



#### **Budget Object Group: 1. PERSONAL SERVICES**

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			FY2023 Governor's	FY2024	Between FY2024	Percent Change
		FY2023 Original	BAA	Governor's	Governor's	FY2024 Governor's
		As Passed	Recommended	Recommended	Recommend and	Recommend and
Budget Object Rollup Name	FY2022 Actuals	Budget	Budget	Budget	FY2023 As Passed	FY2023 As Passed
Salaries and Wages	677,100	804,939	804,939	1,663,597	858,658	106.7%
Fringe Benefits	306,749	420,025	420,025	1,110,315	690,290	164.3%
Contracted and 3rd Party Service	323,919	150,500	435,811	1,602,099	1,451,599	964.5%
PerDiem and Other Personal Services	156	1,836,450	1,836,450	103,050	(1,733,400)	-94.4%
Budget Object Group Total: 1. PERSONAL SERVICES	1,307,925	3,211,914	3,497,225	4,479,061	1,267,147	39.5%

#### **Budget Object Group: 2. OPERATING**

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			FY2023 Governor's	FY2024	Between FY2024	Percent Change		
		FY2023 Original	BAA	Governor's	Governor's	FY2024 Governor's		
		As Passed	Recommended	Recommended	Recommend and	Recommend and		
Budget Object Rollup Name	FY2022 Actuals	Budget	Budget	Budget	FY2023 As Passed	FY2023 As Passed		
Equipment	22,314	5,000	5,000	10,000	5,000	100.0%		
IT/Telecom Services and Equipment	233,143	35,227	35,227	47,479	12,252	34.8%		
IT Repair and Maintenance Services	330	0	0	0	0	0.0%		
Other Operating Expenses	0	101,000	211,000	20,000	(81,000)	-80.2%		
Other Rental	395	4,500	4,500	63,372	58,872	1,308.3%		
Other Purchased Services	26,927	21,691	166,691	40,413	18,722	86.3%		
Property and Maintenance	677	0	0	1,000	1,000	100.0%		
Property Rental	71,779	96,230	96,230	98,117	1,887	2.0%		
Supplies	5,412	9,960	9,960	5,450	(4,510)	-45.3%		
Travel	5,260	5,000	5,000	5,800	800	16.0%		
Budget Object Group Total: 2. OPERATING	366,237	278,608	533,608	291,631	13,023	4.7%		
Total Expenditures	1,674,162	3,490,522	4,030,833	4,770,692	1,280,170	36.7%		

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			FY2023 Governor's	FY2024	Between FY2024	Percent Change
		FY2023 Original	BAA	Governor's	Governor's	FY2024 Governor's
		As Passed	Recommended	Recommended	Recommend and	Recommend and
Fund Name	FY2022 Actuals	Budget	Budget	Budget	FY2023 As Passed	FY2023 As Passed
General Funds	0	0	0	0	0	0.0%
Special Fund	1,674,162	3,490,522	4,030,833	4,770,692	1,280,170	36.7%
Funds Total	1,674,162	3,490,522	4,030,833	4,770,692	1,280,170	36.7%

# **Organizational Structure**

## The Cannabis Control Board Team – 3 Board members, 23 staff

# Executive Team and Business Office

Executive Director
Brynn Hare

<u>Director of Operations</u> Olga Fitch

General Counsel
Gabe Gilman

Education & Outreach Manager
Nellie Marvel

<u>Finance Manager</u> Karen Schifferle

> Data Analyst (vacant)

#### Compliance Team

<u>Director</u> Cary Giguere

Compliance Agents
Christine Motyka
Denise McCarty
Lawrence "Chipper" Sullivan
Michael DiTomasso
Duane Tomlin
Andy Chevrefils

#### Licensing Team

<u>Director</u> Kimberly Lashua

Deputy Director
Lauren Higbee

<u>Licensing Agents</u>
Heather Munzberg-Edson
Ray Carre
Melissa Andersen

Medical Program (vacant) (vacant)

### **Quality Control Lab**

Director
(vacant)

Chemists (vacant) (vacant)

# **FY24** Big Bill Web Report

#### **B.240 Cannabis Control Board**

Fund/Expense Category	FY23	Governor's Rec	House Change	House
Personal services	3,497,225	4,479,061	350,000	4,829,061
Operating expenses	1,383,608	291,631	50,000	341,631
Expense Total	4,880,833	4,770,692	400,000	5,170,692
Special funds	4,880,833	4,770,692	400,000	5,170,692
Fund Total	4,880,833	4,770,692	400,000	5,170,692
Budget Stage	Amount	Category	/	Note
House	400,000	Special f	unds	Funds three positions (\$350K) established in FY23 BAA and \$50K increase for rent.

# **Expenses outside FY24 Gov Recommend**

- 3 lab positions and rent for lab 400k (in House version)
- Medical Cannabis registration system portal build (540k)
- Ongoing increased rent for larger staff (30-60k, depending on location)

# **Funding and revenue projections**

- Effective in FY24, 7 V.S.A. § 845 provides that the portion of the excise tax not allocated to prevention programming will first flow to the Cannabis Regulation Fund to cover the cost of administering the adult-use program. The remaining revenue is transferred to the General Fund.
- For FY23, projected fee revenue is just under 1M. FY24 is projected to reach approximately 1.2M.
- First 4 months of retail market sales yielded 1.6M total intake of excise tax revenue. FY23 consensus revenue forecast prediction for excise tax revenue is 4.5M.