Company Overview



We turn technology into solutions, connecting people and enriching how they work and live.



Evolution of Consolidated Communications



CONFIDENTIAL AND PROPRIETARY - ONLY FOR INTERNAL USE

Mission: Connecting People







The People's Internet Provider

fidiumsm

- Created to be the answer to people's poor ISP experiences
- In 8 states where 1 Gig+ fiber broadband is available
- Variety of speeds, intelligent technology at home and at work

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Exceptional service

- Dedicated fiber internet connection
- Symmetrical speeds
- Strong, whole-home WiFi
- Simple, smart Attune™ WiFi app
- Digital phone service
- Streaming TV partners



- 1-year price lock
- No contracts and no bundles
- Free installation on all plans
- AutoPay and Paperless Billing discounts



- Convenient online ordering
- 2-hour appt window
- Weekend installs and sales
- In-home sales consults
- The Insider customer portal
- 24/7 repair and billing support



Company Overview

Top 10 Fiber Provider in the U.S.



Key Operational & Financial Metrics

1.3M Total fiber Gig+ capable passings

2.6M

total passings

160K

Data as of Q3-24

Commercial buildings on or near fiber network **65,500** fiber route miles

\$1.1B Revenue*

\$319M Adjusted EBITDA*

~2,700 Employees

Consolidated[®] communications

VT Fiber Builds

	Homes Passed	Fiber Miles	СарЕх
2021	49,880	1088	\$32,870,003
2022	20,741	441	\$31,747,128
2023	40,084	882	\$33,710,203
2024	24,337	529	\$29,653,032
2025	27,151	881	\$31,512,075
Total	162,193	3821	\$159,492.471



Building Stronger Communities

Because business is personal



Environmental and sustainability initiatives

- Heightened focus on **environmental and sustainability initiatives**
- Building more energy-efficient fiber networks
- Implemented energy conservation and efficiency initiatives
- Secured new **community solar agreements** supporting local renewable energy efforts



Making a difference for our employees and communities

- Named **U.S. Best in Class Employer** by Gallagher for 3rd year in a row
- 8,700 community volunteer hours in 2023
- **\$1.6M in support** to more than 625 community nonprofit organizations in 2023
- Our **DEI Council** focuses on advancing initiatives across the company



We live and work where our customers do

- We empathize as customers evolve and grow because we've been there too – innovating for more than 100 years on customers' behalf
- We believe **relationships are the lifeblood** of business
- We're committed to the highest standards of legal and ethical business conduct



Questions?

