

DATE: February 5, 2025 TO: Members of the Senate Committee on Appropriations FROM: Susan Evans McClure, Executive Director, Vermont Arts Council RE: Vermont Council on the Arts FY26 Budget Request

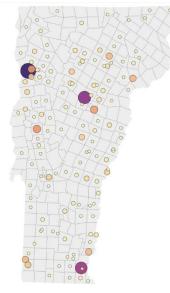
# Organizational Background

The Vermont Arts Council is the state's arts agency, and the state affiliate of the National Endowment for the Arts. Our mission is to cultivate and advance the arts and creativity throughout Vermont. We are working to build a state where artists thrive, where creativity is at the heart of our communities, and where everyone has access to the arts in their lives and education.

The Arts Council works primarily as grantmakers, conveners, advocates, and storytellers:

- *Grantmakers*: We invest private, state, and federal funding in the arts through a transparent process that supports artists, arts organizations, arts education, and community building
- Conveners: We bring people together to learn, connect, and advance the arts.
- *Advocates*: We raise awareness and work to increase local, state, and federal support for the arts and creativity in our lives and communities.
- *Storytellers*: We are the state's trusted source for information and resources that support and grow Vermont's creative sector. We tell the story of the rich complexity of the arts and creativity in Vermont.

#### FY24 Grant Making



In FY24, the Arts Council awarded \$3,247,415 in funding. Grants were awarded to 131 individuals and 235 organizations and businesses in all of Vermont's fourteen counties. Over the past 5 years, we were able to fund only 45% of the applications that we have received. There continues to be greater demand for these resources than we have the capacity to support.

Grants directly support artists to create new work and deepen their practice, support communities to create public art connected with infrastructure projects, support educators to provide arts education to students in school settings, support arts organizations to add vibrancy to Vermont communities through projects that provide equal and abundant access to the arts, and much more.

The Council also administers two grant programs on behalf of the state of Vermont- the Cultural Facilities grant program and the Art in State Buildings Program. Cultural Facilities grants help Vermont nonprofit organizations and municipalities enhance, create, or expand the capacity of an existing building to provide cultural activities for the public. This is one of the few programs in the state that directly supports the physical infrastructure needed to create arts experiences for our communities. The Art in State Buildings program commissions Vermont artists to create public art as part of BGS construction projects in new or existing state buildings.

Some of our key programs include:

- <u>Creation grants</u> that support outstanding Vermont artists to develop new work.
- <u>Artist Development grants</u> which foster individual artists' professional development.
- <u>Arts Operating</u> grants which provide critical operating support to build the capacity of arts nonprofits to affect change.
- <u>Arts Project</u> grants that fund nonprofit organizations, municipalities, and schools in their efforts to add vibrancy to Vermont communities through projects that provide equal and abundant access to the arts.
- <u>Animating Infrastructure</u> grants that support unique community projects that integrate public art into infrastructure improvements.
- Teaching artist residencies that engage students from <u>pre-K through high school</u> and in <u>Early Childhood Arts Partnership Grants</u> programs in arts-integrated learning.
- The <u>Creative Aging Initiative</u> which provides older Vermonters with meaningful arts learning experiences that provide rich opportunities for social engagement and community building.

The <u>Creative Futures Grant Program</u>, an unprecedented allocation of \$9 million of funds for grants to creative sector entities that have sustained economic harm due to the pandemic, wrapped up in FY24. These funds were vital to supporting creative businesses and cultural organizations in their post-pandemic recovery and have sustained Vermont's creative sector in challenging times. Grantees shared:

- This Creative Futures Grant has been instrumental to bridging the gap between the pandemic income losses and the road to economic recovery for my professional creative work. Artist Michael Caduto
- This funding was crucial to our survival. Main Street Arts, Saxtons River
- The funding made it possible for us to continue our work. We thank you, our customers thank you as well. Dyak Craft

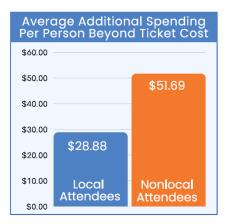
Other highlights from the past fiscal year (FY24) may be found in our <u>Annual Report</u>.

# **Driving Vermont's Creative Economy**

Vermont's creative sector - the collective enterprises, organizations, and individuals whose products and services are rooted in artistic and creative content - is a significant driver of our state's economy. And the Council is committed to growing our creative economy to grow our overall economy on behalf of all Vermonters.

One of the Council's main initiatives is the <u>Vermont Creative Network</u>, which was established by the Vermont Legislature in May 2016. The Creative Network is a broad coalition of organizations, businesses, and individuals working to advance Vermont's creative sector through research, advocacy, and networking.

Investing in art, culture, and creativity as essential infrastructure means we will see a corresponding increase in statewide investment and resources for the creative economy – bolstering our towns, villages, and cities across the state. Vermont's creative sector includes museums and theaters, visual artists and actors, writers, and musicians. It also includes architects and graphic designers, librarians and literary agents, museum curators and media producers, to name a few.



- According to the U.S. Bureau of Economic Analysis, in 2022, the Vermont arts and culture sector was a nearly \$1.2 billion industry, a 10% increase from 2021
- The industry represents 3% of Vermont's GSP and accounts for 10,574 jobs.
- According to the <u>Arts and Economic Prosperity 6</u> survey, there were 1.4 million attendees to nonprofit arts and culture events in 2022. 25% of those attendees were nonlocal, 75% were local. Nonlocal attendees spent, on average, \$51.69 per person on top of the cost of admission. Local attendees spent, on average, \$28.88 per person on top of the cost of admission.

State funding of the Creative Network bolsters local creative sector efforts in communities across Vermont and establishes Vermont as a thriving hub for creative industries. Cultural events have a demonstrated impact on revenue from tourism, drawing visitors and increasing revenue generated at hotels, bars, restaurants, and shops. Creative sector businesses and activities also engage the younger demographic that is vital to expanding Vermont's workforce and convincing young people to build their lives and careers here.

Our main networking event, the Creative Sector Convening, was held in June in Bellows Falls, a sold-out event with 200 people in attendance.

## **Business Development Training for Artists**

Vermont artists are small businesses, and we hear the need for business development training again and again from the creative sector. This year, with funding from USDA Rural Development and the Vermont Arts Council, we offered free access to business training workshops specifically designed for artists through the organization <u>Assets for Artists</u>.

This year, Vermont artists really took advantage of these trainings, and 76 artists participated. One artist shared "I'm so used to having to figure everything out myself, as a freelancer, so it's a relief to have some guidance." While another said, "This was truly amazing! My band is about to launch a crowdfunding campaign, and we've been desperate for exactly this information. It was so well-organized and easy to follow."

We are hoping for continued support from USDA RD and will work to offer these opportunities for Vermonters in the future- as we know the impact that focusing on business training can have on the long-term success of small businesses.

# Emergency Response: VACDaRN

Another area of focus for the Council over the past few years has been emergency response and emergency preparedness, an issue that will only continue to be vital to Vermont's creative sector and the future of our state.

The Vermont Arts Council are co-leads of the <u>Vermont Arts and Culture Disaster and</u> <u>Resilience Network</u> (VACDaRN), along with the Vermont State Archives and Records Administration, in the Secretary of State's Office. VACDaRN is working to build the strength and resilience of Vermont's vital cultural sector and offers trainings, support, and direct assistance.

Through the network, artists and cultural organizations work together to share expertise and resources, mobilize response for mutual assistance during emergencies, and engage collectively with first responders and government emergency management agencies. After both 2023 and 2024's flooding, the VACDaRN steering team deployed assistance to artists and organizations, providing immediate expertise for conservation needs for impacted cultural heritage materials, supporting the FEMA process, and connecting the sector with Vermont's emergency management response.

After 2023's devastating flooding, we worked closely with other members of the statewide steering team to monitor damages and provide support, especially related to collections salvage and accessing federal relief. In addition, with private funding, we were able to quickly offer an artist flood relief grant program, which distributed \$62,756 to 39 artists impacted by the floods. We also supported collections salvage at flooded organizations including Johnson's Vermont Studio Center. And we offered workshops about

saving family treasures after the floods in coordination with the Heritage Emergency National Task Force, the Smithsonian Cultural Rescue Initiative, and Dartmouth College Cultural Heritage Preventative Preservation Program.

This summer, we were again a trusted resource and helped connect artists to support and relief. We heard from an 82-year-old artist whose life's work was flooded in St. Johnsbury. Through the VACDaRN steering team, we were able to connect him with a conservator who visited his home and provided free assessment- his paintings were able to be dried and hopefully many will be saved.

The Council is now encouraging climate-focused projects as part of existing grant programs, specifically the Cultural Facilities Grant program.

Sadly, our office on State Street in Montpelier—our headquarters since our founding in 1965—was <u>severely damaged</u> after 2023's flood and remains unoccupiable.

# Vermont Arts Council Funding Structure and FY26 Budget

The Vermont Arts Council is the only state arts agency in the country that operates as an independent nonprofit. We are a quasi-state agency, created in statute in 1965 (we are marking our 60<sup>th</sup> anniversary this year!). The Council receives the majority of its revenue (80-90%) from two sources: the National Endowment for the Arts (NEA) and the state of Vermont. The NEA requires that state governments match the federal dollars allocated to state arts agencies, dollar for dollar. Our General Fund allocation, therefore, enables the Arts Council to secure substantial federal funds each year that are distributed to organizations, schools, and communities in all areas of the state.

While much is up in the air about federal funding, we have previously been advised by our partners at the NEA that our allocation will be \$1,071,800. Securing 100% of these vital federal funds will result in increased funding going directly to Vermont's artists and arts organizations who are working to meet the needs of our communities and grow our economy. We are in the Governor's budget at \$1,003,063 this year and are requesting that the legislature fully match our federal award so that we can bring these funds to Vermont. That is a difference of \$68,737 between the Governor's recommended budget and our required state match for our federal award. In previous years we have received final notice of our award amount in April. If there are any changes in our federal award amount, it will remain vitally important that the state continues to support the arts through an appropriation to the Vermont Arts Council.

#### The Work Ahead



Our top priorities for FY26 are to help stabilize and sustain the creative sector through the challenges of our current moment and to build a vibrant, resilient creative economy for Vermont in the following ways:

- Support individual artists in developing the skills and financial strategies to put their creative businesses on firmer footing.
- Provide cultural organizations and creative businesses with the resources and expertise they need to build resilience.
- Revitalize downtowns and stimulate community recovery through the arts.

We continue to be committed to supporting an inclusive, diverse, accessible artistic landscape in Vermont. And we are committed to leading from our values and

responding with flexibility to the ever-changing arts, state, and local landscapes in a way that benefits all Vermonters. Strengthening Vermont's creative economy is not only necessary for the good of humanity, but also for our economy. I know we all agree that Vermont, and all of us, need artists and arts opportunities that connect us with ourselves, with each other, and with our communities now more than ever.



	VAC	VAC	VAC	
~			VAC FY26	
Revenue and Expense Summary		FY26 Governor's	Budget (NEA	
	FY25 Budget	Recommend	Match)	NOTES
REVENUE				
				\$68,737 additional state funds required for
State Appropriation - general fund	973,848	1,003,063	1,071,800	1:1 match
State Capital funds: Art in State Buildings	75,000	75,000	75,000	
State Capital funds: Cultural Facilities Grants	300,000	250,000		Requested level funding in Capital Bill
Federal Grant: National Endowment for the Arts	1,144,240	1,003,063	1,071,800	Anticipated NEA award
Private funds: Grants, contributions, misc revenue	586,707	586,707	586,707	
TOTAL REVENUE	3,079,795	2,917,834	3,105,307	
EXPENSES				
Grants to Artists				
Artist Grants	211,000	184,251	218,619	
Art in State Buildings projects	63,750	63,750	63,750	
Grants to Organizations		0	0	
Community Placemaking Grants	95,000	82,957	82,957	
Arts in Education Grants and Services	155,500	135,787	170,155	
Cultural Facilities grants to towns, nonprofits	300,000	250,000	300,000	
Operating and Project Grants for Arts Nonprofits	540,000	471,543	540,281	
Subtotal All Grants	1,365,250	1,188,288	1,375,762	
Non-Grant Programs & Services				
Professional development for the field	10,000	10,000	10,000	
Folk Arts Partnership	35,500	35,500	35,500	
Arts Organization services	171,500	171,500	171,500	
Accessibility - workshops, technical assistance	12,400	12,400	12,400	
Publications, Marketing, Outreach	67,571	67,571	67,571	
Governors Arts awards, Sculpture Garden, Gallery	16,400	16,400	16,400	
Vermont Creative Network	11,250	11,250	11,250	
Program services operating expenses	95,697	95,697	95,697	
Subtotal Services	420,318	420,318	420,318	
Subtotal Grants and Services	1,785,568	1,608,606	1,796,080	
Fundraising & Administration	,,	,,	,,	
Staffing	1,145,796	1,145,796	1,145,796	
Phone, postage, printing, rent, travel, other operating	163,431	163,431	163,431	
Subtotal Fundraising & Administration	1,309,227	1,309,227	1,309,227	
TOTAL EXPENSES	3,094,795	2,917,833	3,105,307	
NET SURPLUS/(LOSS)	(15,000)	0	0	