

**Vermont Lottery Commission
Comparative Income Statement
Thursday, March 31, 2022**

	March <u>FY 2022</u>	March <u>FY 2021</u>	Year To Date <u>FY 2022</u>	Year To Date <u>FY 2021</u>
TICKET SALES:				
Instant	\$9,942,263.00	\$11,333,056.00	\$90,957,918.00	\$94,979,686.00
Powerball	525,497.00	583,392.00	7,041,575.00	6,306,414.00
Mega Millions	261,047.00	328,191.00	3,257,757.00	5,023,688.00
Megabucks Plus	228,090.00	285,298.00	2,328,888.00	2,741,872.00
Pick 3	95,277.50	111,820.00	962,778.50	961,098.00
Pick 4	98,553.50	110,538.00	960,269.50	891,813.50
Lucky for Life	216,684.00	184,950.00	2,068,368.00	1,399,304.00
Fast Play	506,044.00	434,871.00	5,882,617.00	4,735,102.00
Gimme 5	58,337.00	78,023.00	596,526.00	745,713.00
TOTAL TICKET SALES	11,931,793.00	13,450,139.00	114,056,697.00	117,784,690.50
OTHER REVENUE:				
Miscellaneous Revenue	50.00	45.00	1,828.32	715.00
Interest Income	602.44	13,148.84	17,483.18	54,127.02
TOTAL OTHER REVENUE	652.44	13,193.84	19,311.50	54,842.02
TOTAL REVENUE	11,932,445.44	13,463,332.84	114,076,008.50	117,839,532.52
COST OF SALES:				
Prize Expense - Instant	6,950,352.00	7,959,447.00	63,608,666.00	66,689,085.50
Prize Expense - Online	1,136,613.14	1,194,439.35	13,262,333.60	12,750,952.31
Agent Commission	686,515.37	774,474.81	6,757,028.51	7,180,393.38
Agent Bonus	10,551.76	16,863.09	100,122.74	110,847.58
Fac. Mgt Fees - Instant	409,840.90	472,708.42	3,043,710.19	3,178,373.37
Fac. Mgt Fees - Online	37,815.23	39,926.85	367,987.07	378,425.83
Lottery Tickets	111,573.69	140,151.66	1,119,974.92	1,018,566.50
Ticket Dispensers	9,600.88	3,356.25	12,690.88	10,727.95
Courier System	350.85	22,190.56	134,562.31	135,156.40
Tri-State Operating	128,219.27	(315,252.34)	900,983.34	861,926.39
MUSL Operating	0.00	0.00	20,466.93	0.00
Lucky for Life Operating	0.00	0.00	1,683.00	1,528.55
Provision for Bad Debts	0.00	0.00	0.00	(8,790.13)
TOTAL COST OF SALES	9,481,433.09	10,308,305.65	89,330,209.49	92,307,193.63
ADMIN. EXPENSES:				
Personal Services	153,034.22	151,090.22	1,385,674.30	1,290,406.44
Operating Expenses	90,763.18	112,874.00	881,075.86	843,817.20
TOTAL ADMIN. EXPENSES	243,797.40	263,964.22	2,266,750.16	2,134,223.64
TOTAL EXPENSES	9,725,230.49	10,572,269.87	91,596,959.65	94,441,417.27
NET PROFIT	\$2,207,214.95	\$2,891,062.97	\$22,479,048.85	\$23,398,115.25