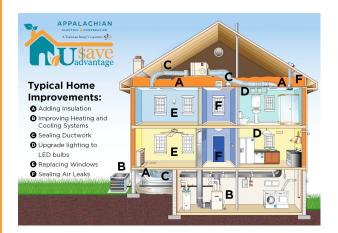
This innovative program uses building science principles to determine what kinds of energy efficiency measures will make the most difference—and then applies a "rule of savings" to determine eligibility and justify the investment.

Prospective program participants will receive an onsite visit from a Certified Energy Inspector who will conduct a thorough assessment of all the components that impact their home's energy efficiency. Calculations are made and then verified with local service providers that are part of the Co-op's Quality Contractor Network. Before any further steps are taken, there must be a clear indication that the recommended installed measures will produce: a) savings for the member of at least 20% on their electric bill\*, and b) a savings return of 80% to go toward paying off the cost of purchasing and installing the home improvements.

After a contractor installs the measures, AEC conducts a final assessment to ensure that the equipment is performing to the extent specified—in order to satisfy the 80/20 rule.

A cost-recovery charge (equal to the 80% savings) will be added to the participating member's electric bill each month beginning with the next billing cycle immediately after the project is completed; this "on-bill cost recovery" takes the form of a tariff—typically for a period of less than 10-12 years. After all the initial investments has been re-paid via this tariff, the program participant receives 100% of the additional energy savings from that point forward.



\*Savings are not guaranteed. For example, if program participants were to drastically alter energy usage patterns, it is conceivable such actions could negate the calculated savings.

For additional information on the Co-op U-Save Advantage Program or to schedule a home inspection to see if you qualify for the program, contact AEC's Member Services Department at ext. 1880.



**Member Owned • Service Driven** 





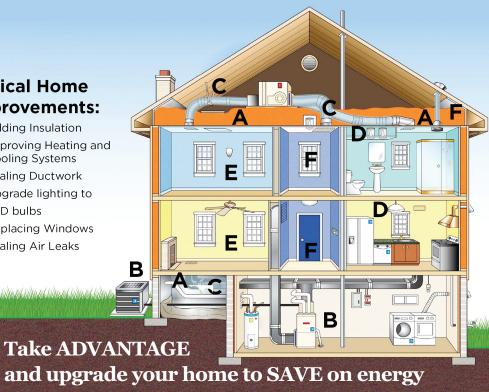
U-Save Advantage

Take **ADVANTAGE** and upgrade your home to **SAVE** on energy!



## **Typical Home Improvements:**

- Adding Insulation
- **B** Improving Heating and Cooling Systems
- Sealing Ductwork
- **●** Upgrade lighting to LED bulbs
- **B** Replacing Windows
- Sealing Air Leaks



The program has a simple structure, with only a few common-sense rules to follow.

U-Save Advantage is designed to keep participating members from having to make large up front investments. In certain cases, members may choose to make an upfront payment to:

- Become eligible to participate, by lowering the overall investment cost so that they can meet the 80/20 rule, or to
- "Buy down" the cost in order to reach the 100% savings point earlier than they would, otherwise.

The cost recovery charge is integrated into the amount of the monthly electric bill; unless arrangements are made for an extension, the full amount of each participant's bill must be paid every month in order to avoid disconnection for non-payment.

The on-bill financing/tariff is transferred with the electric service at the property. Notification will be given to new owners to let them know of their responsibility to continue the financial obligation.

This program is available to stick built and manufactured homes.

Appliances or equipment replaced under the U-Save Advantage program must be ENERGY STAR-rated.

## AEC is investing in our members, to help them see energy savings.

Folks who would otherwise not qualify for traditional programs to make energy efficiency home upgrades now have a way to get the help they need to lower their electric bills—without having to qualify for loans or incur debt.

Available to all residential homeowners of the Co-op, the new U-Save Advantage program pays for these efficiency improvements (HVAC replacement, air sealing, window replacement, adding insulation, duct repair/replacement, etc.) through the savings they generate. Co-op members will not be required to qualify for or take on consumer debt in order to benefit from the program.

Designed with an eye toward helping members with "energy intensive" use patterns—those with higher-than-average kWh consumption during summer and winter—this pilot program represents the best opportunity for many folks to finally "get ahead" of energy costs.