

1. How many cows do you milk and dry stock? We milk 1500 3 times a day, 1650 cows and 1000 youngstock # of Employees: 30 – 13 Hispanic and 17 American
2. Is your barn tie or free stall? Freestall
3. How is your milking parlor set up? 1-Db1 16 at main farm and 1-Db1 12 at Mead farm
4. How many acres do you farm; meadow and pasture; how much woodland? We own 4,500 acres, mostly contiguous, 1400 corn and 1500 grass - No real answer on pasture or woodland
5. Is your primary farm income milk; do you have income from forest land; maple; other farm products, such as beef or chickens? Mostly Milk but we also haul out our 2 loads of milk per day to Boston, St. Albans, we have a Rental business (10 houses) we have a Methane Digester, we have a 5,000 tap Sugarbush and house and income from a Washbay
6. Do you have off-farm income; do other members of the household have off-farm jobs? No
7. Do you crop or custom cut; what would be your preference if you could choose? We do all of our cropping. In fact, we hire out nothing and all is done in-house
8. What innovations in barn and field have you employed in past ten years? Underground manure transfer line, Wash Station, Methane Digester
9. What would you like to do to improve your farm if you could? Succession Plan
10. Have you considered robotics, computerized animal and feed information management, solar, ~~no fence fencing, or drones~~? Yes.
11. Have you installed efficiency measures, such as a variable speed pump? Yes
12. What is your cost of production over past 5 years? - Unknown
13. What has been your pay price over past five years? -
14. Is the price paid for your milk the biggest challenge you face? No, lack of a Milk market
15. What other challenges are you facing as a farm; availability of labor, equipment servicing, other – Labor is certainly one but discuss the others later
16. How do you integrate risk management programs into your farm? What programs do you use (FSA, Crop Insurance, VHCB, UVM Extension, private contractor)? Yes, to some degree
17. Has risk management helped? How? Does it outweigh the cost or vice versa? How have