

AGENCY OF HUMAN SERVICES DEPARTMENT OF VERMONT HEALTH ACCESS

# **Medicaid Rate Adjustments**

Department of Vermont Health Access February 23, 2023

#### Outline



- 1. DVHA Reimbursement Goals, Resources, and Principles
- 2. DVHA Reimbursement Methodologies
- 3. Act 167 & Medicaid Rates as a Percentage of Medicare Rates
- 4. SFY 2024 Annual Medicaid Rate Adjustments

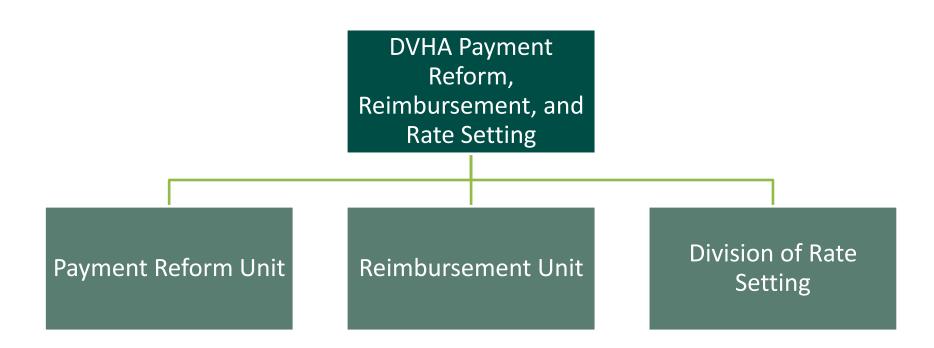
## **DVHA Reimbursement Goals**



- To be a reliable and predictable payer partner
- To efficiently allocate resources to ensure access to cost-effective care for Medicaid members
- To identify opportunities to pay for value and enable delivery system transformation
- To support other AHS departments in developing or modifying reimbursement methodologies

#### **DVHA Reimbursement Resources**





# **DVHA Reimbursement Principles**



- Establishing a predictable cycle for fee schedule and/or rate updates
- Aligning with Medicare methodologies (and rates) where possible
  - Medicare updates generally take into account changes in the cost of doing business, regional variation, and clinical guidelines
  - If Medicare does not reimburse for services, DVHA seeks alternative points of alignment (ex. Commercial rates, other state Medicaid program rates)
- Limiting the number of methodological exceptions
- Communicating about proposed changes with providers prior to implementation
- Incorporating proposed rate changes into the annual budgeting process

# **DVHA Reimbursement Methodologies**



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| Medicaid Methodology (DVHA Budget)  | Aligned w/ Medicare<br>Methodology | Other Federal<br>Methodology | On an annual update<br>schedule |
|---|------------------------------------|------------------------------|---------------------------------|
| Hospital Inpatient Prospective Payment System   | Yes                                |                              | Every 4 years                   |
| Hospital Outpatient Prospective Payment System  | Yes                                |                              | Yes                             |
| Resource-Based Relative Value Scale (RBRVS) fee schedule <i>for professional services</i> [includes primary care] | Yes                                |                              | Yes                             |
| Federally Qualified Health Center (FQHC) and Rural Health Center (RHC) Prospective Payment System                 |                                    | Yes                          | Yes                             |
| Durable Medical Equipment, Prosthetics, Orthotics, and Supplies<br>(DMEPOS) fee schedule                          | Yes                                |                              | Yes                             |
| Clinical Laboratory fee schedule  | Yes                                |                              | Yes                             |
| Physician Administered Drug fee schedule  | Yes                                |                              | Yes                             |
| Home Health (skilled nursing) fee schedule  | Yes                                |                              | Yes                             |
| Hospice fee schedule  |                                    | Yes                          | Yes                             |
| Ambulance fee schedule  | Yes                                |                              | Not Yet                         |
| Anesthesia fee schedule   | Yes                                |                              | Not Yet                         |
| Dental fee schedule   |                                    |                              | Not Yet                         |
| Assistive Community Care Services (ACCS) rates  |                                    |                              | Not Yet                         |
| Applied Behavior Analysis (ABA) rates   |                                    |                              | Not Yet                         |

# Act 167 of 2022 & Medicaid Primary Care Rates



#### Sec. 10. MEDICAID REIMBURSEMENT RATES; PRIMARY CARE AT 100 PERCENT OF MEDICARE FISCAL YEAR 2024

It is the intent of the General Assembly that Vermont's health care system should reimburse all Medicaid participating providers at rates that are equal to 100 percent of the Medicare rates for the services provided, with first priority for primary care providers. In support of this goal, in its fiscal year 2024 budget proposal, the Department of Vermont Health Access shall either provide reimbursement rates for Medicaid participating providers for primary care services at rates that are equal to 100 percent of the Medicare rates for the services or, in accordance with 32 V.S.A. § 307(d)(6), provide information on the additional amounts that would be necessary to achieve full reimbursement parity for primary care services with the Medicare rates.

| Calendar Year                           | 2018     | 2019         | 2020       | 2021       | 2022     | 2023         |
|---|----------|--------------|------------|------------|----------|--------------|
| Medicare Conversion Factor              | \$ 35.89 | \$ 35.99     | 9 \$ 36.04 | 4 \$ 36.09 | \$ 34.60 | \$ 33.89     |
| % change from prior year                |          | 0            | % 0        | % 09       | % -4%    | <b>-2%</b>   |
| Medicaid Primary Care Conversion Factor | \$ 35.89 | \$ 35.99     | 9 \$ 36.04 | 4 \$ 36.09 | \$ 34.60 | \$ 33.89*    |
| % of Medicare                           | 100%     | 5 <b>100</b> | % 100      | % 1009     | % 100%   | <b>100%</b>  |
| Medicaid Standard Conversion Factor     | \$ 28.71 | \$ 28.72     | L \$ 29.71 | 1 \$ 29.71 | \$ 28.54 | \$ 28.30*    |
| % of Medicare                           | 80%      | 6 <b>80</b>  | % 82       | % 829      | % 82%    | <b>83.5%</b> |

\*values used for calculating SFY 2024 Medicaid rate update figure; not yet implemented

#### Medicaid Rates as Percentage of Medicare Rates



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| Medicaid Methodology (DVHA Budget)  | SFY '23 % of Medicare                      | SFY '24 % of Medicare                        | Update contemplated in DVHA's<br>SFY '24 Budget |
|---|--|--|---|
| Resource-Based Relative Value Scale (RBRVS) fee schedule <i>for professional services</i> | 100% for Primary Care<br>82% for all other | 100% for Primary Care<br>83.5% for all other | Yes   |
| Durable Medical Equipment, Prosthetics, Orthotics, and Supplies (DMEPOS) fee schedule     | 100%                                       | 98%  | Yes   |
| Physician Administered Drug fee schedule  | 97%<br>(100% for COVID codes)              | 97%<br>(100% for COVID codes)                | Yes   |
| Home Health (skilled nursing) fee schedule  | 81%  | 82%  | Yes   |
| Clinical Laboratory fee schedule  | 98%  | TBD  | No  |
| Ambulance fee schedule  | 76%  | 70%  | No  |
| Anesthesia fee schedule   | 86.5%                                      | 88.5%  | No  |

## Annual Medicaid Rate Adjustments



| Fee Schedule  | Annual Fiscal Impact<br>(gross, rounded) | Notes  |
|---|--|--|
| Resource-Based Relative Value Scale (RBRVS) fee schedule <i>for professional services</i>               | (\$380,000)                              | Keeps 100% of Medicare for primary care; increases to 83.5% for other services (currently 100%; 82%) |
| Hospital Outpatient Prospective Payment<br>System   | (\$297,000)                              | Keeps hospital peer group percentages the same   |
| Durable Medical Equipment, Prosthetics,<br>Orthotics, and Supplies (DMEPOS) fee schedule                | \$256,000                                | Reduces to 98% of Medicare (currently 100%)  |
| Physician Administered Drug fee schedule  | \$24,000                                 | Keeps 100% for COVID codes; keeps 97% of Medicare for everything else                                |
| Home Health (DVHA-paid State Plan services)   | \$397,000                                | Increases to 82% of Medicare (currently 81%)   |
| Federally Qualified Health Center (FQHC) and<br>Rural Health Center (RHC) Prospective Payment<br>System | \$864,000                                | 2.1% Medicare Economic Index adjustment  |
| Hospice   | \$50,000                                 | Matching federally-mandated "floor" for Medicaid payments  |
|   | \$914,000                                |  |

Methodologies not included (no increase or decrease):

- Hospital Inpatient Prospective Payment System (updated every four years; next scheduled 10/2024)
- Clinical Laboratory fee schedule (last updated 2022)
- Ambulance fee schedule (last updated 2019 for ground services, 2008 for air services)
- Anesthesia fee schedule (last updated 2012)
- Assistive Community Care Services rates (topic of <u>rate study</u>, last updated 2022)
- Applied Behavior Analysis (ABA) rates (last updated 2019)

# Appendix: Professional fee schedule by service

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|                             | Units of Service | Repriced<br>(Allowed<br>Amount) | Change CY2022<br>to CY2023 |
|-----------------------------|------------------|---------------------------------|----------------------------|
| TOTAL                       | 1,799,590        | \$117,618,039                   | -\$380,551                 |
| E&M Codes EPCP Provider     | 224,060          | 17,768,829                      | -\$21,831                  |
| E&M Codes Non-EPCP Provider | 445,195          | 35,705,363                      | \$220,473                  |
| OB-GYN                      | 2,729            | 3,428,989                       | -\$21,647                  |
| Mental Health               | 407,536          | 30,257,415                      | -\$432,802                 |
| Chiropractic                | 34,511           | 1,180,163                       | \$2,936                    |
| ntegumentary                | 15,437           | 1,572,207                       | -\$3,667                   |
| Musculoskeletal             | 14,413           | 2,745,449                       | -\$186                     |
| Respiratory                 | 2,602            | 378,810                         | -\$1,759                   |
| Cardiovascular              | 2,848            | 564,729                         | -\$6,808                   |
| Digestive                   | 9,272            | 1,949,228                       | -\$18,866                  |
| Jrinary                     | 2,476            | 313,819                         | -\$3,528                   |
| Genital Systems             | 6,182            | 999,909                         | -\$11,495                  |
| Delivery Services           | 3,049            | 95,741                          | \$831                      |
| Endocrine and Nervous       | 5,754            | 940,969                         | \$281                      |
| Eye and Ocular              | 3,652            | 539,513                         | \$124                      |
| Radiology                   | 162,540          | 5,070,911                       | -\$30,473                  |
| Pathology                   | 29,287           | 886,661                         | -\$10,241                  |
| Medicine                    | 417,526          | 12,978,805                      | -\$39,918                  |
| All Other                   | 10,521           | 240,529                         | -\$1,975                   |