Department of Liquor and Lottery
FY 2020 Budget Proposal

MISSION: The mission of the Vermont Department of Liquor Control is to serve the public by encouraging socially responsible consumption of beverage alcohol and tobacco products. We endeavor to accomplish this goal by preventing the misuse of alcohol and tobacco through controlled distribution, enforcement, and education. Our objective is to provide excellent customer service through the operation of efficient, conveniently located an well stocked liquor agency stores.

## Department of Liquor \& Lottery Governor's

 Recommended Budget FY2020 \$11,852,987

## - Administrative

- Complete Phases One and Two of the our Point of Sale system upgrade
- Continue refining our forecasting model in order to decrease out of stocks and thereby grow our sales volume.
- Continue to Increase our marketing outreach through our website, social media, direct email marketing as well as print and electronic publications.
- Continue refining our operations model through increased communication of the Department's objective performance standards and further evolve our agency site location.
- Compliance \& Enforcement
- Continue the progress made in work preplanning and daily accomplishment missions.
- Continue data driven compliance and enforcement techniques using data gathering and analytics.
- Seeking Legislative approval to recoup cost of staffing specially permitted events such as brew fests.
- Warehousing \& Distribution
- Re-evaluate our agency distribution schedule to maximize efficiencies and minimize product out of stocks.
- Move as many agency stores as possible to more efficient pallet delivery.
- Licensing
- Reallocate job responsibilities to eliminate task redundancies and create useable data as we license and permit businesses throughout the state.
- Automating routine functions to minimize low productive use of time and use data based analytics to better mine information in identifying trends and areas of concern.


## - Education

- Modernize and professionalize our entire universe of on-line and inperson training materials.

Fiscal Year 2020 Budget Development Form - Dept of Liquor \& Lottery


| Equipment |  |  |  |  | 98,500 | 98,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Purchased Services |  |  |  |  | 450 | 450 |
| Property \& Maintenance |  |  |  |  | $(13,500)$ | $(13,500)$ |
| Rentals |  |  |  |  | $(121,850)$ | $(121,850)$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Subtotal of Increases/Decreases | 0 | 0 | 0 | 0 | 35,531 | 35,531 |
| FY 2020 Governor Recommend | 0 | 0 | 0 | 0 | 1,551,358 | 1,551,358 |
|  |  |  |  |  |  |  |
| 2320040000 - L \& L Administrative Services | 0 | 0 | 0 | 0 | 6,722,087 | 6,722,087 |
| Other Changes: |  |  |  |  |  | 0 |
| FY 2019 After Other Changes | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Approp. After FY 2019 Other Changes | 0 | 0 | 0 | 0 | 6,722,087 | 6,722,087 |
| Salaries \& Benefits negotiated increase less one position moved back to Compliance and Licensing. |  |  |  |  | 97,873 | 9,722,873 |
| less amounts moved to 2320010000 |  |  |  |  | $(525,163)$ | $(525,163)$ |
| IDP services-HR, ADS, WC, FFS \& Insurance |  |  |  |  | 149,900 | 149,900 |
| Contracts, Per Diem, \& 3rd Party Services |  |  |  |  | $(2,581,200)$ | $(2,581,200)$ |
| Equipment |  |  |  |  | 29,100 | 29,100 |
| IT/Telecom Services |  |  |  |  | $(14,180)$ | $(14,180)$ |
| Other Purchased Services |  |  |  |  | $(5,600)$ | $(5,600)$ |
| Property and Maintenance |  |  |  |  |  | 0 |
| Rentals |  |  |  |  | $(2,000)$ | $(2,000)$ |
| Supplies |  |  |  |  | $(1,500)$ | $(1,500)$ |
| Travel portion moved to 2320010000 |  |  |  |  | $(5,350)$ | $(5,350)$ |
|  |  |  |  |  |  | 0 |
|  |  |  |  |  |  | 0 |
|  |  |  |  |  |  | 0 |
| Subtotal of Increases/Decreases | 0 | 0 | 0 | 0 | (2,858,120) | $(2,858,120)$ |
| FY 2020 Governor Recommend | 0 | 0 | 0 | 0 | 3,863,967 | 3,868,967 |
|  |  |  |  |  |  |  |
| 2320050000 - Lottery Operations | 0 | 0 | 0 | 0 | 3,409,074 | 3,409,074 |
| Other Changes: |  |  |  |  |  | 0 |
| FY 2019 After Other Changes | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Approp. After FY 2019 Other Changes | 0 | 0 | 0 | 0 | 3,409,074 | 3,409,074 |
| Salaries \& Benefits |  |  |  |  | 61,428 | 61,428 |
| less amounts moved to new Approp 232001000 |  |  |  |  | $(216,356)$ | $(216,356)$ |
| IDP services-HR, ADS, WC, FFS \& Insurance |  |  |  |  | 25,099 | 25,099 |
| Contracts, Per Diem, \& 3rd Party Services |  |  |  |  | 2,500 | 2,500 |
| Equipment |  |  |  |  | 500 | 500 |
| IT/Telecom Services |  |  |  |  | (500) | (500) |
| Other Purchased Services- decreases in adverising expenses |  |  |  |  | $(70,035)$ | $(70,035)$ |
| Property and Maintenance |  |  |  |  | 2,361 | 2,361 |
| Rentals and equipment |  |  |  |  | $(6,932)$ | $(6,932)$ |
| Building lease |  |  |  |  | 3,500 | 3,500 |
| Supplies |  |  |  |  | 195 | 195 |
| Travel |  |  |  |  | 4,300 | 4,300 |
|  |  |  |  |  |  |  |


|  |  |  |  |  |  | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subtotal of Increases/Decreases | 0 | 0 | 0 | 0 | $(193,940)$ | $(193,940)$ |
| FY 2020 Governor Recommend | 0 | 0 | 0 | 0 | 3,215,134 | 3,215,134 |
|  |  |  |  |  |  |  |
| Liquor \& Lottery | 20,000 | 213,843 | 312,503 | 16,300 | 13,792,044 | 14,354,690 |
| Reductions and Other Changes | 0 | 0 | 0 | 0 | 0 | 0 |
| SFY 2019 Total After Reductions and Other Changes | 20,000 | 213,843 | 312,503 | 16,300 | 13,792,044 | 14,354,690 |
| TOTAL INCREASES/DECREASES | $(20,000)$ | 0 | $(128,019)$ | $(11,300)$ | $(2,342,384)$ | $(2,501,703)$ |
| [Liquor and Lottery] FY 2020 Governor Recommend | 0 | 213,843 | 184,484 | 5,000 | 11,449,660 | 11,852,987 |

Old appropriation \# 2300002000
Organization: 2300002000-Liquor control - enforcement and licensing
Budget Object Group: 1. PERSONAL SERVICES

| Salaries and Wages |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA Recommended Budget | FY2020 Governor's <br> Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Classified Employees | 500000 | 1,460,372 | 1,443,644 | 1,231,127 | 1,379,521 | 148,394 | 12\% |
| Temporary Employees | 500040 | 0 | 0 | 0 | 0 | 0 | - |
| Overtime | 500060 | 146,054 | 53,922 | 144,188 | 74,426 | -69,762 | -48\% |
| Shift Differential | 500070 | 4,000 | 8,902 | 3,900 | 2,600 | -1,300 | -33\% |
| Total: Salaries and Wages |  | 1,610,426 | 1,506,468 | 1,379,215 | 1,456,547 | 77,332 | 6\% |
| Fringe Benefits |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's <br> Recommended Budget (New Approp ID) | Difference Between <br> FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| FICA - Classified Employees | 501000 | 111,719 | 108,869 | 94,182 | 105,533 | 11,351 | 12\% |
| Health Ins - Classified Empl | 501500 | 425,654 | 364,417 | 298,268 | 317,796 | 19,528 | 7\% |
| Retirement - Classified Empl | 502000 | 255,127 | 257,546 | 215,079 | 279,763 | 64,684 | 30\% |
| Dental - Classified Employees | 502500 | 17,468 | 22,685 | 12,992 | 15,354 | 2,362 | 18\% |
| Life Ins - Classified Empl | 503000 | 6,163 | 4,985 | 5,195 | 5,821 | 626 | 12\% |
| LTD - Classified Employees | 503500 | 213 | 143 | 0 | 187 | 187 | - |
| EAP - Classified Empl | 504000 | 660 | 595 | 480 | 558 | 78 | 16\% |
| Employee Room Allowance | 504520 | 0 | 0 | 0 |  | 0 | - |
| Employee Tuition Costs | 504530 | 0 | 0 | 0 |  | 0 | - |
| Workers Comp - Ins Premium | 505200 | 37,005 | 28,451 | 24,023 | 24,023 | 0 | 0\% |
| Unemployment Compensation | 505500 | 0 | 1,937 | 0 |  | 0 | - |
| Catamount Health Assessment | 505700 | 1,000 | 376 | 500 | 500 | 0 | 0\% |
| Total: Fringe Benefits |  | 855,009 | 790,004 | 650,719 | 749,535 | 98,816 | 15\% |
| Contracted and 3rd Party Service |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's <br> Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Contr \& 3Rd Party - Financial | 507100 |  | 1800 | $-$ |  | 0 |  |


| Contr\&3Rd Pty-Educ \& Training | 507350 | 17,000 | 1,400 | 20,000 | 20,000 | 0 | 0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contr\&3Rd Pty-Physical Health | 507500 | - | - | - |  | 0 | - |
| Contr-Info Tech-Web Hosting | 507552 | 2,000 |  | 2,000 | 2,000 | 0 | 0\% |
| Contr-Compsoftwr-Sysmaint\&Upgr | 507554 | 25,000 |  | 25,000 |  | -25,000 | -100\% |
| Contr\&3Pty-Inf Tech-Rfp\&Ind Rv | 507560 | - | - |  |  | 0 | - |
| IT Contracts - Application Support | 507566 |  | 1,000 |  |  | 0 | - |
| Other Contr and 3Rd Pty Serv | 507600 | 70,333 | 2,100 | 5,000 |  | -5,000 | -100\% |
| Interpreters | 507615 | 250 |  | . |  | 0 | - |
| Total: Contracted and 3rd Party Service |  | 114,583 | 6,300 | 52,000 | 22,000 | -30,000 | -58\% |
| PerDiem and Other Personal Services |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Per Diem | 506000 | 0 | 0 |  |  | 0 | - |
| Other Personal Services | 506199 | 70,699 | 0 |  | 0 | 0 | - |
| Other Pers Serv | 506200 | 0 | 330 | 70,335 | 10,200 | -60,135 | -85\% |
| Transcripts | 506220 | 0 | 0 | 500 | 500 | 0 | 0\% |
| Total: PerDiem and Other Personal Services |  | 70,699 | 330 | 70,835 | 10,700 | -60,135 | -85\% |
| Total: 1. PERSONAL SERVICES |  | 2,650,717 | 2,303,102 | 2,152,769 | 2,238,782 | 86,013 | 4\% |
| Budget Object Group: 2. OPERATING |  |  |  |  |  |  |  |
| Equipment |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Hardware - Desktop \& Laptop Pc | 522216 | 25,000 | 10,209 | 2,000 | 12,000 | 10,000 | 500\% |
| Hw - Printers, Copiers, Scanners | 522217 | 0 | 0 | 0 |  | 0 | - - |
| Software-Application Development | 522283 | 0 | 199 | 800 | 800 | 0 | 0\% |
| Software - Application Support | 522284 | 0 | 13,323 | 20,000 |  | -20,000 | -100\% |
| Software - Desktop | 522286 |  | 82,062 |  |  | 0 | - |
| Other Equipment | 522400 | 10,000 |  | 15,000 |  | -15,000 | -100\% |
| Office Equipment | 522410 | 0 | 0 | 0 |  | 0 | - |
| Educational Equipment | 522420 | 0 | 0 | 0 |  | 0 | - |
| Safety Supplies \& Equipment | 522440 | 0 | 0 |  |  | 0 | - |
| Vehicles | 522600 | 90,000 | 83,605 | 0 | 90,000 | 90,000 | - |
| Furniture \& Fixtures | 522700 | 1,000 | 1,885 | 5.000 | 2,000 | -3,000 | -60\% |
| Total: Equipment |  | 126,000 | 191,283 | 42,800 | 104,800 | 62,000 | 145\% |


| IT/Telecom Services and Equipment |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Communications | 516600 | 0 | 21,192 | 30,000 | 25,000 | -5,000 | -17\% |
| Telepoint Topoint Data Circuit | 516613 | 20,000 |  | 0 |  | 0 | - |
| Internet | 516620 | 0 | 0 | 0 |  | 0 |  |
| Telecom-Internetaccess-Dial-Up | 516625 | 0 | 0 | 0 |  | 0 |  |
| Tele-Internet-Dsl-Cable Modem | 516626 | 0 | 0 | 0 |  | 0 |  |
| Telecom-Data Telecom Services | 516651 | 0 | 0 | 0 |  | 0 | - |
| Telecom-Wireless Phone Service | 516659 | 23,000 | 12,125 | 23,000 | 15,000 | -8,000 | -35\% |
| ADS App Support SOV Emp Exp | 516661 |  | 3,293 |  | 5,000 | 5,000 | - |
| It Intsvccost-Vision/lsdassess | 516671 | 25,859 | 24,378 | 22,167 | 23,369 | 1,202 | 5\% |
| ADS Centrex Exp. | 516672 | 5,500 | 218 | 5,500 | 5,500 | - | 0\% |
| ADS Allocation Exp. | 516685 | 25,455 | 25,455 | 13,973 | 22,427 | 8,454 | 61\% |
| Software as a Service | 519085 | 8,950 | 1,050 | 8,950 | 8,950 | 0 | 0\% |
| Hw - Other Info Tech | 522200 | 4,000 |  | 0 |  | 0 | - |
| Hw - Computer Peripherals | 522201 | 0 | 36 | 0 |  | 0 |  |
| Hw-Switches, Router,Other | 522215 | 0 | 0 | 0 |  | 0 |  |
| Hardware-Telephone User Equip | 522219 | 0 | 0 | 0 |  | 0 | 100\% |
| Software - Other | 522220 | 0 | 0 | 11,093 |  | -11,093 | -100\% |
| Software - Office Technology | 522221 | 0 | 0 | 0 |  | 0 | - |
| Sw-Database\&Management Sys | 522222 | 0 | 0 | 0 |  | 0 | - |
| Sw-Website Dev Maint Hosting | 522224 | 0 | 0 | 25,000 |  | -25,000 | -100\% |
| Sw-Server\&Local Area Network | 522225 | 0 | 0 | 0 |  | 0 | - |
| Sw-Email\&Electronic Messaging | 522226 | 0 | 0 | 0 |  | 0 | - |
| Sw-Firewall Filter \& Security | 522227 | 0 | 0 | 0 |  | 0 | - ${ }^{-}$ |
| Sw-Program\&Application Develop | 522229 | 0 | 0 | 20,000 | 5,000 | -15,000 | -75\% |
| Sw-Other Communications | 522230 | 0 | 0 | 1,000 |  | -1,000 | -100\% |
| Hw-Personal Mobile Devices | 522258 | 3,000 | 300 | 5,000 | 2,000 | -3,000 | -60\% |
| Total: IT/Telecom Services and Equipment |  | 115,764 | 88,047 | 165,683 | 112,246 | $(53,437)$ | -32\% |
| Other Operating Expenses |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | $\qquad$ | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Drug Detect Test Kit Verificat | 523385 | 0 | 0 | 0 |  | 0 | - |
| Registration \& Identification | 523640 | 550 | 1,205 | 500 | 500 | 0 | 0\% |
| Bank Service Charges | 524000 | 150 |  | 150 | 150 | 0 | 0\% |
| Total: Other Operating Expenses |  | 700 | 1,205 | 650 | 650 | 0 | 0\% |


| Other Purchased Services |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Insurance Other Than Empl Bene | 516000 | 562 | 106 | 130 | 151 | 21 | 16\% |
| Insurance - General Liability | 516010 | 12,626 | 2,378 | 2,515 | 5,173 | 2,658 | 106\% |
| Insurance - Auto | 516020 | 8,319 | 5,922 | 6.446 | 4,457 | -1,989 | -31\% |
| Property Insurance | 516099 | 0 | 0 | 0 |  | 0 | - |
| Dues | 516500 | 1,500 | 625 | 1,500 | 1,500 | 0 | 0\% |
| Data Circuits | 516610 |  | 2,931 | 0 |  | 0 | - |
| Telecom-Mobile Wireless Data | 516623 | 0 | 0 | 0 |  | 0 | - |
| Telecom-Telephone Services | 516652 | 672 | 315 | 600 | 600 | 0 | 0\% |
| Advertising-Print | 516813 | 0 | 0 | 0 |  | 0 | . |
| Advertising - Job Vacancies | 516820 | 0 | 0 | 0 |  | 0 | - |
| Giveaways | 516871 | 5,000 | 3,000 | 0 |  | 0 | - |
| Printing and Binding | 517000 | 1,500 | 1,674 | 11,500 | 1,500 | -10,000 | -87\% |
| Printing \& Binding-Bgs Copy Ct | 517005 | 21,000 |  | 11,000 | 5,000 | -6,000 | -55\% |
| Printing-Promotional | 517010 | 7,000 |  | 6,500 | 6,500 | 0 | 0\% |
| Registration For Meetings\&Conf | 517100 | 10,500 |  | 10,500 | 10,500 | 0 | 0\% |
| Empl Train \& Background Checks | 517120 | 3,900 | 1,051 | 2,000 | 2,000 | 0 | 0\% |
| Postage | 517200 | 1,700 | 131 | 1,422 | 1,705 | 283 | 20\% |
| Postage - Bgs Postal Svcs Only | 517205 | 8,000 | 9,502 | 8,240 | 8,500 | 260 | 3\% |
| Freight \& Express Mail | 517300 | 602 |  | 340 | 100 | -240 | -71\% |
| Witnesses | 518355 | 1,000 | 30 | 1,000 | 500 | -500 | -50\% |
| Other Purchased Services | 519000 | 11,170 | 2,037 | 5,000 | 5,000 | 0 | 0\% |
| Human Resources Services | 519006 | 17,464 | 14,786 | 9,336 | 13,436 | 4,100 | 44\% |
| Administrative Service Charge | 519010 | 12,000 |  | 0 |  | 0 | - |
| Moving State Agencies | 519040 | 2,500 |  | 2,500 | 2,500 | 0 | 0\% |
| Total: Other Purchased Services |  | 127,015 | 44,487 | 80,529 | 69,122 | $(11,407)$ | -14\% |
| Property and Maintenance |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | $\begin{aligned} & \text { FY2020 Governor's } \\ & \text { Recommended } \\ & \text { Budget } \\ & \text { (New Approp ID) } \\ & \hline \end{aligned}$ | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Water/Sewer | 510000 | 500 | 482 | 500 | 500 | 0 | 0\% |
| Disposal | 510200 | 200 | 130 | 2,000 | 2,000 | 0 | 0\% |
| Rubbish Removal | 510210 | 300 | 134 | 300 | 300 | 0 | 0\% |
| Recycling | 510220 | 0 | 0 | 300 | 300 | 0 | 0\% |
| Repair \& Maint - Buildings | 512000 | 0 | 0 | 0 | 0 | 0 | - |
| Rep \& Maint - Motor Vehicles | 512300 | 40,091 | 31,069 | 48,317 | 32,216 | -16,101 | -33\% |
| Rep\&Maint-Info Tech Hardware | 513000 | 500 |  | 500 | 500 | 0 | 0\% |
| Rep\&Maint-Telecom\&Ntwrkhw | 513006 |  | 587 | 0 |  | 0 | - |
| Repair \& Maint - Office Tech | 513010 | 0 | 1,797 | 1,500 | 1,500 | 0 | 0\% |
| Repair \& Maintenance - Softwar | 513015 | 1,000 |  | 1,000 | 1,000 | 0 | 0\% |
| Rep\&Maint-Data Processg Equip | 513020 | 2,000 |  | 1,000 | 1,000 | 0 | 0\% |


| Other Repair \& Maint Serv | 513200 | 500 |  | 500 | 500 | 0 | 0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total: Property and Maintenance |  | 45,091 | 34,198 | 55,917 | 39,816 | $(16,101)$ | -29\% |
| Rental Other |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA Recommended Budget | FY2020 Governor's <br> Recommended Budget (New Approp ID) | Difference Between <br> FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Rental - Auto | 514550 | 250 | 0 | 70,250 | 250 | -70,000 | -100\% |
| Rental - Office Equipment | 514650 | 0 | 75 | 0 | 525 | 525 | - |
| Rental - Other | 515000 | 462 | 23 | 525 |  | -525 | -100\% |
| Total: Rental Other |  | 712 | 98 | 70,775 | 775 | $(70,000)$ | -99\% |
| Rental Property |  | FY2018 Original As Passed Budget | FY2018 Actuals | $\begin{array}{r} \text { FY2019 } \\ \text { Governor's BAA } \\ \text { Recommended } \\ \text { Budget } \end{array}$ | FY2020 Governor's Recommended Budget (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Rent Land\&Bldgs-Non-Office | 514010 | 18,730 | 1,728 | 10,000 | 5,000 | -5,000 | -50\% |
| Fee-For-Space Charge | 515010 | 752 | 207 | 1,274 | 1,251 | -23 | -2\% |
| Total: Rental Property |  | 19,482 | 1,935 | 11,274 | 6,251 | $(5,023)$ | -45\% |
| Supplies |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's <br> Recommended Budget <br> (New Approp ID) | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |
| Office Supplies | 520000 | 3,650 | 2,566 | 3,650 | 3,650 | 0 | 0\% |
| Vehicle \& Equip Supplies\&Fuel | 520100 | 32,980 | 4,765 | 31,333 | 26,000 | -5,333 | -17\% |
| Gasoline | 520110 | 50,000 | 38,791 | 45,000 | 43,051 | -1,949 | -4\% |
| Other General Supplies | 520500 | 5,750 | 1,958 | 5,750 |  | -5,750 | -100\% |
| Ammunition, New, All Types | 520501 | 1,500 |  | 1,500 | 2,500 | 1,000 | 67\% |
| It \& Data Processing Supplies | 520510 | 2,000 |  | 2,100 |  | -2,100 | -100\% |
| Cloth \& Clothing | 520520 | 3,000 |  | 3,000 | 3,000 | 0 | 0\% |
| Work Boots \& Shoes | 520521 | 0 |  | 0 |  | 0 | - |
| Educational Supplies | 520540 | 13,000 |  | 9,500 | 5,500 | -4,000 | -42\% |
| Electronic | 520550 | 0 | 0 |  |  | 0 | - |
| Fire, Protection \& Safety | 520590 | 2,000 | 3,202 | 2,000 | 14,030 | 12,030 | 602\% |
| Recognition/Awards | 520600 | 0 | 0 | 0 |  | 0 | - |
| Natural Gas | 521000 | 200 |  | 200 |  | -200 | -100\% |
| Electricity | 521100 | 2,700 | 2,413 | 2,700 | 2,700 | 0 | 0\% |
| Heating Oil \#2 | 521220 | 1,300 | 511 | 1,300 | 1,300 | 0 | 0\% |
| Propane Gas | 521320 | 0 | 0 | 0 |  | 0 | - |
| Books\&Periodicals-Library/Educ | 521500 | 0 | 5 |  |  | 0 | - |
| Subscriptions | 521510 | 200 |  | 200 | 200 | 0 | 0\% |
| Other Books \& Periodicals | 521520 | 0 | 521,520 |  |  | 0 | - |



| Federal Revenue Fund | 22005 | 312,503 | 149,861 | 312,503 | 184,484 | -128,019 | -41\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liquor Control Fund | 50300 | 2,674,877 | 2,253,037 | 2,145,056 | 2,288,608 | 143,552 | 7\% |
| Funds Total: |  | 3,221,223 | 2,739,156 | 2,707,702 | 2,691,935 | $(15,767)$ | -1\% |
| Position Count |  |  |  |  |  |  |  |
| FTE Total |  |  |  |  |  |  |  |

Old Appropriation \#2300007000
Organization: 232003000 - Warehousing and Distribution
New Appropriation \# 232003000

Budget Object Group: 1. PERSONAL SERVICES

| Salaries and Wages |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Classified Employees | 500000 | 553,636 | 609,098 | 630,489 | 665,351 | 34,862 | 5.5\% |
| Temporary Employees | 500040 | 30,000 | 0 | 10,000 | 5,000 | $(5,000)$ | -50.0\% |
| Overtime | 500060 | 30,000 | 35,492 | 30,000 | 30,000 | 0 | 0.0\% |
| Total: Salaries and Wages |  | 613,636 | 644,590 | 670,489 | 700,351 | 29,862 | 4.5\% |
| Fringe Benefits |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| FICA - Classified Employees | 501000 | 42,353 | 47,205 | 48,232 | 50,897 | 2,665 | 5.5\% |
| Health Ins - Classified Empl | 501500 | 109,361 | 124,595 | 125,234 | 151,391 | 26,157 | 20.9\% |
| Retirement - Classified Empl | 502000 | 96,716 | 104,855 | 104,124 | 134,936 | 30,812 | 29.6\% |
| Dental - Classified Employees | 502500 | 12,704 | 9,082 | 12,180 | 14,501 | 2,321 | 19.1\% |
| Life Ins - Classified Empl | 503000 | 2,339 | 1,573 | 2,516 | 2,807 | 291 | 11.6\% |
| EAP - Classified Empl | 504000 | 480 | 439 | 480 | 527 | 47 | 9.8\% |
| Workers Comp - Ins Premium | 505200 | 56,035 | 29,078 | 22,610 | 22,610 | 0 | 0.0\% |
| Unemployment Compensation | 505500 | 10,000 | 2,353 | 500 | 500 | 0 | 0.0\% |
| Catamount Health Assessment | 505700 | 2,000 | 1,003 | 1,500 | 1,500 | 0 | 0.0\% |
| Total: Fringe Benefits |  | 331,988 | 320,183 | 317,376 | 379,669 | 62,293 | 19.6\% |


| Contracted and 3rd Party Service |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Contr\&3Rd Pty-Educ \& Training | 507350 | 500 | 0 | 500 | 0 | (500) | -100.0\% |
| Contr\&3Rd Pty-Physical Health | 507500 | 2,000 | 2,033 | 2,000 | 2,000 | 0 | 0.0\% |
| Contr-Compsoftwr-Sysmaint\&Upgr | 507554 | 27,500 | 0 | 30,000 | 0 | $(30,000)$ | -100.0\% |
| Other Contr and 3Rd Pty Serv | 507600 | 15,000 | 0 | 0 | 0 | 0 | - |
| Total: Contracted and 3rd Party Service |  | 45,000 | 2,033 | 32,500 | 2,000 | $(30,500)$ | -93.8\% |
| Total: 1. PERSONAL SERVICES |  | 990,624 | 966,806 | 1,020,365 | 1,082,020 | 61,655 | 6.0\% |

## Budget Object Group: 2. OPERATING

| Equipment |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Hardware - Desktop \& Laptop Pc | 522216 | 2,000 | 2,758 | 2,000 | 3,000 | 1,000 | 50.0\% |
| Hw - Printers, Copiers,Scanners | 522217 | 6,500 | 4,237 | 6,500 | 4,000 | $(2,500)$ | -38.5\% |
| Software - Desktop | 522286 | 0 | 0 | 7,500 | 7,500 | 0 | 0.0\% |
| Other Equipment | 522400 | 0 | 0 | 45,000 | 45,000 | 0 | 0.0\% |
| Office Equipment | 522410 | 0 | 0 | 0 | 0 | 0 | . |
| Vehicles | 522600 | 100,000 | 0 | 0 | 100,000 | 100,000 | - |
| Furniture \& Fixtures | 522700 | 0 | 0 | 1,000 | 1,000 | 0 | 0.0\% |
| Total: Equipment |  | 108,500 | 6,996 | 62,000 | 160,500 | 98,500 | 158.9\% |
| IT/Telecom Services and Equipment |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Communications | 516600 | 0 | 1,056 | 0 | 1,000 | 1,000 | - |
| Telecom-Other Telecom Services | 516650 | 1,500 | 0 | 0 | 0 | 0 | - |
| Telecom-Wireless Phone Service | 516659 | 0 | 4,932 | 5,000 | 5,000 | 0 | 0.0\% |
| It Intsvccost-Vision/Isdassess | 516671 | 15,629 | 14,441 | 15,487 | 15,774 | 287 | 1.9\% |


| ADS Centrex Exp. | 516672 | 3,485 | 1,301 | 3,500 | 3,500 | 0 | 0.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADS Allocation Exp. | 516685 | 17,182 | 17,182 | 13,973 | 21,181 | 7,208 | 51.6\% |
| Software as a Service | 519085 |  | 305 |  |  | 0 | - |
| Hw - Other Info Tech | 522200 | 2,500 | 0 | 3,000 | 2,000 | $(1,000)$ | -33.3\% |
| Hw - Computer Peripherals | 522201 | 0 | 3,822 | 2,000 | 2,000 | 0 | 0.0\% |
| Info Tech Purchases-Hardware | 522210 | 0 | 0 | 0 | 0 | 0 | - |
| Software - Other | 522220 | 0 | 0 | 0 | 0 | 0 | - |
| Software - Office Technology | 522221 | 0 | 0 | 0 | 0 | 0 | - |
| Sw-Email\&Electronic Messaging | 522226 | 0 | 0 | 0 | 0 | 0 | - |
| Sw-Program\&Application Develop | 522229 | 0 | 0 | 0 | 0 | . 0 | - |
| Hw-Personal Mobile Devices | 522258 | 600 | 600 | 600 | 600 | 0 | 0.0\% |
| Total: IT/Telecom Services and Equipment |  | 40,896 | 43,639 | 43,560 | 51,055 | 7,495 | 17.2\% |
| Other Operating Expenses |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Registration \& Identification | 523640 | 200 | 272 | 200 | 200 | 0 | 0.0\% |
| Total: Other Operating Expenses |  | 200 | 272 | 200 | 200 | 0 | 0.0\% |
| Other Purchased Services |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Insurance Other Than Empl Bene | 516000 | 387 | 107 | 147 | 151 | 4 | 2.7\% |
| Insurance - General Liability | 516010 | 7,748 | 2,238 | 2,723 | 5,335 | 2,612 | 95.9\% |
| Insurance - Auto | 516020 | 5,106 | 3,634 | 4,110 | 2,735 | $(1,375)$ | -33.5\% |
| Property Insurance | 516099 | 0 | 0 | 0 | 0 | 0 | - |
| Telecom-Mobile Wireless Data | 516623 | 0 | 0 | 0 | 0 | 0 | - |
| Telecom-Telephone Services | 516652 | 0 | 127 | 50 | 400 | 350 | 700.0\% |
| Advertising - Job Vacancies | 516820 | 400 | 123 | 0 | 0 | 0 | - |
| Printing \& Binding-Bgs Copy Ct | 517005 | 2,000 | 0 | 2,000 | 2,000 | 0 | 0.0\% |
| Postage | 517200 | 300 | 9 | 200 | 0 | (200) | -100.0\% |
| Postage - Bgs Postal Sves Only | 517205 | 3,500 | 6,106 | 3,500 | 3,500 | 0 | 0.0\% |
| Freight \& Express Mail | 517300 | 100 | 0 | 50 | 50 | 0 | 0.0\% |
| Other Purchased Services | 519000 | 200 | 185 | 200 | 500 | 300 | 150.0\% |


| Human Resources Services | 519006 | 10,269 | 10,754 | 9,338 | 10,878 | 1,540 | 16.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total: Other Purchased Services |  | 30,010 | 23,283 | 22,318 | 25,549 | 3,231 | 14.5\% |
| Property and Maintenance |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Water/Sewer | 510000 | 2,000 | 542 | 2,000 | 2,000 | 0 | 0.0\% |
| Disposal | 510200 | 0 | 0 | 0 | 0 | 0 | . |
| Rubbish Removal | 510210 | 1,400 | 803 | 1,000 | 1,000 | 0 | 0.0\% |
| Repair \& Maint - Buildings | 512000 | 500 | 0 | 500 | 500 | 0 | 0.0\% |
| Rep \& Maint - Motor Vehicles | 512300 | 25,000 | 18,598 | 47,000 | 30,000 | $(17,000)$ | -36.2\% |
| Rep\&Maint-Info Tech Hardware | 513000 | 500 | 0 | 0 | 0 | 0 | - |
| Repair \& Maint - Office Tech | 513010 | 0 | 5,266 | 2,000 | 5,000 | 3,000 | 150.0\% |
| Other Repair \& Maint Serv | 513200 | 20,000 | 9,000 | 20,000 | 20,000 | 0 | 0.0\% |
| Total: Property and Maintenance |  | 49,400 | 34,209 | 72,500 | 58,500 | $(14,000)$ | -19.3\% |
| Rental Other |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Rental of Equipment \& Vehicles | 514500 | 5,500 | 0 | 3,000 | 3,000 | 0 | 0.0\% |
| Rental - Auto | 514550 | 5,000 | 0 | 127,000 | 5,000 | $(122,000)$ | -96.1\% |
| Rental - Other | 515000 | 100 | 161 | 0 | 150 | 150 | - |
| Total: Rental Other |  | 10,600 | 161 | 130,000 | 8,150 | $(121,850)$ | -93.7\% |
| Rental Property |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Fee-For-Space Charge | 515010 | 15,972 | 15,957 | 26,584 | 26,584 | 0 | 0.0\% |
| Total: Rental Property |  | 15,972 | 15,957 | 26,584 | 26,584 | 0 | 0.0\% |


| Supplies |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Office Supplies | 520000 | 1,500 | 4,674 | 1,500 | 6,000 | 4,500 | 300.0\% |
| Vehicle \& Equip Supplies\&Fuel | 520100 | 5,000 | 0 | 5,000 | 5,000 | 0 | 0.0\% |
| Gasoline | 520110 | 1,500 | 0 | 0 | 0 | 0 | - |
| Diesel | 520120 | 70,000 | 50,426 | 70,000 | 70,000 | 0 | 0.0\% |
| Building Maintenance Supplies | 520200 | 0 | 0 | 0 | 0 | 0 | - |
| Small Tools | 520220 | 1,000 | 0 | 500 | 0 | (500) | -100.0\% |
| Other General Supplies | 520500 | 10,000 | 13,410 | 10,000 | 11,000 | 1,000 | 10.0\% |
| It \& Data Processing Supplies | 520510 | 0 | 0 | 0 | 0 | 0 | - |
| Cloth \& Clothing | 520520 | 7,000 | 1,393 | 7,000 | 2,000 | $(5,000)$ | -71.4\% |
| Work Boots \& Shoes | 520521 | 2,000 | 0 | 2,000 | 2,000 | 0 | 0.0\% |
| Fire, Protection \& Safety | 520590 | 0 | 0 | 0 | 0 | 0 | - |
| Food | 520700 | 0 | 9 | 0 | 0 | 0 | - |
| Water | 520712 | 300 | 0 | 200 | 200 | 0 | 0.0\% |
| Electricity | 521100 | 16,500 | 16,892 | 16,500 | 16,500 | 0 | 0.0\% |
| Heating Oil \#2 | 521220 | 50,000 | 24,031 | 25,000 | 25,000 | 0 | 0.0\% |
| Propane Gas | 521320 | 2,000 | 0 | 0 | 0 | 0 | - |
| Household, Facility\&Lab Suppl | 521800 | 200 | 4 | 200 | 200 | 0 | 0.0\% |
| Total: Supplies |  | 167,000 | 110,839 | 137,900 | 137,900 | 0 | 0.0\% |
| Travel |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Travel-Inst-Meals-Emp | 518020 | 0 | (51) | 150 | 150 | 0 | 0.0\% |
| Travel-Inst-Lodging-Emp | 518030 | 0 | 0 | 150 | 150 | 0 | 0.0\% |
| Travel-Inst-Incidentals-Emp | 518040 |  | 25 |  |  | - 0 | - |
| Travel-Outst-Other Trans-Emp | 518510 |  | 549 |  |  | 0 | - |
| Travel-Outst-Meals-Emp | 518520 |  | (117) |  |  | 0 | - |
| Travel-Outst-Lodging-Emp | 518530 | 0 | (549) | 100 | 100 | 0 | 0.0\% |
| Total: Travel |  | 0 | (143) | 400 | 400 | 0 | 0.0\% |


| Repair and Maintenance Services |  | 018 Original As Passed Budget | FY2019  <br> FY2018 Actuals Governor's BAA <br> Recommended <br> Budget$\|$ |  | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | $\begin{aligned} & \text { Code } \\ & 513037 \end{aligned}$ |  |  |  |  |  |  |
| Hardware-Rep\&Maint-Desk Lap PC |  | 0 | 427 | 0 | 500 | 500 | - |
| Total: Repair and Maintenance Services |  | 0 | 427 | 0 | 500 | 500 |  |
| Total: 2. OPERATING |  | 422,578 | 235,640 | 495,462 | 469,338 | $(26,124)$ | -5.3\% |
| Total Expenses: |  | 1,413,202 | 1,202,446 | 1,515,827 | 1,551,358 | 35,531 | 2.3\% |
| Fund Name |  FY2018 Original <br> Fund As Passed <br> Code Budget |  | FY2019  <br> Governor's BAA  <br> Recommended  <br> FY2018 Actuals Budget |  | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Liquor Control Fund | 50300 | 1,413,202 | 1,202,446 | 1,515,827 | 1,551,358 | 35,531 | 2.3\% |
| Funds Total: |  | 1,413,202 | 1,202,446 | 1,515,827 | 1,551,358 | 35,531 | 2.3\% |
| Position Count | 16 |  | 17 |  | 17 |  |  |
| FTE Total | 16 |  | 17 |  | 17 |  |  |

Old appropriation \#2300003000
Organization: 2300003000-Liquor control -administration
new appropriation \#
2320040000
2320040000
Budget Object Group: 1. PERSONAL SERVICES

| Salaries and Wages |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA Recommended Budget | FY2020 Governor's Recommended Budget |  | Totals for comparison to old appropriation | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |  |  |
| Classified Employees | 500000 | 804,356 | 1,135,886 | 788,548 | 49,097 | 715,757 | 764,854 | $(23,694)$ | (0.03) |
| Exempt | 500010 | 290,804 | 0 | 292,427 | 327,476 | 73,632 | 401,108 | 108,681 | 0.27 |
| Temporary Employees | 500040 | 0 | 0 | - 0 | 0 | 0 | 0 | 0 |  |
| Overtime | 500060 | 20,000 | 27,465 | 25,000 |  | 25,000 | 25,000 | 0 |  |
| Total: Salaries and Wages |  | 1,115,160 | 1,163,351 | 1,105,975 | 376,573 | 814,389 | 1,190,962 | 84,987 | 0.07 |
| Fringe Benefits |  | FY2018 Original <br> As Passed <br> Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's Budg | mended |  | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |  |  |
| FICA - Classified Employees | 501000 | 61,534 | 84,251 | 60,322 | 3,756 | 54,757 | 58,513 | $(1,809)$ | (0.03) |
| FICA - Exempt | 501010 | 22,246 | 0 | 22,370 | 25,052 | 5,633 | 30,685 | 8,315 | 0.27 |
| Health Ins - Classified Empl | 501500 | 255,723 | 288,815 | 269,967 |  | 223,105 | 223,105 | $(46,862)$ | (0.21) |
| Health Ins - Exempt | 501510 | 57,199 | 0 | 63,333 | 47,957 | 22,936 | 70,893 | 7,560 | 0.11 |
| Retirement - Classified Empl | 502000 | 140,522 | 194,014 | 137,760 | 9,957 | 145,154 | 155,111 | 17,351 | 0.11 |
| Retirement - Exempt | 502010 | 38,204 | 0 | 44,048 | 55,958 | 14,933 | 70,891 | 26,843 | 0.38 |
| Dental - Classified Employees | 502500 | 11,116 | 13,689 | 12,180 | 853 | 11,089 | 11,942 | (238) | (0.02) |
| Dental - Exempt | 502510 | 2,382 | 0 | 2,436 | 2,559 | 853 | 3,412 | 976 | 0.29 |
| Life Ins - Classified Empl | 503000 | 3,392 | 4,478 | 3,326 | 207 | 3,021 | 3,228 | (98) | (0.03) |
| Life Ins - Exempt | 503010 | 1,227 | 0 | 1,234 | 1,382 | 311 | 1,693 | 459 | 0.27 |
| LTD - Classified Employees | 503500 | 463 | 1,079 | 297 | 113 | 306 | 419 | 122 | 0.29 |
| LTD - Exempt | 503510 | 503 | 0 | 672 | 752 | 169 | 921 | 249 | 0.27 |
| EAP - Classinied Empl | 504000 | 420 | 506 | 450 | 31 | 403 | 434 | (16) | (0.04) |
| EAP - Exempt | 504010 | 90 | 0 | 90 | 93 | 31 | 124 | 34 | 0.27 |
| Employee Room Allowance | 504520 |  | 0 | 0 | 0 |  | 0 | 0 |  |
| Employee Tuition Costs | 504530 |  | 0 | 0 | 0 |  | 0 | 0 |  |
| Workers Comp - Ins Premium | 505200 | 34,453 | 31,379 | 25,436 |  | 25,436 | 25,436 | 0 | - |
| Unemployment Compensation | 505500 |  | 31 | 0 | 0 |  | 0 | 0 |  |
| Catamount Health Assessment | 505700 | 1,500 | 260 | 500 |  | 500 | 500 | 0 | - |
| Total: Fringe Beneffits |  | 630,974 | 618,501 | 644,421 | 148,670 | 508,637 | 657,307 | 12,886 | 0.02 |



| Furniture \& Fixtures | 522700 |  | 0 | 1,000 | 1,000 | 1,000 | 0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total: Equipment |  | 10,400 | 140,235 | 9,400 | $0 \quad 38,500$ | 38,500 | 29,100 | 0.76 |
| IT/Telecom Services and Equipment |  | FY2018 Original <br> As Passed <br> Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's Recommended Budget |  | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |  |
| Communications | 516600 |  | 264 | 0 |  | 0 | 0 |  |
| Telepoint Topoint Data Circuit | 516613 |  | 0 | 0 |  | 0 | 0 |  |
| Telecom-Internetaccess-Dial-Up | 516625 |  | 0 | 0 |  | 0 | 0 |  |
| Tele-Internet-Dsl-Cable Modem | 516626 |  | 0 | 0 |  | 0 | 0 |  |
| Telecom-Other Telecom Services | 516650 |  | 0 | 1,000 |  | 0 | $(1,000)$ | $(1,00)$ |
| Telecom-Data Telecom Services | 516651 |  | 0 | 1,200 |  | 0 | $(1,200)$ | (1.00) |
| Telecom-Video Conf Services | 516653 | 50 | 0 | 50 |  | 0 | (50) | $(1,00)$ |
| Telecom-Conf Calling Services | 516658 |  | 3 | 0 | 50 | 50 | 50 | 1.00 |
| Telecom-Wireless Phone Service | 516659 | 10,000 | 6,896 | 10,000 | 8,000 | 8,000 | $(2,000)$ | (0.25) |
| ADS App Support SOV Emp Exp | 516661 |  | 49,180 | 444,278 | 506,944 | 506,944 | 62,666 | 0.12 |
| It Intersvccost- Dii Other | 516670 |  | 56,276 | 0 | 56,000 | 56,000 | 56,000 | 1.00 |
| It Intsvccost-Vision/lsdassess | 516671 | 19,101 | 17,431 | 18,928 | 19,279 | 19,279 | 351 | 0.02 |
| ADS Centrex Exp. | 516672 | 10,250 | 3,976 | 10,250 | 10,250 | 10,250 | 0 | - |
| It Inter Sve Cost User Support | 516678 | 31,061 | 0 | 0 | 33,200 | 33,200 | 33,200 | 1.00 |
| ADS Allocation Exp. | 516685 | 18,455 | 51,603 | 15,720 | 19,935 | 19,935 | 4,215 | 0.21 |
| Software as a Service | 519085 | 2,500 | 2,599 | 0 | 2,500 | 2,500 | 2,500 | 1.00 |
| Hw - Other Info Tech | 522200 |  | 0 | 0 |  | 0 | 0 |  |
| Hw - Computer Peripherals | 522201 |  | 17,807 | 6,000 | 15,000 | 15,000 | 9,000 | 0.60 |
| Info Tech Purchases-Hardware | 522210 | 20,000 | 0 | 20,000 |  | 0 | $(20,000)$ |  |
| Hardware - Ups | 522212 |  | 0 | 0 |  | 0 | 0 |  |
| Hw-Server,Mainfrme,Datastorequ | 522214 |  | 0 | 0 |  | 0 | 0 |  |
| Hw-Switches, Router,Other | 522215 |  | 0 | 0 |  | 0 | 0 |  |
| Hardware-Telephone User Equip | 522219 |  | 0 | 0 |  | 0 | 0 |  |
| Software - Other | 522220 | 40,000 | 0 | 40,000 | 40,000 | 40,000 | 0 | - |
| Software - Office Technology | 522221 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Database8Management Sys | 522222 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Website Dev Maint Hosting | 522224 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Server\&Local Area Network | 522225 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Email\&Electronic Messaging | 522226 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Firewall Filter \& Security | 522227 |  | 0 | 0 |  | 0 | 0 |  |
| Sw-Program\&Application Develop | 522229 |  | 0 | 0 |  | 0 | 0 |  |
| Hw-Personal Mobile Devices | 522258 | 2,400 | 700 | 2,400 |  | 0 | $(2,400)$ | (1.00) |
| Cost of Non-Stock IT Software | 525194 |  | 0 | 0 | 1,000 | 1,000 | 1,000 | 1.00 |
| Total: IT/Telecom Services and Equipment |  | 153,817 | 206,735 | 569,826 | $0 \quad 712,158$ | 712,158 | 142,332 | 0.20 |





| Total: Repair and Maintenance Services |  |  | 30 | 0 | 0 | 0 | 0 | 0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total: 2. OPERATING |  | 600,485 | 735,257 | 970,391 | 5,350 | 1,120,841 | 1,126,191 | 155,800 | 0.14 |
| Total Expenses: |  | 4,464,619 | 4,228,105 | 6722087 | 530,593 | 3,863,967 | 4,394,560 | -2604944 | (0.59) |
| Fund Name | Fund Code |  | 018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget |  |  | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Tobacco Litigation Settlement | 21370 | 0 | 0 | 0 | 0 |  | 0 | 0 |  |
| Inter-Unit Transfers Fund | 21500 |  | 1,686 | 0 | 0 . |  | 0 | 0 |  |
| Vermont Lottery Commission | 50200 |  |  |  | 216,356 |  | 216,356 | 216,356 | 1.00 |
| Liquar Control Fund | 50300 | 4,464,619 | 4,226,419 | 6,722,087 | 314,237 | 3,863,967 | 4,178,204 | $(2,543,883)$ | (0.61) |
| Funds Total: |  | 4,464,619 | 4,228,105 | 6,722,087 | 530,593 | 3,863,967 | 4,394,560 | $(2,604,944)$ | (0.39) |
| Position Count |  | 17 |  |  | 4 | 14 | 18 |  |  |
| FTE Total |  | 17 |  |  | 4 | 14 | 18 |  |  |

Old appropriation \#2300003000
Organization: 2300003000 - Liquor control -administration
new appropriation \#
2320010000

| Commissioner's Office | Administrative Services |
| :--- | :--- |

The

| Salaries and Wages |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's Recommended Budget |  | Totals for comparison to old appropriation | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |  |  |
| Classified Employees | 500000 | 804,356 | 1,135,886 | 788,548 | 49,097 | 7 715,757 | 764,854 | $(23,694)$ | -3\% |
| Exempt | 500010 | 290,804 | 0 | 292,427 | 327,476 | 73,632 | 401,108 | 108,681 | 37\% |
| Temporary Employees | 500040 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0\% |
| Overlime | 500060 | 20,000 | 27,465 | 25,000 |  | 25,000 | 25,000 | 0 | 0\% |
| Total: Salaries and Wages |  | 1,115,160 | 1,163,351 | 1,105,975 | 376,573 | 814,389 | 1,190,962 | 84,987 | 8\% |
| Fringe Benefits |  | FY2018 Original <br> As Passed <br> Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's R | Recommended Budget | Totals for comparison to old appropriation | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Description | Code |  |  |  |  |  |  |  |  |
| FICA - Classified Employees | 501000 | 61,534 | 84,251 | 60,322 | 3,756 | 54,757 | 58,513 | $(1,809)$ | -3\% |
| FICA - Exempt | 501010 | 22,246 | 0 | 22,370 | 25,052 | 5,633 | 30,685 | 8,315 | 37\% |
| Health Ins - Classified Empl | 501500 | 255,723 | 288,815 | 269,967 |  | 223,105 | 223,105 | $(46,862)$ | -17\% |
| Health Ins - Exempt | 501510 | 57,199 | 0 | 63,333 | 47,957 | 7 22,936 | 70,893 | 7,560 | 12\% |
| Retirement - Classified Empl | 502000 | 140,522 | 194,014 | 137.760 | 9,957 | 145,154 | 155,111 | 17,351 | 13\% |
| Retirement - Exempt | 502010 | 38,204 | 0 | 44,048 | 55,958 | 14,933 | 70,891 | 26,843 | 61\% |
| Dental - Classified Employees | 502500 | 11,116 | 13,689 | 12,180 | 853 | 11,089 | 11,942 | (238) | -2\% |
| Dental - Exempt | 502510 | 2,382 | 0 | 2,436 | 2,559 | -853 | 3,412 | 976 | 40\% |
| Life Ins - Classified Empl | 503000 | 3,392 | 4.478 | 3,326 | 207 | 3,021 | 3,228 | (98) | -3\% |
| Life Ins - Exempt | 503010 | 1,227 | 0 | 1,234 | 1,382 | 2311 | 1,693 | 459 | 37\% |
| LTD - Classified Employees | 503500 | 463 | 1,079 | 297 | 113 | 306 | 419 | 122 | 41\% |
| LTD - Exempt | 503510 | 503 | 0 | 672 | 752 | 2169 | 921 | 249 | 37\% |
| EAP - Classified Empl | 504000 | 420 | 506 | 450 | 31 | 103 | 434 | (16) | -4\% |
| EAP - Exempt | 504010 | 90 | 0 | 90 | 93 | 31 | 124 | 34 | 38\% |
| Employee Room Allowance | 504520 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0\% |
| Employee Tuition Costs | 504530 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0\% |
| Workers Comp - Ins Premium | 505200 | 34,453 | 31,379 | 25,436 |  | 25,436 | 25,436 | 0 | 0\% |
| Unemployment Compensation | 505500 |  | 31 | 0 | 0 | 0 | 0 | 0 | 0\% |
| Catamount Heallh Assessment | 505700 | 1,500 | 260 | 500 |  | 500 | 500 | 0 | 0\% |
| Total: Fringe Benefits |  | 630,974 | 618,501 | 644,421 | 148,670 | 508,637 | 657,307 | 12,886 | 2\% |
|  |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 | FY2020 Governor's R | Recommended Budget |  | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
|  |  |  |  | Governor's BAA |  |  | Totals for |  |  |
|  |  |  |  | Recommended |  |  | comparison to |  |  |
| Contracted and 3rd Party Service |  |  |  | Budget |  |  | old appropriation |  |  |






| Travel |  | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 Governor's | Recommended Budget | Totals for comparison to old appropriation | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  | - |  |  |  |  |  |
| Travel-Inst-Auto Mileage-Emp | 518000 | 5,000 | 671 | 5,000 |  | 5,000 | 5,000 | 0 | 0\% |
| Travel-Inst-Other Transp-Emp | 518010 | 500 | 180 | 500 |  | 500 | 500 | 0 | 0\% |
| Travel-Inst-Meals-Emp | 518020 | 1,500 | 1,629 | 1,500 |  | 1,500 | 1,500 | 0 | 0\% |
| Travel-Inst-Lodging-Emp | 518030 | 1,000 | 390 | 1,000 |  | 500 | 500 | (500) | -50\% |
| Travel-Inst-Incidentals-Emp | 518040 | 100 | 210 | 100 |  | 100 | 100 | 0 | 0\% |
| Travl-Inst-Auto Mileage-Nonemp | 518300 | 4,500 | 2,436 | 4,500 | 2,500 | 1,750 | 4,250 | (250) | -6\% |
| Travel-Inst-Meals-Nonemp | 518320 | 3,000 | 1,204 | 3,000 | 500 | 700 | 1,200 | $(1,800)$ | -60\% |
| Travel-Inst-Lodging-Nonemp | 518330 | 500 | 245 | 500 | 200 |  | 200 | (300) | -60\% |
| Travel-Inst-Incidentals-Nonemp | 518340 | 1,000 | 40 | 0 |  |  | 0 | - | . |
| Travel-Outst-Other Trans-Emp | 518510 |  | 1,010 | 1,000 | 1,000 |  | 1,000 | 0 | 0\% |
| Travel-Outst-Meals-Emp | 518520 |  | 27 | 0 | 50 |  | 50 | 50 | . |
| Travel-Outst-Ladging-Emp | 518530 |  | 2,995 | 0 | 1,000 | 1,500 | 2,500 | 2,500 |  |
| Travel-Outst-Incidentals-Emp | 518540 |  | 229 | 0 | 100 | 200 | 300 | 300 | - |
| Travel | 518999 |  | 0 | 0 | 0 |  | 0 | 0 |  |
| Total: Travel |  | 17,100 | 11,265 | 17,100 | 5,350 | 11,750 | 17,100 | 0 | 0\% |
| Repair and Maintenance Services |  | FY2018 Original As Passed Budget | FY2018 Actuals |  | FY2020 Governor's R | Recommended Budget | Totals for comparison to old appropriation | Difference Between Recommend and As Passed | Percent Change Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |  |  |
| Hardware-Rep\&Maint-DataNetwork | 513034 | 0 | 30 | 0 | 0 | 0 | 0 | 0 |  |
| Total: Repair and Maintenance Services |  |  | 30 | 0 | 0 | 0 | 0 | 0 |  |
| Total: 2. OPERATING |  | 600,485 | 735,257 | 970,391 | 5,350 | 1,120,841 | 1,126,191 | 155,800 | 16\% |
| Total Expenses: |  | 4,464,619 | 4,228,105 | 6722087 | 530,593 | 3,863,967 | 4,394,560 | -2604944 | -39\% |
| Fund Name | Fund Code | FY2018 Original As Passed Budget | FY2018 Actuals | FY2019 Governor's BAA Recommended Budget | FY2020 Governor's R | Recommended Budget | Totals for comparison to old appropriation | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and FY2019 As Passed |
| Tobacco Litigation Settlement | 21370 | 0 | 0 | 0 | 0 |  | 0 | 0 |  |
| Inter-Unit Transfers Fund | 21500 |  | 1,686 | 0 | 0 |  | 0 | 0 |  |
| Vermont Lottery Commission | 50200 |  |  |  | 216,356 |  | 216,356 | 216,356 | - |
| Liquor Control Fund | 50300 | 4,464,619 | 4,226,419 | 6,722,087 | 314,237 | 3,863,967 | 4,178,204 | $(2,543,883)$ | -38\% |
| Funds Total: |  | 4,464,619 | 4,228,105 | 6,722,087 | 530,593 | 3,863,967 | 4,394,560 | $(2,604,944)$ | -39\% |
| Position Count |  | 17 |  |  | 4 | 14 | 18 |  |  |
| FTE Total |  | 17 |  |  | 4 | 14 | 18 |  |  |

Organization: 2320050000 - Lottery - Operations
Budget Object Group: 1. PERSONAL SERVICES

| Salaries and Wages | FY2018 Actuals |  | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Classified Employees | 500000 | 1,073,511 | 966,324 | 966,324 | 946,230 | $(20,094)$ | -2.1\% |
| Exempt | 500010 | - | 104,000 | 104,000 | 0 | $(104,000)$ | -100.0\% |
| Temporary Employees | 500040 | 6,848 | 0 | 0 |  | 0 |  |
| Overtime | 500060 | 47,581 | 68,817 | 68,817 | 70,362 | 1,545 | 2.2\% |
| Shift Differential | 500070 | 0 | 30,604 | 30,604 | 15,614 | $(14,990)$ | -49.0\% |
| Total: Salaries and Wages |  | 1,127,941 | 1,169,745 | 1,169,745 | 1,032,206 | $(137,539)$ | -11.76\% |
| Contracted and 3rd Party Service |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Contr \& 3Rd Party - Financial | 507100 | 20,250 | 21,000 | 21,000 | 22,000 | 1,000 | 4.8\% |
| Contr \& 3Rd Party - Legal | 507200 | 29,433 | 25,000 | 25,000 | 30,000 | 5,000 | 20.0\% |
| Contr\&3Rd Pty-Educ \& Training | 507350 | 149 | 5,000 | 5,000 | 500 | $(4,500)$ | -90.0\% |
| Contr\&3Rd Pty - Info Tech | 507550 | 3,395 | 0 | 0 | 0 | 0 | - |
| Contract-Web Dev. \& Maint. | 507551 | 0 | 15,000 | 15,000 | 20,000 | 5,000 | 33.3\% |
| Creative/Development-Web | 507562 | 12,438 | 0 | 0 | 0 | 0 | - |
| Advertising/Marketing-Other | 507563 | 53,721 | 110,000 | 110,000 | 108,000 | $(2,000)$ | -1.8\% |
| IT Contracts - Application Development | 507565 | 3,375 | 0 | 0 | 0 | 0 | - |
| Total: Contracted and 3rd Party Service |  | 122,760 | 176,000 | 176,000 | 180,500 | 4,500 | 2.6\% |


| PerDiem and Other Personal Services |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 <br> Governor's BAA Recommended Budget | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Per Diem | 506000 | 2,450 | 3,500 | 3,500 | 1,500 | $(2,000)$ | -57.1\% |
| Total: PerDiem and Other Personal Services |  | 2,450 | 3,500 | 3,500 | 1,500 | $(2,000)$ | -57.1\% |
| Fringe Benefits |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| FICA - Classified Employees | 501000 | 81,651 | 73,924 | 73,924 | 72,385 | $(1,539)$ | -2.1\% |
| FICA - Exempt | 501010 | 0 | 7,956 | 7,956 | 0 | $(7,956)$ | -100.0\% |
| Health Ins - Classified Empl | 501500 | 234,211 | 244,997 | 244,997 | 227,572 | $(17,425)$ | -7.1\% |
| Retirement - Classified Empl | 502000 | 195,855 | 168,819 | 168,819 | 191,894 | 23,075 | 13.7\% |
| Retirement - Exempt | 502010 | 0 | 11,752 | 11,752 | 0 | $(11,752)$ | -100.0\% |
| Dental - Classified Employees | 502500 | 16,294 | 15,428 | 15,428 | 15,354 | (74) | -0.5\% |
| Dental - Exempt | 502510 | 0 | 812 | 812 | 0 | (812) | -100.0\% |
| Life Ins - Classified Empl | 503000 | 4,489 | 4,078 | 4,078 | 3,993 | (85) | -2.1\% |
| Life Ins - Exempt | 503010 | 0 | 439 | 439 | 0 | (439) | -100.0\% |
| LTD - Classified Employees | 503500 | 573 | 614 | 614 | 513 | (101) | -16.4\% |
| LTD - Exempt | 503510 | 0 | 239 | 239 | 0 | (239) | -100.0\% |
| EAP - Classified Empl | 504000 | 610 | 570 | 570 | 558 | (12) | -2.1\% |
| EAP - Exempt | 504010 | 0 | 30 | 30 | 0 | (30) | -100.0\% |
| Workers Comp - Ins Premium | 505200 | 2,785 | 2,465 | 2,465 | 7,219 | 4,754 | 192.9\% |
| Total: Fringe Benefits |  | 536,469 | 532,123 | 532,123 | 519,488 | $(12,635)$ | -2.4\% |
| Total: 1. PERSONAL SERVICES |  | 1,789,620 | 1,881,368 | 1,881,368 | 1,733,694 | $(147,674)$ | -7.8\% |
| Budget Object Group: 2. OPERATING |  |  |  |  |  |  |  |


| Equipment | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 <br> Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Hardware - Desktop \& Laptop Pc | 522216 | 6,504 | 0 | 0 | 0 | 0 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hw - Printers, Copiers, Scanners | 522217 | 0 | 0 | 0 | 0 | 0 | - |
| Hardware - Security | 522272 | 16,443 | 0 | 0 | 0 | 0 | - |
| Hardware Servers | 522275 | 0 | 0 | 0 | 0 | 0 | - |
| Hardware - Storage | 522276 | 0 | 0 | 0 | 0 | 0 | - |
| Software - Desktop | 522286 | 2,181 | 0 | 0 | 500 | 500 | - |
| Software-Security | 522288 | 1,568 | 0 | 0 | 0 | 0 | - |
| Other Equipment | 522400 | 11,447 | 0 | 0 | 0 | 0 | - |
| Office Equipment | 522410 | 3,908 | 0 | 0 | 0 | 0 | - |
| Furniture \& Fixtures | 522700 | 1,507 | 0 | 0 | 0 | 0 | - |
| Total: Equipment |  | 43,558 | 0 | 0 | 500 | 500 |  |
| IT/Telecom Services and Equipment |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| ADS VOIP Expense | 516605 | 0 | 0 | 0 | 5,800 | 5,800 |  |
| Telecom-Other Telecom Services | 516650 | 0 | 0 | 0 | 0 | 0 |  |
| Telecom-Data Telecom Services | 516651 | 0 | 0 | 0 | 0 | 0 | - |
| ADS Enterp App Supp SOV Emp Exp | 516660 | 7,854 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% |
| ADS App Support SOV Emp Exp | 516661 | 0 | 122,563 | 122,563 | 135,753 | 13,190 | 10.8\% |
| It Intersvccost- Dii Other | 516670 | 0 | 0 | 0 | 0 | 0 | - |
| It Intsvccost-Vision/lsdassess | 516671 | 20,485 | 19,803 | 19,803 | 19,620 | (183) | -0.9\% |
| ADS Centrex Exp. | 516672 | 1,591 | 7,080 | 7,080 | 1,800 | $(5,280)$ | -74.6\% |
| It Inter Svc Cost User Support | 516678 | 0 | 0 | 0 | 0 | 0 | - |
| ADS Allocation Exp. | 516685 | 23,326 | 18,340 | 18,340 | 24,919 | 6,579 | 35.9\% |
| Hw - Other Info Tech | 522200 | 0 | 0 | 0 | 0 | 0 | - |
| Info Tech Purchases-Hardware | 522210 | 0 | 0 | 0 | 0 | 0 | 100\% |
| Software - Other | 522220 | 0 | 500 | 500 | 0 | (500) | -100.0\% |
| Software - Office Technology | 522221 | 0 | 0 | 0 | 0 | 0 | - |
| Sw-Website Dev Maint Hosting | 522224 | 0 | 0 | 0 | 0 | 0 | - |
| Total: IT/Telecom Services and Equipment |  | 53,257 | 178,286 | 178,286 | 197,892 | 19,606 | 11.0\% |
| Supplies |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |


| Description | Code |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office Supplies | 520000 | 9,087 | 13,000 | 13,000 | 13,000 | 0 | 0.0\% |
| Gasoline | 520110 | 15,886 | 20,000 | 20,000 | 20,000 | 0 | 0.0\% |
| Other General Supplies | 520500 | 4,750 | 5,000 | 5,000 | 5,000 | 0 | 0.0\% |
| It \& Data Processing Supplies | 520510 | 36 | 0 | 0 | 0 | 0 | - |
| Work Boots \& Shoes | 520521 | 91 | 0 | 0 | 0 | 0 | - |
| Electricity | 521100 | 14,678 | 17,595 | 17,595 | 17,595 | 0 | 0.0\% |
| Propane Gas | 521320 | 4,842 | 8,280 | 8,280 | 8,280 | 0 | 0.0\% |
| Subscriptions | 521510 | 687 | 505 | 505 | 700 | 195 | 38.6\% |
| Total: Supplies |  | 50,058 | 64,380 | 64,380 | 64,575 | 195 | 0.3\% |
| Other Operating Expenses |  | Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Agent Commission Expense | 523010 | 0 | 0 | 0 | 0 | 0 | - |
| Ticket Dispensers | 523030 | 0 | 0 | 0 | 0 | 0 | - |
| Courier Freight \& Express Mail | 523040 | 0 | 0 | 0 | 0 | 0 | - |
| Single Audit Allocation | 523620 | 26,875 | 31,358 | 31,358 | 30,223 | $(1,135)$ | -3.6\% |
| Vision / Isd Assessment | 523800 | 0 | 0 | 0 | 0 | 0 | - |
| Income Tax Refund Offset | 523880 | 0 | 0 | 0 | 0 | 0 | - |
| Bank Service Charges | 524000 | 17,645 | 13,000 | 13,000 | 20,000 | 7,000 | 53.8\% |
| Total: Other Operating Expenses |  | 44,520 | 44,358 | 44,358 | 50,223 | 5,865 | 13.2\% |
| Travel | . | Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Travel-Inst-Auto Mileage-Emp | 518000 | 750 | 4,500 | 4,500 | 3,800 | (700) | -15.6\% |
| Travel-Inst-Other Transp-Emp | 518010 | 4,244 | 0 | 0 | 0 | 0 | - |
| Travel-Inst-Meals-Emp | 518020 | 1,346 | 0 | 0 | 0 | 0 | - |
| Travel-Inst-Lodging-Emp | 518030 | 434 | 0 | 0 | 0 | 0 | - |
| Travel-Inst-Incidentals-Emp | 518040 | 88 | 0 | 0 | 0 | 0 | - |
| Travi-Inst-Auto Mileage-Nonemp | 518300 | 1,332 | 0 | 0 | 0 | 0 | - |
| Travel-Inst-Meals-Nonemp | 518320 | 10 | 0 | 0 | 0 | 0 | - |
| Travel-Outst-Auto Mileage-Emp | 518500 | 164 | 10,000 | 10,000 | 15,000 | 5,000 | 50.0\% |


| Travel-Outst-Other Trans-Emp | 518510 | 4,212 | 0 | 0 | 0 | 0 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Travel-Outst-Meals-Emp | 518520 | 239 | 0 | 0 | 0 | 0 | - |
| Travel-Outst-Lodging-Emp | 518530 | 10,869 | 0 | 0 | 0 | 0 | - |
| Travel-Outst-Incidentals-Emp | 518540 | 420 | 0 | 0 | 0 | 0 | - |
| Trvi-Outst-Other Trans-Nonemp | 518710 | 500 | 0 | 0 | 0 | 0 | - |
| Total: Travel |  | 24,608 | 14,500 | 14,500 | 18,800 | 4,300 | 29.7\% |
| Other Purchased Services |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's <br> Recommended <br> Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Insurance Other Than Empl Bene | 516000 | 2,236 | 2,477 | 2,477 | 2,551 | 74 | 3.0\% |
| Insurance - General Liability | 516010 | 2,449 | 2,624 | 2,624 | 2,250 | (374) | -14.3\% |
| Dues | 516500 | 20,310 | 24,025 | 24,025 | 24,025 | 0 | 0.0\% |
| Telecom-Mobile Wireless Data | 516623 | 4,314 | 3,360 | 3,360 | 3,360 | 0 | 0.0\% |
| Telecom-Telephone Services | 516652 | 9,702 | 12,300 | 12,300 | 9,600 | $(2,700)$ | -22.0\% |
| Advertising-Tv | 516811 | 165,447 | 299,000 | 299,000 | 299,000 | 0 | 0.0\% |
| Advertising-Radio | 516812 | 71,080 | 225,000 | 225,000 | 225,000 | 0 | 0.0\% |
| Advertising-Print | 516813 | 1,795 | 0 | 0 | 0 | 0 | - ${ }^{-}$ |
| Advertising-Web | 516814 | 9,850 | 60,000 | 60,000 | 60,000 | 0 | 0.0\% |
| Advertising-Other | 516815 | 40 | 70,000 | 70,000 | 20,000 | $(50,000)$ | -71.4\% |
| Advertising - Job Vacancies | 516820 | 0 | 1,000 | 1,000 | 1,000 | 0 | 0.0\% |
| Advertising - Responsible Gami | 516850 | 5,205 | 50,000 | 50,000 | 25,000 | $(25,000)$ | -50.0\% |
| Trade Shows \& Events | 516870 | 82,691 | 25,000 | 25,000 | 25,000 | 0 | 0.0\% |
| Giveaways | 516871 | 55,062 | 30,000 | 30,000 | 30,000 | 0 | 0.0\% |
| Printing and Binding | 517000 | 852 | 2,000 | 2,000 | 2,000 | 0 | 0.0\% |
| Printing-Promotional | 517010 | 33,560 | 40,000 | 40,000 | 40,000 | 0 | 0.0\% |
| Registration For Meetings\&Conf | 517100 | 2,855 | 2,600 | 2,600 | 5,000 | 2,400 | 92.3\% |
| Training - Info Tech | 517110 | 199 | 0 | 0 | 0 | 0 | - ${ }^{\circ}$ |
| Postage | 517200 | 12,802 | 15,000 | 15,000 | 15,000 | 0 | 0.0\% |
| Freight \& Express Mail | 517300 | 6,718 | 2,500 | 2,500 | 2,500 | 0 | 0.0\% |
| Other Purchased Services | 519000 | 13,565 | 6,600 | 6,600 | 6,000 | (600) | -9.1\% |
| Human Resources Services | 519006 | 11,142 | 12,257 | 12,257 | 12,796 | 539 | 4.4\% |
| Infrastructure as a Service | 519081 | 682 | 0 | 0 | 0 | 0 | - |
| Total: Other Purchased Services |  | 512,557 | 885,743 | 885,743 | 810,082 | $(75,661)$ | -8.5\% |


| Rental Property | FY2018 Actuals |  | FY2019 Original As Passed Budget | FY2019 <br> Governor's BAA <br> Recommended <br> Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Code |  |  |  |  |  |  |
| Rent Land \& Bldgs-Office Space | 514000 | 174,035 | 175,000 | 175,000 | 178,500 | 3,500 | 2.0\% |
| Total: Rental Property |  | 174,035 | 175,000 | 175,000 | 178,500 | 3,500 | 2.0\% |
| Rental Other |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Rental - Auto | 514550 | 33,496 | 37,800 | 37,800 | 32,400 | $(5,400)$ | -14.3\% |
| Rental - Office Equipment | 514650 | 654 | 2,300 | 2,300 | 768 | $(1,532)$ | -66.6\% |
| Rental - Other | 515000 | 0 | 0 | 0 | 0 | 0 | - |
| Total: Rental Other |  | 34,150 | 40,100 | 40,100 | 33,168 | $(6,932)$ | -17.3\% |
| Property and Maintenance |  | FY2018 Actuals | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Operating Expenses Budget | 510001 | 0 | 0 | 0 | 0 | 0 | - |
| Disposal | 510200 | 91 | - 3,000 | 3,000 | 0 | $(3,000)$ | -100.0\% |
| Rubbish Removal | 510210 | 2,658 | 0 | 0 | 3,000 | 3,000 | - |
| Custodial | 510400 | 5,673 | 7,320 | 7,320 | 9,300 | 1,980 | 27.0\% |
| Repair \& Maint - Buildings | 512000 | 2,855 | 5,000 | 5,000 | 5,000 | 0 | 0.0\% |
| Rep \& Maint - Motor Vehicles | 512300 | 1,237 | 1,500 | 1,500 | 1,500 | 0 | 0.0\% |
| Rep\&Maint-Info Tech Hardware | 513000 | 0 | 500 | 500 | 500 | 0 | 0.0\% |
| Repair \& Maint - Office Tech | 513010 | 1,127 | 3,000 | 3,000 | 1,400 | $(1,600)$ | -53.3\% |
| Repair\&Maint-Non-Info Tech Equ | 513100 | 0 | 0 | 0 | 0 | 0 | - |
| Repair\&Maint-Postage Meters | 513102 | 0 | 2,019 | 2,019 | 0 | $(2,019)$ | -100.0\% |
| Other Repair \& Maint Serv | 513200 | 4,617 | 0 | 0 | 4,000 | 4,000 | - |
| Total: Property and Maintenance |  | 18,257 | 22,339 | 22,339 | 24,700 | 2,361 | 10.6\% |


| Rentals | FY2018 Actuals |  | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | $\begin{aligned} & \text { Code } \\ & 516559 \end{aligned}$ |  |  |  |  |  |  |
| Software-License-DeskLaptop PC |  | 1,917 | 3,000 | 3,000 | 3,000 | 0 | 0.0\% |
| Total: Rentals |  | 1,917 | 3,000 | 3,000 | 3,000 | 0 | 0.0\% |
| Repair and Maintenance Services | FY2018 Actuals |  |  |  | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| Description | Code |  |  |  |  |  |  |
| Software-Repair\&Maint-Servers | 513056 | 661 | 0 | 0 | 0 | 0 | - |
| Total: Repair and Maintenance Services |  | 661 | 0 | 0 | 0 | 0 | - |
| Total: 2. OPERATING | 957,579 |  | 1,427,706 | 1,427,706 | 1,381,440 | $(46,266)$ | -3.2\% |

## Budget Object Group: 3. GRANTS

| Grants Rollup | FY2018 Actuals |  | FY2019 Original As Passed Budget | FY2019 Governor's BAA Recommended Budget | FY2020 <br> Governor's Recommended Budget | Difference Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Change FY2020 Governor's Recommend and As Passed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Grants Description | Code550500 |  |  |  |  |  |  |
|  |  | 150,000 | 100,000 | 100,000 | 100,000 | 0 | 0.0\% |
| Total: Grants Rollup |  | 150,000 | 100,000 | 100,000 | 100,000 | 0 | 0.0\% |
| Total: 3. GRANTS |  | 150,000 | 100,000 | 100,000 | 100,000 | 0 | 0.0\% |
| Total Expenses: | Fund Code | 2,897,199 | 3,409,074 | 3,409,074 | 3,215,134 | $(193,940)$ | -5.7\% |
|  |  | FY2018 Actuals | FY2019 Original As Passed Budget | rYzuly Governor's BAA Recommended Budget | FYzuzu <br> Governor's Recommended Budget | Uitrerence Between FY2020 Governor's Recommend and FY2019 As Passed | Percent Cnange FY2020 Governor's Recommend and As Passed |
| Vermont Lottery Commission | 50200 | 2,897,199 | 3,409,074 | 3,409,074 | 3,215,134 | $(193,940)$ | -5.7\% |
| Funds Total: |  | 2,897,199 | 3,409,074 | 3,409,074 | 3,215,134 | $(193,940)$ | -5.7\% |

Position Count
FTE Total

| Position Code | Classification Name | Fund <br> Code | Fund Name | Organization Code | Organization Name | Classification | FTE | Salary Table | Base Salary | Benefit Total | Total Salary Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 317001 | Commissioner | 50200 | Vermont Lottery Commission | 2320010000 | Liquor \& Lottery Comm. Office | 90120X |  | OTH | 34925 | 9443 | 47039 |
| 317001 | Commissioner | 50300 | Liquor Control Fund | 2320010000 | Liquor \& Lottery Comm. Office | 90120X | 0.7 | OTH | 81493 | 22036 | 109764 |
| 317003 | Deputy Commissioner | 50200 | Vermont Lottery Commission | 2320010000 | Liquor \& Lottery Comm. Office | 90570D |  | OTH | 32117 | 13869 | 48443 |
| 317003 | Deputy Commissioner | 50300 | Liquor Control Fund | 2320010000 | Liquor \& Lottery Comm. Office | 90570D |  | OTH | 74941 | 32360 | 113034 |
| 800012 | Personnel Administrator A | 50200 | Vermont Lottery Commission | 2320010000 | Liquor \& Lottery Comm. Office | 042200 |  | CLS | 14729 | 3348 | 19204 |
| 800012 | Personnel Administrator A | 50300 | Liquor Control Fund | 2320010000 | Liquor \& Lottery Comm. Office | 042200 |  | CLS | 34368 | 7813 | 44810 |
| 807001 | Director Lottery Commission | 50200 | Vermont Lottery Commission | 2320010000 | Liquor \& Lottery Comm. Office | 91560A |  | OTH | 72800 | 21695 | 100065 |
| 807001 | Director Lottery Commission | 50300 | Liquor Control Fund | 2320010000 | Liquor \& Lottery Comm. Office | 91560A |  | OTH | 31200 | 9298 | 42884 |
|  |  |  |  |  |  |  |  |  | 376573 | 119862 | 525243 |


| Position Code | Classification Name | Fund Code | Fund Name | Organizatio <br> n Code | Organization Name | Classific ation | Salary Table | Total Salary | Benefit Total | Total Salary Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 310001 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 71641 | 38651 | 115773 |
| 310016 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 79054 | 40186 | 125287 |
| 310018 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 71641 | 38651 | 115773 |
| 310019 | Liquor Control Investig Sup | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 087200 | CLS | 81152 | 40620 | 127980 |
| 310021 | Liquor Control Investig Sup | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 087200 | CLS | 83960 | 41201 | 131584 |
| 310024 | Liquor Control Training Spec | 21370 | Tobacco Litigation Settlement | 2320020000 | Liquor Enforcement \& Licensing | 073700 | CLS | 51397 | 32078 | 87407 |
| 310024 | Liquor Control Training Spec | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 073700 | CLS | 5711 | 3564 | 9712 |
| 310025 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 53967 | 29599 | 87695 |
| 310027 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 86339 | 41693 | 134637 |
| 310036 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 83986 | 18270 | 108681 |
| 310078 | Dir Liquor Compliance \& Enforc | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081200 | CLS | 81224 | 17886 | 105324 |
| 310079 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 86339 | 41693 | 134637 |
| 310080 | Liquor Control Investig Sup | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 087200 | CLS | 96887 | 43878 | 148177 |
| 310081 | Liquor Control Investig Sup | 21370 | Tobacco Litigation Settlement | 2320020000 | Liquor Enforcement \& Licensing | 087200 | CLS | 78024 | 37590 | 121582 |
| 310081 | Liquor Control Investig Sup | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 087200 | CLS | 8669 | 4177 | 13509 |
| 310083 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 81684 | 26134 | 114066 |
| 310084 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 64760 | 14290 | 84004 |
| 310086 | Liquor Control Investigator | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 081000 | CLS | 79054 | 40186 | 125287 |
| 310087 | Liquor Control Licensing Dir | 50300 | Liquor Control Fund | 2320020000 | Liquor Enforcement \& Licensing | 551900 | CLS | 79095 | 33939 | 119085 |
| 310170 | DLC Tobacco Compliance Prgm | 22005 | Federal Revenue Fund | 2320020000 | Liquor Enforcement \& Licensing | 081202 | CLS | 54937 | 35193 | 94333 |
|  |  |  |  |  |  |  |  | 1379521 | 619479 | 2104533 |


| Position Code | Classification Name | Fund Code | Fund Name | Organization Code | Organization Name | Classifi cation | FTE | Salary Table | Base <br> Salary | Benefit Total | Total Salary Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 310011 | Liquor Warehouse Supervisor | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 023900 |  | CLS | 51205 | 11484 | 66606 |
| 310012 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | 1 CLS | 31684 | 24987 | 59094 |
| 310013 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 37271 | 8600 | 48722 |
| 310014 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 48781 | 27664 | 80176 |
| 310030 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 32865 | 7688 | 43068 |
| 310040 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 37271 | 25281 | 65403 |
| 310041 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 33982 | 30855 | 67437 |
| 310052 | Liquor Warehouse Mgt Syst Cord | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 024700 |  | CLS | 63917 | 30797 | 99604 |
| 310066 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 31684 | 7444 | 41551 |
| 310091 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 0227.00 |  | CLS | 31684 | 15784 | 49891 |
| 310103 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 34952 | 25662 | 63288 |
| 310112 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 33982 | 17885 | 54467 |
| 310113 | Liquor Warehouse Supervisor | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 023900 |  | CLS | 42288 | 9638 | 55161 |
| 310122 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 37271 | 16940 | 57062 |
| 310126 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 35015 | 16473 | 54167 |
| 310137 | Warehouse Delivery Specialist | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 021800 |  | CLS | 37271 | 16940 | 57062 |
| 310157 | Liquor Warehouse Worker I | 50300 | Liquor Control Fund | 2320030000 | Liquor Warehouse-Distribution | 022700 |  | CLS | 44228 | 10040 | 57651 |
|  |  |  |  |  |  |  |  |  | 665351 | 304162 | 1020410 |


| Position Code | Classification Name | Fund Code | Fund Name | Organization Code | Organization Name | Classifica tion | FTE | Salary Table | Base <br> Salary | Benefit Total | Total Salary Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 310002 | Executive Staff Assistant | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 005000 |  | 1 CLS | 65835 | 31345 | 102217 |
| 310003 | Program Technician I | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 004700 |  | CLS | 42731 | 32666 | 78666 |
| 310004 | Financial Specialist II | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 089030 |  | 1 CLS | 48043 | 19170 | 70889 |
| 310005 | Administrative Assistant A | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 050100 |  | CLS | 49983 | 27912 | 81719 |
| 310007 | Financial Manager I | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 089080 |  | 1 CLS | 65414 | 37362 | 107780 |
| 310038 | Program Technician I | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 004700 |  | CLS | 58605 | 29697 | 92785 |
| 310042 | Program Technician I | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 004700 |  | 1 CLS | 41382 | 26132 | 70680 |
| 310043 | Liquor Store Dist Coord | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 023300 |  | 1 CLS | 44523 | 18441 | 66370 |
| 310045 | Liquor Store Dist Coord | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 023300 |  | 1 CLS | 50699 | 34316 | 88893 |
| 310107 | Liquor Store Dist Coord | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 023300 |  | CLS | 47600 | 19078 | 70319 |
| 310125 | Director of Retail Operations | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 023800 |  | 1 CLS | 67332 | 37914 | 110397 |
| 310148 | Financial Administrator I | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 089050 |  | 1 CLS | 63917 | 30797 | 99604 |
| 310164 | Purchasing Specialist | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 023700 |  | 1 CLS | 69693 | 38248 | 113273 |
| 317002 | Principal Assistant | 50300 | Liquor Control Fund | 2320040000 | Liquor - Administration | 95360E |  | OTH | 73632 | 39233 | 118498 |


| Positio n Code | Classification Name | Fund Code | Fund Name | Organization Code | Organization Name | Classifi cation | FTE | Salary Table | Base Salary | Benefit Total | Total Salary Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 800001 | Administrative Srves Mngr II | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 089270 |  | CLS | 78927 | 34086 | 119050 |
| 800002 | Lottery Games \& Sys Specialist | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 026600 |  | CLS | 68070 | 23316 | 96593 |
| 800003 | Lottery Marketing\&Sales Dir | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024300 |  | CLS | 78737 | 40301 | 125062 |
| 800004 | Financial Specialist III | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 089040 |  | CLS | 45450 | 18633 | 67560 |
| 800006 | Lottery Sales Representative | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024500 |  | CLS | 48549 | 27616 | 79879 |
| 800007 | Lottery Sales Representative | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024500 |  | CLS | 45598 | 37728 | 86814 |
| 800008 | Lottery Sales Representative | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024500 |  | CLS | 38683 | 17232 | 58874 |
| 800009 | Sr. Lottery Sales Represent | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 052001 |  | CLS | 63896 | 22452 | 91236 |
| 800013 | Lottery Res Coord \& Sys Suppor | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 462800 |  | CLS | 53124 | 11881 | 69069 |
| 800014 | Lottery Warehouse Coordinator | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 030501 |  | CLS | 41845 | 26228 | 71274 |
| 800015 | Lottery Product Adm \& Sup Tech | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 547800 |  | CLS | 52913 | 20178 | 77139 |
| 800017 | Lottery Marketing\&Sales Sup | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024200 |  | CLS | 61704 | 21997 | 88422 |
| 800018 | VT Lottery Cust Serv Rep II | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 404300 |  | CLS | 35521 | 31174 | 69412 |
| 800019 | Lottery Sales Representative | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024500 |  | CLS | 57319 | 35686 | 97390 |
| 800020 | VT Lottery Custmer Svc Rep I | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 002900 |  | CLS | 32359 | 7583 | 42417 |
| 800022 | Lottery Warehouse Worker I | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 028400 |  | CLS | 26663 | 6404 | 35107 |
| 800023 | Lottery Director of Security | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 473000 |  | CLS | 65414 | 37512 | 107930 |
| 800024 | Digital Mrkting \& Web Support | 50200 | Vermont Lottery Commission | 2320050000 | Lottery - Operations | 024400 |  | CLS | 51458 | 19877 | 75271 |
|  |  |  |  |  |  |  |  |  | 946230 | 439884 | 1458499 |

State of Vermont
FY2020 Governor's Recommended Budget Interdepartmental Transfers Inventory Report

Department: 2320020000 - Liquor Enforcement \& Licensing

| Budget <br> Request Code | Fund | Justification |  |
| :--- | :--- | :--- | :--- |
| 9141 | 21500 | CFDA 93.243 |  |
|  |  |  | Total |
|  |  |  | 55,000 |
|  | 5,000 |  |  |

State of Vermont Federal - Receipts Detail Report

Department: 2320020000 - Liquor Enforcement \& Licensing

| Budget <br> Request Code | Fund |  | Justification |
| :--- | :--- | :--- | :--- | | Est Amount |
| :---: |
| 9139 |

Department: 2320050000 - Lottery - Operations

Budget

| Request Code | Fund | Justification |
| :--- | :--- | :--- |
| 9142 | 50200 | $\$ 100,000$ |

## FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET

| PROGRAM INFORMATION |  |  |  |  |  |  |
| :---: | ---: | :--- | :---: | :---: | :---: | :---: |
| 1 | AGENCY NAME: | Liquor \& Lottery |  |  |  |  |
| 2 | DEPARTMENT NAME: | Liquor \& Lottery |  |  |  |  |
| 3 | DIVISION NAME: | Liquor |  |  |  |  |
| 4 | PROGRAM NAME | Office of Compliance \& Enforcement; Education |  |  |  |  |
| 5 | PROGRAM NUMBER (if used) |  |  |  |  |  |


| FY20 PROGRAM BUDGET |  |  |  |
| :---: | ---: | ---: | ---: |
| 6 | PRIMARY APPROPRIATION $\#$ | 2320020000 |  |
| 7 | FY 2020 Appropriation $\$ \$ \$$ | $\$ 2,691,935.00$ |  |
| 8 | Portion ( $\$ \$ \$$ ) of Appropriation Dedicated to Program | $\$ 2,691,935.00$ |  |
|  |  |  | SECONDARY <br> APPROPRIATION \# |
| 9 | Program Budget Amounts from other appropriation: |  |  |
| 10 | Program Budget Amounts from other appropriation: |  |  |
| 11 | Program Budget Amounts from other appropriation: |  |  |
| 12 | Program Budget Amounts from other appropriation: |  |  |
| 13 | Program Budget Amounts from other appropriation: |  |  |
| 14 | TOTAL PROGRAM BUDGET FY 2020 |  |  |


| FY18 PROGRAM ACTUALS |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Fund | $\$ \$ \$$ | Code |
| 15 | GF |  | 10000 |
| 16 | TF |  | 20105 |
| 17 | EF |  | 20205 |
| 18 | SF |  |  |
| 19 | FF |  | 22005 |
| 20 | GC | $\$ 2,334,267.00$ | 20405 |
| 21 | OTHER | 50200 |  |
| 22 | TOTAL ACTUAL FY18 | $\$ 2,646,770.00$ |  |



## FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET


 have future impact.
Providing Education \& training in order to increase compliance and reduce law violations, such as not selling to minors or intoxicated consumers.

FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET

| PROGRAM INFORMATION |  |  |
| :---: | ---: | :--- |
| 1 | AGENCY NAME: | Liquor \& Lottery |
| 2 | DEPARTMENT NAME: | Liquor \& Lottery |
| 3 | DIVISION NAME: | Lottery |
| 4 | PROGRAM NAME | Problem Gambling Grant |
| 5 | PROGRAM NUMBER (if used) |  |


| FY20 PROGRAM BUDGET |  |  |  |
| :---: | ---: | ---: | ---: |
| 6 | PRIMARY APPROPRIATION $\#$ | 2320050000 |  |
| 7 | FY 2020 Appropriation $\$ \$ \$$ | $\$ 3,215,134.00$ |  |
| 8 | Portion (\$\$\$) of Appropriation Dedicated to Program | $\$ 100,000.00$ |  |
|  |  |  | SECONDARY <br> APPROPRIATION \# |
| 9 | Program Budget Amounts from other appropriation: |  |  |
| 10 | Program Budget Amounts from other appropriation: |  |  |
| 11 | Program Budget Amounts from other appropriation: |  |  |
| 12 | Program Budget Amounts from other appropriation: |  |  |
| 13 | Program Budget Amounts from other appropriation: |  |  |
| 14 | TOTAL PROGRAM BUDGET FY 2020 |  |  |


| FY18 PROGRAM ACTUALS |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Fund | $\$ \$ \$$ | Code |
| 15 | GF |  | 10000 |
| 16 | TF |  | 20105 |
| 17 | EF | 20205 |  |
| 18 | SF |  |  |
| 19 | FF |  | 22005 |
| 20 | GC | $\$ 150,000.00$ | 50200 |
| 21 | OTHER | $\$ 150,000.00$ |  |
| 22 | TOTAL ACTUAL FY18 |  |  |

PROGRAM PERFORMANCE

| 23 | POPULATION-LEVEL OUTCOME: $\text { (3 VSA § } 2311 \text { (c) }$ | (2) Vermonters are healthy. |  | 24 | STRATEGIC OUTCOME: State Strategic Plan |  | (3) Protect the vulnerable. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25 | POPULATION-LEVEL INDICATOR: <br> (3 VSA 2311 (c) from 2014 Act 186) | Count quantity of requests for services by various methods (phone, email, website) to determine overall needs for services in each county. Review methods of contact to determine resources allocated to each form of outreach. |  | 26 | BREAKTHROUGH INDICATOR: State Strategic Plan |  |  |  |  |
|  | An Indicator is: A measurable condition of well-being for children, adults, families, communities. Examples: violent crime rate; median house price; unemployment rate; \% of electric generation from renewable sources; \% registered voters voting in general election; \% structurally deficient bridges; etc. Not all performance measures have measurable Indicators, although the performance measure may well inform the ultimate Outcome and/or the state of the Outcome.. |  |  |  |  |  |  |  |  |
|  | Performance Measure | Unit of Measure | Type | 2015 <br> Value | 2016 <br> Value | $2017$ <br> Value | 2018 <br> Value | $2019$ <br> Projection | $2020$ <br> Forecast |

## FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET


 have future impact







