

FY 22

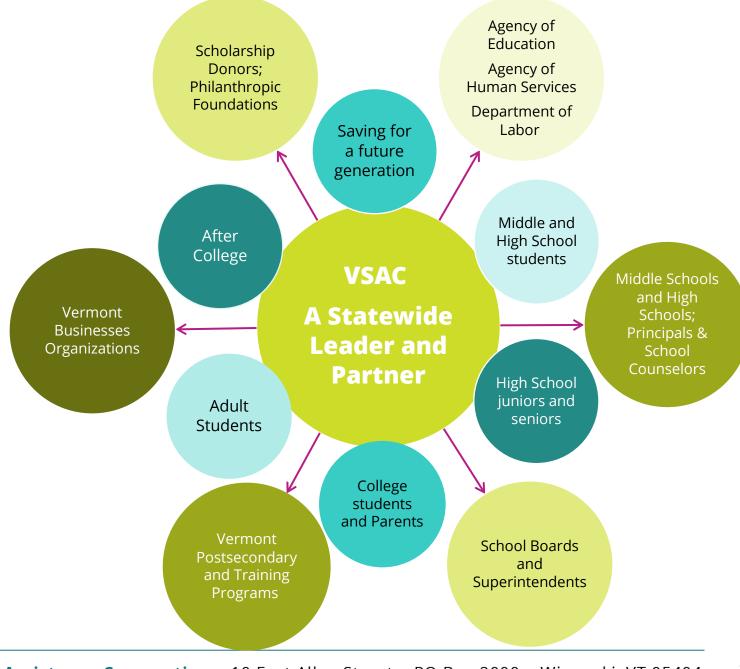
Testimony before House Education Committee

February 16, 2021

Scott Giles, President & CEO
Marilyn J. Cargill, VP OF FINANCIAL AID SERVICES, MARKETING, AND RESEARCH
Vermont Student Assistance Corporation



To ensure that all Vermonters, particularly those who believe the doors of education are closed to them, have access to the financial and educational resources they need to pursue their career, education, and training goals.



VSAC Programs

- ☐ Vermont's 529 plan
- ☐ Career and Education Outreach Services
- □VSAC Guide—Retention and Graduation Support
- □ Scholarships
- VT State Grants
- ☐ State Student Loans
- ☐ Research and Policy



Saving for the future generation

- The Vermont Higher Education Investment Plan seeks to help families begin to save early and reduce their need for borrowing when the time comes to pursue postsecondary education or training.
- As of June 30, 2020 VHEIP had 23,786 active accounts and \$447.5 million in assets.
- Since its inception, VHEIP families have withdrawn more than \$230 million to help nearly 9,000 students pay for college.
- Vermonters used over \$41 million in FY20 to cover education and training costs.





VSAC's student outreach:

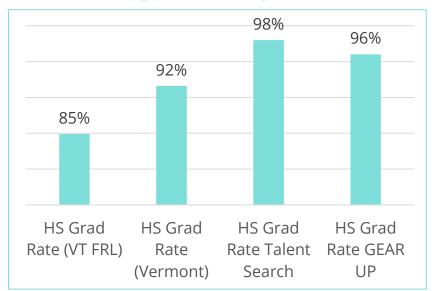
Talent Search & GEAR UP

Serving (AY19-20):

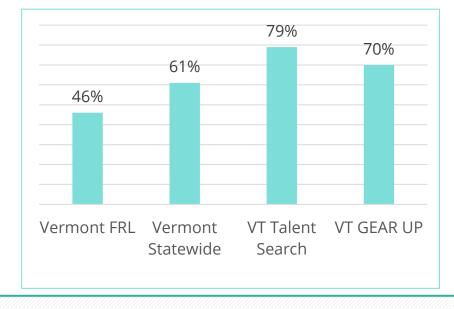
- 75 Vermont schools
- 3,697 middle school and high school students

Demonstrating results:

2019 12th grade Completion Rates



Fall 2019 Postsecondary Education Enrollment Rates





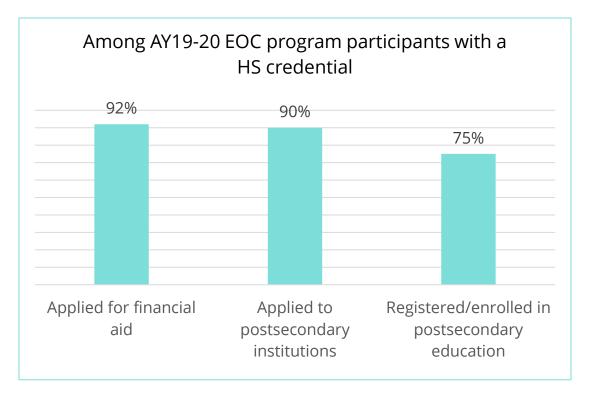
Educational Opportunity Center –Opening doors for adult learners

Partially funded by a federal **Educational Opportunity Center (EOC)** grant, VSAC provided targeted information and counseling services to 1,670 low-income and first-

generation adult students in AY19-20.

Program outcomes:

 84% of participants without a HS credential completed their HS credential





VSAC working with partners

New vital collaborations that are made possible with the support of the Vermont Community Foundation:

- Working with AOE, the VSCS, and Vermont's postsecondary institutions to allow more seamless data sharing around Early College & review the first 5 years of the program to inform future directions
- Deep partnership with CCV to promote Early College enrollment aligned with specific 1-year academic programs, utilizing our experience and success with the Guide program.

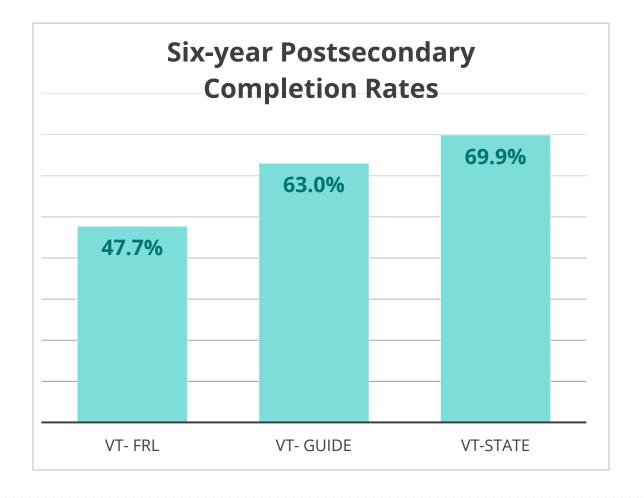
Continuing our efforts to partner with employers across the state to provide our "Career and Education Wellness" benefit to more Vermonters

EMC2 Program to address barriers to access and success created by low math proficiency



GUIDE: GEAR UP students graduate

GUIDE students who graduated high school in 2013 or 2014 and enrolled at a 2- or 4-year college completed their degrees at higher rates than other lowincome students.





Vermont State Grant programs

In the 2019-2020 academic year (FY 2020), VSAC awarded 11,806 need-based education grants to students attending school full- or part-time or enrolled in nondegree courses of study.

VSAC Appropriation FY21: \$19,978,588

Unexpected expenses can derail even the most dedicated of students.

In the current fiscal year to date, VSAC has awarded 219 grants totaling \$87,489 in emergency funds to students at risk of dropping out of school.

A small grant of \$400 or less helps address unexpected expenses such as:

- 1. Computer issues
- 2. Car repair/tires
- 3. Food insecurity
- 4. Help with housing deposits

VT Grant Program	FY20 Grant Awards
Full-time	7,493
Part-time	2,609
Advancement	1,550
VT Emergency Microgrant	154

Source: VSAC FY19 Program Statistics

Vermont Advancement Grant

The average Advancement Grant recipient is:

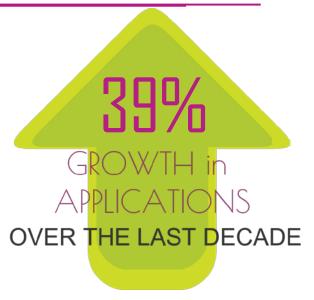






\$21,000

AVERAGE ANNUAL INCOME



Adult Vermonters increasingly turn to the Advancement Grant to grow and develop new skills.

In recognition, the Vermont Legislature approved additional one-time funding in the program for FY20.

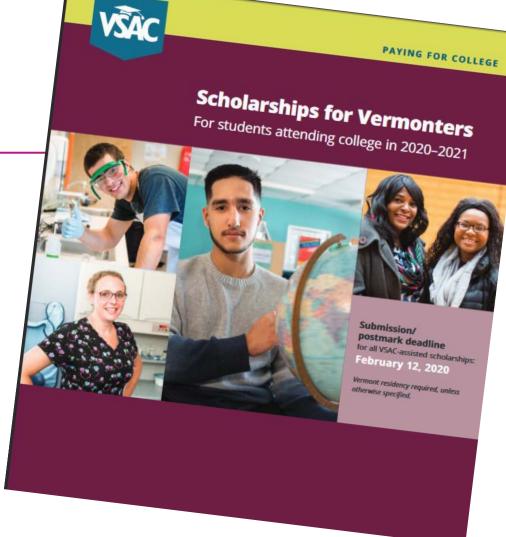


Scholarship Program

VSAC administers 121 scholarship programs that help Vermonters pay for school.

In FY20:

- 3,493 scholarship awards were disbursed
- Worth \$6.1 million dollars



Students can find college scholarship information through VSAC's scholarships booklet or online



State Workforce Development Scholarships

- Career and Technical Education Adult Training Scholarship
- Vermont Nursing Workforce Incentive Loan Program
- Vermont National Guard Tuition Benefit Program





Credential of Value Scholarship

Established in FY2019, this scholarship was created by *The Curtis Fund* to support students pursuing certificate programs.

The Hoehl Foundation added \$300,000 over 3 years to the program in FY2020

Scholarship's Priorities:

- Lead to high demand/livable wage jobs as identified by the McClure Foundation
- Statewide geographic diversity
- Stackable credentials
- Gender diversity
- Field of study diversity

Outcomes:

- 95 students awarded
- 39 fields of study in FY '20



FY20 State Loan Program by the numbers

VSAC issued \$50.1 Million in Parent and Student Loans

- Loan counseling and borrower support result in low delinquency rates
- Borrower Benefits loan forgiveness and rate reductions
 - Borrowers saved \$715,000 in FY '20
 - \$181.2 million saved since 1995



VSAC Research: Informing Policy

 COVID-19 Impact on Students' Higher Education Plans



- Class of 2012 Report Series
- Non-Degree Survey
- VSAC Research Minute
- FY20 County Facts



Research Brief August 2020

June College Student Survey During COVID-19

The onset of the COVID-19 epidemic has dramatically altered the higher education landscape, affecting students, their parents, and institutions. National surveys, conducted from March to May, reflected on students' intent for fall 2020 enrollment, reaction to online instruction, as well as the financial toll of the epidemic.¹ Economists were predicting record-breaking unemployment and estimating that as many as 100,000 Vermonters would apply for unemployment benefits, roughly one out of every three workers in the state. That being the case, it was very likely that parents of current and first-year college students would request appeals on schools' financial aid offers and the state's need-based student financial aid program, both of which are based on reported 2018 income, income earned more than a year before the pandemic. The pandemic's impact on employment rates might presage more families applying for student financial aid.

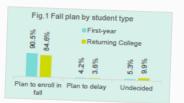
The Vermont Student Assistance Corp. (VSAC) is an instrumentality of the state, and the agency charged with administering student financial aid. In June (June 17-July 2), VSAC surveyed students who had completed the Free Application for Financial Student Aid (i.e., FAFSA applicants made up of rising high school seniors and returning college students) to answer a few key questions:

- Did students' fall plans change because of the COVID-19 pandemic?
- What was the nature of that change?
- What did students say about the effect on their enrollment plans if an institution were to move to virtual learning?

The second aim was to examine adverse economic effects, if any, on students' lives. We looked at these questions through an equity lens: gender, parental educational attainment (i.e., first- or second-generation), family/student income, and race. We have just completed data collection (July 23-August 5) on a second cohort of students to examine changes, if any, over time.

Key Findings

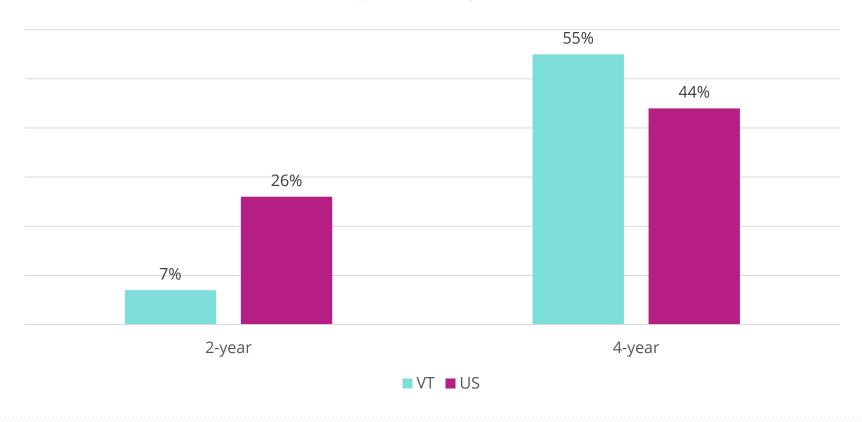
 Most students surveyed in June (whether first year or those returning to college) reported they planned to enroll in the fall of 2020. (Fig. 1) There were no differences in plans for fall by gender, parent education, or race. However, independent students (6%) were more likely to report delaying or cancelling enrollment than dependent students (2%).





Vermont students significantly less likely begin at two-year schools

Percentage of Class of 2018 high school graduates enrolled at two- and four-year colleges in VT and the U.S.





VSAC's FY22 request

These investments in Vermont's support to students and adults would result in an FY2022 base appropriation to VSAC of **\$22,478,588**.

This request builds on our FY21 appropriation and includes:

- \$1,900,000 for 802Opportunity (new)
- \$500,000 for Advancement Grant (renew)
- \$300,000 for Aspirations Program (increased funding and new appropriation)

In addition, we request level funding of \$85,000 for the Dual Enrollment Stipend Program.

802Opportunity: Free Tuition at CCV

VSAC requests \$1.9 million to create a free tuition program, for students with family income of \$50,000 or less

Impact: 30% of Vermont families have incomes of \$50K or less

802Opportunity will open doors for students seeking:

- professional certificate programs,
- an associate degree, and
- to transfer to four-year degree programs.

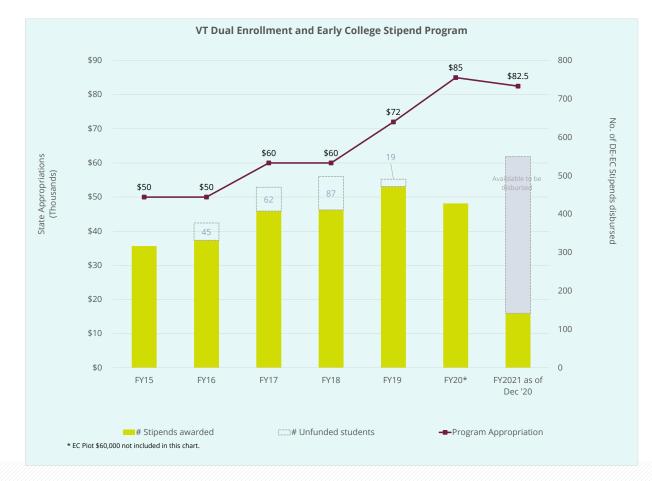


Dual Enrollment & Early College Stipend

- A need-based stipend for high school juniors and seniors who enroll in early college or on-campus dual enrollment classes.
- Awards \$150 to cover the expenses of books, fees, and/or transportation
- This program's FY21appropriation was reduced to \$82,500.

To date:

- Dual enrollment stipend awards are holding steady compared to FY20.
- Early college stipends are down by 33% over the previous year, probably related to COVID-19.







Appendix A VSAC Services



Pathways to Postsecondary Education and Training

PreK-6th	7th	8th	9th	10th	11th	12th	Postsecondary	
VHEIP — VT's 529			23,786 accour	nts worth \$447.5M				
college savings plan	5540.410		2,709	students			GEAR UP scholarships	
	GEAR UP Talent Search		988 s	tudents			922 scholarships worth \$849,325 VT grants from VSAC 11,806 awards	
	raient Search		College planning e-mail communications to		11,694			
			students and parents	College & Career 518	8 in-person and 8,000+ views of recorded sessions		11,806 awards	
			Pathways	Managing College Costs nights and/or Forms nights	1,290 attendees	VSAC's Advantage Loans \$50.1M		
					FAFSA completion	-	GUIDE 163 first-year	
					Dual enrollment 276 stipends worth \$41,400 stipends		students	
					Superior	Early college stipends →	152 stipends worth \$79,600	
				Introduction to College - & Career Studies		-		
	ASPIRATION INITIATIVES	1,000 students served					Career and financial aid assistance at CCV sites	
	Twinfield ————————————————————————————————————							
	Spaulding —							
	Central VT Career Ctr -					-		
							Educational Opportuni Centers for adult learn	
ated Dec 2020)							1,670 adult learners se	

Figures as of FY20 end (created Dec 2020)

VSAC responds to Coronavirus Crisis

In addition to disbursing Federal CRF assistance to students and their families, VSAC deploys its highly trained customer relations staff to assist borrowers in repayment during the COVID-19 crisis.

VSAC Customer Service:

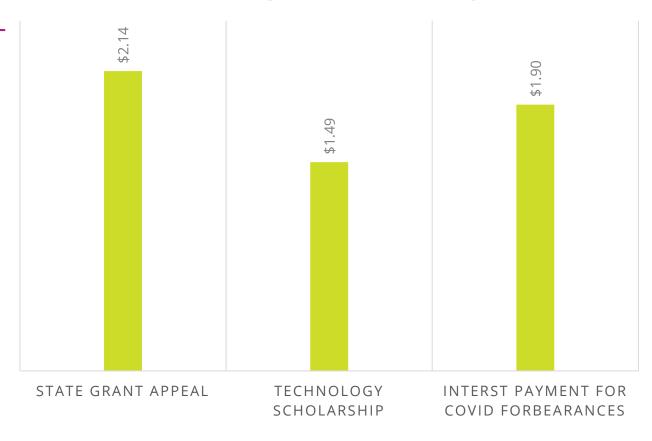
- Partnered with Department of Financial Regulation to lead multi-state borrower relief effort
- Responded to 19,838 calls from borrowers looking for help during the pandemic
- Used state-provided CRF funds to provide financial relief to borrowers using forbearances based on a COVID related event



FY 2021 CRF: Coronavirus Relief Fund

Total distributed: \$5,500,701

CRF FUNDS DISTRIBUTED BY VSAC (IN MILLIONS)





VERMONT'S Education Pipeline

Our Class of 2012 Senior Survey findings show that we are losing human capital at every point along the path to higher education.

Four years after graduating from high school, 3.4 out of 10 Vermont students have earned a two- or four-year degree.

These numbers, however, vary considerably when we consider gender, first-generation status, academic preparation and geographic region.



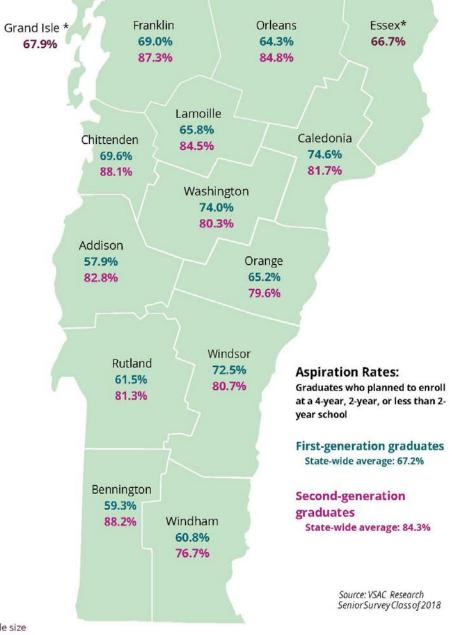


Aspiration Partnerships

Aspiration Partnerships work with schools to build their capacity to graduate every student with a plan for their future.

In FY20, over 1,000 middle and high school students were served by the project at the following schools:

- Hazen Union High School
- Twinfield Union School
- Spaulding High School
- Central Vermont Career Center



^{*}Small sample size