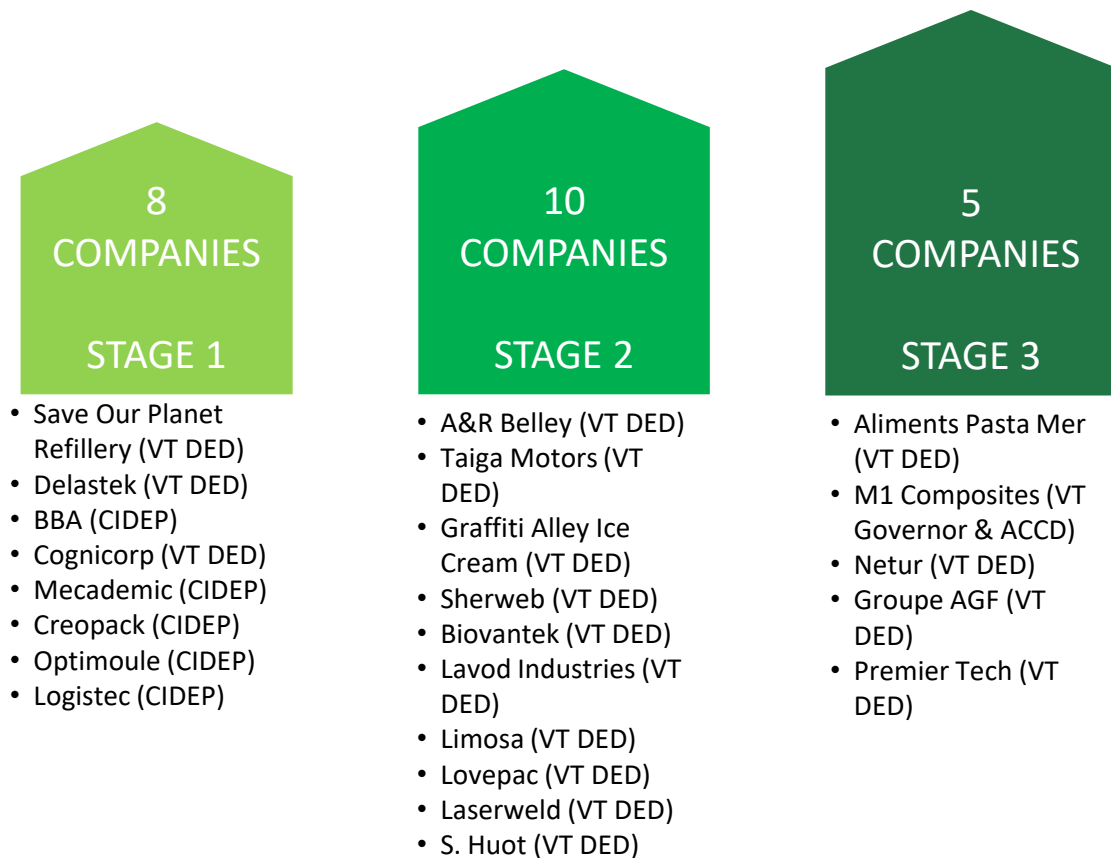
Stage 2: Stage 1 + requested meeting face to face and/or a conference call

Stage 3: Stage 2 + requested formal proposal with expansion scenarios

Stage 4: Stage 3 + Site visit

CONVERSION RESULTS

Companies that we were able to move up the pipeline through follow-up and nurturing efforts



YEAR 2 PIPELINE (2022-23)

STAGE DEFINITION

Stage 1: Interest for region, project to expand in Vermont in 12-24 months, requested info and/or follow-up

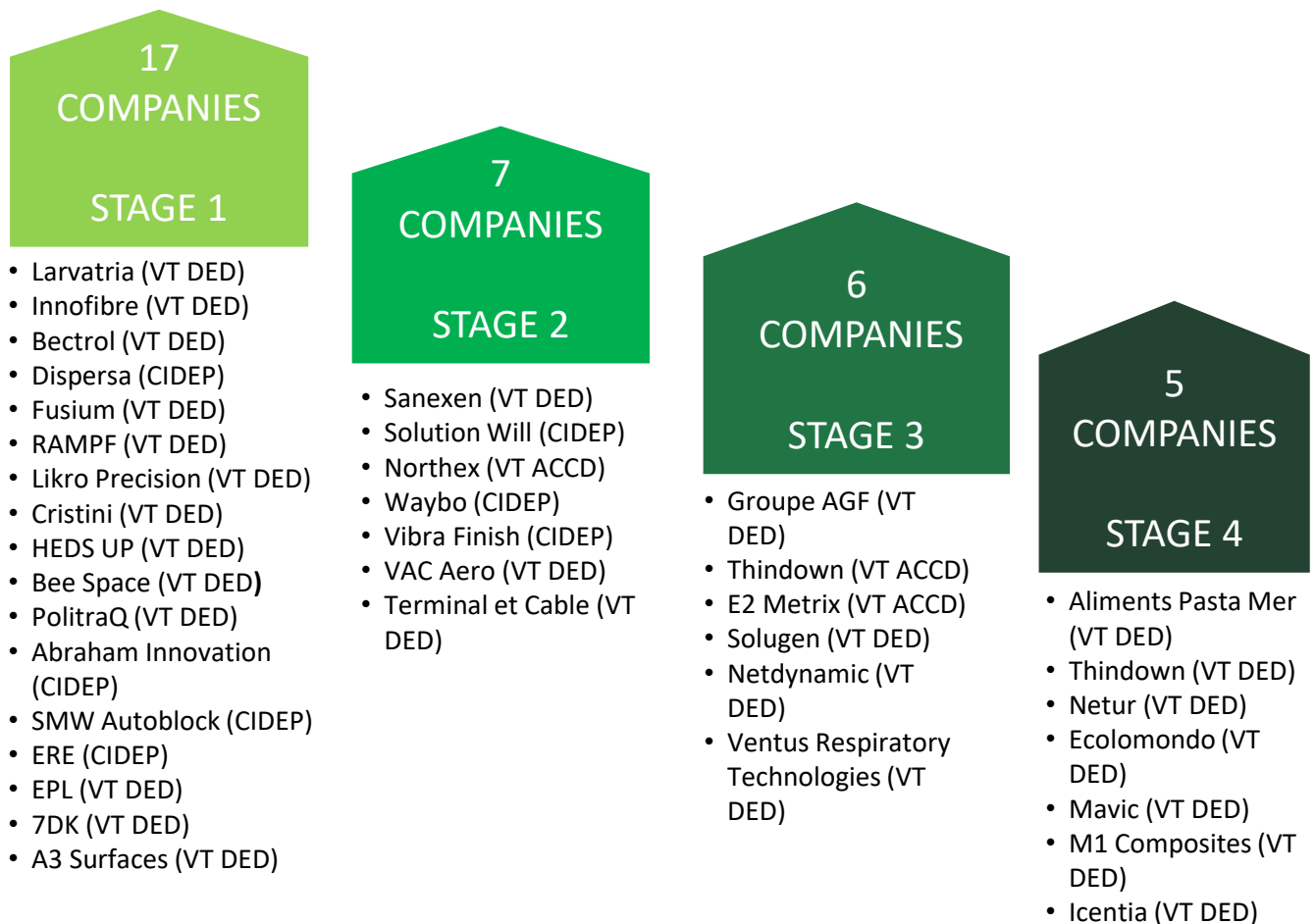
Stage 2: Stage 1 + requested meeting face to face and/or a conference call

Stage 3: Stage 2 + requested formal proposal with expansion scenarios

Stage 4: Stage 3 + Site visit

CONVERSION RESULTS

Companies that we were able to move up the pipeline through follow-up and nurturing efforts



YEAR 3 PIPELINE (2023-24)

STAGE DEFINITION

Stage 1: Interest for region, project to expand in Vermont in 12-24 months, requested info and/or follow-up

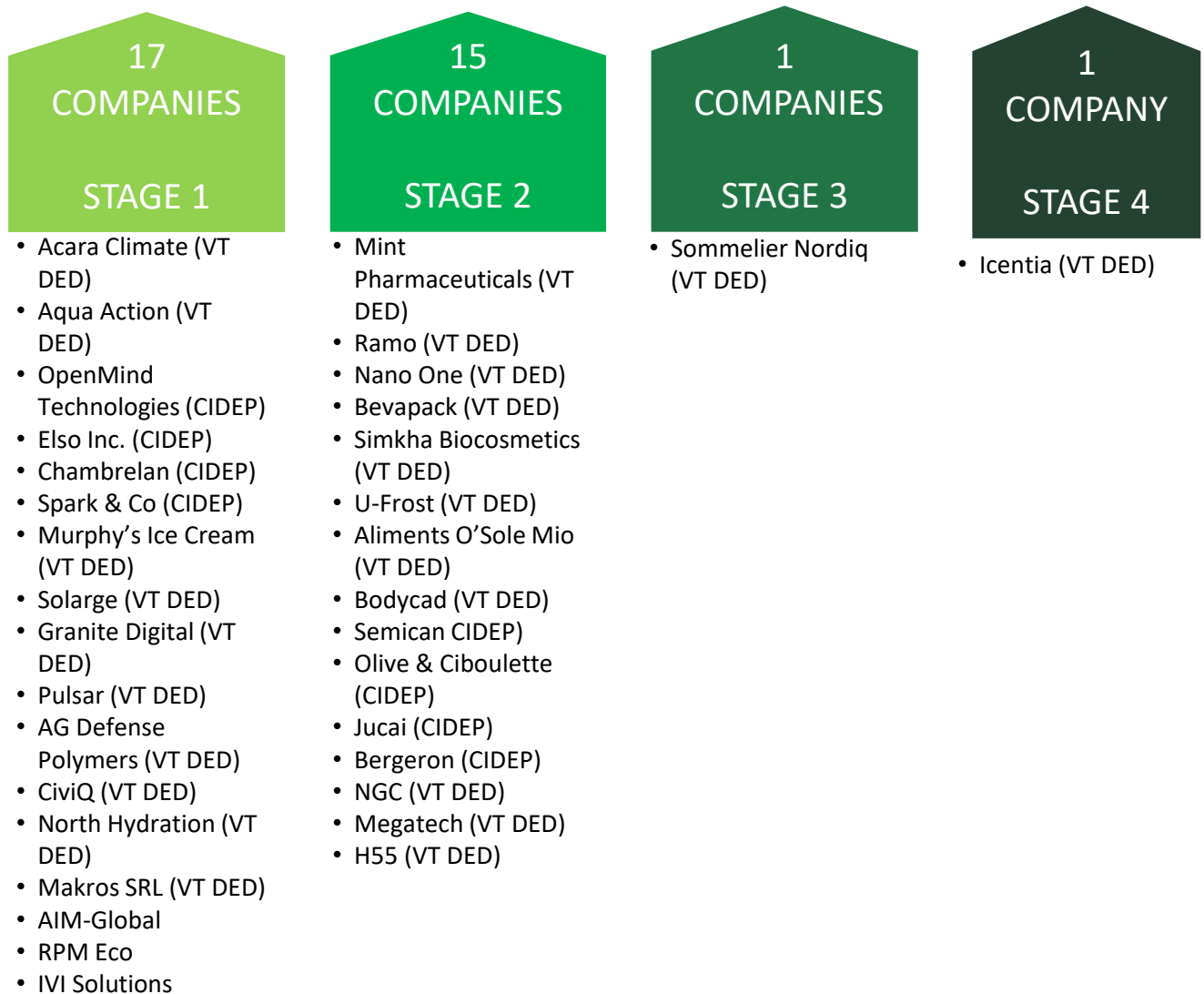
Stage 2: Stage 1 + requested meeting face to face and/or a conference call

Stage 3: Stage 2 + requested formal proposal with expansion scenarios

Stage 4: Stage 3 + Site visit

CONVERSION RESULTS

Companies that we were able to move up the pipeline through follow-up and nurturing efforts



YEAR 4 PIPELINE (2024-25)

STAGE DEFINITION

Stage 1: Interest for region, project to expand in Vermont in 12-24 months, requested info and/or follow-up

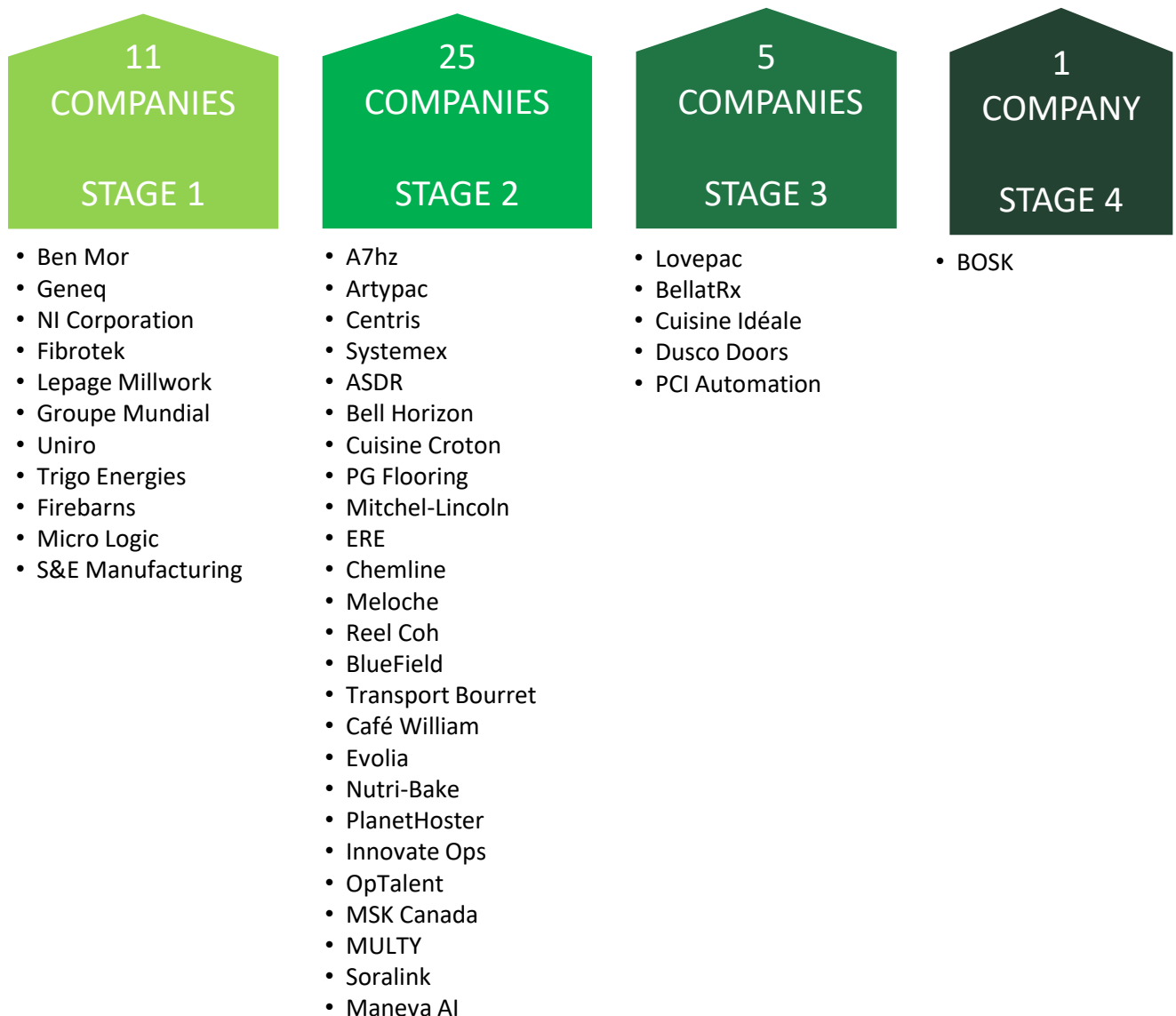
Stage 2: Stage 1 + requested meeting face to face and/or a conference call

Stage 3: Stage 2 + requested formal proposal with expansion scenarios

Stage 4: Stage 3 + Site visit

CONVERSION RESULTS

Companies that we were able to move up the pipeline through follow-up and nurturing efforts



YEAR 5 PIPELINE (2025-26)

STAGE DEFINITION

Stage 1: Interest for region, project to expand in Vermont in 12-24 months, requested info and/or follow-up

Stage 2: Stage 1 + requested meeting face to face and/or a conference call

Stage 3: Stage 2 + requested formal proposal with expansion scenarios

Stage 4: Stage 3 + Site visit

CONVERSION RESULTS

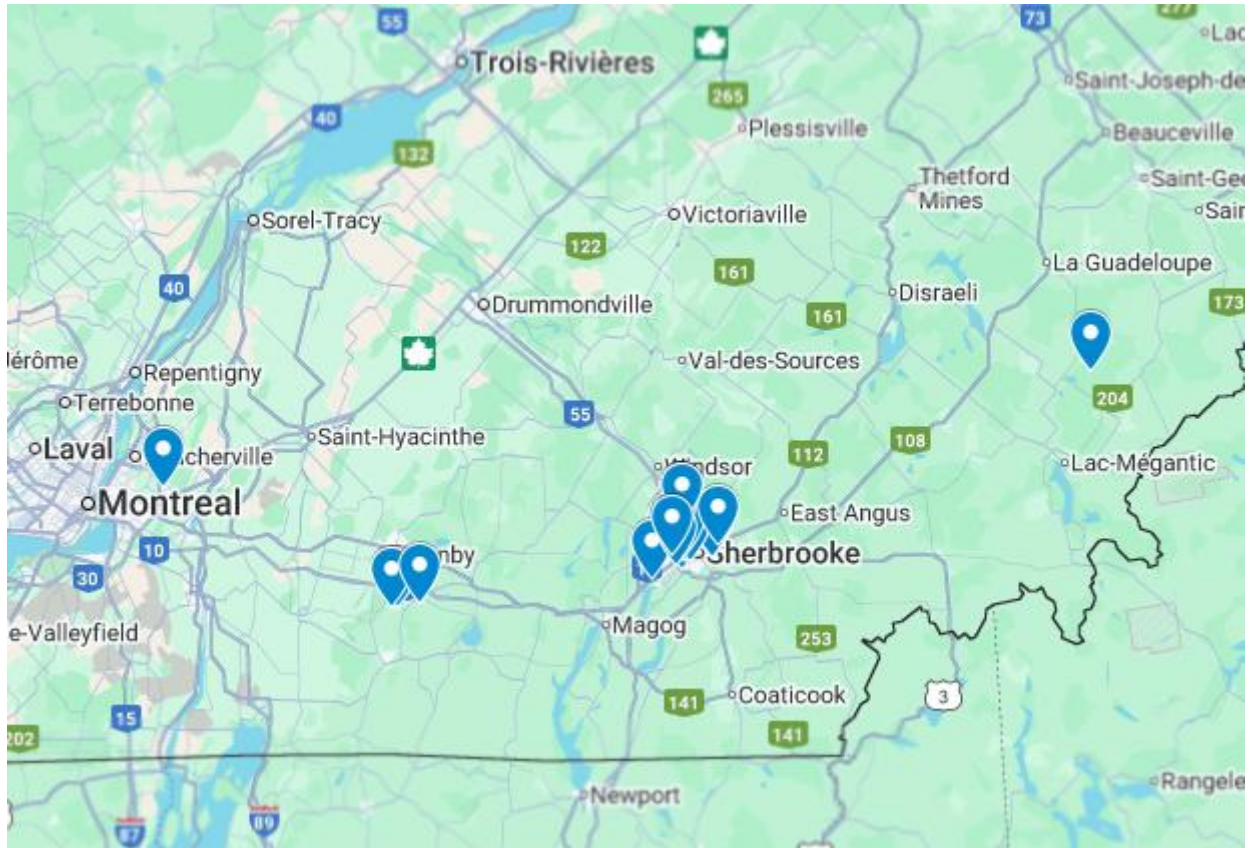
Companies that we were able to move up the pipeline through follow-up and nurturing efforts



- Nado
- Postech Screw Piles
- Produits IdéalTFC
- Mecanum
- Skyrenu
- Inglasco
- Nord Quantique

02 COMPANIES MAPPING

MAPPING OF THE CAMPAIGN



Quebec

03 PROJECT PIPELINE

PROJECTS AT A GLANCE:

Potential projects, Job creation, & Average timeline in the pipeline

DETAILED PIPELINE:

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Aliments PM	Food products	6-12 months	25-50	Active – Stage 3	Feb. 2023
A&R Belley	Advanced manufacturing	12-24 months	5-10	Active – Stage 2	Sept. 2022
Taiga Motors	Clean Tech	12-24 months	NA	Active – Stage 2	Sept. 2022
Graffiti Alley Ice Cream	Food products	12-24 months	25-50	Active – Stage 2	May 2022
Sherweb	ITC	12-24 months	25-50	Active – Stage 2	June 2022
Limosa	Aerospace	6-12 months	NA	Active – Stage 3	Oct. 2022
Delastek	Aerospace	12-24 months	NA	Active – Stage 1	March 2022
S. Huot	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	Nov. 2022
Larvatricia	Clean Tech	NA	NA	Active – Stage 1	Jan. 2023
Innofibre	Clean Tech	NA	NA	Active – Stage 1	Jan. 2023

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
M1 Composites	Advanced Manufacturing	12-24 months	100	Active – Stage 4	Dec. 2023
Les Industries Lavod	Advanced Manufacturing	NA	NA	Active – Stage 1	Sept. 2022
Biovantek	Pharmaceuticals	2-3	NA	Active – Stage 3	Oct. 2022
BBA	Business Services	NA	NA	Active – Stage 1	Nov. 2022
Mavic	OREC	NA	NA	Project Realized	Aug. 2023
NETUR	Advanced Manufacturing	12-24 months	NA	Active – Stage 4	May. 2023
AGF Group	Advanced Manufacturing	12-24 months	50-100	Active – Stage 3	Nov. 2022
Cognicorp	Medical Technologies	12-24 months	3	Active – Stage 2	Dec. 2022
Lovepac	Advanced Manufacturing	6-12 months	NA	Active – Stage 2	Nov. 2022
Mecademic	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	Nov. 2022
Creopack	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	Nov. 2022
Optimoule	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	Nov. 2022
Laserweld	Advanced Manufacturing	12-24 months	NA	Active – Stage 2	Nov. 2022
Premier Tech	Advanced Manufacturing	6-12 months	13	Active – Stage 3	Dec. 2022
Logistec	Environmental Services	NA	NA	Active – Stage 2	Jan. 2023

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
E2 Metrix	Clean Tech	3-6 months	5-10	Active – Stage 3	Feb. 2023
Ecolomondo	Clean Tech	6-12 months	15-30	Active – Stage 4	Oct. 2023
Solugen	Clean Tech	NA	NA	Active – Stage 1	Feb. 2023
Bectrol	Clean Tech	NA	NA	Active – Stage 1	Feb. 2023
Dispersa	Clean Tech	NA	NA	Active – Stage 1	Feb. 2023
Sanexen	Clean Tech	NA	NA	Active – Stage 1	Mar. 2023
Solution Will	Clean Tech	NA	NA	Active – Stage 2	Mar. 2023
Northex	Clean Tech	NA	NA	Active – Stage 2	Mar. 2023
Fusium	Aerospace	NA	NA	Active – Stage 1	Apr. 2023
Likro Precision	Aerospace	NA	NA	Active – Stage 1	Apr. 2023
VAC Aero	Aerospace	12-24 Months	15-20	Active – Stage 2	Oct. 2023
RAMPF	Aerospace	NA	NA	Active – Stage 1	Apr. 2023
Thindown	OREC	6 months	15-20	Active – Stage 4	Apr. 2023
Cristini	Wood Products	NA	NA	Active Stage 1	May 2023

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
NetDynamic	ITC	6-12 months	5-10	Active – Stage 2	July. 2023
Ventus Respiratory Technologies	MedTech	6-12 months	NA	Active – Stage 2	July. 2023
Bee Space	AgTech	12-24 months	NA	Active – Stage 1	June. 2023
HEDS UP	ITC/OREC	12-24 months	NA	Active – Stage 1	June. 2023
PolitraQ	ITC	12-24 months	NA	Active – Stage 1	July. 2023
Maintenance Directe	ITC	12-24 months	NA	Active Stage 2	Sept. 2023
Abraham Innovation	Advanced MFG	12-24 months	NA	Active Stage 1	Sept. 2023
SMW Autoblock	Advanced MFG	12-24 months	NA	Active Stage 1	Sept. 2023
Waybo	Advanced MFG	12-24 months	NA	Active Stage 2	Sept. 2023
ERE	Advanced MFG	12-24 months	NA	Active Stage 1	Sept. 2023
Vibra Finish	Advanced MFG	12-24 months	NA	Active Stage 2	Sept. 2023
Emergency Parts Logistics	Advanced MFG	12-24 months	NA	Active Stage 1	Oct. 2023
7DK	Advanced MFG	12-24 months	NA	Active Stage 1	Oct. 2023

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
T&C	Advanced MFG	12-24 months	NA	Active Stage 2	Oct. 2023
A3 Surfaces	Advanced MFG	12-24 months	NA	Active Stage 1	Oct. 2023
Mint Pharma	Life Science	12-24 months	NA	Active Stage 1	Nov. 2023
Acara Climate	Clean Tech	12-24 months	1-3	Active – Stage 1	Dec. 2023
Aqua Action	Clean Tech	12-24 months	NA	Active – Stage 1	Dec. 2023
Bevapack	Packaging	12-24 months	NA	Active – Stage 2	Dec. 2023
Icentia	Medtech	0-6 months	15-30	Active – Stage 4	Dec. 2023
Nano One	Advanced Manufacturing	12-24 months	150	Active – Stage 2	Dec. 2023
Ramo	Clean Tech	12-24 months	1-3	Active – Stage 2	Dec. 2023
Simkha Biocosmetics	Cosmetics	12-24 months	NA	Active – Stage 2	Dec. 2023
Sommelier Nordiq	Food & Bev	6-12 months	NA	Active – Stage 3	Dec. 2023
U-Frost	Food & Bev	12-24 months	NA	Active – Stage 2	Dec. 2023
Aliments O'Sole Mio	Food & Bev	NA	NA	Active – Stage 2	Feb. 2024
Bodycad	Life Sciences	NA	6-12	Active – Stage 2	May.

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Semican	Agribusiness	12-24 months	NA	Active Stage 2	May. 2024
Olive& Ciboulette	Agribusiness	12-24 months	NA	Active Stage 2	May. 2024
Fromages Bergeron	Agribusiness	12-24 months	NA	Active Stage 2	May. 2024
Jucaí	Agribusiness	12-24 months	NA	Active – Stage 2	May. 2024
H55	Aerospace	12-24 months	NA	Active – Stage 1	May. 2024
NGC Aerospace	Aerospace	12-24 months	NA	Active – Stage 3	May. 2024
Megatech	Aerospace	12-24 months	NA	Active – Stage 2	May. 2024
OpenMind Technologies	ICT	12-24 months	NA	Active – Stage 1	June 2024
Elsó Inc.	Adv. Mfg	12-24 months	NA	Active – Stage 1	June 2024
Chambrelian	Adv. Mfg	12-24 months	NA	Active – Stage 1	June 2024
Spark & Co	Adv. Mfg	12-24 months	NA	Active – Stage 1	June 2024
Murphy's Ice Cream	Agribusiness	12-24 months	NA	Active – Stage 2	June 2024
Solarge	Cleantech	12-24 months	NA	Active – Stage 2	June 2024
Granite Digital	ICT	12-24 months	NA	Active – Stage 2	June 2024

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Pulsar	ICT	12-24 months	NA	Active Stage 1	June 2024
AG Defense	Business Services	12-24 months	NA	Active Stage 1	June 2024
CiviQ	ICT	12-24 months	NA	Active Stage 1	June 2024
North Hydration	Agribusiness	12-24 months	NA	Active – Stage 1	June 2024
Makros SRL	Business Services	12-24 months	NA	Active – Stage 1	June 2024
IVI Solutions	Automotive	NA	NA	Active – Stage 1	July 2024
RPM Eco	Clean Tech	NA	NA	Active – Stage 1	July 2024
Ni-Corporation	Clean Tech	NA	NA	Active – Stage 1	July 2024
AIM-Global	Manufacturing	24-48 months	NA	Active - Stage 1	October 2024
A7hz	Advanced Manufacturing	NA	NA	Active – Stage 2	October 2024
BOSK	Clean Tech	12-24 months	NA	Active – Stage 4	December 2024
Lovepac	Packaging	12-24 months	NA	Active – Stage 3	November 2024
BellatRx	Automation	12-24 months	5-20	Active – Stage 3	November 2024

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Systemex	Automation	12-24 months	NA	Active – Stage 2	November 2024
Artypac	Packaging	NA	NA	Active – Stage 2	November 2024
Centris	IT	NA	NA	Active – Stage 2	November 2024
ASDR	Civil Engineering	NA	NA	Active – Stage 2	December 2024
Bell Horizon	Transport	NA	NA	Active – Stage 2	December 2024
Cuisine Idéale	Manufacturing	12-24 months	40-50	Active – Stage 2	January 2025
Cuisine Crotone	Manufacturing	6-12 months	10-15	Active – Stage 3	February 2025
PG Flooring	Manufacturing	NA	NA	Active – Stage 2	February 2025
Ben Mor	Manufacturing	NA	NA	Active – Stage 1	January 2025
ERE	Clean Tech	NA	NA	Active – Stage 2	February 2025
Mitchel-Lincoln	Packaging	NA	NA	Active – Stage 2	February 2025
Geneq	Advanced Manufacturing	NA	NA	Active – Stage 1	February 2025
NI Corporation	Advanced Manufacturing	NA	NA	Active – Stage 1	March 2025
Fibrotek	Advanced Manufacturing	NA	NA	Active – Stage 1	March 2025

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Meloche	Aerospace	24-48 months	NA	Active – Stage 2	March 2025
Reel Coh	Advanced Manufacturing	24-48 months	NA	Active – Stage 2	March 2025
BlueField	Aerospace	24-48 months	NA	Active – Stage 2	March 2025
Dusco Doors	Advanced Manufacturing	12-24 months	40	Active – Stage 3	March 2025
PCI Automation	Advanced Manufacturing	12-24 months	5-10	Active – Stage 3	April 2025
Lepage Millwork	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	April 2025
Groupe Mundial	Advanced Manufacturing	NA	NA	Active – Stage 1	April 2025
Trigo Energies	Energy	NA	NA	Active – Stage 1	May 2025
Transport Bourret	Logistics	NA	NA	Active – Stage 2	May 2025
Café William	Food Production	NA	NA	Active – Stage 1	May 2025
Firebarns	Food Production	NA	NA	Active – Stage 1	June 2025
Evolia	IT	NA	NA	Active – Stage 2	June 2025
Uniro	Food Production	NA	NA	Active – Stage 1	June 2025
Nutri-Bake	Food Production	NA	NA	Active – Stage 2	July 2025
Planethoster	IT	NA	NA	Active – Stage 2	July 2025
Micro Logic	Semiconductor	NA	NA	Active – Stage 1	July 2025

03 PROJECT PIPELINE

Company Name	Sector	Timeline	Potential Job Creation	Status	Last update
Innovate Ops	Advanced Manufacturing	24-48 months	NA	Active – Stage 2	October 2025
OpTalent	IT	NA	NA	Active – Stage 2	October 2025
MSK Canada	Advanced Manufacturing	NA	NA	Active – Stage 2	October 2025
S&E Manufacturing	Advanced Manufacturing	NA	NA	Active – Stage 1	October 2025
PCI Automation	Advanced Manufacturing	12-24 months	5-10	Active – Stage 3	April 2025
Lepage Millwork	Advanced Manufacturing	12-24 months	NA	Active – Stage 1	April 2025
Groupe Mundial	Advanced Manufacturing	NA	NA	Active – Stage 1	April 2025
Inglasco	Plastics Manufacturing	NA	NA	Active – Stage 2	December 2025
Mecanum	Advanced Manufacturing	NA	NA	Active – Stage 2	December 2025
Nado	Metal Products Manufacturing	NA	NA	Active – Stage 2	December 2025
Postech Screw Piles	Metal Products Manufacturing	NA	NA	Active – Stage 2	December 2025
Produits IdéalTFC	Advanced Manufacturing	NA	NA	Active – Stage 2	December 2025
Skyrenu	CleanTech	NA	NA	Active – Stage 2	December 2025
Nord Quantique	Quantum Computing	NA	NA	Active – Stage 2	December 2025

03 PROJECT PIPELINE

LEAD GENERATION CAMPAIGN DELIVERABLES 2021-2022

Outreach Results	YTD
Prospective Companies Contacted	543
Trade Shows/Conferences Attended	7 Trade Shows & 3 Conferences
Qualified Leads Generated and added to VT DED pipeline	23
FDI missions in Canada	5 including Governor's mission
Contract Period	October 2021- October 2023

LEAD GENERATION CAMPAIGN DELIVERABLES 2022-2023

Outreach Results	November 2023	YTD
Prospective Companies Contacted	33	333
Trade Shows/Conferences Attended	0	6 Trade Shows
Qualified Leads Generated and added to VT DED pipeline	1	36
FDI missions in Canada	None in Marketing Plan for Nov 2023	1
Contract Period	October 2021- November 2023	

03 PROJECT PIPELINE

LEAD GENERATION CAMPAIGN DELIVERABLES 2023-2024

Outreach Results	December 2024	YTD
Prospective Companies Contacted	31	403
Trade Shows/Conferences Attended	None in marketing plan for December 2024	7 Trade Shows
Qualified Leads Generated and added to VT DED pipeline	2	43
FDI missions in Canada	None in marketing plan for December 2024	4
Contract Period	October 2023 – November 2024	

03 PROJECT PIPELINE

LEAD GENERATION CAMPAIGN DELIVERABLES 2024-2025

Outreach Results	Sep & Oct 2025	YTD
Prospective Companies Contacted	85	449
Trade Shows/Conferences Attended	CMTS	3
Qualified Leads Generated and added to VT DED pipeline	7	51
FDI missions in Canada	None in marketing plan for Sep/Oct 2025	1
Contract Period	November 2024 – October 2025	

03 PROJECT PIPELINE

LEAD GENERATION CAMPAIGN DELIVERABLES 2025-2026

Outreach Results	Nov & Dec 2025	YTD
Prospective Companies Contacted	50	50
Trade Shows/Conferences Attended	None in marketing plan for Nov /Dec 2025	0
Qualified Leads Generated and added to VT DED pipeline	7	7
FDI missions in Canada	None in marketing plan for Nov/Dec 2025	0
Contract Period	November 2025 – October 2026	

04 LIST OF COMPANIES

Please see below the list of companies that were part of the Nov & Dec outreach as well as their respective notes.

Account Name	First Name	Last Name	Status	Note
Inglasco	Paul	McGuire	Positive	Let's plan for early January. The 7th and 9th look pretty open on my end.
Mecanum	Julien	Bidoud	Positive	Bonjour Lucien, Merci pour votre intérêt pour notre entreprise et d'avoir patienté pour mon retour. Oui, nous pouvons organiser une courte rencontre (mardi matin?). Nous n'avons pas l'intention d'ouvrir un bureau aux États-Unis, mais nous avons assurément l'intention de tenter d'élargir notre clientèle américaine. Avez-vous des programmes pouvant nous assister pour cela. Merci
Nado	Alyson	Wood	Positive	Bonjour Monsieur Lizerot, Il me fera plaisir vous rencontrer. Je crois qu'il me serait plus facile en début janvier, si cela vous convient. Merci et bonne journée
Nord Quantique	Julien	Lemyre	Positive	Il nous fera plaisir de coordonner une rencontre en début 2026 à ce sujet.
Postech Screw Piles	Frederik	Chenard	Positive	Bonjour, merci pour votre courriel. Nous sommes certainement intéressés par votre proposition. Notre modèle d'affaires de dealership s'étend déjà aux États-Unis, incluant le Vermont. Nous couvrons le territoire du Burlington et du nord du Vermont. Avec nos partenaires actuels, nous sommes présentement en phase de développement du Sud du Vermont et nous aurions certainement besoin d'aide. J'ajoute à ce courriel M. Matthew Barrington, il est mon associé, responsable du développement des affaires. Il continuera les démarches avec vous. Veuillez nous fournir quelques disponibilités pour une rencontre dans la semaine du 1e ou dans la semaine du 8 décembre. Merci et bonne journée
Produits IdéalTFC	Frédéric	Milliard	Positive	Je vous remercie pour votre message et pour l'ouverture démontrée par l'État du Vermont envers les entreprises canadiennes. Produits Idéal TFC est effectivement intéressée à explorer des partenariats avec nos voisins américains.
Skyrenu	Laurene	Hummer	Positive	Nous serions très heureux d'explorer avec vous les possibilités de développer nos technologies DAC dans l'État du Vermont. Je peux tout à fait organiser un appel de 30 minutes afin de discuter des opportunités potentielles et mieux comprendre les programmes d'assistance disponibles.

04 LIST OF COMPANIES

Account Name	First Name	Last Name	Status	Note
Digitho	Richard	Beaudry	Pending	Bonjour M.Lizerot, Nous ne sommes pas intéressés à déplacer notre siège social, mais nous travaillons activement à développer des collaborations aux USA. On a fait un projet pilote au Massachusset, on a fait du développement à l'Univ Cornell. Pour ce qui est du VT, nos clients sont les fabs de semiconducteur comme Global Foundries à Essex. C'est le seul client potentiel que je connais au VT. Je vous laisse voir si il est pertinent de se rencontrer.
Amecci	Michel	Lequin	Negative	Bonjour M. Lizerot Merci pour votre courriel et invitation. Pour l'instant, nous avons investi 2 ans de suite dans des agrandissements et nouvelles machineries qui va nous permettre de se différencier sur le marché, des transformateurs d'abrasifs . J'ai adoré votre approche et je garde en tête l'intérêt que vous manifestez à mon égard . Au plaisir Michel Lequin Amecci Inc.
Brulerie Faro	David	Fabi-Robert	Negative	Bonjour, Merci nous ne sommes pas intéressé. Merci et bonne journée
Calogy Solutions	Mahmood	Shirazy	Negative	Bonjour Lucien, Merci de votre suivi. En ce moment, nous n'avons pas des plans pour nous établir aux États-Unis, mais de façon générale, on envisage toujours le Vermont à cause de sa proximité.
Chocolat Lamontagne	Danny	Lamontagne	Negative	Bonjour M. Lizerot Je vous remercie mais nous n'avons pas de plan actuellement d'expansion ou acquisition Si la situation venait a changer je garde vos coordonnées Bonne journée
Emballages Poly-Pro	Alexandre	Nault	Negative	Bonjour Lucien, Merci de l'intérêt porté à notre entreprise, bien que nous n'ayons pas l'intention de prendre de l'expansion aux États-Unis dans les prochaines années. Je garde toutefois votre contact si jamais une opportunité se présente. Cordialement
Engrenages Sherbrooke	Jeff	Bernier	Negative	Bonjour M. Lizerot, Pour le moment ce n'est dans nos plans. Toutefois, je garderai vos coordonnées et je communiquerai avec vous si nécessaire. Merci pour l'intérêt portée à notre entreprise et au plaisir.
Intropak	Charles	Couture	Negative	Unsubscribed from outreach
Mesotec	André	Raby	Negative	Unsubscribed from outreach
Modelage Simon	Rémi	Turgeon	Negative	Unsubscribed from outreach

04 LIST OF COMPANIES

Account Name	First Name	Last Name	Status	Note
Precigrafik	Gilles	Blais	Negative	Bonjour Monsieur, Nous n'avons aucun intérêt pour le moment. Cordialement, Gilles Blais
QTG	Giancarlo	Talarico	Negative	Hello Lucien, Thank you for your message and for your interest in QTG. At the moment, the current tariff environment makes it extremely difficult for us to consider any strategic expansion into the United States, especially given how unpredictable and unstable US trade policy has become. With a clearer, more consistent, and more constructive trade framework from the U.S. government, we would certainly be more open to exploring deeper engagement with the American market. However, the uncertainty and the increasingly hostile stance toward Canadian trade from the current administration make that impossible for us right now. We may be able to revisit the discussion in a few years if the situation improves. Thank you again for reaching out.
STP Rotomachinery	Pierluigi	Sacchi	Negative	Bonjour Lucien, Non merci. Bien à vous,
Boreas Technologies			Unresponsive	
Dauphinois			Unresponsive	
Groupe Carbonneau			Unresponsive	
Group PMI			Unresponsive	
HTRC Industrial Solutions			Unresponsive	
JSA Global Solutions			Unresponsive	
LP Royer			Unresponsive	
M.I. Integration			Unresponsive	
Manunor			Unresponsive	
NOVA Envirocom			Unresponsive	
SECM-GT			Unresponsive	
Tecnar			Unresponsive	
TexNov			Unresponsive	