

Core-Mark Overview

- 120-150 retail customers in the state of VT depending on seasonality
- Over 45,000 units of retail vape items sold in VT in 2025
- Over 630,000 units of retail oral nicotine items sold in VT in 2025
- Order processing occurs 4 nights a week
- Currently use two cigarette stamping machines
- Monthly lease on stamping machines range from \$10k-\$12k/month
- Software upgrades are additional costs. Most recent upgrade cost \$40k between machines and Tax Right system
- Software updates required every 2-3 years

Stamping Machine Process



Hand stamping process



Unanswered Questions:

- What would be the cost associated with the stamps? How would they be acquired?
- Would the stamps be heat transferred or adhesive?
- Where would the stamps be required to be placed on products?
- What safeguards would be put in place to ensure stamps are not applied to illicit products?
- How would products be re-packaged once opened to apply stamps?

Suggested Alternatives

Vape Directory –

A state Vape Directory is an official registry maintained by government agencies to list e-cigarette products and manufacturers cleared for legal sale within a specific state

Additional Licensing –

Recently New Hampshire changed their laws and now require wholesalers and retailers to be licensed with both the Department of Revenue and the Liquor Commission, and the state supplements their enforcement with monthly required submissions of purchase and sales data from both wholesalers and retailers