

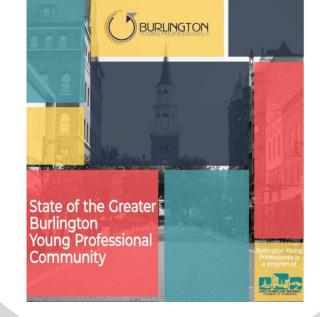
# Retention & Recruitment of Young Professionals

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# Extensive Surveying of YPs in the Lake Champlain Region

- The Greater Burlington Young Professionals Network, a program of the Lake Champlain Regional Chamber of Commerce commissioned a survey of over 500 young professionals (YPs) this year
- Three follow-up surveys are planned to further understand housing issues, issues with career advancement/lateral career moves, and student debt
- Major take-aways pillars essential to building a foundation of a successful adult life are missing for YPs
  - As a result 40% of young professionals are planning to leave the state in the next 10 years











### Key Opportunities for YPs are Missing

- All of these factors have affected Vermont's population as a whole, however, this impact is disproportionally large on YPs trying to build a foundation to stay here and reach those peak earning years
- The aggregate of these factors make our region a less attractive place to stay

YPs are in search of single-family homes and their reported income means they cannot afford many on Housing the market Once beyond entry level there is an opportunity chasm, with executive level opportunities on the other side Career Opportunities YPs that find a job matching their skills in the mid-level chasm feel "lucky" and struggle with lateral movement A lack of affordable options makes Vermont a less Childcare attractive place to start or raise a family Cost of We heard from YPs about the general affordability issues affecting Vermonters Living

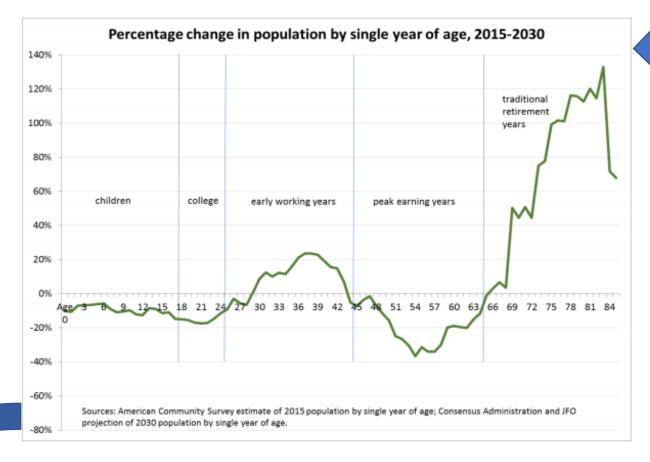
# No Upside to Losing Any YPS

- Even if we gained a new YP for every one we lose, the state still lost the investments in Social and Human Capital
- 90% of YPs surveyed are voting in local elections
- Even with the amount of local civic and community engagement, YPs felt they could do more

Volunteer time at a non-profit (51%)
Engage with networking association (34%)
Volunteer at non-profit/town/city event (30%)
Attend town hall/selectboard meetings (22%)
Serve on non-profit board (20%)
Serve as a mentor (20%)

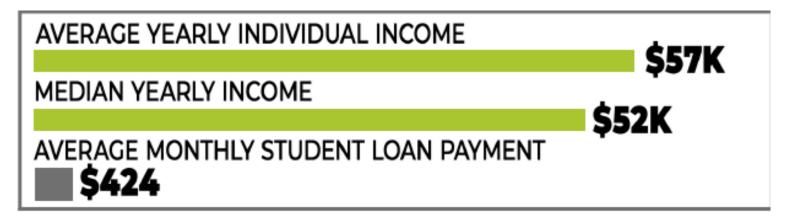
# Why Care?

# We need to keep each YP here, while also recruiting more



The YPs of today, in their "early earning years" might not be here tomorrow, in their "peak earning (i.e. taxpaying) years"

One Solution:
Student
Debt Relief



About 9-10% of a typical YP's income is already spoken for, never entering their local economy and causing financial stress as they look to purchase homes, find childcare, and deal with already high cost of living.

