

TILLOTSON TRADING

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I have been given the opportunity to comment on the effect of the Beetlejuice movie on the local merchants. Rest assured if my experience was not positive, I would not waste my time.

I was introduced to the point man at the East Corinth General Store. He seemed friendly enough, so I explained my business to him and asked him to drop by. Within a day or so he stopped in and seemed quite interested in my stock and said he would come by with the set designers and the guy with the checkbook.

Usually about this time these guys show their true colors and tell me how lucky I am I have them here and that I should give them something or give them a big discount. I was waiting for it, but it never came. They left friendly and smiling and I was very impressed.

The next day or so he showed up with several people in a van who you could tell were in a hurry, but still very friendly and respectful. They bought some items and said they would send somebody to pick up the load. We wrote them an invoice and basically trusted that we would get paid, which we did in a few days.

I could not believe it when they asked me to rent them some firewood. I charged them about what it would cost to replace it. I thought no way was I getting this wood back. I figured somebody would make off with part or all of it and they would just hand me some lame excuse and smile and leave. My wife and I joked about the odds of getting the wood back; but sure as cold in the winter, a truck pulls in with our wood and four people to unload it. It cost them more to bring it back than it did to rent it, but they kept their word to the letter.

They were respectful, helpful, friendly; and above all, they kept their word at all times. I think the whole community welcomed them and were sorry when they left. I think that says a lot about their character and business sense. I am sure I speak for many when I say they are welcome back anytime.

Sincerely,



Stephen M. Tillotson
Tillotson Trading