

February 17, 2022

Mark Bielecki, Senior Director Transportation Programs



One simple mission —

DECARBONIZE®

Our vision is a future with sustainable, equitable and resilient transportation, buildings and communities.

About CSE

A mission-driven 501(c)(3) nonprofit organization

Offering scalable clean energy program administration and technical advisory services for 25 years.

A national footprint, headquartered in San Diego, CA

Staff located in 25+ states

230+ dedicated, mission-driven employees

Managing ~50 projects and programs

National programs | Statewide incentive projects | Region-specific solutions

Neutral and Trusted

Neutrality: funded by delivering service for value under contract

- No members
- No donors
- No shareholders
- No dividends

Nonprofit: no margin pressure

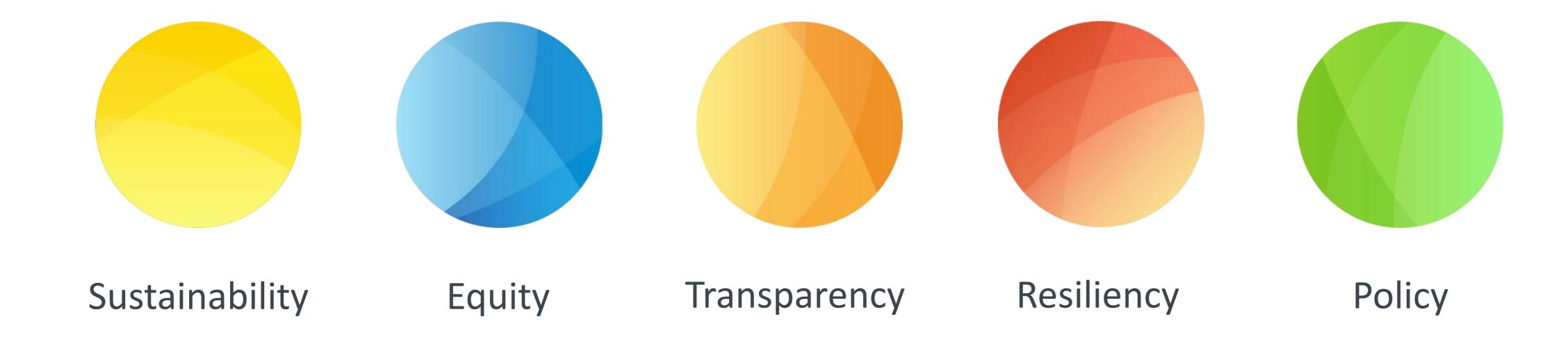
Neutral funding source drives credibility

- Data-driven program design
- Data-driven program administration
- Advisory services
- Demonstration/Validation
- Policy



Core Values

We lead with the passion and heart of a nonprofit and the operational experience and efficiency of a for-profit. To execute our mission and realize our vision, we integrate our values throughout our operations.



Areas of Expertise



Clean Transportation

Adoption of electric vehicles and deployment of charging infrastructure



Built Environment

Advancing energy efficiency and renewable resources



Technology Convergence

Interconnecting data and systems to achieve decarbonization



Billion Dollar Program Management Experience

Clean Vehicle Rebate Program (CA - EV Incentives – as of Dec. 2020)

- \$910.8 million
- ~398K vehicles
- > 60,000 survey responses characterizing CA EV adopters

Other Statewide EV incentive programs (CT, MA, NJ, NY, OR – Dec. 2020)

- Cover almost 39 million Americans
- \$134 million; 68,145 vehicles

Statewide EV charging incentive program – CALeVIP

- \$200 million authorization/\$89 million+ reserved or paid out in urban, rural, mountains, deserts, plains
- 426 DC fast charger connectors; 436 Level 2 chargers

Statewide incentive program for solar on affordable housing – SOMAH

- \$1 billion total program budget
- 300 MW + virtual net energy metering

Self Generation Incentive Program – SGIP

- \$234.5 million
- 6,199 projects







State EV Rebate Programs Administered by CSE

California CLEAN VEHICLE REBATE PROJECT* **Fuel-Cell** \$4,500 **EVs All-Battery** (A) \$2,000 **EVs** BEVx=\$2,000 Plug-in **Hybrid EVs** Others=\$1,000 **Zero-Emission** \$750 **Motorcycles** +\$2,500 **LMI Increase**

Massachusetts

NOR-EV

Massachusetts Offers Rebates for Electric Vehicles

\$2,500

\$2,500

\$1,500

Connecticut New York



\$7,500

\$2,250

\$750

New Jersey



\$2,500 battery capacity > 10 kWh

Oregon

CLEAN VEHICLE PROGRAM

\$25 per mile of EPArated all-electric range up to \$5k ≥ 200 e-miles \$5,000

\$1,500 battery capacity less than 10 kWh

\$750

+\$2,500 for new/used Pre-qualification voucher for Charge Ahead rebate

For new vehicles:

+\$2,000 for
FCEV & BEV
+\$1,500 PHEV

For used vehicles:
+\$7,500 for FCEV
+\$3,000 for BEV
+\$1,125 for PHEV



200+: \$2,000

40-199: \$1,000

<40: \$500

State EV Rebate Programs Administered by CSE

California

Massachusetts

Connecticut

New York New Jersey

Oregon



MOR-EV

Massachusetts Offers Rebates
for Electric Vehicles

Connectical Typhogen and Electric Automobile Purchase Rebale

NEW YORK STATE

chargeup New Jersey OREGON-CLEAN VEHICLE PROGRAM

Annual Funding

~\$175M

\$27M

\$3M

\$97M Not set annually \$30M For 10 years

\$12M

Income Caps

\$135k for single \$175k for head \$200k for joint

MSRP Caps

Cars = \$45k SUV/Truck/Vans: \$60k

MSRP ≤ \$50k

Base MSRP: FCEVs ≤ \$60k PEVs ≤ \$42k

MSRP > \$42k = \$500 max.;

MSRP < \$55k; MSRP > \$45k = \$2,000, regardless of e-mile range

MSRP less than \$50k

Additional Information

Commercial and non-profit fleets eligible

Point-of-sale option

\$125/\$75 dealer incentive

Point-of-sale via dealer

Post-purchase program

Point-of-sale

Home-Charger program Point-of-sale via

dealer

• Fleet rebates available

Used EV rebates for LMI

Program Dashboard

https://cleanvehicler ebate.org/en/rebate -statistics https://morev.org/programstatistics

https://portal.ct.gov /DEEP/Air/Mobile-Sources/CHEAPR/C HEAPR---Program-Statistics

https://chargeup.njcle anenergy.com/incentiv e-statistics

https://evrebate.orego n.gov/rebate-statistics



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