

2025 Airport Update

House Committee on Commerce & Economic Development

Nic Longo | Director of Aviation

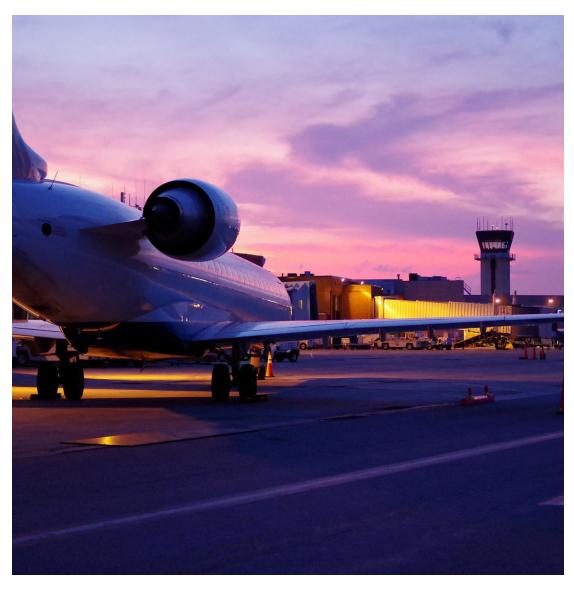
Jeff Bartley | Director of Innovation &

Marketing



What's happening at Leahy BTV

- Who we are and where we go
- Challenges, opportunities and industry Changes
- Passenger Growth
- Carbon Accreditation
- Project NexT and Community Path

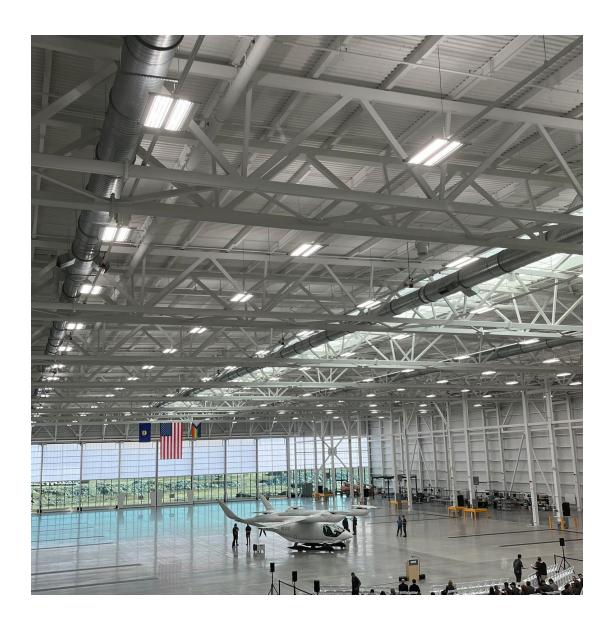












Who is Leahy BTV?

Small-Hub Airport

- We see 1.4 million passengers per year
- 2nd busiest airport in New England when looking at total operations
- One of the largest points of entry into Vermont
- Source of innovation (Beta) and curiosity (VFA)
 - Vermont National Guard



Our Airline Partners









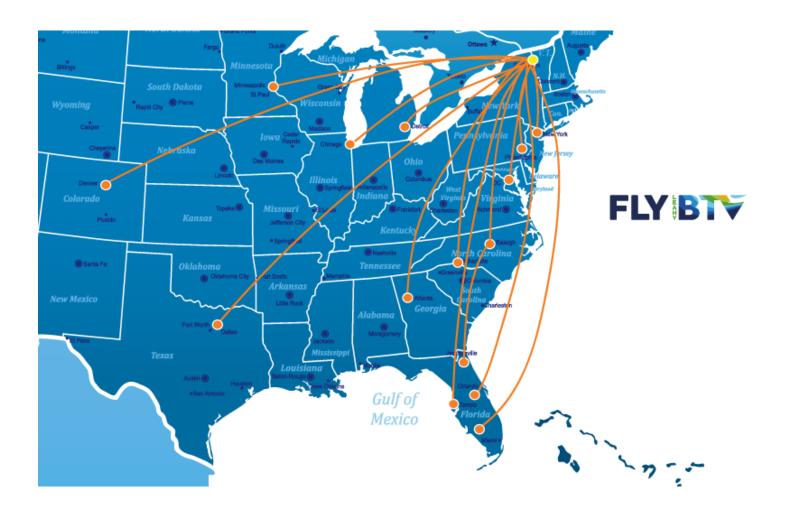








The most non-stop destinations dating back to 1990!

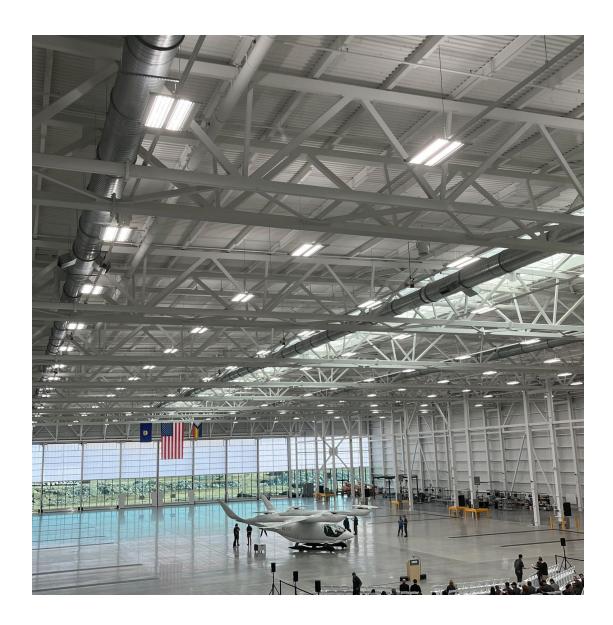


- •Atlanta (ATL) via Delta
- •Charlotte (CLT) via American Airlines
- •Chicago (ORD) via United
- •Dallas (DFW)* via American Airlines
- •Detroit (DTW)* via Delta
- •Denver (DEN)* via <u>United</u>
- •Fort Myers (RSW) via Breeze
- Jacksonville (JAX)* via Breeze
- •Minneapolis St. Paul (MSP)* via <u>Sun Country</u> Airlines or Delta
- •Newark (EWR) via United
- •New York (JFK) via <u>Delta</u>
- •New York (LGA) via <u>Delta</u> or <u>American Airlines</u>
- •Orlando (MCO) via Breeze or Frontier
- •Philadelphia (PHL) via American Airlines
- •Raleigh-Durham (RDU) via Breeze
- •Tampa (TPA) via Breeze or Frontier
- •Washington DC (IAD) via United
- •Washington DC (DCA) via American Airlines

*Seasonal





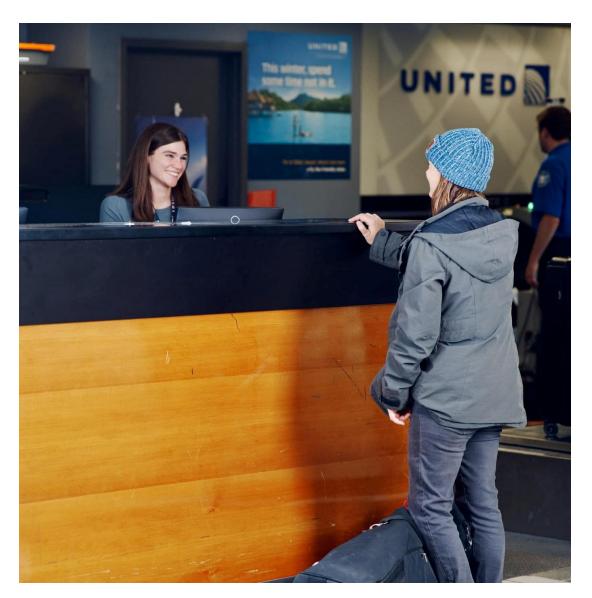


We are more than commercial services

Our current airfield tenants include:

- Aerodyme
- Beta Technologies
- Burlington Technical College
 - FedEx
 - Heritage Aviation
 - Pratt & Whitney Canada
- University of Vermont Medical Center
 - Vermont Air National Guard
 - Vermont Army National Guard
 - Vermont Flight Academy





Economic Impact*

Valuation

- The overall value of the Airport to the region is **\$1.04 billion**
- The annual economic activity generated by the airport is \$481 million
- The current asset value of the airport is \$562 million

Jobs

- The airport supports 4,935 jobs only 50-60 are direct employees of Leahy BTV.
- The airport provides Vermonters with \$170.3 million in salaries annually

Taxes

- The airport generates approximately \$29 million in state taxes and \$6 million in local taxes annually
- Estimated \$2 million in airport fuel revenue generated at Leahy that must be re-invested in an aviation program. Leahy BTV receives \$500,000

*2017 economic impact study.

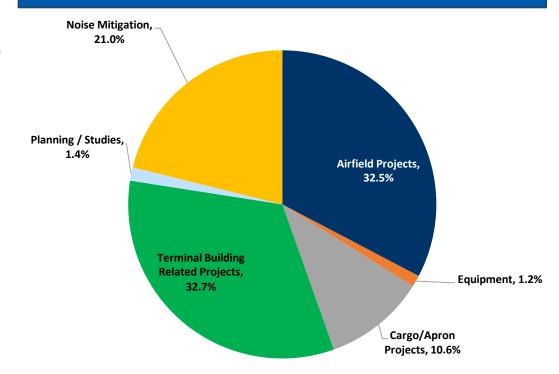




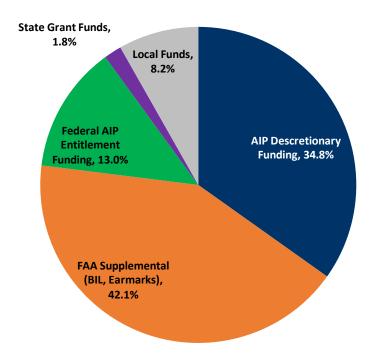
Leahy BTV Capital Development Program Overview

• The Airport Capital Development Program for FY 2024 – 2028 has an estimated cost of \$137 million of which \$125 is expected to be funded by federal or state grants—Program funding sources do not include any additional bonds

Capital Development Program Expenditures, *FY2024-2028*



Capital Development Program Funding Sources, FY2024-2028





Capital Development Program Projects and Funding Sources FY 2024-2028

(000's)	TOTAL	
Projects:		
Airfield Projects	\$44,483	
Cargo Apron Development	14,524	
Terminal Building Related Projects	44,759	
Planning/Studies	1,880	
Noise Mitigation	29,720	
Total Project Cost	\$137,026	
unding Sources:		
Federal AIP Entitlement Funding	\$17,600	
AIP Discretionary	47,092	
FAA Supplemental Funding	56,974	
State Grant Funds (500K annually)	2,500	← -
Local Funds *	11,200	
Total Funding Sources	\$137,026	



^{*}Local funding projected to be partially paid with PFCs

2024 was a busy year!

- Two new airlines (Breeze and Frontier) added 15 flights weekly to four destinations
- Meetings with over a dozen airlines
- Two major community events (Eclipse and Block Party)
- Dozens of guests including FAA Administrator, an Olympian, Senator Leahy, Senator Welch, and several community groups







Challenges, opportunities, and industry changes



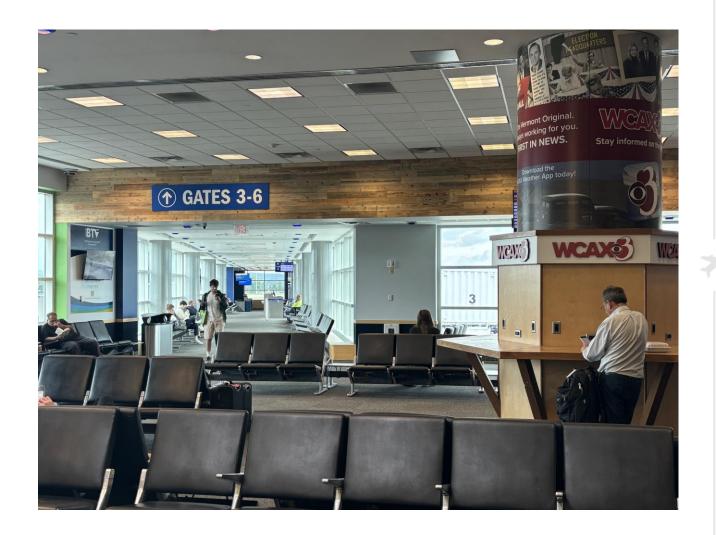
Built for regional aircraft

Additions 25 years ago were for regional aircraft

Four gates operating at one time with 150 passengers inbound and outbound at the same time.

Original designed for 50 passengers per flight.

Industry demands more amenities (food, shopping, etc.)

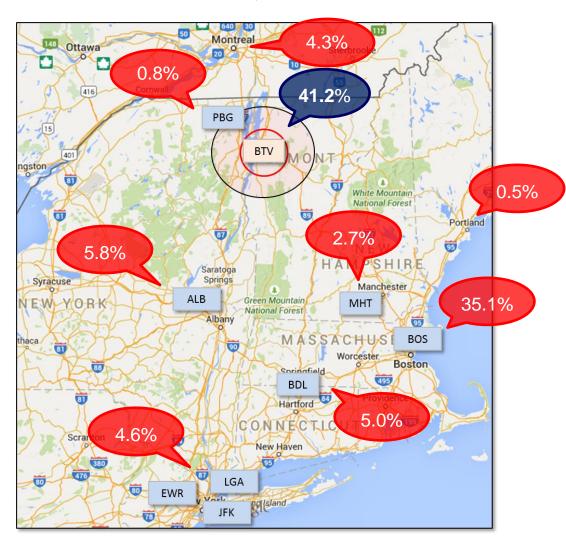






Burlington Catchment Area Traffic

Year-End Third Quarter 2023



Leakage = opportunity to retake market

Leahy BTV to embark on campaign highlighting more options out of BTV.

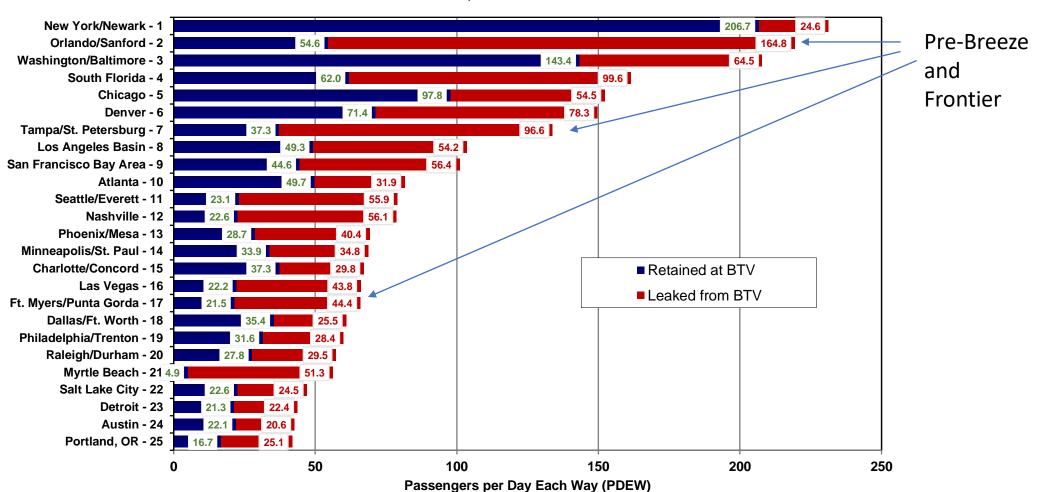
Leahy BTV retained just 41.2% of the Traffic Generated in its catchment area in YE 3Q 2023; Boston captured 25.1% of the traffic.

Demand is there.



Passengers per Day Each Way (PDEW) in the 25 Largest True Markets at Burlington

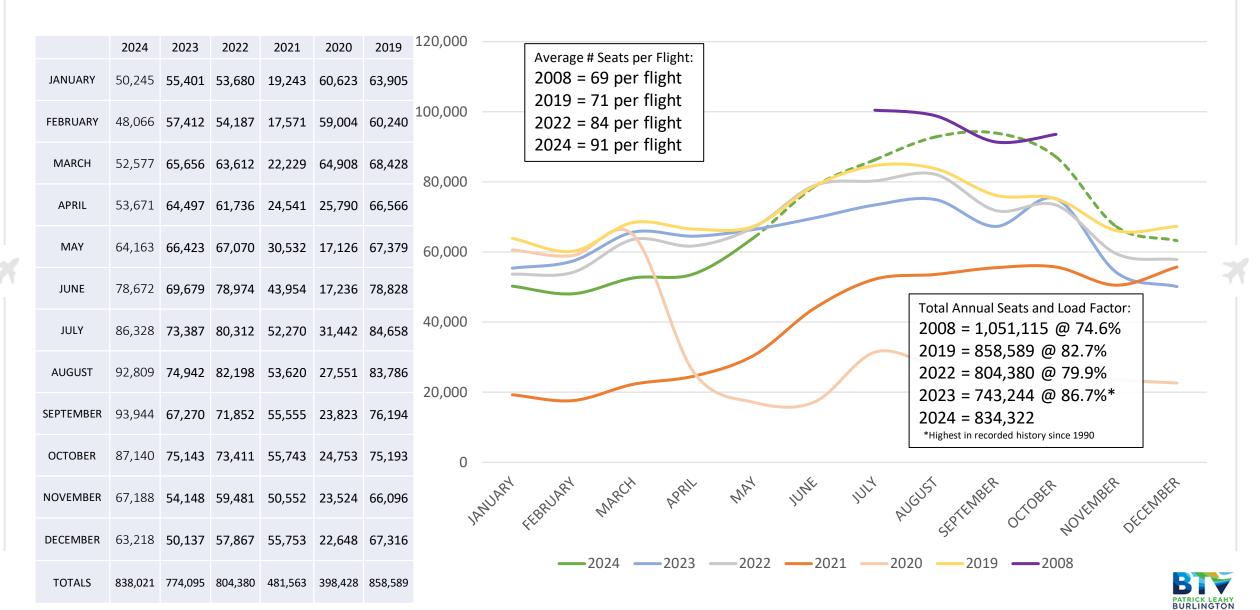
Year-End Third Quarter 2023

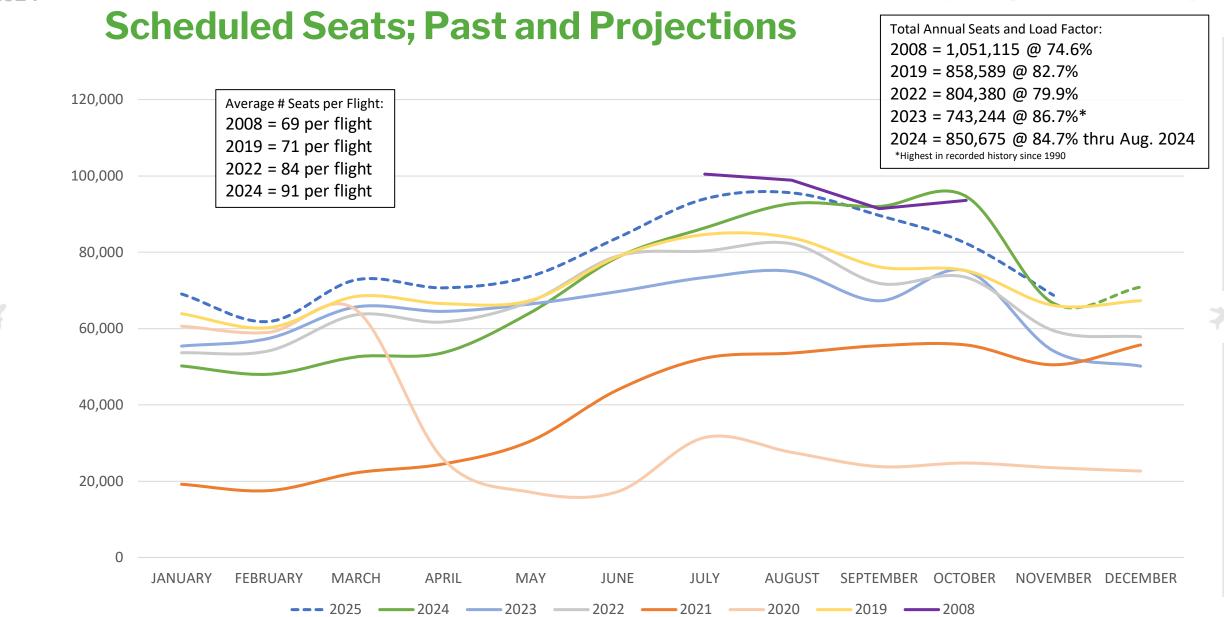






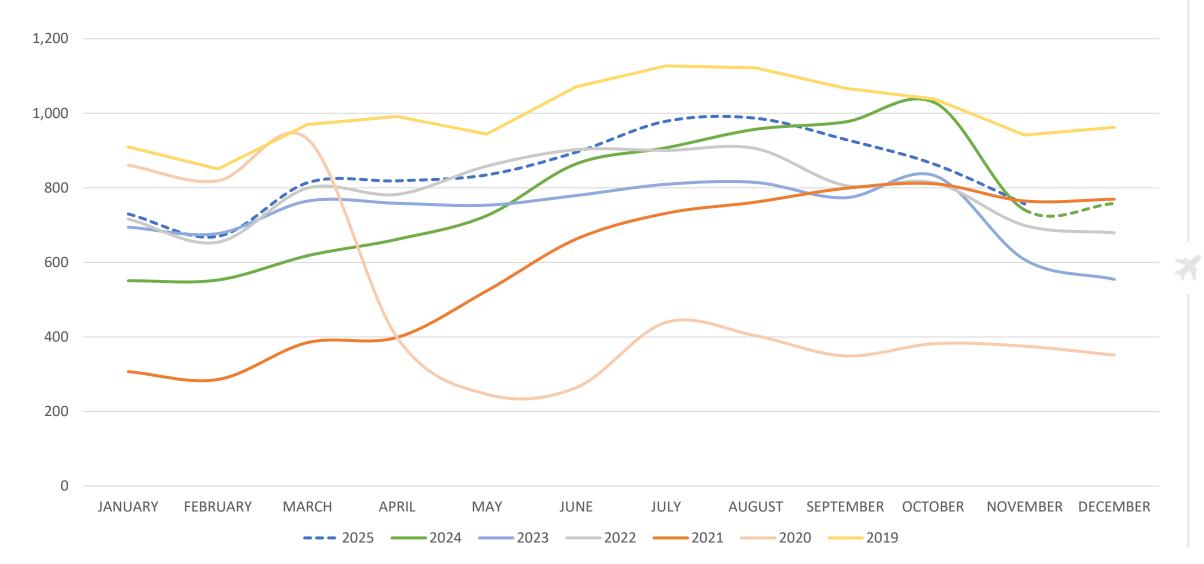
Scheduled Seats; Past and Projections





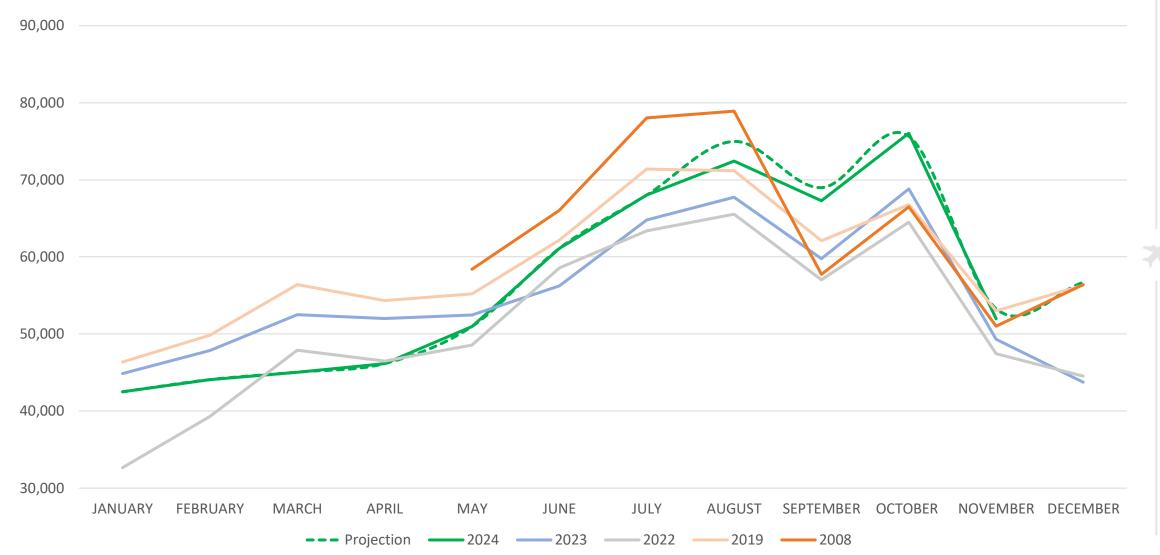
2025 projections have us near 2008 results and surpass 2019 results.

Scheduled Departures; Projections





Passenger Statistics





Passenger Statistics







Congressionally Directed Spending Awards

BTV Project NexT \$34 Million

South Terminal Design work \$4.0 Million

New General Aviation Ramp: \$5 Million

New Jet Bridge \$2 Million







Project NexT's Sustainable Focus

- Implementation of geothermal field for heating and cooling
- Employment of a mass timber framing structure and maple ceilings will reduce carbon footprint of the construction
- A Photovoltaic-ready area is a focal part of the third-floor design along with gardens and a patio viewing area available to the public







Jacobs































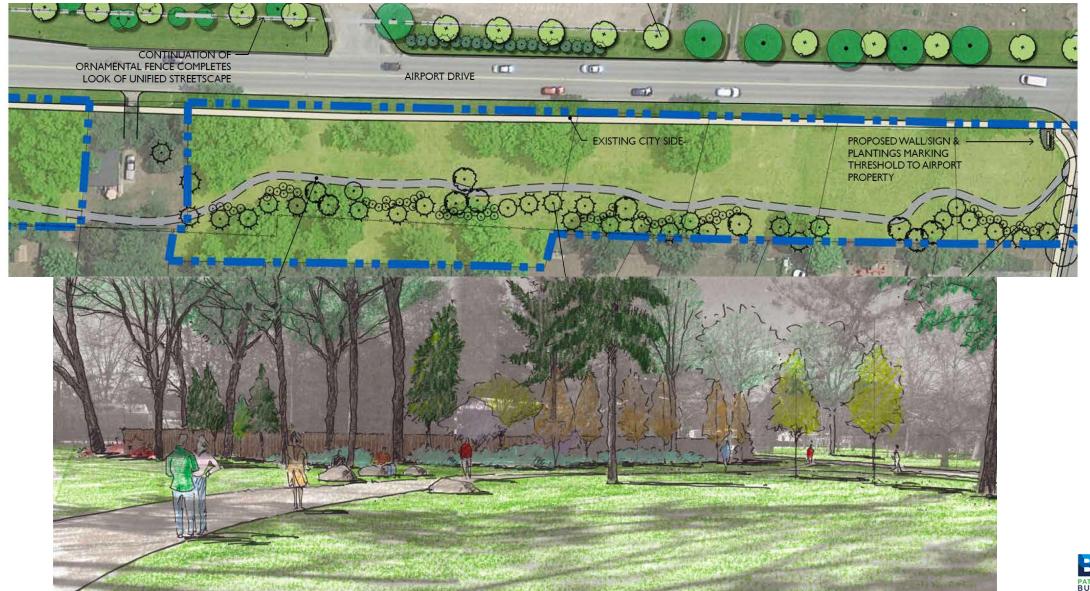




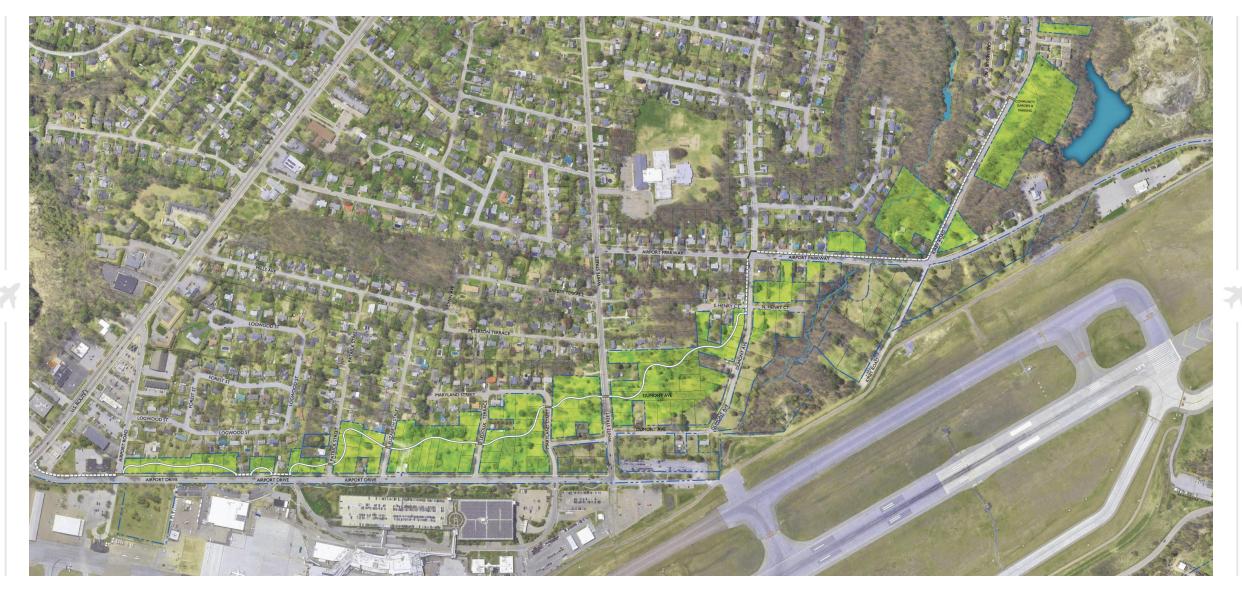




Community Engagement

















GLOBAL EFFORT TO MITIGATE AIRPORT CARBON EMISSIONS

Airport Carbon Accreditation

- A significant milestone in the airport's ongoing commitment to sustainability. By joining over 600 ACA-accredited airports worldwide, Leahy BTV has taken an important step toward creating a more environmentally responsible future.
- Leahy BTV is the second airport in New England to earn this accreditation
- As a Top 5 Small Airport in the U.S., Leahy BTV is proud to not only offer efficient and convenient travel experiences but a place where sustainability and environmental stewardship are a top priority.





Leahy BTV's Electric Vehicle Fleet is Growing!

The Airport has 3 Ford Lightning trucks, 1 Mach-E Mustang and an Electric Sweeper















What's next?

Legislative Tours

Thursday, March 6th and Friday March 7th from 10:00 AM – 2:00 PM

Tour includes stops at:

- Patrick Leahy Burlington International Airport Terminal
- Airfield maintenance operations
- Heritage Aviation
- Pratt & Whitney
- Burlington Technical School
- Vermont Flight Academy
- Beta Technologies
- Airport Rescue and Fire

Lunch included

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