Wendy Knight Commissioner, Tourism and Marketing

OTA Example using \$100 room night example. Here's how the money flows.

\$100 room charge \$9 (9% R&M tax) \$1 (1% local option tax) \$8.50 OTA booking feee \$118.50 Total change to guest

Of this \$118.50, flow of money is: \$80 hotel \$10 tax \$28.50 OTA

Under tax department proposal:

10% tax would apply to \$108.50 (\$100 room rate plus \$8.50 booking fee) and the flow of money would be:

\$80 hotel \$10.85 tax \$27.65 OTA

If guest booked directly through hotel: Cost would be \$110 and would flow as follows: \$100 hotel \$10 to tax