

Subscription	Qty.	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	5 Year Total
4RE (In-Car)	217	\$495.00	\$107,415.00	\$107,415.00	\$107,415.00	\$107,415.00	\$107,415.00	\$537,075.00
VISTA (BWC)	217	\$495.00	\$107,415.00	\$107,415.00	\$107,415.00	\$107,415.00	\$107,415.00	\$537,075.00
Data Storage & Subscription Cost (4RE & VISTA)	217	\$990.00	\$214,830.00	\$214,830.00	\$214,830.00	\$214,830.00	\$214,830.00	\$1,074,150.00

No licenses needed for Admin Staff or Command Staff to view video

Hardware								
Cellular Cradlepoint	217	\$647.00						
Cradlepoint Antenna	217	\$235.00						
Cat 5 Cable	217	\$4.00						
PoE Switch	217	\$195.00						
VISTA WiFi Body Worn Camera	217	\$1,200.00						
Total Hardware Cost	217	\$2,281.00	\$494,977.00	\$0.00	\$0.00	\$0.00	\$0.00	\$494,977.00

Estimated cost

Implementation Services								
Watchguard Technical Services		\$9,000.00	\$9,000.00					
Watchguard Setup/Configuration		\$2,500.00	\$2,500.00					
ELX Video Data Conversion (50TB x \$450/TB)	1	\$22,500.00	\$22,500.00					
Total Implementation Cost (W/O Proj. Mgt)	1	\$34,000.00	\$34,000.00					\$34,000.00

<b>Total</b>			\$743,807.00					\$1,603,127.00
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First Year Costs	
5 Year Totals	
Grand Total	
5 Year Cost Difference with Hyland/Watchguard Hybrid	

Subscription	Qty	Cost	Year 1	Year 2	Year 3	Year 4	Year 5	5 Year Total
4RE (In-Car)	217	\$150.00	\$32,550.00	\$32,550.00	\$32,550.00	\$32,550.00	\$32,550.00	\$162,750.00
VISTA (BWC)	217	\$150.00	\$32,550.00	\$32,550.00	\$32,550.00	\$32,550.00	\$32,550.00	\$162,750.00
Hyland (Sharebase)	250	\$120.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00	\$150,000.00
Data Storage & Subscription Cost (4RE, VISTA, Hyland)		\$420.00	\$95,100.00	\$95,100.00	\$95,100.00	\$95,100.00	\$95,100.00	\$475,500.00

Admin staff - might need more licenses for command staff users

Hardware								
Cellular Cradlepoint	217	\$647.00						
Cradlepoint Antenna	217	\$235.00						
Cat 5 Cable	217	\$4.00						
PoE Switch	217	\$195.00						
VISTA WiFi Body Worn Camera	217	\$1,200.00						
Total Hardware Cost	217	\$2,281.00	\$494,977.00	\$0.00	\$0.00	\$0.00	\$0.00	\$494,977.00

Implementation Services								
Watchguard Technical Services		\$9,000.00	\$9,000.00					
Watchguard Setup/Configuration		\$2,500.00	\$2,500.00					
Hyland Setup / Configuration		\$70,000.00	\$70,000.00					
Watchguard Server (HQ) Annual Cost	1	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00	\$15,000.00
Total Implementation Cost (W/O Proj. Mgt)	1	\$84,500.00	\$84,500.00					\$84,500.00

<b>Total</b>			\$674,577.00					\$1,069,977.00
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