

VCBB funding Assumptions

- \$150 million 2021 allocation of ARPA funds
- \$95 million 2022 allocation of ARPA funds
- \$100 million 2023 allocation of IJA funds

- Total cost estimate is \$550 million
- This equates to 60% equity position

The business plan example – Generico CUD

Infrastructure Cost

- \$45K/mile backbone
- \$10k/ mile customer connections
- 500 miles network
- Total Cost - \$27.5 million
- Grant funds \$15 million
- Amount to be financed - \$12.5 million
- Finance period – 20 years @5%
- Monthly payment - \$82,000

The business plan example – Generico CUD

Customer Assumptions

- 3500 unserved and underserved
- 50% take-rate
- 1750 paying customers

Customer Monthly Cost Assumptions

- Loan payment = $82000/1750 = \$47/\text{mo.}$
- Operations and Maintenance = $\$25/\text{mo.}$
- Customer care costs = $\$10/\text{mo.}$
- Total costs = $\$82/\text{mo}$

Note; in this CUD model the approximate \$4/month rental cost for ONT (Equivalent of Modem) is built into the up-front customer connection cost .