Summary of COVID-19 FY20 - FY22 Revenue Risks to the January 2020 Forecast by Fund [1]

Provisional Ongoing JFO and Administration Pre-Consensus Estimates

As of June 8, 2020 9:05PM

| Fund/Component | FY20 | | %CHYA | FY20 | FY20 | FY21 | | %CHYA | FY21 | FY21 | D - | FY22 | %CHYA | FY22 | FY22 |
|-------------------------------------|-----------|---------|--------|----------|--------|-----------|---------|--------|------------|--------|-----------|---------|--------|---------------|--------|
| (\$ Millions) | Revenue | | | minus | %CH vs | R | Revenue | | minus | %CH vs | Ke | venue | | minus | %CH vs |
| Total All 2 Funda (Eval TIP) | • | 0.000.0 | 0.00/ | Jan-20 | Jan-20 | • | 0.400.0 | 0.70/ | Jan-20 | Jan-20 | • | 0.040.0 | 0.00/ | Jan-20 | Jan-20 |
| Total - All 3 Funds (Excl. TIB) [2] | \$ | 2,332.3 | -3.6% | -\$104.3 | -4.3% | \$ | 2,129.2 | -8.7% | -\$329.3 | -13.4% | \$ | 2,312.9 | 8.6% | -\$181.0 | -7.3% |
| Tatal Caranal Front | • | 4 550 5 | 0.70/ | 644.0 | 0.00/ | • | 4 077 0 | 44.00/ | *** | 40 70/ | • | 4 400 0 | 7.00/ | 6405.5 | 7.00/ |
| Total General Fund | \$ | 1,553.5 | -3.7% | -\$41.2 | -2.6% | • | 1,377.8 | -11.3% | - | -13.7% | | 1,486.3 | 7.9% | -\$125.5 | -7.8% |
| Personal Income Tax | \$ | 857.2 | -2.1% | -\$36.4 | -4.1% | \$ | 802.5 | -6.4% | -\$106.6 | -11.7% | | 846.3 | 5.5% | -\$74.6 | -8.1% |
| Corporate Tax | \$ | 128.8 | -4.0% | \$20.4 | 18.8% | | 30.3 | -76.5% | -\$64.8 | -68.1% | | 72.2 | 138.0% | -\$17.7 | -19.7% |
| G-Fund Meals & Rooms Tax | \$ | 115.4 | -15.5% | -\$20.8 | -15.3% | | 98.6 | -14.6% | -\$39.2 | -28.4% | | 114.9 | 16.6% | -\$28.4 | -19.8% |
| Property Transfer Tax (Net) | \$ | 12.4 | -0.7% | -\$1.4 | -10.0% | | 13.4 | 8.3% | -\$1.4 | -9.2% | | 15.1 | 12.6% | -\$0.3 | -2.2% |
| All Other General Fund | \$ | 439.7 | -3.1% | -\$3.0 | -0.7% | \$ | 433.0 | -1.5% | -\$6.5 | -1.5% | \$ | 437.7 | 1.1% | -\$4.5 | -1.0% |
| | | | | | | | | | | | | | | | |
| Total Education Fund (Partial) | \$ | 526.9 | 0.3% | -\$30.5 | -5.5% | \$ | 499.7 | -5.2% | -\$74.7 | -13.0% | \$ | 550.6 | 10.2% | -\$40.3 | -6.8% |
| Sales & Use Tax | \$ | 428.3 | 3.8% | -\$13.0 | -2.9% | \$ | 404.5 | -5.6% | -\$50.1 | -11.0% | \$ | 442.0 | 9.3% | -\$25.2 | -5.4% |
| Meals & Rooms Tax | \$ | 41.0 | -10.0% | -\$6.9 | -14.5% | \$ | 35.7 | -12.8% | -\$14.2 | -28.4% | \$ | 41.6 | 16.6% | -\$10.3 | -19.8% |
| Purchase & Use Tax | \$ | 32.3 | -13.3% | -\$6.1 | -15.8% | \$ | 33.0 | 2.3% | -\$6.2 | -15.7% | \$ | 37.8 | 14.4% | -\$2.5 | -6.1% |
| Interest, Premiums | \$ | 0.7 | -3.9% | \$0.0 | 0.0% | \$ | 0.3 | -58.1% | -\$0.4 | -61.1% | \$ | 0.4 | 30.4% | -\$0.4 | -55.6% |
| Lottery Transfer | \$ | 24.7 | -16.3% | -\$4.5 | -15.5% | \$ | 26.1 | 5.7% | -\$3.8 | -12.8% | \$ | 28.8 | 10.4% | -\$1.9 | -6.2% |
| ' | | | | | | | | | | | | | | | |
| Total Transportation Fund | \$ | 251.9 | -10.3% | -\$32.6 | -11.5% | \$ | 251.8 | -0.1% | -\$36.1 | -12.6% | \$ | 276.0 | 9.6% | -\$15.2 | -5.2% |
| Gasoline Tax (Excluding TIB) | \$ | 69.0 | -11.3% | -\$8.8 | -11.3% | \$ | 63.9 | -7.4% | -\$14.1 | -18.1% | \$ | 73.3 | 14.8% | -\$4.5 | -5.8% |
| Diesel Tax (Excluding TIB) | \$ | 17.3 | -6.7% | -\$1.7 | -8.9% | \$ | 17.3 | 0.1% | -\$1.9 | -9.7% | \$ | 18.6 | 7.1% | -\$0.8 | -4.3% |
| Motor Vehicle P&U Tax | \$ | 64.6 | -13.3% | -\$12.1 | -15.8% | \$ | 66.1 | 2.3% | -\$12.3 | -15.7% | \$ | 75.6 | 14.4% | -\$4.9 | -6.1% |
| Motor Vehicle Fees | \$ | 80.3 | -5.9% | -\$6.5 | -7.5% | \$ | 81.8 | 1.9% | -\$5.9 | -6.7% | \$ | 84.6 | 3.4% | -\$3.9 | -4.4% |
| Other Fees | \$ | 20.7 | -16.0% | -\$3.5 | -14.6% | \$ | 22.6 | 9.6% | -\$2.0 | -8.0% | \$ | 23.9 | 5.5% | -\$1.0 | -4.1% |
| | _ | | | 7 | | 7 | | , | 70 | 2.270 | | | | , , , | , |
| Total TIB | \$ | 14.1 | -15.4% | -\$1.7 | -10.7% | \$ | 13.3 | -5.6% | -\$2.7 | -17.0% | \$ | 15.7 | 18.3% | -\$0.9 | -5.6% |
| Gasoline Tax TIB | \$ | 12.2 | -16.3% | -\$1.5 | -11.0% | \$ | 11.4 | -6.5% | -\$2.5 | -18.1% | \$ | 13.7 | 20.1% | -\$0.8 | -5.8% |
| Diesel Tax TIB | \$ | 1.9 | -8.9% | -\$0.2 | -9.0% | \$ | 1.9 | 0.2% | -\$0.2 | -9.7% | \$ | 2.0 | 7.0% | -\$0.1 | -4.3% |

Notes:

^[1] The assessment of revenue risk herein reflects potential net revenue loss associated with COVID-19 and other known revenue events

^[2] Corporate Tax in FY20 includes exceptional Mergers-Acquisitions revenues of approximately \$37M, which will be transferred from Corporate to Personal Income in FY21

^{*} Source General Fund Property Transfer Tax FY20 Loss = \$ 4.258

^{*} Revenue impacts for all categories are ongoing and may change from day to day as new information becomes available

^{*} Impacts are continually being assessed in light of evolving epidemiological data, as well as new economic data and regulatory containment measures

^{*} These estimates do not yet fully incorporate all impacts from the enactment of the CARE Act on March 27th and prior and subsequent federal support measures