



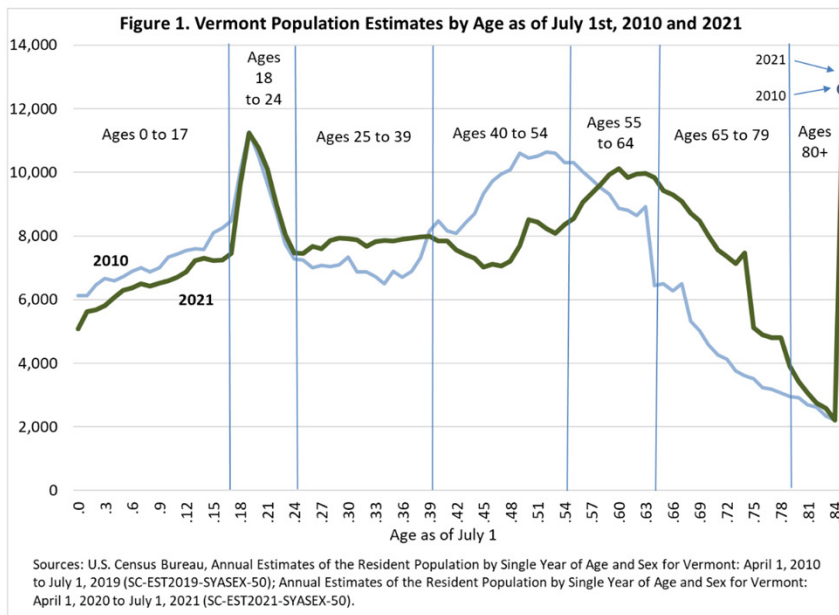
Vermont Hospitals 101

Devon Green, VP of Government Relations

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January 15, 2025

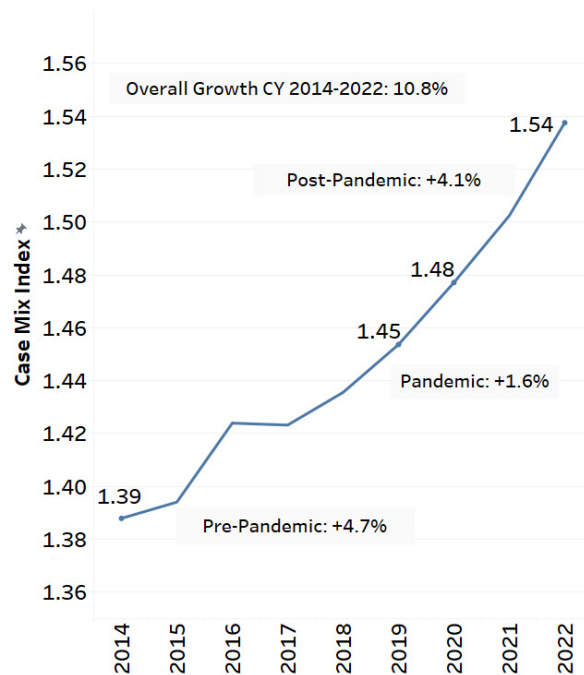
Vermont Landscape: Rural and Aging Population



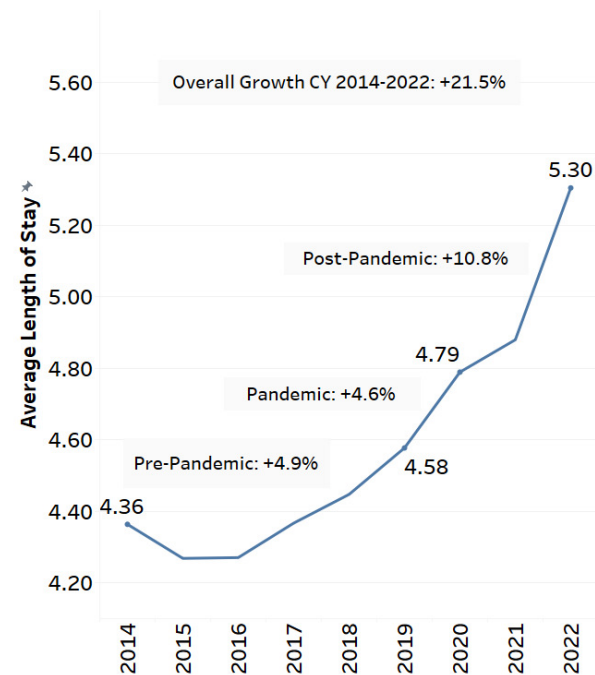
- The 65-to-79 age group saw an increase of about 40,000 from 2010 to 2021
- That increase is the largest of any age group and more than double the overall population gain of about 19,600 people
- Vermont has community rating, which means everyone pays the same premium regardless of age

Inpatient Utilization Trends

Patients are sicker

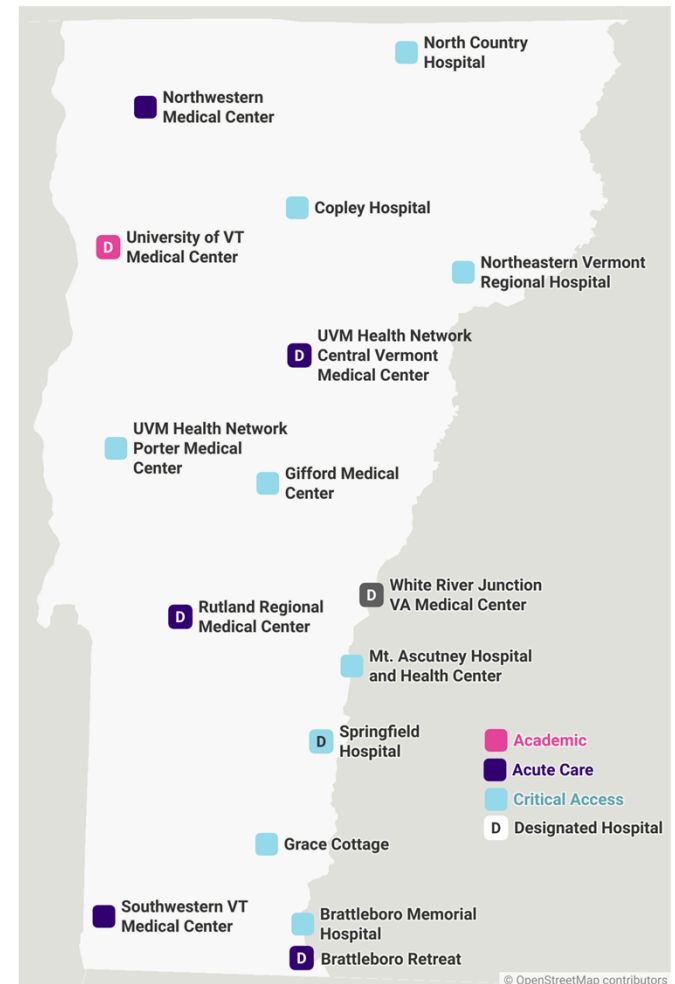


Patients are staying longer



VAHHS Member Hospitals

- 16 Hospitals
- 8 Critical Access Hospitals
- 1 Academic Medical Center
- 5 Inpatient Psychiatric Care
- 1 Veteran’s Affairs Hospital
- Find more information about your community’s hospital at:
<https://www.vahhs.org/hospitals-101>



Vermont Regulation/Agency Interaction

Federal Regulation: 629 regulatory requirements

- Conditions of Participation
- IRS Tax Code

Green Mountain Care Board

- Budget review
- Certificate of Need
- Health Resources Allocation Plan
- Hospital Sustainability

Department of Health

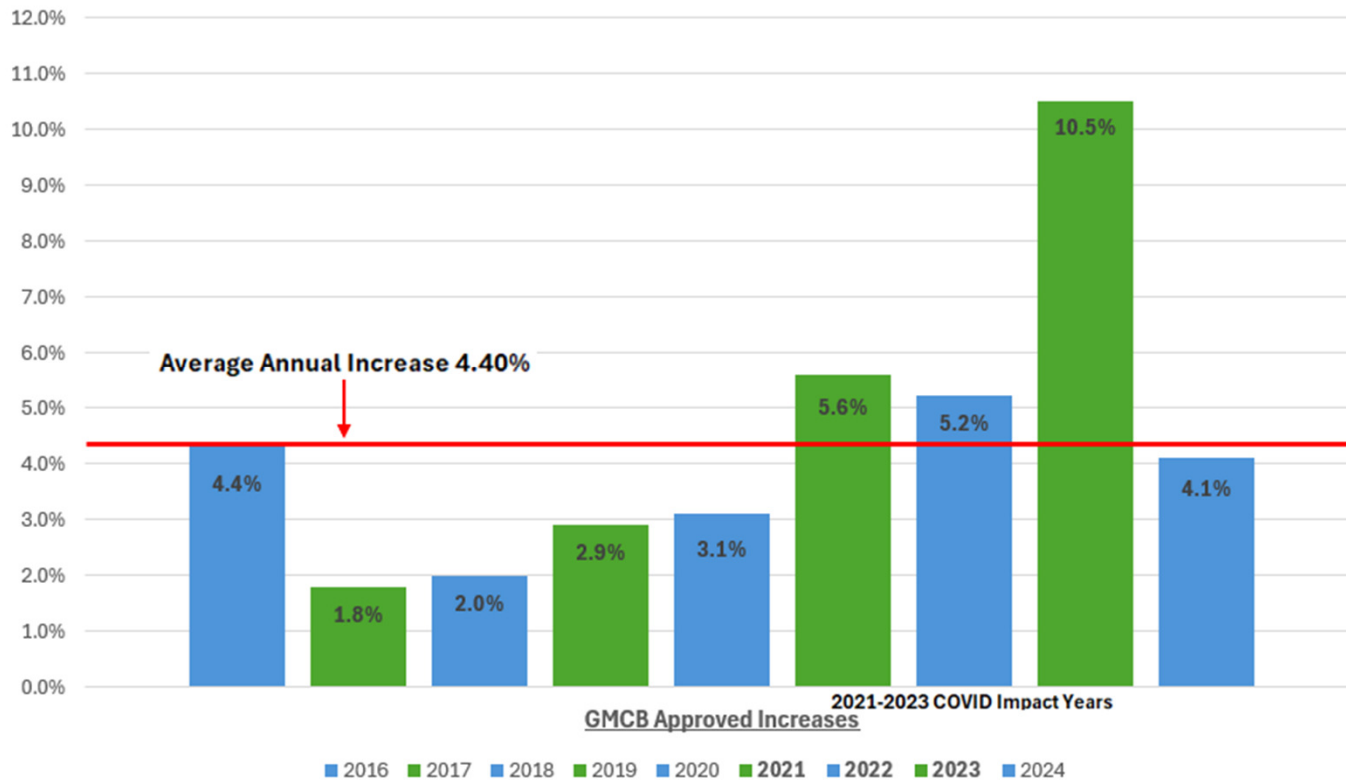
- Licensure
- Community Health Needs Assessment
- Hospital Report Cards
- Emergency Management

Department of Mental Health

- Inpatient Designation Authority
- Coordination of Care

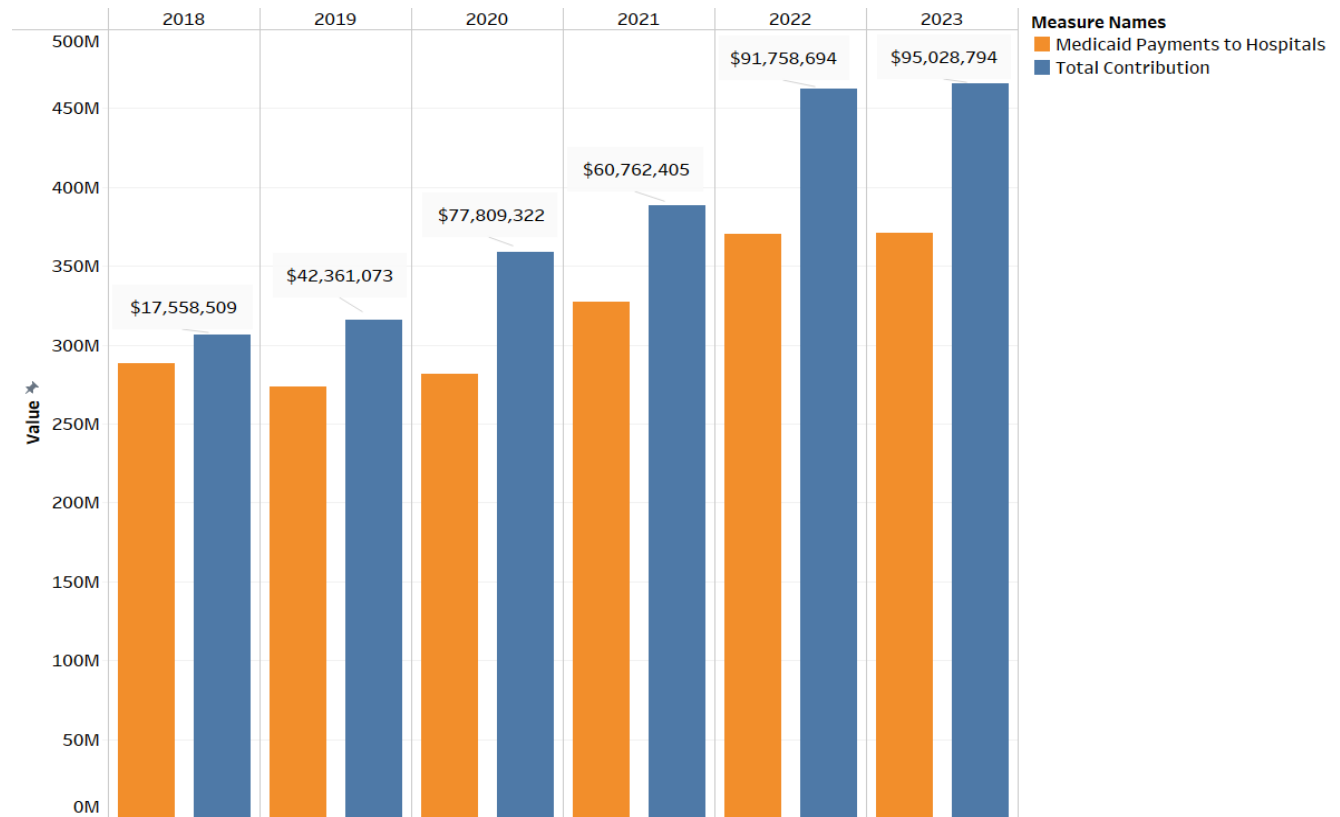
Price Increases

Hospital System Approved Increases 2016-2024



Hospital Tax Assessment and Medicaid Support

- Hospital Provider Tax payments + Federal Match by Fiscal Year
- Exceeds Medicaid payments to hospitals by over \$385M in last 6 years



Health Care Provider Vision for Transformation

Now

- Expand talent pipelines
- VAHHS bed capacity tool
- Begin centralizing administrative functions
- Measure financial outcomes
- Provider and patient stewardship initiative
- Explore interoperability for electronic medical records
- Quality maternal health care

Near

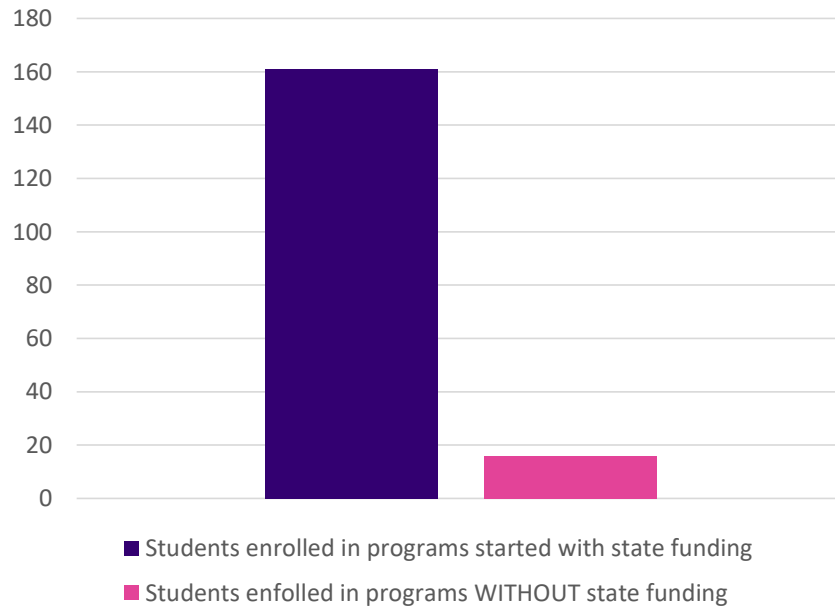
- VAHHS Statewide staffing tool
- Centralize credentialing
- Provider and patient stewardship: end of life care
- EMS and transportation reform

Future

- Housing
- Transportation: right place, right time
- Economic development: building Vermont's communities

VAHHS Legislative Priorities

State funded workforce pipelines vs. unfunded



Health Care Infrastructure

- Housing
- EMS and transportation
- EMR inter-connectivity
- Workforce pipelines

Innovation

- Certificate of Need (CON) reform

Maximize federal and pharma resources

- Maximize federal Disproportionate Share Hospital payments
- Protect the 340B program
- Ensure a sustainable base for the AHEAD model
- Explore hospital provider tax revenue options