



# Intro to Plug-in Solar

Bringing balcony solar to the US

[brightsaver.org](https://brightsaver.org)

A 501(c)(3) non-profit organization



# What is Plug-in “Balcony” Solar?



- Small, modular PV units ( $\leq 1200\text{W}$ ) that plug into a standard outlet - costing as low as \$500-\$600 in Europe.

- Feeds power directly into the home’s electrical system through a standard outlet (like an appliance in reverse)

- Offsets grid use and reduces bills - up to 25% per month - in VT - \$120-\$360/yr depending on system size / battery inclusion.

- Works with traditional grid-connected homes, like rooftop solar.

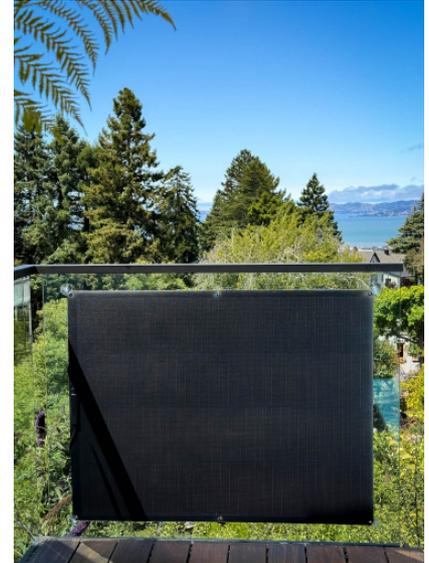


# System Types



**Backyard** solar with or w/out battery – 2/4 X 400W panels, along with microinverter, aluminum mount, cables, and smartphone app for energy savings monitoring.

Small **balcony** systems





# Germany

## Ikea begins offering balcony solar kits

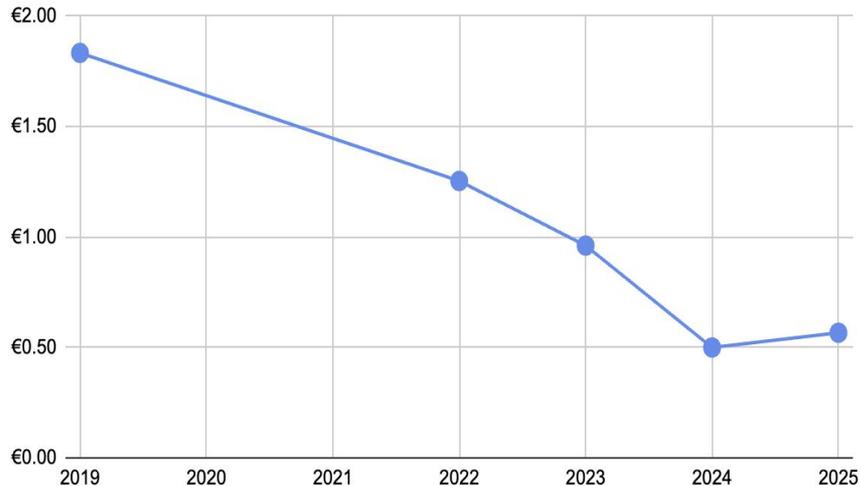
Swedish furniture retailer Ikea is selling plug-in solar kits in Germany, with storage-inclusive systems starting at €1,229 (\$1,425) and reaching €2,800 for versions featuring four 520 W panels. The kits are designed for residential self-consumption and vary by capacity and configuration.

JUNE 25, 2025 SANDRA ENKHARDT

INVERTERS MARKETS MODULES & UPSTREAM MANUFACTURING RESIDENTIAL PV EUROPE

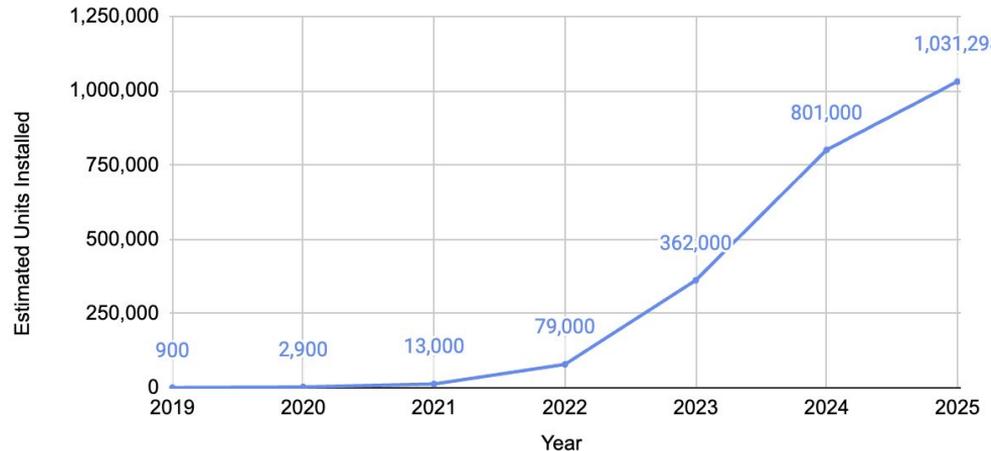


### Balcony PV kit spot price in Germany (€/Wp, documented ranges 2019-2025)



Source: Priwatt, HTW Berlin, Business Insider, Heise Online, ADAC, Finanztip

### Registered Balcony Solar Units in Germany, 2019-Q2 2025



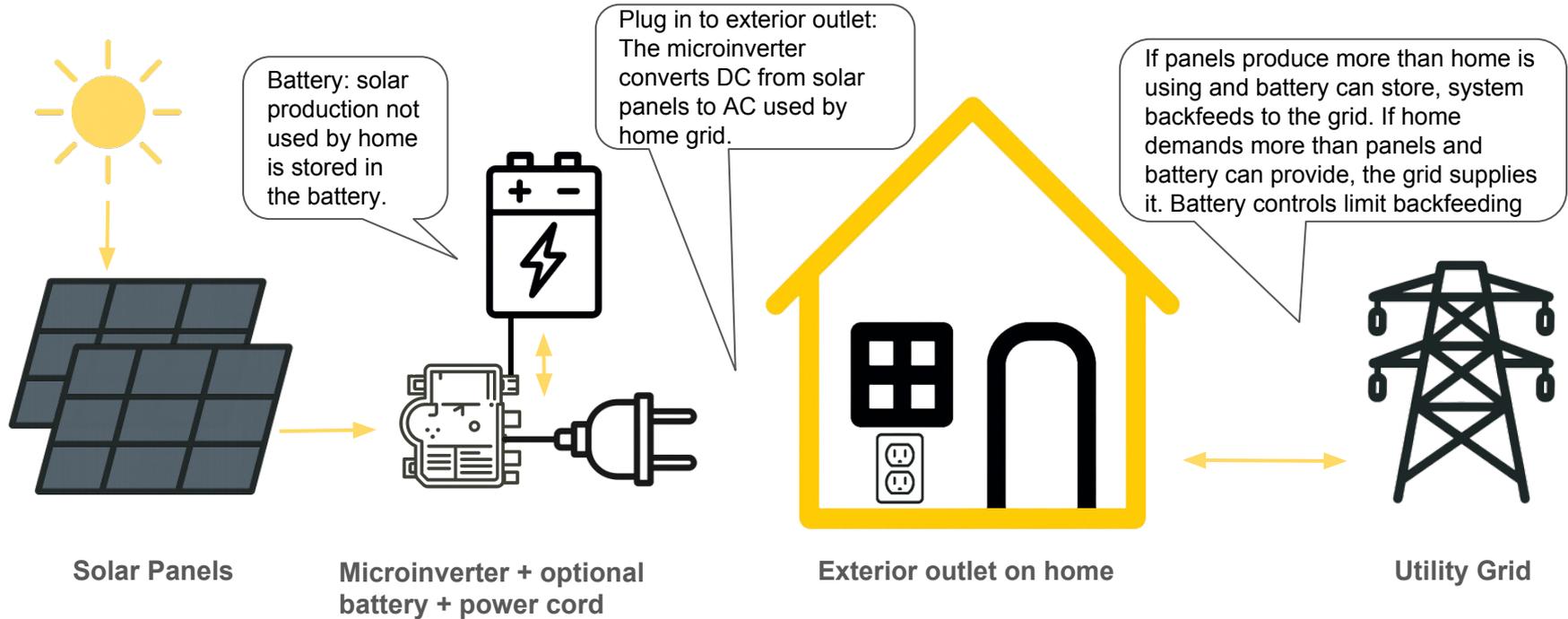
Up to  $\approx$  4 million households have already installed in **Germany** in just 4 years

# Germany Right Now



*Image: obs/EmpowerSource UG*

# How does Plug-in Solar work in Europe + Utah?



# What Legislation Aims to Achieve

## Bright Saver's model legislation

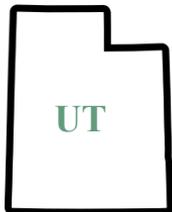
*(following Raymond Ward's HB340)*

- **Creates a New Plug-In Category:**  $\leq 1,200\text{W}$  exempt from one-size-fits-all interconnection rules designed for rooftop solar 5-20X larger
- **Not Eligible for Net Metering:** Uncompensated; small-scale backfeeding is zero cost or liability to utilities
- **Safety:** Legislation points towards UL or equivalent NRTL certification as safety measure for what will surely be rapidly evolving technologies.
- **No fiscal impact:** Legislation is enabling the market, no subsidy or incentives required.

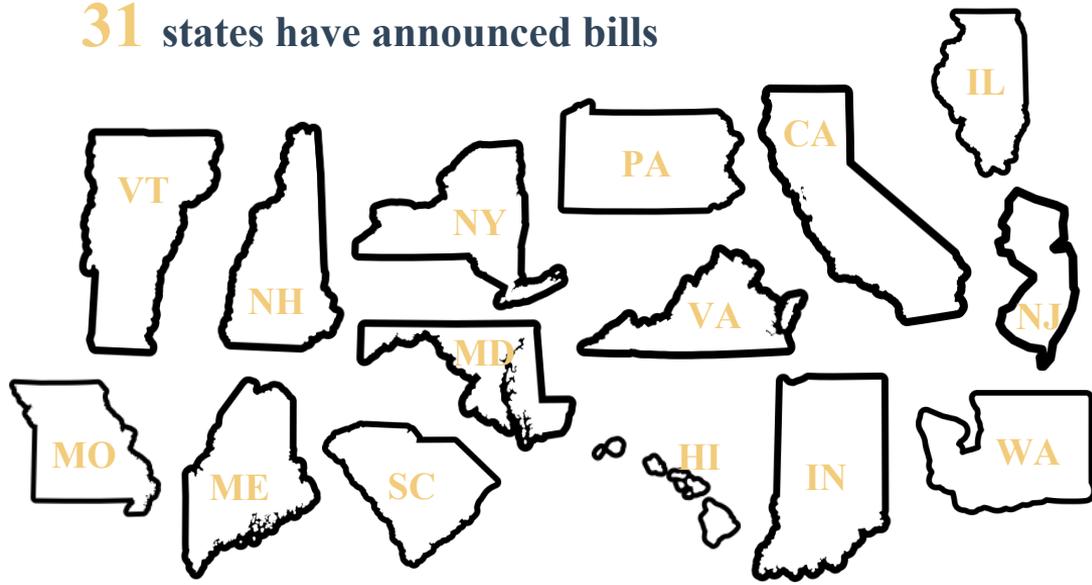


# Legislative Progress

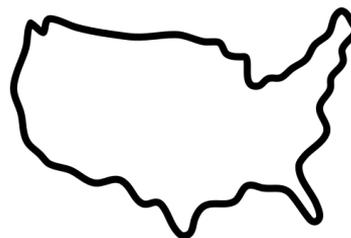
1 state law 2025



31 states have announced bills



+2 more states planning to introduce  
2026



# Plug-in Solar Momentum



## Safety:

UL 3700, the new UL certification, eliminates “regulatory gray area,” provides clear path for manufacturers for safety and liability.

UL 3700 complies with **NEC** and **NFPA**

- Ensures safety of PIPV systems in worst possible conditions (ie, old wiring)
- Incorporates UL 1741 which ensures automatic shut-down within milliseconds of power outage, protecting line-workers

**Public awareness:** Average weekly Google search volume for “balcony solar” increased 250% in 2<sup>nd</sup> vs. 1<sup>st</sup> half of 2025 and by 164% for “plug-in solar” – coverage in **40+ media outlets, inc.**

**Market enablement:** 2 manufacturers began selling plug-in solar in the U.S in 2025 in Utah. More will enter as states pass legislation.

# Grid Impact Report



## Brooks Engineering Report (Dec 2025)

- **No Net Export:** Even at **40% market share of 1.2 kW systems**, all energy produced is absorbed by aggregate hourly demand = **zero net export** at the substation level across all U.S. regions.
- **Neighborhood "Sink":** While an individual home may have de minimus export, this excess is immediately consumed by the "minimum load" of the other homes in the sector.
- **Grid Neutrality:** BDo not negatively impact **distribution infrastructure** + can delay costly infrastructure updates.
- **Comparison to Conservation:** The grid impact of 1.2 kW plug-in solar is identical to **energy conservation measures** that reduce demand during the middle of the day.