# Worldwide Combined Reporting

House Committee on Ways and Means Patrick Titterton, Senior Fiscal Analyst February 29, 2024



## Current Method: Unitary Combined Reporting

U.S. Federal Taxable Income (with adjustments) X of unitary group within U.S.

$$\underline{\text{VT Sales}}$$
 X Tax Rate =  $\underline{\text{U.S. Sales}}$ 

Tax

### Worldwide Combined Reporting

All net income (subject to definition/adjustments) X of unitary group

- The relative profitability of a unified group's foreign and domestic subsidiaries largely determine if they would end up paying more.
- Reminder: A corporation's net income that is taxable in Vermont is determined by their sales factor.
- Adding foreign income will increase the net income portion of the equation, but at the same time decrease the sales factor.
  - Whether a firm pays more under WWCR is ultimately determined by the relative profitability of foreign and domestic subsidiaries.
  - However, multinationals that shift income to foreign subsidiaries that hold intellectual property are likely to pay more under WWCR.



Same Profitability					
Geography	Sales	Profitability	Profits		
Domestic	10,000	10%	1,000		
Foreign	10,000	10%	1,000		
Reporting Type	Water's Edge	Worldwide			
Profits	1,000	2,000			
Sales Factor	100%	50%			
Taxable Income	1,000	1,000			



More Profitable Domestically					
Geography	Sales	Profitability	Profits		
Domestic	10,000	15%	1,500		
Foreign	10,000	5%	500		
Reporting Type	Water's Edge	Worldwide			
Profits	1,500	2,000			
Sales Factor	100%	50%			
Taxable Income	1,500	1,000			



Less Profitable Domestically					
Geography	Sales	Profitability	<b>Profits</b>		
Domestic	10,000	5%	500		
Foreign	10,000	15%	1,500		
Reporting Type	Water's Edge	Worldwide			
Profits	500	2,000			
Sales Factor	100%	50%			
Taxable Income	500	1,000			



## Estimated Revenue Impact of WWCR

- Four important factors need to be taken into account with this bill:
  - 1. Increase in reported net income after pulling in all foreign income.
  - 2. Treatment of subpart F income (GILTI and FDII).
  - 3. Decrease in the sales factor.
  - 4. Change in taxable income.

#### • Definitions:

- GILTI: Global intangible low-taxed income is income earned from "intangible" assets such as copyrights, patents, licenses, trademarks and other intellectual property (IP).
- FDII: Foreign-derived intangible income are earnings that come from the sales of products related to IP. If a U.S. company holds IP in the U.S. and has sales to foreign customers based on that IP, the profits from those sales face a lower tax rate.



## 1 - Increase in Reported Net Income

- Bureau of Economic Analysis (BEA) data shows that U.S. parent corporations earn approximately 36.6% of net income from their majority owned foreign affiliates.
  - Currently, with some exceptions, this income is not required to be reported.
- Requiring corporations to report this income would increase total net income reported to Vermont.

All net income (subject to definition/adjustments) of unitary group

VT Sales X All Sales Tax Rate =



#### 2 - Treatment of FDII and GILTI

- Currently, Vermont uses the Federal definition of taxable income which includes:
  - 37.5% deduction for FDII.
  - 50% deduction for GILTI.
- This means that 62.5% of FDII and 50% of GILTI are already flowing through and being reported on Vermont returns.
- The non-deductible amounts of FDII and GILTI have to be removed from the increase in net income because they already flow through as part of federal net income.



#### 2 - Treatment of FDII and GILTI

- Using IRS SOI data on the Section 250 allowable deductions for subpart F income and applying that to the available BEA foreign affiliate income brings the net increase in net income to 47.7%.
  - This is down from the 57.7% increase seen before accounting for subpart F income.

All net income (subject to definition/adjustments) of unitary group

All Sales

Tax Rate = VT Sales X



#### 3 - Decrease in Sales Factor

- BEA data shows that approximately 31.1% of U.S. parent corporations' sales are made by majority owned foreign affiliates.
  - Currently, with a few exceptions income from these sales are not required to be reported.
- Requiring corporations to report this income would increase reported sales by approximately 45.2%.

X

All net income (subject to definition/adjustments) of unitary group



Tax Rate =



#### 3 - Decrease in Sales Factor

- The simulated Vermont-wide single sales factor averaged between 2021 and 2022 returns was 0.064%, which includes only domestic sales.
- After including foreign sales, Vermont's sales factor would be estimated to decrease to 0.044%.

All net income (subject to definition/adjustments) of unitary group



Tax Rate =

This equation is for the sales factor. Under WWCR the denominator would increase while the numerator would remain unchanged, thus decreasing the sales factor.



## 4 - Change in Taxable Income

- After accounting for the change in net income, treatment of subpart F income, and the change in the sales factor JFO estimates a 1.2% increase in Vermont taxable corporate income.
- If this were applied to the FY 2025 corporate income estimate that would increase revenue by approximately \$2.8 million.
  - Note: There is a lot of uncertainty in this estimate.

All net income (subject to definition/adjustments) X of unitary group

Increase

<u>VT Sales</u> X Tax Rate = All Sales

Decrease





## Change in Taxable Income – Important Note

- Barring new federal legislation, starting in tax year 2026 the federal government will reduce the deductions for subpart F income:
  - The deduction for FDII will decrease from 37.5% to 21.875%.
  - The deduction for GILTI will decrease from 50% to 37.5%.
- Using same-year dollars, JFO estimates that this change would decrease the net change in revenue from \$2.8 million to -\$1.1 million annually.
  - Note: There is a lot of uncertainty in these estimates.
  - Also note: the decrease in the federal deductions will increase VT corporate income tax revenue irrespective of any changes to State law.



#### Considerations

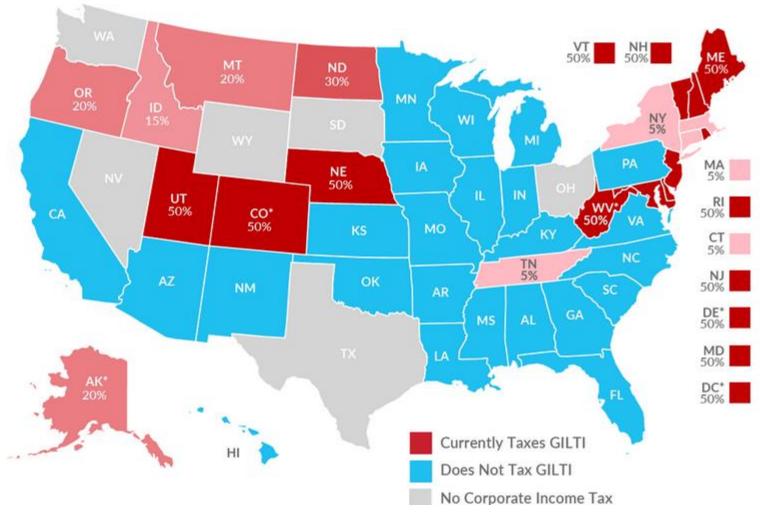
- The estimated revenue increase does not account for any compliance or administrative costs the Tax Department may incur.
  - If reporting is voluntary this could erode potential revenue generated.
- Starting in tax year 2026 changes in the federal tax code will reduce subpart F income which will decrease expected net new revenue.
- There is considerable uncertainty in these estimates specifically related to the scale of the increase in net income and decrease in the apportionment factor.



# Taxing Subpart F Income



#### **GILTI Deductions**



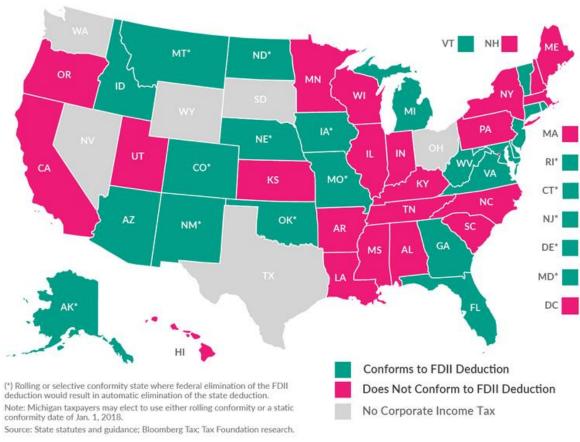
- Currently 20 states tax GILTI.
  - MN now taxes 50% of GILTI
- VT taxes GILTI because we are coupled with the federal definition of net income.



#### **FDII Deductions**

#### Twenty-Two States Conform to the FDII Deduction

State Conformity to the Deduction for Foreign-Derived Intangible Income (as of May 20, 2021)



- Currently 22 states conform with the federal deduction of FDII.
- Of the states that tax GILTI, 10 also do not conform with the federal FDII deduction.
  - This includes MA, ME, NH and NY among VT's geographic neighbors.

#### Considerations

- Taxation of GILTI reduces the incentive for U.S. companies to offshore intangible property into low-tax countries.
- Conversely, the FDII deduction is meant to provide an incentive for situating IP in the U.S.
  - Remember FDII are earnings that come from the sales of products related to IP. If a
    U.S. company holds IP in the U.S. and has sales to foreign customers based on that IP,
    a portion of those profits are deductible from net income on the federal level.



#### GILTI and FDII Deductions

- As noted, Vermont uses the federal definition for net income when calculating taxable income, which includes deductions for FDII and GILTI.
  - Removing (or adding back) these deductions would increase Vermont taxable income without affecting the sales factor.
- JFO estimates adding back deductible FDII and GILTI income would increase revenue by approximately \$13.0 million.
  - \$2.9 million from FDII and \$10.1 million from GILTI.
- Using same-year dollars, starting in tax year 2026 this would decrease to approximately **\$9.3 million** in additional revenue when the subpart F income deduction rates change on the federal level.
  - \$1.7 million from FDII and \$7.6 million from GILTI.

