

Studies Nationwide Show Energy Efficient Homes Sell for More, Faster

Certified homes sell for 9.6% more⁶

Certified homes sell for 4.2% more & 18 days faster⁶

Certified homes sell for 2.1 to 5.3% more⁹

PACE homes delivered \$199 to \$8,882 in savings above cost of improvements⁷

ENERGY STAR homes sold at \$5,566 premium at \$2.99 per ft² more, & 89 days faster¹⁰

Homes designated relatively energy efficient sold for an average \$3,416 premium⁴

Houses with one or more green element sell for 5.9% more²

Homes that disclose energy costs sold 20 days faster⁵

Homes that use “green” fields consistently perform better on market indicators⁸

New certified homes sold for 12.9% more, \$13.82 per ft² more, & 42 days faster¹

Certified homes sold for a higher percentage of their asking price & 31 days faster²

Sources: ¹Argeris, 2010; ²Cadena & Thomson, 2015; ³Carson Matthews, 2009; ⁴Corgel, Goebel, & Wade, 1982; ⁵Elevate Energy, 2015; ⁶Griffin, 2009; ⁷Goodman & Zhu, 2016; ⁸Institute for Market Transformation, 2015; ⁹Kahn & Kok, 2013; ¹⁰Pfleger et al., 2011.