

Matthew Poli
Killington/Pico Ski Resort Partners, LLC
4763 Killington Rd.
Killington, VT 05751

April 5th, 2024

House Environment and Energy Committee
Vermont State House
115 State Street
Montpelier, VT 05633-5301

Dear Representative Sheldon,

I am writing on behalf of Killington/Pico Ski Resort Partners, LLC in support of the Energy Savings Account (ESA) program. As a participant in the ESA Pilot Program, Killington/Pico was able to complete several efficiency projects with substantial energy savings. The ESA not only provided much of the funding for these projects, but the program also allowed us to estimate the funds we would have available to us well in advance and raise the additional capital necessary to complete them. In contrast, projects incentivized by Efficiency VT typically need to be completed in a relatively short amount of time to qualify for rebates, and the rebates often only cover a relatively small portion of the total project cost, all of which can make project planning and funding more challenging.

Another benefit of the ESA Pilot Program is that it allowed participants to pursue a broader range of efficiency projects that might not be incentivized under traditional Efficiency VT programs. As an example, a project that we could pursue with ESA funding is a thermal energy project involving ground- and wastewater-source heat pumps for our hotel or other lodging properties. This project would not substantially impact electric use but would reduce fuel consumption used for heating and cooling.

The projects we completed in the ESA Pilot Program include an air compressor replacement with a more efficient unit in lieu of an overhaul of the older machine, replacement of snowmaking air cooler equipment in lieu of replacing fouled components of the older equipment, heat recovery from the new air compressor to heat our vehicle maintenance and snowmaking buildings offsetting the use of an oil furnace, and installation of an energy recovery ventilation system on our new base lodge. In total, these projects are estimated to save nearly 435,000 kWh annually, and 1,130 MMBTU of fuel energy. I hope you will consider the impact the ESA Pilot Program has had for us and would have in the future if the program were made permanent.

Sincerely,



Matthew Poli
Financial Coordinator
Mountain Operations
Killington/Pico Ski Resort Partners, LLC

