



Vibe Coding Meetup 2025

Simply put, VCET offers actionable advantages to Vermont's entrepreneurs through:

people (the ones you need to know)
platform (the resources that support you)
capital (the dollars to start & scale)

20 years serving founders

www.VCET.co

The Road Ahead

Leading with **authenticity, empathy, expertise, and trust**, VCET is the go-to team for **actionable advantages** when starting and scaling a business.

- **Advising + Investing + Platform** that differentiates us
- New incubation facility (s) will be in operation.
- A VCET team that innovates, serves, learns, hustles, laughs, reflects and makes impact daily.



Here's an example of
how we roll for impact

[Video](#)



Founders Table with UVM's Dr Marlene Tromp

IMPACTS

288

**Startups and Entrepreneurs
Served in FY25**

4,077 served since 2008

76 Lifetime Portfolio Companies have achieved:

\$614M

Capital

\$780M

Revenue

\$476M

Payroll

\$47M in FY25

\$145M in FY25

\$38M in VT in FY25

200

Coworkers
per year

130+

Mentors
& Experts

65

Interns
& Fellows

25+

Discounts & Perks
for businesses

Venture
Capital

Vermont Seed
Capital Fund 1

\$6M

VCET Fund 2

\$9M

Evergreen Capital

\$15M

What We Do



Start Here Podcast
101 episodes

Platforms

Female Founders Speakers Series
87 speakers | 32 events



First Chair Newsletter
7,000+ reach

VCET relentlessly supports founders to start, scale, and succeed across Vermont through:

- Free 1:1 **advising** for any entrepreneur
- **Mentors** who have “been there, done that”
- **Capital** from VCET funds and co-investors
- **Accelerator + coworking** in Burlington VT
- **Platform** of events, content, and connections
- College and university **partnerships**

Scan for links!



VENTURE PLATFORM

A suite of resources that will help you scale here.



NO COST ADVISING

CAPITAL

COWORKING

PERKS



30% off



\$100K of Cloud Credits



\$5,000 of AWS Credits



\$20K of fee free processing



YORK · IE

Official Partner



10% off an annual contract



6 Months of Free Rippling Products



80% off for 1 year



30% off



20% off first year



1 year of Magic authentication



20% off any cap table plan,
FREE private shares account,
\$500 fee waived for Fidelity Advantage
401(k)



FREE for up to two years



First 2 months, free



30% off First 6 Months



3 users free for 1 year
\$75,000 value



Up to \$120K in IBM Credits



FREE for up to two years



NEW users get up to
90% off 1 year



\$5,000 in free credits



25% off first year + waived
implementation fees



\$100 off



CHAMPLAIN
COLLEGE
ONLINE /
Discounted Graduate Credits



*perks available to **any** Vermont Entrepreneur

VENTURE PLATFORM

A suite of resources that will help you scale here.



RESOURCES

First Chair Newsletter

No Cost Advising

Investor/Mentor Network

Scale Here Perks

Start Here Podcast

“Jobs in Vermont” Board

EVENTS

Female Founders

Founders Dinners

Hardware Meetup

Frank Creatives Meetup

Student/Campus Events

Job Board Stats

July 1-December 1

73 companies

107 subscribers

335 likely applied

442 jobs

21,521 page visits

[Open Jobs Here](#)

some examples:

Middlebury: 483 job clicks

OnLogic: 455 job clicks

Fluency: 182 job clicks

GPMS: 113 job clicks

Capital: Our Family of Venture Funds

Fund 0 - Stock **Donations**

<\$1M

- Launched 2005, **25+ Companies**
- VCET (100%)

Fund 1 - Vermont **Seed** Capital Fund, LP

\$6M

- Launched 2010, **36 Companies**, Evergreen
- VEDA (70%) + VCET (30%)
- <\$3M in Revenues, 50% FT workers in VT

Fund 2 - Vermont **Growth** Fund 2, LLC

\$9M

- Launched 2024, **10 Companies**, Evergreen
- VCET 100%
- No Real Estate, Recovery & Resiliency Benefit



korepower.com



parkwith.us



verdetechologies.com



ACQUIRED

GoldmanSachs.com



Cannatrols.com



ACQUIRED

widewail.com



rlmedical.com



Fluency.inc



ACQUIRED

Dealer.com



Faraday.io



Rigorous.co



GPMS-VT.com



* Nickel shown for scale



ohmd.com



BenchmarkSpaceSystems.com



ACQUIRED



ACQUIRED

Geopi.pe



visura.co



ACQUIRED

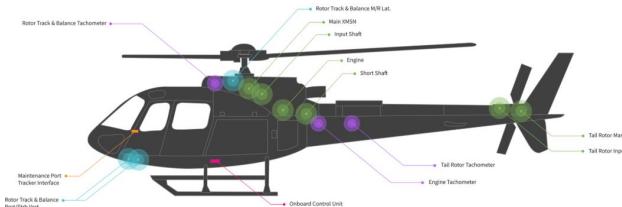
korepower.com



nomadpower.com



zymochem.com



Our Roadmap Includes...

Acquire new real estate (\$5M SBA grant)

Manage & Invest across our Venture Fund Family

— Incubation (0), Seed (1), Growth (2) —

Grow Platform distribution partners & channels

Earn daily our role as the top, go-to resource for founders

Stay authentic, empathetic, expert and trusted



Did you know that...

313 - Clients had no cost business advising & coaching in 2025

- 75% entrepreneurs and <10% are within VCET Coworking space
- Takeaway: We advise and serve across most of Vermont

5 - Portfolio companies are growing in Washington County

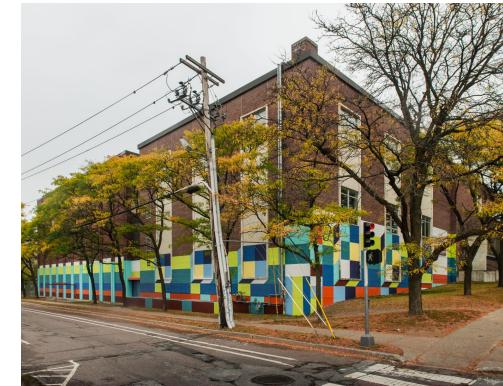
- Aerospace, Solar Modules, Healthtech, Battery Solutions

22,000 - Page visits on **VCET Job Board** since soft launch July 2025

1 - Mural at VCET in Burlington by **over 150 volunteers** is transformational

2025 - Marks the **20th year** VCET serving Vermont

- **Thank you** for your ongoing support





how we feel!

Inc.
Power
Partner
2025

Year Two!

Long Term Supporters are Key to Success



Vermont
Technology
Council



U.S. Senator
Patrick Leahy



M&T Bank



U.S. Small Business
Administration





Thank you

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