UP									
Projecte	ed								
t Sales									
	204.0			2022 Droi			December Se	laa (2020/2)	004)
4	2018			2022 Proj			- Recent Sa	ies (2020/2	021)
Units	Total	Per Unit	Per Option	Tota	I Per Unit	Per Option			
6	\$2,367,600	\$394,600	\$197,300	\$1,920,000	\$320,000	\$160,000	\$150,000	\$170,000	
18	\$4,878,000	\$271,000	\$90,333	\$2,540,000	\$141,111	\$47,037			\$16,000
							\$55,000	\$22,000	\$43,000
6	\$2,070,000	\$345,000	\$115,000	\$810,000	\$135,000	\$45,000	\$60,000		
6	\$2,070,000	\$345,000	\$115,000	\$810,000	\$135,000	\$45,000	\$122,500		
8	\$3,392,000	\$424,000	\$141,333	\$2,540,000	\$317,500	\$105,833	\$117,000	\$117,000	\$117,000
							\$95,000		
4	\$1,081,600	\$270,400	\$90,133	\$360,000	\$90,000	\$30,000	\$10,000		
4	\$1,081,600	\$270,400	\$90,133	\$360,000	\$90,000	\$30,000			
6	\$1,622,400	\$270,400	\$90,133	\$540,000	\$90,000	\$30,000	\$25,000	\$19,900	
6	\$1,828,000	\$304,667	\$101,556	\$840,000	\$140,000	\$46,667			
	Units 6 6 8 4 4 6 6	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected

This chart shows the values of certain time share buildings at Smugglers' Notch in 2018 and the proposed 2022 numbers on a full building, per unit, and per option basis along with data on recent sales of shares in these buildings to compare for fair market value purposes. One challenge is that there are simply not a lot of sales to develop a reliable fair market value, but where there are sales, options are clearly selling at a significantly reduced amount compared to the per option value of 2018.