

13 February 2024

TO: Rep. Diane Lanpher + Sen. Jane Kitchel and Members of the House/ Senate Appropriations Committees

FROM: Lauren-Glenn Davitian, Public Policy Director, CCTV Center for Media + Democracy, davitian@cctv.org

RE: Vermont Access Network (VAN) FY25 One Time Request: \$1M

My name is Lauren-Glenn Davitian and I am the Public Policy Director for CCTV Center for Media & Democracy (www.cctv.org) based in Burlington Vermont. I represent Vermont Access Network (VAN) – 24 fellow community media centers that provide public, educational and government (PEG) access services to all-corners of Vermont via 80+ cable to channels and multiple online outlets.

I am appearing before you today to request your support to include VAN's \$1 million one-time bridge request in the FY25 Budget.

Vermont's community media centers connect Vermonters to the workings of local government (election coverage, live interactive public meetings, Legislative Coverage), to each other (major community events, local arts and culture programming) and to the world beyond (lectures, presentations, voices from outside of Vermont). We operate public, educational and government (PEG) access channels and services across the state.

Vermont's 24 community media centers:

 Operate 80 PEG channels, employ nearly 100 people and serve 170 communities across Vermont;

- Produce more than 18,000 hours of staff and volunteer generated TV and radio each year (including live open government public meetings, election forums and results, education access, community events, sports, cultural exchange, media education and the programs on topics from race to religion);
- Maintain extensive video archives that play an important role in the preservation of local identity; and,
- Provide unique non-commercial and community controlled resources, unlike commercial TV channels or today's social media platforms (e.g., YouTube, Facebook, TikTok).
- Demonstrate strong and enthusiastic support from community institutions across Vermont (please see *Vermont Organizational Support* attached).

Vermont's AMOs were recognized by the Legislature as an "essential service" during the COVID pandemic because of the role we play in getting public meetings online and distributing emergency information. The Legislature committed COVID Relief funds to continuity of operations during the pandemic, and again, appropriated general funds in BAA22 (\$300K), FY23 (\$600K) and FY24 (\$1M) as we work to secure an alternative, long term public funding source.

With deep appreciation for past support, VAN requests FY25 General Fund support of \$1 million. These funds will help close the gap between declining cable revenue, increased expenses and expanded services to Vermonters who are not served by traditional cable territories.

The demand for community media services is growing at the same time many cable TV subscribers (our primary revenue source) are replacing cable with internet subscriptions. Internet does not currently have the corollary public benefit requirements of community media services.

While community media centers, such as CCTV are diversifying revenue (for example through projects such as Vermont Language Justice Project), we must contend with the accelerating decline of cable TV revenue combined with steady increases in labor costs and other expenses.

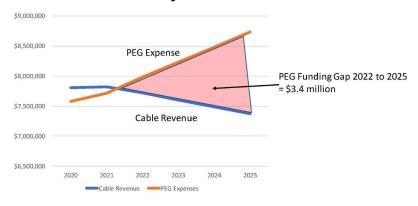
The trend is real. Here is a snapshot of cable revenue in Comcast's Burlington/Green Mountain service territory. There has been an 18% decline in cable revenue in this Comcast region since 2016.

Comcast Cable Revenue 12/31 - Green Mountain Service Territory - Burlington etc.				
2021	\$24,100,518.67			
2022	\$23,480,106.68	-3%		
2023	\$22,407,323.07	-5%		

CCTV's Town Meeting TV is also funded by Burlington Telecom, which has experienced a 2% decline between 2022-23 and a 28% decline since 2016.

Here are VAN's statewide PEG projections through 2025. Please note that expenses increased at least 6% in this past fiscal year:

Vermont PEG Financial Projections FY 2021 to 2025



Notes:

- Access Management Centers (AMOs) reporting = 24
- Cable Revenue declines as forecasted by AMO or -2% per year
- PEG costs increase as forecasted or 3% per year
 PEG funding gap = Cable revenue minus PEG expenses

With your support this year, Vermont Access Network can bridge the gap and continue to deliver essential local communications services to Vermonters.

Thank you for your consideration of Vermont Access Network's one time bridge funding request for \$1 million in the FY25 General Fund budget.

¹ "With Cord-Cutting, Cable TV Industry Is Facing Financial Challenges", Brad Adgate, 10 October 2023.https://www.forbes.com/sites/bradadgate/2023/10/10/with-cord-cutting-cable-tv-industry-is-facing-financial-challenges/?sh=357e2d09756c



Dear Policy Makers,

We the undersigned write to express our support for Vermont Access Network's two requests to the Vermont Legislature:

- 1. Appropriate \$1 million in one-time funding to the Vermont Access Network in FY2025.
- 2. Enact the Community Media Public Benefit Fund bill to assure long term funding.

For decades, public, educational, and government (PEG) channels have provided essential community services to Vermonters in all corners of the state. These community media centers (also known as AMOs) have been funded principally by state sanctioned surcharges on cable TV subscriptions, passed on to the AMOs by cable providers.

This primary source of funding for community media services is now steadily declining due to consumer preference shifts away from cable delivery, toward Internet-based information and entertainment services. To continue providing adequate support to Vermont's AMOs which will ensure that PEG services are broadly available everywhere in the state, we urge the Vermont Legislature to support both requests for one-time FY25 funding and the Community Media Public Benefit Fund bill which will create a stable and permanent revenue source.

Thank you for your consideration.

Addison County Chamber of Commerce

Ferrisburgh

All Brains Belomg VT

Montpelier

Arts So Wonderful

South Burlington

Bellows Free Academy Comet Hockey

St. Albans

Bellows Free Academy Track & XC

St. Albans

Bennington County Solid Waste Alliance

Bennington

Bennington Free Library

Bennington

Bennington Museum

Bennington

Black River Action Team

Springfield

Black River Good Neighbor Services

Ludlow

BROC Community Action

Rutland

Burr and Burton Academy

Manchester

Caledonia Central SU

Danville

Catamount Film & Arts Co.

St. Johnsbury

Central Vermont Habitat for Humanity,

Inc

Montpelier

Chaffee Art Center

Rutland

Chamber & Economic Development of

the Rutland Region

Rutland

Chittenden Accountable Community for

Health

South Burlington

City of Essex Junction

Essex Junction

City of St Albans

St. Albans

Cohn Public Relations

Springfield

Community Food Cupboard

Manchester Center

Congregational Church of Rupert

Rupert

COVER Home Repair

White River Junction

Cradle to Grave Arts, Inc

Chelsea

Danville Vermont Historical Society

Danville

Ethan Allen Homestead Museum

Burlington

Expeditionary School at Black River

Ludlow

Fairbanks Museum & Planetarium

St. Johnsbury

First Baptist Church of Manchester

Center

Manchester Center

Fletcher Farm Foundation. Inc.

Ludlow

Fletcher Free Library

Burlington

Fletcher Memorial Library

Ludlow

Franklin County Industrial Development

Corporation

St. Albans

Franklin County Regional Chamber of

Commerce

St. Albans



"Their efforts are vital to keeping our rural communities vibrant and connected as we lose local media outlets across the state!" – Gregory Tatro, Co-Founder, Jenna's Promise

Green Mountain Academy for Lifelong Learning

Dorset

Green Mountain Technology and Career

Hyde Park

Hartford Area Career and Technology

White River Junction

Hartford Historical Society

Hartford

Hartford School District

White River Junction

Hartland Elementary School

Hartland

Henry Sheldon Museum of Vermont

History

Middlebury

HomeShare Vermont

South Burlington



VERMONT "One of the things

that makes this state great is that Vermonters can count on reliable, local media for their news. Especially for older Vermonters,

some continuity in the media landscape is crucial and a huge benefit." - Connor Timmons, ED,

HomeShare Vermont

Huntington Historical and Community Trust

Huntington

Ilsley Public Library

Middlebury

In Tandem Arts

Burlington

Jenna's Promise

Johnson

Junction Dance Festival

Norwich

Lamoille Family Center

Morrisville

Lamoille North Unified Education

Association

Hyde Park

Lamoille Union Athletic Department

Hyde Park

Lamoille Union High School Music Department

Hyde Park

Lanpher Memorial Library

Hyde Park

Laraway Youth & Family Services

Johnson

Ludlow Area Rotary Club

Ludlow

Ludlow Insurance Agency, Inc.

Ludlow

Lyndon Institute

Lyndon Center

Mad River Valley Chamber of Commerce

Waitsfield

Manchester Community Library

Manchester Center

Maple Street School

Manchester

Migrant Justice

Burlington

Montpelier Alive

Montpelier

Mount Ascutney School District

Windsor

Norman Williams Public Library

Woodstock

Northeast Kingdom Chamber of

Commerce

Lyndon Center

Northshire Rescue Squad

Manchester

Northwest Career and Technical Center

St. Albans

Northwestern Medical Center

St. Albans

Norwich Public Library

Norwich

Off Center for the Dramatic Arts

Burlington

One Night Only: a 24-hour play festival

Thetford Center

Paramount Center Inc

Rutland



"Community Media Centers are critical to the vitality of our region, enabling people to learn about issues of concern, to engage with others in building more vibrant communities, and to have a sense of belonging and connectedness." - Sarah Jackson, ED, Vital Communities

Parish Players

Thetford

PechaKucha Night Burlington

Underhill

Preservation Burlington

Burlington

Pride Center of Vermont

Burlington

Raq-On Dance

White River Junction

Revolution

White River Junction

Richford First Baptist Church

Richford

Rotary Club of St. Albans

St. Albans

Rotary Club of Woodstock

Woodstock

Rutland County Humane Society

Pittsford

Rutland Herald

Rutland

Rutland Historical Society

Rutland



HYDE PARK "A vital link

between local government and community - no other option for most small towns." - Ron Rodjenski, Town Administrator,

Hyde Park

Senior Solutions

Springfield

Shaker Bridge Theatre

White River Junction

Southern Vermont Arts Center

Manchester

Southwest Vermont Supervisory Union

Bennington

Southwestern Vermont Chamber of

Commerce

Bennington



"CAT-TV, is a treasure trove of local stories, information, and community engagement. It is a platform where the voice of Bennington residents can be heard and where local businesses, organizations, and individuals can showcase their products, services, and talents to a wide audience." – Matt Harrington, ED, Southwestern VT Chamber of Commerce

Springfield Town Library Springfield

St James Episcopal Church Arlington

St Peter's Episcopal Church Bennington

St. Johnsbury Athenaeum

St. Johnsbury

St. Johnsbury History and Heritage Center

St. Johnsbury

TecGym Inc

Springfield

The Center for Cartoon Studies

White River Junction

The Collaborative

Londonderry

The Congregational Church, UCC of Middlebury

Middlebury

The Federated Church Of East Arlington

Arlington

The Green Mountain Book Festival

Burlington

The MINT, Rutland's Makerspace

Rutland

The Wilson House of East Dorset

Dorset

Thetford Academy

Thetford Center

Town Hall Theater

Middlebury



"Oui

community media center is a key and crucial partner to our arts programming - filming and showing free content via public access. They are also integral to many education programs for all ages, covering local civic content, and much more." – Lisa Mitchell, ED. Town Hall Theater

Town of Bennington VT Bennington

Town of Hyde Park Hyde Park

Town of MontgomeryMontgomery

Town of MorristownMorrisville

Town of Pawlet

Pawlet

Town of Shaftsbury

Shaftsbury

Town of Springfield

Springfield

Town of St Johnsbury

St. Johnsbury

Town of Windsor

Windsor

Underhill Climate Change Task Force

Underhill

United Way of Addison County

Middlebury

United Way of Rutland County

Rutland

Upper Valley Aquatic Center

White River Junction

Upper Valley Haven

White River Junction

UVM Medical Center

South Burlington

Vermont Adult Learning

Middlebury

Vermont Arts Council

Montpelier

Vermont Humanities

Montpelier

Vermont Interfaith Action

Burlington

Vermont Stage

Burlington

Vermont State Colleges System

Montpelier

Village of North Bennington

Bennington

Vital Communities

White River Junction

We the People Theatre
Thetford



"Community Media Centers are an important educational resource for individuals who may not otherwise have access to the communications tools and technology provided by traditional and tuition-based educational pathways. Additionally, the provide a safe environment to foster civil discourse, and encourage greater civic engagement and community building." — Janine Fleri, Director of Development and Communications, Vermont Adult Learning

Weston Theater Company

Weston

Windsor Public Library

Windsor

Windsor Southeast Supervisory Union

Windsor

Windsor Vermont Historical Association

Windsor