

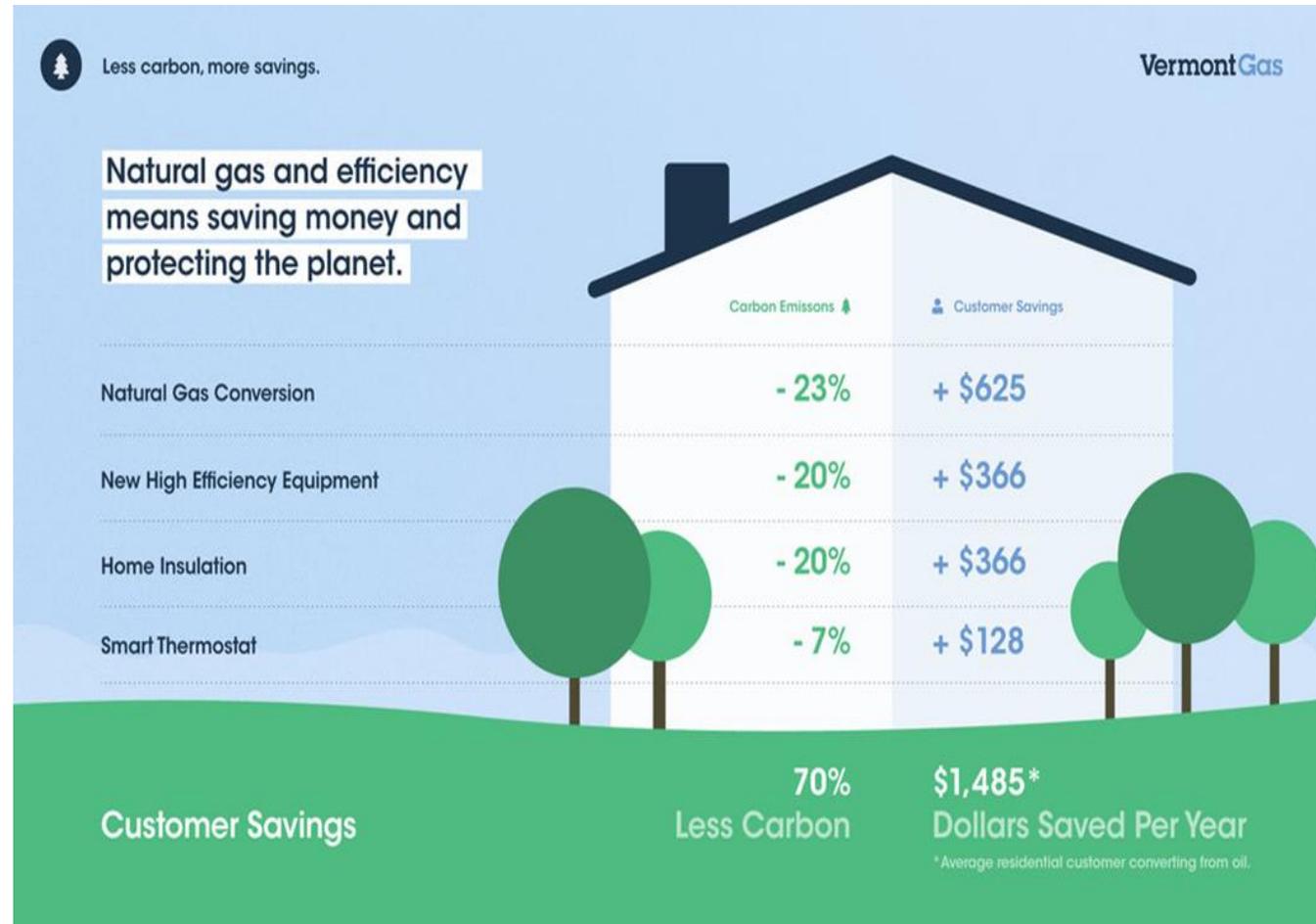


Senate Natural Resources and Energy

January 16, 2020

Vermont Gas Overview

- 54,000 customers in Addison, Chittenden, Franklin counties
- Customers are paying 30% LESS on heating bills than they were in 2008
- 130 employees-24/7 access to service and energy experts
- High marks from customers: 95%+ Rate VGS good to excellent
- Offering Renewable Natural Gas
- Award winning efficiency programs since 1992
 - \$40M Invested
 - 36K Installations
 - Customers Saving over \$14m per year
 - Over 1m Metric Tons of Carbon Avoided



Residential EEU Programs

- **Residential Weatherization Program**

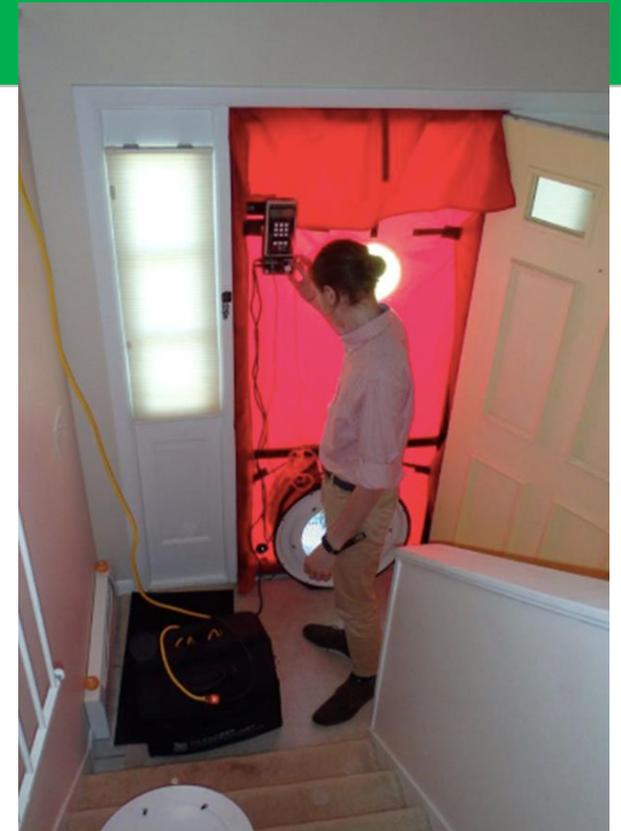
- Offering all customers a free audit – comprehensive or Energy Snapshot
- Up to **50%** in \$ incentives
- 0% Financing Available
- One-stop shop-Fast track Program
- Focus on Low-Moderate Income Customers
- Multi-family-Custom Analysis

- **Equipment Replacement**

- Up to **\$1100** in rebates or low/no cost loans for equipment upgrade
- Advanced wood incentives – via EVT
- Smart Thermostat incentives

- **New Construction**

- Partnering with EVT:
 - \$ incentives



Commercial EEU Programs

- **Commercial Retrofit Program**
 - No-cost walk-through audit
 - Incentives for Higher efficiencies for existing buildings/processes
- **New Construction**
 - Help customers exceed the energy code through incentives
- **Commercial Equipment Replacement**
 - Technical assistance and \$ incentives

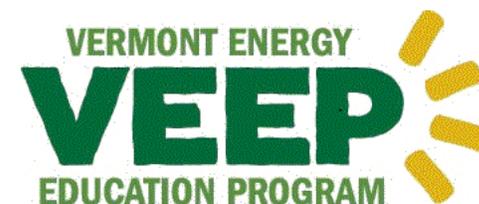


2019 Highlights

- Partnership with EVT/BED to focus on helping moderate income households
- Partnership on Net Zero Path with BED
- Expanded “Efficiency Snapshot”
- Worked with VCRD & EVT on the Targeted Community Program in Swanton
- “Button Up” Partnership
- Mobile Home Program
- Overall 105% realization rate



Partnerships are critical to joint success



Areas to Focus in 2020

- Low-Moderate income Vermonters
- Increase pool of Weatherization Contractors
- Further work with BED on NetZero 2030
- Work with Airport on BTV Sound
- Launch Energy Snapshot with NeighborWorks
- Ramp up for 2030 Goals



VGS Climate Commitments

DOUBLE ENERGY EFFICIENCY



- \$20M upfront investment in energy efficiency programs
- Triple home weatherizations, focusing on low to middle income

BOOST RNG TO 20% by 2030



- VGS is the first Gas Utility in the U.S. with a Retail RNG Program.

PRO-CLIMATE PARTNERSHIPS



- District Energy (Burlington and Middlebury)
- NetZero Home Pilot Program
- RNG for off-grid customers

30% Drop in GHG by 2030

Zero GHG Emissions by 2050

Any Questions??

