## Office of the Vermont Secretary of State Fiscal Year 2020 Proposed Budget



## James C. Condos Secretary of State

# **Our Mission Statement:**

## **Democracy that delivers! We are problem solvers.**

The Secretary of State's office promotes public trust and enables good government by:

- Vermont State Archives and Records Administration (VSARA)
  - Protecting, preserving, providing, and promoting Vermont public records
- Elections Division
  - Preserving the integrity of campaigns, voter registration, and elections
- <u>Corporations Division</u>
  - Providing the business community and public with easy access to information about business registration and doing business in Vermont
- Office of Professional Regulation (OPR)
  - Protecting the public through streamlined, focused regulation of licensed professionals to prevent unethical, incompetent, or unprofessional practitioners.
- Municipal & Civics Education
  - Promoting and strengthening positive state-local interactions by providing information, assistance, and educational materials related to municipal and open government laws through Municipal Programs.





## **Vermont State Archives & Records Administration**

- Administers a Statewide Records & Information Management Program for all public agencies.
- Directs public agencies on the life cycle management, retention, & disposition of public records & data.
- Manages three low-cost, secure repositories & systems for public records: the State Records Center; the State Archives; & the Digital State Archives – VT Re•tain.

Photo credit: JEB WALLACE-BRODEUR

## **Elections & Campaign Finance**

- Oversight of state and federal elections in concert with local election officials.
- Promotes voter registration and participation.
- Administers campaign finance and lobbyist disclosure laws.





## **Office of Professional Regulation**

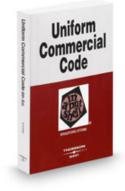
- Protects the public through the effective regulation of 50 profession types and approximately 70,000 licensees, 10,000 new applications in FY18
- Investigates and prosecutes complaints of unlicensed or unprofessional conduct, 890 complaints in FY18.
- Assures licensing standards are current and promotes safe & effective practice.

## **Corporations and Business Registration**

- Business registration and filing office for secured transactions under UCC.
- Accomplished 105,000 unique transactions in FY18, 96% were online.
- In FY18 we collected \$6.89 million in revenue and 58,000 business renewals.
- FY18 implementation of Blockchain, LLC subtype, & Data Brokers.







## **Municipal and Civics Education**

- Provides information & education to local officials and members of the public regarding open government municipal matters.
- Municipal inquiries average 100+ per month.
- Publishes municipal handbooks and provides trainings. Coming soon: updated Justice of the Peace and Open Meeting Law guides!
- Promotes civics education and civic participation by citizens of all ages.

### Safe at Home

- Serves 160 individuals by protecting individuals seeking to escape from actual or threatened domestic violence, sexual assault and stalking.
- Address confidentiality program provides client with a substitute mailing address for use when creating records with local and state agencies.

### **Temporary Officiant Program**

18 V.S.A. § 5144a allows the Vermont Secretary of State to authorize individuals to officiate at specific marriages in Vermont. 1500 applicants in FY18 and implementation of online portal in December 2018.





SAFE AT HOME

Address Confidentiality Program



**Got Transparency?** 

2018 Transparency Tour





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Secretary of State Temporary Positions										
Fiscal Year	# of State Temporaries	# of Kelly Temps	Total							
2009	7	21	28							
2010	7	9	16							
2011	14	5	19							
2012	12	3	15							
2013	6	4	10							
2014	4	3	7							
2015	3	0	3							
2016	3	0	3							
2017	3	0	3							
2018	2	0	2							

#### 2013 – 2018 includes one intern who works 5 hrs. weekly

Overtime	Hours	Amount
FY12	1771	51,978
FY13	680	18,055
FY14	844	24,892
FY15	591	19,517
FY16	668	35,178
FY17	600	21,595
FY18	1085	40,656



## Secretary of State Source & Use of Funds

Since FY14, we receive NO General funds (GF)

We have three primary Funds:

1) 21928 – SOS Service Fund is composed primarily of Corporations fees:

Pays 100% of salary and benefits for VSARA's 19 FTE's; four positions in Elections; and 43% of Executive and Administrative Services staff and administration

The SOS Service Fund sweeps excess revenue at the end of each fiscal year to the GF.

FY20 Budget Pressures - The estimated FY20 budget is \$5,096,708, an increase of 3.25% due to:

- Salary and benefit contractual increases; and
- 5% Elections match of \$150,000 required by 2018 HAVA EAC Security Grant by 3/23/20.

#### Grants received in FY18 & FY19 for VSARA:

1) Federal - National Historical Publications and Records Grants - \$40K:

To improve public access to, and engagement with, Vermont historical records and encourage and facilitate collaborative efforts among Vermont historical records repositories.

2) Performing Arts Readiness New Network Grant Program - \$15K:

In collaboration with the Vermont Arts Council, facilitate lead representatives from a diverse range of organizations through the process of developing a statewide emergency preparedness and response network for performing arts and cultural heritage organizations.



## Secretary of State Source & Use of Funds Continued

2) 21150 – OPR Fund: Separate from with <u>no effect on GF</u>. Per statute, cannot be used for costs outside of professional licensing. Funds the OPR Division and 48% of Executive & Division of Administrative Services staff and administration.

FY20 Budget Pressures - The estimated FY20 budget is \$6,285,337, a 14.16% increase from FY19 due to:

- Salary and benefit contractual increases; and
- Next Generation Licensing Platform (NGLP) enhancements, including placeholder for capacity for additional professions.

#### **Federal Grant received in FY19 from the Department of Labor for \$450K, over three years:**

The grant supports Vermont's analysis of relevant licensing criteria, potential portability issues, and whether licensing requirements are overly broad or burdensome. Excessive licensing can create economic barriers for job seekers including veterans, military personnel and their families.

FY20 Legislative Session: OPR Bill 1 FTE and Home Improvement Contractors Bill 1 FTE.



# Secretary of State Source & Use of Funds Continued

## 3) 22025 – HAVA EAC Funds – 2 Grants:

- Separate from with <u>no effect on GF;</u>
- Per Federal law to be used for specific costs related to federal elections and security; and
- The FY20 budget request for both grant funds = 64% increase from FY19.

## a) Title II Sec. 251 (balance approximately \$6M):

- Planning for municipal election needs for the next 4-5 years. For example, 1/3 (or more) of the current HAVA Sec 251 fund balance will be required to purchase tabulators by end of 2020;
- Annual operating & maintenance costs on our comprehensive election management system, including our statewide voter checklist, candidate management, and election results processing & reporting systems.
- Upgrades to system including "two-factor authorization" login process for the statewide voter checklist and election management system; and
- Funds one FTE.

## b) NEW 2018 Security Grant \$3,000,000 to be used over five years, requires 5% state match.

- 2018 Security Grant provides 100% funding of Voter Accessibility Project, federally mandated, at a cost of \$1,282,650.00, from 1/16/2018, through 01/15/2023;
  - Saving the state money versus the previous old antiquated analog system.
- Funded post-election audit of the November 6, 2018, Federal Election;
- Pre-Federal Election penetration testing;
- Accessible voting system training regionally to municipal officials; and
- Secure the human online cyber-security webinars for town and city clerks.





#### DEPARTMENT: SECRETARY OF STATE

#### FISCAL YEAR 2020 DEPARTMENT PROFILE

Name and brief narrative description of program (not to exceed 2 sentences for each)		Spec F \$\$	Fed F \$\$	Other funds \$\$	Total funds \$\$	Authorized positions
VERMONT STATE ARCHIVES & RECORDS ADMINISTRATION						promone
This division advises and guides public agencies in records and						
information management; appraises and schedules public records	EV 2018 expenditures	1,834,428	0	12,000	1,846,428	3 18
so they are preserved only as long as they have a legal or	FY 2019 estimated expenditures	2,083,955	0	,	2,095,955	
administrative value; preserves and enhances access to the State	1 1 2019 estimated expenditures	2,003,933	0	12,000	2,095,955	
government's archival records; and operates a secure record						
center for non-permanent and inactive agency records.	FY 2020 budget request	2,232,678	0	12,000	2,244,678	3 19
PROFESSIONAL REGULATION		_,,		,		
The Office of Professional Regulation protects the public from						
unethical, incompetent or otherwise unprofessional behavior by						
licensed practitioners in the professions and occupations that are	FY 2018 expenditures	6,224,483	0	75,000	6,299,483	3 34
regulated through the Office; to protect the public from practitioner	s FY 2019 estimated expenditures	5,505,528	0	0	5,505,528	3 3
in these fields who are unauthorized to practice; and to ensure						
equity in licensing, regulation and discipline by fairly and						
responsibly administering the rules and statutes pertaining to these	9					
professions and occupations.	FY 2020 budget request	6,285,337	150,000	0	6,435,337	7 3t
CORPORATIONS		0,200,001			0,100,001	
This division administers state law with respect to the registration						
and maintenance of foreign and domestic corporations,	FY 2018 expenditures	879,220	0	0	879,220	
partnerships, limited liability companies, and sole proprietorships	•	-				
doing business in Vermont. Furthermore, the division acts as the	FY 2019 estimated expenditures	1,035,308	0	0	1,035,308	5
State repository for trademarks and trade names registrations, and	1					
Uniform Commercial Code liens and related filings.	FY 2020 budget request	1,131,886	0	0	1,131,886	6
ELECTIONS & CAMPAIGN FINANCE	11 2020 budget requeet	1,101,000			1,101,000	
This division provides administration and support for the orderly						
conduct of elections, administers the campaign finance and	FY 2018 expenditures	549,808	860,302	0	1,410,110	) 4
lobbyist disclosure laws, and provides public education to	FY 2019 estimated expenditures	634,381	1,220,416		1,854,797	
encourage the participation of all citizens of voting age in the		004,001	1,220,410	Ŭ	1,004,707	
Vermont elections process. FY16 includes last year of						
implementation costs for new Elections suite.	FY 2020 budget request	638,268	1,785,517	0	2,423,785	5 4
MUNICIPAL & CIVICS EDUCATION			.,,	-	_,,.	
This program provides advice and assistance to municipal officials	FY 2018 expenditures	216	0	0	216	· ·
and promotes civics education.	FY 2019 estimated expenditures	6,600	0		6,600	) .
•	FY 2020 budget request	6,600	0	0		
SAFE AT HOME		- ,	-		- ,	
This address confidentiality program helps victims of domestic						
violence, sexual assault, and stalking by providing a substitute	FY 2018 expenditures	30,041	0	0	30,041	0.
address to be used when creating or updating records with state o		33,351	0		33,351	
local government agencies.	FY 2020 budget request	34,945	0		34,945	
SOS Administration & Division of Administrative Services	11 2020 budget requeet	01,010			01,010	0.0
Secretary of State, Deputy Secretary of State, General Counsel,						
Executive Assistant. Division of Administrative Services						
(Information Technology, Human Resources, Finance, Contracting						
Business Office, Purchasing, Facilities, Continuity of Operations,	,					
Temporary Officiant Registration, Reception).	FY 2018 expenditures	883,103	192,495	0	1,075,598	12.
· · · · · · · · · · · · · · · · · · ·	FY 2019 estimated expenditures	1,170,369	214,876		1,385,245	
	FY 2020 budget request	1,052,333	218,007			
Total Department		1,002,000	210,007	0	1,270,040	12.
FY 2018 expenditure	s	10,401,299	1,052,797	87,000	11,541,096	5 74
FY 2019 estimated expenditure		10,469,492	1,435,292		11,916,784	
FY 2019 estimated expenditure		<b>11,382,045</b>			, ,	7
	)L	φ 11,302,043 \$	2,100,024	φ ΙΖ,000	φ 13,347,309	1 1

FY20 Department Request - Secretary of State	21928 Sec State Fund	21150 (OPR) Regulatory Fee Fund	21595 VSARA Public Records Fund	21500 IDT	22005 Federal Revenue	22025 Federal (HAVA) Fund	TOTAL	NOTES:
FY19 As Passed	4,936,085	5,505,528	12,000	75,000	0	1,220,416	11,749,029	
FY20 Changes								-
Personal Services:								
Salary & Fringe Benefit	160,594	379,681	0	0	0	18,473	558,748	Salary & Benefit Increases due to contract
Contracted & 3rd Party Services - IT Systems Maintenance and Upgrades (Corps System, Elections, OPR NGLP, IT Security, Web 2.0)	0	342,464	0	0	0	447,927		Elections Security Implementation & OPR NGLP Upgrades
Operating Expenses:								
WC/DII/DHR/Single Audit Chargebacks - 505200, 505010, 516000,516010,516671,516685,519006, 523620, Other purchased services	29	33	0	0	0	79,286	79,348	Admin Allocate (Indirect)
Equipment	0	0	0	0	0	69,744	69,744	Elections Implementation
IT/Telecom Services and Equipment	0	0	0	0	0	141,384	141,384	Elections IT
DAIL IDT for Nursing Education		0	0	(75,000)	0			DAIL MOU no longer in effect - training done by DAIL
Travel	0	0	0	0	0	18,383	18,383	Elections Regional Municipal Officials Training
Supplies	0	0	0	0	0	4,101	4,101	Elections Regional Municipal Officials Training
Rental Other	0	0	0	0	0	3,810	3,810	Elections Regional Municipal Officials Training
Rental Property - Other than FFS - OPR Office Space	0	57,631	0	0	0	0	57,631	
Property and Maintenance	0	0	0	0	0	0	0	
Grants:					150,000		150,000	
FY20 Changes	160,623	779,809	0	(75,000)	150,000	783,108	1,798,540	
FY20 Gov Recommended	5,096,708		12,000	(10,000)			13,547,569	
FY20 Subtotal of Legislative Changes	0		0	0		0	0	
FY20 As Passed - Dept ID 2230010000	5,096,708		12,000	0		2,003,524	13,547,569	



## Secretary of State Services Fund 21928 Revenue & GF Sweep - FY15 thru FY20

SOS Revenues			FY 15	FY16	FY17	FY18	TOTAL FY15-FY18
Estimated Sweep (Fy15, FY16, FY1 up)	17, FY18, FY1	.9 all revised	1,589,704	1,476,902	1,866,069	2,149,364	7,082,039
Plus FY18 Department of Finance on 12/16/17	transfer out	of APPROP	_	_	_	281,364	281,364
Actual Revenue Sweep after appr	opriation	-	2,481,531	2,408,072	2,959,656	2,751,537	
<b>Total Excess Sweep</b> Less: FY18 End of Year Balance after sweep that will be used for FY19 Primary & General overage (95K), and Corporations system		891,827	931,170	1,093,587	602,173	3,518,757	
enhancements due to statute revision; I (60K), and Amusement Rides.	BIOCKCHAIN (40r	(), Data Broker				-203,180	-203,180
Total ACTUAL Excess Sweep FY15-FY18 transferred:		891,827	931,170	1,093,587	398,993	3,315,577	
Projected EOY Revenue Sweep	<u>FY19</u> 2,607,923	<u>FY20</u> 2,032,817					



FY20 OPR FEE REQUEST - OPR is completely self-sustaining on licensing fees - receiving NO GENERAL FUND DOLLARS.

## **FEE HISTORY**

- OPR has not sought any fee changes for the last 5 years.
- In the last ten years, OPR has:
  - ✓ Raised fees on 8 professions
  - ✓ Lowered fees on 7 professions
  - ✓ 35 have remained *unchanged*



- Of OPR's 50 professions, the *average time since a fee was increased was approximately 13 years*.
- The Advisor fees which are the majority of our professions have *remained unchanged* for 14 years.

## **ONE TIME EXPENDITURES**

- OPR has added professions without further allocation of funds for startup or onboarding.
- OPR recently paid for the development of a state of the art licensing and enforcement system with existing special funds. *In doing so, we have depleted the OPR special fund balance and need to replenish it.*
- The State of Vermont owns the system, including the intellectual property, so it is an added benefit to the state, allowing other agencies to take advantage of this technology.
- The system has potential to save other agencies millions of dollars and thousands of hours of system development.
- If other agencies utilize the system, we will recoup some of those costs for licensees and will adjust fees accordingly.

## **STATUTORY ADJUSTMENT OF FEES**

- We have a statutory obligation to balance the books by increasing the professional licensing fees to cover costs.
- We have been unable to present a fee bill for some time, so this is our opportunity to do it all at once and spread the OPR's operational expense across all licensees and license types.



## Secretary of State Sponsored Statewide Initiatives

## **Business Portal**

• Pursuant to S.85 (Act 196) of the 2018 legislative session:

"A steering committee composed of the Secretary of State, the Secretary of Commerce and Community Development, and the Secretary of Digital Services shall review and consider the necessary procedural and substantive steps to enhance the Secretary of State's one-stop business portal for businesses, entrepreneurs, and citizens to provide information about starting and operating a business in Vermont; and Submit a design proposal that includes a project scope, timeline, roadmap, cost projections, and any statutory or regulatory changes needed to implement the proposal."

• December 2018: *The Vermont Business Portal* report was published. The conclusion indicates the State of Vermont needs to invest in streamlining agency programs and business processes to enable a smooth experience for the small business owner. For the portal to be successful, there must be strong leadership from the top level of state government, strong support from the business community, and agreed upon governance structure, a solid project management plan, and a funding allocation. It is the recommendation of the Steering Committee to fund a new Portal immediately and to begin soliciting bids for solution implementation in fiscal year 2020.



### VTPB-11-BUDRLLUP

Organization: 2230010000 - Secretary of state

#### Budget Object Group: 1. PERSONAL SERVICES

Budget Object Rollup Name	FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommended Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Salaries and Wages	4,504,395	4,882,959	4,882,959	5,066,475	183,516	3.8%
Fringe Benefits	2,142,078	2,313,468	2,313,468	2,613,700	300,232	13.0%
Contracted and 3rd Party Service	2,221,096	1,976,686	1,976,686	2,767,006	790,320	40.0%
PerDiem and Other Personal Services	43,346	74,387	74,387	74,458	71	0.1%
Budget Object Group Total: 1. PERSONAL SERVICES	8,910,916	9,247,500	9,247,500	10,521,639	1,274,139	13.8%

#### Budget Object Group: 2. OPERATING

			FY2019	FY2020		J.
		FY2019 Original As Passed	Governor's BAA Recommended	Governor's Recommended	FY2020 Governor's Recommend and	FY2020 Governor's Recommend and
Budget Object Rollup Name	FY2018 Actuals		Budget	Budget		
Equipment	548,285	144,041	144,041	213,785	69,744	48.4%
IT/Telecom Services and Equipment	295,374	573,086	573,086	716,877	143,791	25.1%
Travel	121,236	155,744	155,744	174,127	18,383	11.8%
Supplies	77,300	103,136	103,136	107,237	4,101	4.0%
Other Purchased Services	412,203	537,746	537,746	599,676	61,930	11.5%
Other Operating Expenses	237,940	227,751	227,751	228,143	392	0.2%
Rental Other	33,892	40,952	40,952	44,762	3,810	9.3%
Rental Property	657,804	616,962	616,962	683,290	66,328	10.8%
Property and Maintenance	22,819	102,111	102,111	108,033	5,922	5.8%
Rentals	549,801	0	0	0	0	0.0%
Repair and Maintenance Services	62,829	0	0	0	0	0.0%
Budget Object Group Total: 2. OPERATING	3,019,482	2,501,529	2,501,529	2,875,930	374,401	15.0%

Budget Object Group: 3. GRANTS

			FY2019	FY2020	Difference Between	Percent Change
		FY2019 Original	Governor's BAA	Governor's	FY2020 Governor's	FY2020 Governor's
		As Passed	Recommended	Recommended	Recommend and	Recommend and
Budget Object Rollup Name		Budget	Budget	Budget	FY2019 As Passed	FY2019 As Passed
Grants Rollup	0	0	0	150,000	150,000	0.0%
Budget Object Group Total: 3. GRANTS	0	0	0	150,000	150,000	0.0%
Total Expenses	11,930,398	11,749,029	11,749,029	13,547,569	1,798,540	15.3%

Fund Name	FY2018 Actuals	As Passed		Governor's Recommended	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	FY2020 Governor's Recommend and
General Funds	0	0	0	0	0	0.0%
Special Fund	10,802,602	10,453,613	10,453,613	11,394,045	940,432	9.0%
Federal Funds	1,052,796	1,220,416	1,220,416	2,153,524	933,108	76.5%
IDT Funds	75,000	75,000	75,000	0	(75,000)	-100.0%
Funds Total	11,930,398	11,749,029	11,749,029	13,547,569	1,798,540	15.3%

Position Count	77	
FTE Total	77	

### Organization: 2230010000 - Secretary of state

## Budget Object Group: 1. PERSONAL SERVICES

Salaries and Wages		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Classified Employees	500000	4,455,808	3,989,546	3,989,546	4,145,770	156,224	3.9%
Exempt	500010	0	787,948	787,948	890,240	102,292	13.0%
Temporary Employees	500040	0	2,954	2,954	2,954	0	0.0%
Overtime	500060	41,559	27,511	27,511	27,511	0	0.0%
Shift Differential	500070	7,028	0	0	0	0	0.0%
Vacancy Turnover Savings	508000	0	75,000	75,000	0	(75,000)	-100.0%
Total: Salaries and Wages		4,504,395	4,882,959	4,882,959	5,066,475	183,516	3.8%

Fringe Benefits		FY2018 Actuals	FY2019 Original As Passed I Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
FICA - Classified Employees	501000	334,915	305,196	305,196	317,145	11,949	3.9%
FICA - Exempt	501010	0	60,277	60,277	68,101	7,824	13.0%
Health Ins - Classified Empl	501500	916,197	887,403	887,403	960,446	73,043	8.2%
Health Ins - Exempt	501510	0	111,889	111,889	114,319	2,430	2.2%
Retirement - Classified Empl	502000	771,291	680,187	680,187	856,379	176,192	25.9%
Retirement - Exempt	502010	0	125,341	125,341	147,196	21,855	17.4%
Dental - Classified Employees	502500	53,657	51,968	51,968	57,142	5,174	10.0%
Dental - Exempt	502510	0	8,120	8,120	8,526	406	5.0%
Life Ins - Classified Empl	503000	13,108	16,839	16,839	17,821	982	5.8%

Life Ins - Exempt	503010	0	3,323	3,323	3,431	108	3.3%
LTD - Classified Employees	503500	2,802	1,210	1,210	1,422	212	17.5%
LTD - Exempt	503510	0	1,813	1,813	1,703	(110)	-6.1%
EAP - Classified Empl	504000	2,093	1,920	1,920	2,046	126	6.6%
EAP - Exempt	504010	0	300	300	341	41	13.7%
Employee Tuition Costs	504530	36	0	0	0	0	0.0%
Workers Comp - Ins Premium	505200	44,047	57,682	57,682	57,682	0	0.0%
Unemployment Compensation	505500	1,636	0	0	0	0	0.0%
Catamount Health Assessment	505700	2,297	0	0	0	0	0.0%
Total: Fringe Benefits		2,142,078	2,313,468	2,313,468	2,613,700	300,232	13.0%

Contracted and 3rd Party Service		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Contr & 3Rd Party - Legal	507200	70,601	36,376	36,376	36,376	0	0.0%
Contr&3Rd Pty-Educ & Training	507350	20,385	5,726	5,726	6,190	464	8.1%
Contr&3Rd Pty-Physical Health	507500	1,571	0	0	0	0	0.0%
IT Contracts - Voice Network	507545	1,075	0	0	0	0	0.0%
Contr&3Rd Pty - Info Tech	507550	95,007	337,213	337,213	389,439	52,226	15.5%
Contract-Web Dev. & Maint.	507551	0	254,468	254,468	552,916	298,448	117.3%
Contr-Info Tech-Web Hosting	507552	0	73,894	73,894	76,036	2,142	2.9%
Contr-Compsoftwr-Sysmaint&Upgr	507554	0	1,049,667	1,049,667	1,475,035	425,368	40.5%
Creative/Development	507561	29,268	0	0	0	0	0.0%
Creative/Development-Web	507562	42,491	0	0	0	0	0.0%
IT Contracts - Application Development	507565	1,522,556	0	0	0	0	0.0%
IT Contracts - Application Support	507566	204	7,201	7,201	7,201	0	0.0%
IT Contracts - Data Network	507567	7,089	0	0	0	0	0.0%
IT Contracts - End-User Computing	507568	0	2,922	2,922	2,922	0	0.0%
Other Contr and 3Rd Pty Serv	507600	429,987	209,219	209,219	220,891	11,672	5.6%
Data Processing - Sis	507645	863	0	0	0	0	0.0%
Total: Contracted and 3rd Party Service		2,221,096	1,976,686	1,976,686	2,767,006	790,320	40.0%

PerDiem and Other Personal Services		FY2018 Actuals	FY2019 Original As Passed Budget	Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Per Diem	506000	36,977	42,964	42,964	42,964	0	0.0%
Other Pers Serv	506200	3,109	29,771	29,771	29,842	71	0.2%
Depositions	506210	0	1,652	1,652	1,652	0	0.0%
Transcripts	506220	3,261	0	0	0	0	0.0%
Total: PerDiem and Other Persona	I Services	43,346	74,387	74,387	74,458	71	0.1%
Total: 1. PERSONAL SERVICES	3	8,910,916	9,247,500	9,247,500	10,521,639	1,274,139	13.8%

## Budget Object Group: 2. OPERATING

			FY2019	FY2019 Governor's	FY2020	Difference Between	Percent Change
			Original As	BAA	Governor's	FY2020 Governor's	FY2020 Governor's
Equipment		FY2018		Recommend	Recommended	Recommend and	Recommend and
		Actuals	Budget	ed Budget	Budget	FY2019 As Passed	FY2019 As Passed
Description	Code						
Hardware - Desktop & Laptop Pc	522216	25,679	40,805	40,805	49,379	8,574	21.0%
Hw - Printers, Copiers, Scanners	522217	(9,796)	15,962	15,962	16,249	287	1.8%
Hardware - Data Network	522273	352	0	0	0	0	0.0%
Hardware - Voice Network	522277	18,279	0	0	0	0	0.0%
Software-Application Development	522283	400	0	0	0	0	0.0%
Software - Application Support	522284	85,343	0	0	0	0	0.0%
Software - Data Network	522285	80,094	0	0	0	0	0.0%
Software - Desktop	522286	1,030	0	0	0	0	0.0%
Software - Storage	522290	333,295	0	0	0	0	0.0%
Other Equipment	522400	164	80,693	80,693	141,500	60,807	75.4%
Security Systems	522445	0	0	0	0	0	0.0%
Furniture & Fixtures	522700	13,444	6,581	6,581	6,657	76	1.2%
Total: Equipment		548,285	144,041	144,041	213,785	69,744	48.4%

IT/Telecom Services and Equipment		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Internet	516620	594	0	0	0	0	0.0%
ADS App Support SOV Emp Exp	516661	657	0	0	0	0	0.0%
It Intersvccost- Dii Other	516670	0	13,786	13,786	14,043	257	1.9%
It Intsvccost-Vision/Isdassess	516671	70,085	76,818	76,818	82,370	5,552	7.2%
ADS Centrex Exp.	516672	13,820	35,192	35,192	35,478	286	0.8%
It Inter Svc Cost Web Hosting	516681	0	51,113	51,113	51,927	814	1.6%
ADS Allocation Exp.	516685	101,358	76,818	76,818	82,370	5,552	7.2%
Software as a Service	519085	102,814	28,000	28,000	28,000	0	0.0%
Hw - Other Info Tech	522200	0	154,308	154,308	268,399	114,091	73.9%
Hw - Computer Peripherals	522201	1,243	0	0	0	0	0.0%
Info Tech Purchases-Hardware	522210	0	4,380	4,380	4,630	250	5.7%
Hw-Server,Mainfrme,Datastorequ	522214	0	18,506	18,506	20,076	1,570	8.5%
Hw-Switches,Router,Other	522215	0	587	587	623	36	6.1%
Software - Other	522220	0	4,240	4,240	4,633	393	9.3%
Software - Office Technology	522221	0	2,800	2,800	2,800	0	0.0%
Sw-Database&Management Sys	522222	0	53,150	53,150	62,795	9,645	18.1%
Sw-Website Dev Maint Hosting	522224	0	11,526	11,526	12,383	857	7.4%
Sw-Server&Local Area Network	522225	0	39,693	39,693	44,019	4,326	10.9%
Sw-Email&Electronic Messaging	522226	0	693	693	747	54	7.8%
Sw-Program&Application Develop	522229	0	738	738	792	54	7.3%
Sw-Other Communications	522230	0	0	0	0	0	0.0%
Hw-Wireless Lan	522250	0	738	738	792	54	7.3%
Hw-Mobile&Portable 2 Way Radio	522252	4,329	0	0	0	0	0.0%
Hw-Personal Mobile Devices	522258	473	0	0	0	0	0.0%
Total: IT/Telecom Services and Equip	ment	295,374	573,086	573,086	716,877	143,791	25.1%

		FY2018		FY2019 Governor's BAA Recommend	FY2020 Governor's Recommended	Difference Between FY2020 Governor's Recommend and	Percent Change FY2020 Governor's Recommend and
Other Operating Expenses	Quala	Actuals	Budget	ed Budget	Budget	FY2019 As Passed	FY2019 As Passed
Description	Code						
Single Audit Allocation	523620	5,327	4,938	4,938	5,330	392	7.9%
Registration & Identification	523640	140	0	0	0	0	0.0%
Bank Service Charges	524000	232,432	222,813	222,813	222,813	0	0.0%
Restitution >10,000 Or To Busn	524400	41	0	0	0	0	0.0%
Total: Other Operating Expenses		237,940	227,751	227,751	228,143	392	0.2%

Other Purchased Services	FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed	
Description	Code						
Insurance Other Than Empl Bene	516000	810	766	766	821	55	7.2%
Insurance - General Liability	516010	9,102	9,190	9,190	9,856	666	7.2%
Dues	516500	44,631	47,205	47,205	47,219	14	0.0%
Licenses	516550	2,690	2,081	2,081	2,099	18	0.9%
Voice Network - Connectivity	516628	3,844	0	0	0	0	0.0%
Telecom-Telephone Services	516652	15,926	14,140	14,140	14,497	357	2.5%
ADS PM SOV Employee Expense	516683	31,002	0	0	0	0	0.0%
Advertising-Print	516813	148,438	137,981	137,981	137,981	0	0.0%
Advertising-Web	516814	126	500	500	500	0	0.0%
Advertising - Job Vacancies	516820	65	3,178	3,178	3,464	286	9.0%
Sponsorships	516872	200	0	0	0	0	0.0%
Printing and Binding	517000	43,217	80,546	80,546	94,358	13,812	17.1%
Printing & Binding-Bgs Copy Ct	517005	0	750	750	750	0	0.0%
Printing-Promotional	517010	0	1,000	1,000	1,000	0	0.0%
Photocopying	517020	133	1,170	1,170	1,170	0	0.0%
Process&Printg Films,Microfilm	517050	6	0	0	0	0	0.0%
Registration For Meetings&Conf	517100	16,972	22,902	22,902	23,366	464	2.0%

Training - Info Tech	517110	0	21,980	21,980	22,694	714	3.2%
Postage	517200	5,530	21,543	21,543	21,597	54	0.3%
Postage - Bgs Postal Svcs Only	517205	28,894	39,007	39,007	39,185	178	0.5%
Freight & Express Mail	517300	8,715	19,852	19,852	19,859	7	0.0%
Instate Conf, Meetings, Etc	517400	403	59,435	59,435	101,310	41,875	70.5%
Catering-Meals-Cost	517410	1,433	2,128	2,128	2,342	214	10.1%
Outside Conf, Meetings, Etc	517500	0	5,000	5,000	5,000	0	0.0%
Witnesses	518355	0	2,500	2,500	2,500	0	0.0%
Human Resources Services	519006	47,577	42,147	42,147	45,256	3,109	7.4%
Moving State Agencies	519040	2,490	2,745	2,745	2,852	107	3.9%
Total: Other Purchased Services		412,203	537,746	537,746	599,676	61,930	11.5%

Property and Maintenance		FY2018 Actuals	Original As FY2018 Passed Re	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Disposal	510200	0	0	0	0	0	0.0%
Recycling	510220	11,869	19,912	19,912	19,948	36	0.2%
Rep&Maint-Grds & Constr Equip	512400	1,809	7,715	7,715	8,072	357	4.6%
Rep&Maint-Info Tech Hardware	513000	0	0	0	0	0	0.0%
Rep&Maint-Telecom&Ntwrkhw	513006	0	0	0	0	0	0.0%
Repair & Maint - Office Tech	513010	7,248	9,781	9,781	10,031	250	2.6%
Repair & Maintenance - Softwar	513015	0	53,865	53,865	57,791	3,926	7.3%
Repair&Maint-Non-Info Tech Equ	513100	1,893	500	500	500	0	0.0%
Other Repair & Maint Serv	513200	0	10,338	10,338	11,691	1,353	13.1%
Total: Property and Maintenance		22,819	102,111	102,111	108,033	5,922	5.8%

				FY2019			
			FY2019	Governor's	FY2020	Difference Between	Percent Change
			Original As	BAA	Governor's	FY2020 Governor's	FY2020 Governor's
		FY2018	Passed	Recommend	Recommended	Recommend and	Recommend and
Rental Other		Actuals	Budget	ed Budget	Budget	FY2019 As Passed	FY2019 As Passed
Description	Code						

Rental - Auto	514550	12,188	19,537	19,537	22,990	3,453	17.7%
Rental - Office Equipment	514650	19,954	21,415	21,415	21,772	357	1.7%
Equip & Vehicle Rental - Other	514750	0	0	0	0	0	0.0%
Rental - Other	515000	1,750	0	0	0	0	0.0%
Total: Rental Other		33,892	40,952	40,952	44,762	3,810	9.3%

Rental Property		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed	
Description	Code							
Rent Land & Bldgs-Office Space	514000	276,631	228,190	228,190	285,821	57,631	25.3%	
Rent Land&Bldgs-Non-Office	514010	618	2,900	2,900	2,900	0	0.0%	
Fee-For-Space Charge	515010	380,555	385,872	385,872	394,569	8,697	2.3%	
Total: Rental Property		657,804	616,962	616,962	683,290	66,328	10.8%	

Supplies		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Office Supplies	520000	36,816	57,348	57,348	60,317	2,969	5.2%
Stationary & Envelopes	520015	16,524	9,543	9,543	9,977	434	4.5%
Vehicle & Equip Supplies&Fuel	520100	340	0	0	0	0	0.0%
Other General Supplies	520500	1,176	16,307	16,307	16,485	178	1.1%
Ammunition, New, All Types	520501	474	750	750	750	0	0.0%
It & Data Processing Supplies	520510	881	350	350	350	0	0.0%
Work Boots & Shoes	520521	325	350	350	350	0	0.0%
Fire, Protection & Safety	520590	1,995	0	0	0	0	0.0%
Recognition/Awards	520600	0	50	50	50	0	0.0%
Food	520700	77	575	575	955	380	66.1%
Water	520712	217	0	0	0	0	0.0%
Heating Oil #1	521210	0	0	0	0	0	0.0%

Books&Periodicals-Library/Educ	521500	1,442	3,593	3,593	3,647	54	1.5%
Subscriptions	521510	16,598	14,270	14,270	14,356	86	0.6%
Paper Products	521820	86	0	0	0	0	0.0%
Kitchenware	521855	350	0	0	0	0	0.0%
Total: Supplies		77,300	103,136	103,136	107,237	4,101	4.0%

Travel		FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
Description	Code						
Travel-Inst-Auto Mileage-Emp	518000	12,979	14,898	14,898	15,563	665	4.5%
Travel-Inst-Other Transp-Emp	518010	1,527	950	950	950	0	0.0%
Travel-Inst-Meals-Emp	518020	196	561	561	749	188	33.5%
Travel-Inst-Lodging-Emp	518030	1,582	6,250	6,250	10,427	4,177	66.8%
Travel-Inst-Incidentals-Emp	518040	252	580	580	746	166	28.6%
Travl-Inst-Auto Mileage-Nonemp	518300	32,787	54,500	54,500	67,030	12,530	23.0%
Travel-Inst-Meals-Nonemp	518320	32,581	25,000	25,000	25,000	0	0.0%
Travel-Inst-Lodging-Nonemp	518330	0	500	500	500	0	0.0%
Travel-Inst-Incidentals-Nonemp	518340	0	250	250	250	0	0.0%
Travel-Outst-Auto Mileage-Emp	518500	721	813	813	856	43	5.3%
Travel-Outst-Other Trans-Emp	518510	6,172	7,793	7,793	8,043	250	3.2%
Travel-Outst-Meals-Emp	518520	1,265	1,684	1,684	1,791	107	6.4%
Travel-Outst-Lodging-Emp	518530	10,530	20,423	20,423	20,673	250	1.2%
Travel-Outst-Incidentals-Emp	518540	107	192	192	199	7	3.6%
Conference Outstate - Emp	518550	464	0	0	0	0	0.0%
Trav-Outst-Automileage-Nonemp	518700	516	100	100	100	0	0.0%
Trvl-Outst-Other Trans-Nonemp	518710	10,528	8,000	8,000	8,000	0	0.0%
Travel-Outst-Meals-Nonemp	518720	413	2,250	2,250	2,250	0	0.0%
Travel-Outst-Lodging-Nonemp	518730	8,207	10,000	10,000	10,000	0	0.0%
Trvl-Outst-Incidentals-Nonemp	518740	406	1,000	1,000	1,000	0	0.0%
Total: Travel		121,236	155,744	155,744	174,127	18,383	11.8%

Rentals		FY2018 Actuals				Difference Between Recommend and As Passed	Percent Change Recommend and As Passed
Description	Code						
Software-License-ApplicaSupprt	516551	529,426	0	0	0	0	0.0%
Software-License-IT ServicDesk	516553	5,921	0	0	0	0	0.0%
Software-License-Security	516554	13,497	0	0	0	0	0.0%
Software-License-Servers	516557	315	0	0	0	0	0.0%
Software-License-Storage	516558	600	0	0	0	0	0.0%
Software-License-DeskLaptop PC	516559	42	0	0	0	0	0.0%
Total: Rentals		549,801	0	0	0	0	0.0%

Repair and Maintenance Services		FY2018 Actuals				Difference Between Recommend and As Passed	Percent Change Recommend and As Passed	
Description	Code							
Hardware-Rep&Maint-Servers	513031	422	0	0	0	0	0.0%	
Hardware-Rep&Maint-Desk Lap PC	513037	1,053	0	0	0	0	0.0%	
Software-Rep&Maint-ApplicaSupp	513050	60,984	0	0	0	0	0.0%	
Software-Rep&Maint-ApplicaDev	513051	10	0	0	0	0	0.0%	
Software-Repair&Maint-Desktop	513058	360	0	0	0	0	0.0%	
Total: Repair and Maintenance Service	s	62,829	0	0	0	0	0.0%	
Total: 2. OPERATING		3,019,482	2,501,529	2,501,529	2,875,930	374,401	15.0%	

## Budget Object Group: 3. GRANTS

Grants Rollup	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Recommend and		
Description	Code						
Grants	550220	0	0	0	150,000	150,000	0.0%

Total: Grants Rollup		0	0	0	150,000	150,000	0.0%
Total: 3. GRANTS		0	0	0	150,000	150,000	0.0%
Total Expenses:		11,930,398	11749029	11749029	13547569	1798540	15.3%
Fund Name	Fund Code	FY2018 Actuals	FY2019 Original As Passed Budget	FY2019 Governor's BAA Recommend ed Budget	FY2020 Governor's Recommended Budget	Difference Between FY2020 Governor's Recommend and FY2019 As Passed	Percent Change FY2020 Governor's Recommend and FY2019 As Passed
General Fund	10000	0	0	0	0	0	0.0%
Securities Regulatory & Suprv	21080	0	0	0	0	0	0.0%
Prof Regulatory Fee Fund	21150	6,224,483	5,505,528	5,505,528	6,285,337	779,809	14.2%
Rulemaking Advertising Fund	21155	0	0	0	0	0	0.0%
Vermont Campaign Fund	21160	0	0	0	0	0	0.0%
Inter-Unit Transfers Fund	21500	75,000	75,000	75,000	0	(75,000)	-100.0%
Public Records Special Fund	21595	12,000	12,000	12,000	12,000	0	0.0%
Vital Records Special Fund	21602	0	0	0	0	0	0.0%
SOS-Corporations	21812	0	0	0	0	0	0.0%
SOS-Services Fund	21928	4,566,119	4,936,085	4,936,085	5,096,708	160,623	3.3%
Federal Revenue Fund	22005	0	0	0	150,000	150,000	0.0%
Fed Election Reform HAVA 2002	22025	1,052,796	1,220,416	1,220,416	2,003,524	783,108	64.2%
Funds Total:		11,930,398	11,749,029	11,749,029	13,547,569	1,798,540	15.3%
Position Count					77		
FTE Total					77		

#### FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET

PRO	GRAM INFORMATION	
1	AGENCY NAME:	Secretary of State
2	DEPARTMENT NAME:	
3	DIVISION NAME:	Elections & Campaign Finance
4	PROGRAM NAME	Help America to Vote Act (HAVA) Election Assistance Commission (EAC) - Federal Funds
5	PROGRAM NUMBER (if used)	29040

6	PRIMARY APPROPRIATION #	2230014000	
0	PRIMART APPROPRIATION #	2230014000	
7	FY 2020 Appropriation \$\$\$	\$2,003,524.00	
8	Portion (\$\$\$) of Appropriation Dedicated to Program	\$2,003,524.00	
			SECONDARY APPROPRIATION #
9	Program Budget Amounts from other appropriation:		
10	Program Budget Amounts from other appropriation:		
11	Program Budget Amounts from other appropriation:		
12	Program Budget Amounts from other appropriation:		
13	Program Budget Amounts from other appropriation:		
14	TOTAL PROGRAM BUDGET FY 2020	\$2,003,524.00	

FY18 PRO	FY18 PROGRAM ACTUALS									
	Fund	\$\$\$	Code							
15	GF		10000							
16	TF		20105							
17	EF		20205							
18	SF									
19	FF		22005							
20	GC		20405							
21	OTHER	\$1,092,796.00	22025							
22	TOTAL ACTUAL FY18	\$1,092,796.00								

#### PROGRAM PERFORMANCE

23		(9) Vermont has open, effective, and inclusive government.				(4) Modernize and improve the efficiency of State Government.				
25	POPULATION-LEVEL INDICATOR: (3 VSA 2311 (c) from 2014 Act 186)	Percentage of Voter Registration & Turnout		26	BREAKTHROUGH INDICATOR: State Strategic Plan					
	An Indicator is: A manurable condition of well being f	ar children adults families communities Examples: vie	iolo	nt orimo rato:	modian house price: upon	anlowmant rate: 9/ of alastria ganaration				

from renewable sources; % registered voters voting in general election; % structurally deficient bridges; etc. Not all performance measures have measurable Indicators, although the performance measure may well inform the ultimate Outcome and/or the state of the Outcome.

	Performance Measure	Unit of Measure	Туре	2015 Value	2016 Value	2017 Value	2018 Value	2019 Projection	2020 Forecast
27	Percentage of 246 Municipalities with Town Clerks & Assistants who received training on Elections Management suite since 2015 and ongoing.	election official	2. How well did we do it?	99%	99%	99%	100%	100%	100%
28	Electronic Voting Tabulators purchase and maintenance paid by HAVA - owned by municipalities - eliminates errors and delay caused by manual counting of ballots. We are striving for 100% placement of electronic tabulators, however, ultimately it is up to the municipality to accept.		1. How much did we do?	81%	89%	89%	100%	100%	100%
29	Registered Voters	per voter	1. How much did we do?	428,444	471,619	465,698	490,074	494,717	494,717
30	Percent of people eligible to register to vote and who are registered.	per voter	2. How well did we do it?	86.29%	95.33%	94.13%	99.06%	100%	100%
31	Percent of registered voters voting in the general election.	per voter	2. How well did we do it?		63.30%		57%	-	60%

NARRATIVE/COMMENTS/STORY: Describe the program. Who/what does it serve? Are there any data limitations or caveats? Explain trend or recent changes. Speak to new initiatives expected to have future impact.

As of the 2010 census there were 496,508 citizens of voting age in Vermont, and as of November 8, 2016, there were 471,619 registered voters out of 494,717 citizens of voting age. https://www.census.gov/library/visualizations/2016/comm/citizen\_voting\_age\_population/cb16+bys18\_vermont.html. 2016 voter turnout is from the General Election. The figures from 2015 & 2017 are Vermont Voter Registration Totals from 1/231/15 & 1/231/171 (SOS Elections Division website). In 2015 we completed election suite with five modules including voter registration. The HAVA EAC fund paid for 70% of the implementation and maintenance costs. We are one of few states with a fully integrated election suite with five modules including voter registration. The HAVA EAC fund paid for 70% of the implementation and maintenance costs. We are one of few states with a fully integrated elections IT solution. The Voter Registration module has interaction with Town Clerks, they must approve registrations, allowing for the review and elimination of duplicate registrations, thus improving the integrity of Vermont's election processes. Vermont compares well with the national average of registered voters at 61.4% (2016 Pew Charitable Trust Study). Presidential Election years have higher voter turnout and registration. The Help America to Vote Act of 2002 (HAVA) created the U.S. Election Assistance Commission (EAC) and required election officials throughout the country to implement various election administration reforms. To assist with these efforts, Congress authorized and appropriated more than \$3 billion. One of the primary responsibilities of the EAC is to provide the states, insular territories and the District of Columbia with the funding appropriated under HAVA and to provide information and training on the appropriate management and use of those funds. There are eight specific election uses allowed under the act for these funds. We have also purchased an election result automated audit system and this was used successfully for the first time i

#### FY 2020 GOVERNOR'S BUDGET RECOMMENDATIONS - PROGRAM PERFORMANCE MEASURES BUDGET

PRO	PROGRAM INFORMATION						
1	AGENCY NAME:	Secretary of State					
2	DEPARTMENT NAME:						
3	DIVISION NAME:	Corporations/Business Services Division					
4	PROGRAM NAME						
5	PROGRAM NUMBER (if used)	29600					

FY20	PROGRAM BUDGET		
6	PRIMARY APPROPRIATION #	2230013000	
7	FY 2020 Appropriation \$\$\$	\$5,043,183.00	
8	Portion (\$\$\$) of Appropriation Dedicated to Program	\$837,248.00	
			SECONDARY APPROPRIATION #
9	Program Budget Amounts from other appropriation:		
10	Program Budget Amounts from other appropriation:		
11	Program Budget Amounts from other appropriation:		
12	Program Budget Amounts from other appropriation:		
13	Program Budget Amounts from other appropriation:		
14	TOTAL PROGRAM BUDGET FY 2020	\$837,248.00	

FY18 PROGRAM ACTUALS								
	Fund	\$\$\$	Code					
15	GF		10000					
16	TF		20105					
17	EF		20205					
18	SF	\$879,246.00	21928					
19	FF		22005					
20	GC		20405					
21	OTHER							
22	TOTAL ACTUAL FY18	\$879,246.00						

PRO	GRAM PERFORMANCE				
23		(10) Vermont's State Infrastructure meets the needs of Vermonters, the economy and the environment.			(4) Modernize and improve the efficiency of State Government.
20	POPULATION-LEVEL INDICATOR: (3 VSA 2311 (c) from 2014 Act 186)	Business renewals, corporations/business services revenue are measure that evaluate business climate and commercial retention rate. Number of online transactions evaluates the ease in which business can	26	BREAKTHROUGH INDICATOR: State Strategic Plan	

An Indicator is: A measurable condition of well-being for children, adults, families, communities. Examples: violent crime rate; median house price; unemployment rate; % of electric generation from renewable sources; % registered voters voting in general election; % structurally deficient bridges; etc. Not all performance measures have measurable Indicators, although the performance measure may well inform the ultimate Outcome and/or the state of the Outcome.

	Performance Measure	Unit of Measure	Туре	2015 Value	2016 Value	2017 Value	2018 Value	2019 Projection	2020 Forecast
27	Number of business renewals	each renewal	3. Is anyone better off?	45,474	51,654	54,825	58,346	58,000	59,000
28	Corporations/Business Service Revenue	\$	1. How much did we do?	5,936,069	6,122,754	7,000,000	6,891,050	6,900,000	6,800,000
29	Percentage of online transactions of all transactions	each unique online transaction	2. How well did we do it?	90.74%	92.94%	95%	95%	96%	97%
30	Number of all transactions	each unique transaction	1. How much did we do?	82,146	93,430	103,000	104,701	105,000	106,000
31			select from drop down						

NARRATIVE/COMMENTS/STORY: Describe the program. Who/what does it serve? Are there any data limitations or caveats? Explain trend or recent changes. Speak to new initiatives expected to have future impact.

CORPORATIONS RECEIVES NO GENERAL FUNDS. Notes: Non-profits have biennal reporting vs. annual - for profits. This is the first report of Performance Measure C. The online system has been in place since 2014 with continued refinements to reporting and additional entities added. Fees were last increased in 2014, therefore revenue changes are due to increased volume of transactions. The Corporations Division consists of five full time positions and 50% of a Division Director. FY17 is the final year implementation costs for the online system were paid. FY18 and beyond cost include maintenance as well as upgrades, such as mobile application for renewals, and integration of financial transactions to the State Finance System VISION. In FY18 we released the One Click Annual Report enhancement with a 42% usage rate between January 1 (implemented) to November 16, 2018.

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### State of Vermont

**R** 01/31/2019 **R** 02:47 PM

## FY2020 Governor's Recommended Budget Position Summary Report

## 2230010000-Secretary of state

21001     40200 - IT System Administrator II     1     60,754     31,004     4,648     96,406       210002     055000 - Licensing Administrator I     1     1     46,591     10,133     4,713     11,134       210004     42700 - Business Services Spec II     1     1     153,124     111,881     4,064     650,069       210006     064940 - Administrative Srocs Dr IV     1     1     100,390     44,555     7,578     1151,192       210010     070000 - Elections Administrator III     1     1     664,41     22,914     5,604     98,593       210011     96886 - Sulf Attorney III     1     1     664,41     22,914     5,604     93,332       210013     050100 - Administrative Assistant A     1     1     154,565     19,973     3,666     118,733       210014     0506050 - Licensing Administrator I     1     1     163,115     13,450     4,824     81,894       210016     050600 - Licensing Administrator I     1     1     44,540     27,883     3,477     76,763	Position Number	Classification	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
210003     055000 - Licensing Administrator I     1     1     48,591     19,283     3,718     71,592       210004     422700 - Business Services Spec II     1     1     99,059     44,655     7,578     151,192       210008     089420 - Administrator Sixes Dir IV     1     1     102,390     44,555     7,833     155,475       210010     070000 - Elections Administrator III     1     1     102,3316     52,077     96,593       210011     95686E - Staff Attorney III     1     1     65,414     22,914     55,004     93,332       210012     089260 - Administrative Sixes Magr I     1     1     65,414     22,914     55,004     93,332       210014     482700 - Business Serci II     1     1     14,8570     27,620     3,775     75,676       210016     60560- Licensing Administrator I     1     1     63,454     34,901     40,494     92,519       210016     467400 - Paralegal     1     1     1     63,663     34,77     76,768       210021	210001	400200 - IT System Administrator III	1	1	60,754	31,004	4,648	96,406
210004     482700 - Business Services Spec II     1     1     53,124     11,881     4,064     69,069       210005     070500 - Stata Archivist     1     1     199,059     44,555     7,783     151,192       210010     070000 - Elections Administrator III     1     1     102,390     45,555     7,783     156,593       210011     95668E - Staff Atomey III     1     1     165,414     22,316     5,092     116,424       210012     089260 - Administrator Srxs Mngr I     1     1     65,414     22,740     3,336     75,271       210014     482700 - Business Services Spec II     1     1     14,4550     27,838     3,477     75,766       210017     050600 - Licensing Administrator I     1     1     45,450     27,838     3,477     76,763       210014     160300 - I Specialist IV     1     1     1     45,450     27,838     3,477     76,763       210017     055000 - Licensing Administrator I     1     1     1     45,450     27,838     3,477	210002	055000 - Licensing Administrator I	1	1	60,439	36,332	4,623	101,394
210005     070500 - State Archivist     1     1     99,059     44,555     7,576     151,192       210008     089420 - Administrator Sixes Dir IV     1     1     102,300     45,252     7,833     155,475       210010     070000 - Elections Administrator III     1     1     1     168,070     22,316     5,207     96,593       210011     95868E - Staff Attorney III     1     1     1     65,414     22,914     5,004     93,332       210014     482700 - Business Services Spec II     1     1     16,1648     19,960     3,967     75,768       210015     05660 - Licensing Administrator IV     1     1     61,859     19,960     3,967     75,768       210017     055000 - Licensing Administrator I     1     1     63,524     34,901     4,094     92,519       210020     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210024     048701 - LB Investigator C-kin     1     1     45,454     2,439     4,829	210003	055000 - Licensing Administrator I	1	1	48,591	19,283	3,718	71,592
210008     089420 - Administrator VI     1     102.390     45,252     7,833     1155,475       210010     070000 - Elections Administrator III     1     1     68,070     23,316     5,207     96,583       210011     958685 - Staff Attorney III     1     1     1     77,022     3,316     5,207     96,593       210012     08280 - Administrative Sxoc Mngr I     1     1     66,144     22,914     5,004     93,332       210014     482700 - Business Services Spec II     1     1     61,458     19,980     3,967     75,771       210015     05650 - Licensing Administrator IV     1     1     61,859     19,980     3,967     75,786       210017     055000 - Licensing Administrator I     1     1     63,115     13,800     4,829     81,894       210024     068701 - LB investigator - Ckil     1     1     63,855     3,077     76,763       210024     068701 - LB investigator - Ckil     1     1     45,450     22,907     7,041     129,008       210025	210004	482700 - Business Services Spec II	1	1	53,124	11,881	4,064	69,069
210010     070000 - Elections Administrator III     1     1     68,070     2.3,316     5.2,07     96,593       210011     95668E - Staff Attorney III     1     1     77,022     33,510     5,692     116,424       210012     089260 - Administrative Srvcs Mngr I     1     1     66,514     22,914     5,004     93,332       210014     482700 - Business Services Spec II     1     1     51,456     19,877     3,936     75,271       210016     65650 - Licensing Administrator IV     1     1     64,540     72,836     3,477     76,763       210017     65600 - Licensing Administrator I     1     1     63,115     13,950     4,829     81,894       210021     055000 - Licensing Administrator I     1     1     63,455     3,477     76,763       210024     046701 - El Investigator - Civil     1     1     45,450     27,836     3,477     76,763       210025     058000 - Licensing Administrator I     1     1     45,450     29,907     7,041     129,008       <	210005	070500 - State Archivist	1	1	99,059	44,555	7,578	151,192
210011     95868E - Staff Attorney III     1     1     77,022     33,510     5,892     116,424       210012     089260 - Administrative Srvcs Mngr I     1     1     65,414     22,914     5,004     93,332       210013     050100 - Administrative Assistant A     1     1     48,570     32,936     75,271       210014     482700 - Business Services Spec II     1     1     51,458     19,960     3,967     75,786       210016     66500 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210018     160300 - IT Specialist IV     1     1     1     63,115     13,950     4,827     93,053       210020     055000 - Licensing Administrator I     1     1     1     63,045     30,749     4,871     99,305       210024     086701 - LB Investigator - Civil     1     1     1     45,560     27,738     3,477     76,763       210024     055000 - Licensing Administrator I     1     1     1     45,516     29,907 <td< td=""><td>210008</td><td>089420 - Administrative Srvcs Dir IV</td><td>1</td><td>1</td><td>102,390</td><td>45,252</td><td>7,833</td><td>155,475</td></td<>	210008	089420 - Administrative Srvcs Dir IV	1	1	102,390	45,252	7,833	155,475
210011     95868E - Staff Attorney III     1     1     77,022     33,510     5,892     116,424       210012     085260 - Administrative Srvcs Mngr I     1     1     665,414     22,914     5,004     93,332       210013     050100 - Administrative Assistant A     1     1     48,570     27,620     3,715     77,905       210014     452700 - Business Services Spec II     1     1     151,458     19,807     3,836     75,271       210016     647400 - Paralegal     1     1     1     45,450     27,836     3,477     76,763       210017     055000 - Licensing Administrator I     1     1     63,524     34,901     4,094     92,519       210020     055000 - Licensing Administrator I     1     1     1     45,560     27,836     3,477     76,763       210024     04400 - Nursing Board Executive Office     1     1     45,560     27,836     3,477     76,763       210024     055000 - Licensing Administrator I     1     1     1     45,551     20,907	210010	070000 - Elections Administrator III	1	1		23,316	5,207	
210012     089260 - Administrative Srves Mngr I     1     1     1     66,144     22,914     5,004     93,332       210013     050100 - Administrative Assistant A     1     1     48,670     27,620     3,715     79,905       210014     482700 - Business Services Spec II     1     1     51,458     19,877     3,936     75,271       210016     050560 - Licensing Administrator I     1     1     51,859     19,960     3,967     75,768       210017     055000 - Licensing Administrator I     1     1     63,115     13,950     4,829     81,894       210021     085000 - Licensing Administrator I     1     1     63,685     30,749     4,871     99,305       210024     086701 - LB Investigator - Civil     1     1     44,45,450     27,836     3,477     76,763       210024     04400 - Nursing Board Executive Office     1     1     1     8,919     19,497     6,802     115,218       210025     055000 - Licensing Administrator I     1     1     71,948     32,438		95868E - Staff Attorney III	1	1	77,022			116,424
210013     050100 - Administrative Assistant A     1     1     48,570     27,620     3,715     79,905       210014     482700 - Business Services Spec II     1     1     51,458     19,877     3,936     75,271       210016     050650 - Licensing Administrator IV     1     1     73,994     39,138     5,661     118,793       210016     467400 - Paralegal     1     1     145,450     27,336     3,477     76,763       210018     160300 - IT Specialist IV     1     1     63,115     13,950     4,823     81,894       210020     055000 - Licensing Administrator I     1     1     63,685     30,749     4,871     99,305       210024     04400 - Nursing Board Executive Office     1     1     84,540     27,386     3,477     76,763       210024     04400 - Nursing Board Executive Office     1     1     92,606     29,907     7,041     129,008       210024     04400 - Nursing Administrator I     1     1     79,935     17,258     6,051     100,777 <t< td=""><td></td><td></td><td>1</td><td>1</td><td></td><td></td><td></td><td></td></t<>			1	1				
210014     482700 - Business Services Spec II     1     1     51,458     19,877     3,936     75,271       210015     050650 - Licensing Administrator IV     1     1     73,994     39,138     5,661     118,793       210016     467400 - Paralegal     1     1     51,855     19,960     3,967     75,786       210017     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210020     055000 - Licensing Administrator I     1     1     53,524     34,901     4,094     92,519       210021     086701 - LB Investigator - Civil     1     1     84,849     19,497     68,02     115,218       210024     040400 - Nursing Board Executive Office     1     1     92,060     29,907     7,041     129,008       210025     058400 - IT Manager I     1     1     76,432     28,564       210026     079900 - Archivist III     1     1     76,432     22,006     4,165     80,577       210026     05000 - Licensing Administra	210013	-	1	1				
210015     050650 - Licensing Administrator IV     1     1     73,994     39,138     5,661     118,793       210016     467400 - Paralegal     1     1     51,859     19,960     3,967     75,786       210017     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210021     065000 - Licensing Administrator I     1     1     63,165     30,749     4,829     81,894       210021     086701 - LB Investigator - Civil     1     1     145,450     27,836     3,477     76,763       210024     08400 - Nursing Board Executive Office     1     1     192,060     22,907     7,041     122,008       210025     058400 - IT Manager I     1     1     92,055     4,422     88,564       210026     079900 - Archivist III     1     1     79,095     17,258     6,051     102,400       210027     055000 - Licensing Administrator I     1     1     55,316     29,016     4,232     88,564       210029     0501								
210016     467400 - Paralegal     1     1     51,859     19,960     3,967     75,786       210017     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210018     160300 - IT Specialist I/     1     1     63,152     34,901     4,829     81,894       210021     055000 - Licensing Administrator I     1     1     63,855     30,749     4,871     99,305       210023     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210024     404400 - Nursing Board Executive Office     1     1     88,919     19,497     6,602     115,218       210026     058000 - Licensing Administrator I     1     1     75,376     29,007     7,041     129,008       210027     055000 - Licensing Administrator I     1     1     75,376     29,016     4,232     88,564       210028     037000 - Lice Bd Chief Investigator     1     1     79,095     17,258     6,051     102,404		· · ·						
210017     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210018     160300 - IT Specialist IV     1     1     63,115     13,950     4,829     81,894       210020     055000 - Licensing Administrator I     1     1     63,685     30,749     4,871     99,305       210021     056000 - Licensing Administrator I     1     1     45,650     27,836     3,477     76,763       210024     404400 - Nursing Board Executive Office     1     1     45,650     27,836     3,477     76,763       210025     055400 - IT Manager I     1     1     45,650     29,907     7,041     129,008       210026     079000 - Archivist III     1     1     55,316     29,016     4,232     86,664       210029     050100 - Administrator I     1     1     54,325     22,096     4,156     80,577       210030     086700 - Licensing Administrator II     1     1     65,878     37,458     5,399     101,101       210034<		-						
210018     160300 - IT Specialist IV     1     1     63,115     13,950     4,829     81,894       210020     055000 - Licensing Administrator I     1     1     53,524     34,901     4,094     92,519       210021     085701 - LB Investigator - Civil     1     1     63,865     30,749     4,871     99,305       210024     055000 - Licensing Administrator I     1     1     1     88,919     19,497     6,802     115,218       210025     058400 - IT Manager I     1     1     1     92,060     22,907     7,041     129,008       210026     079900 - Archivist III     1     1     71,843     32,438     5,496     109,777       210027     055000 - Licensing Administrator I     1     1     76,953     12,218     88,564       210028     037000 - Lic B Chief Investigator     1     1     74,843     5,039     108,375       210030     086700 - Licensing Administrator II     1     1     65,878     37,458     5,039     108,375       210033								
210020     055000 - Licensing Administrator I     I     I     53,524     34,901     4,094     92,519       210021     086701 - LB Investigator - Civil     I     I     63,685     30,749     4,871     99,305       210023     055000 - Licensing Administrator I     I     I     44,400     Nursing Board Executive Office     I     I     88,919     19,497     66,802     115,218       210024     404400 - Nursing Board Executive Office     I     I     17,433     32,438     5,496     109,777       210025     055000 - Licensing Administrator I     I     I     71,613     32,438     5,496     109,777       210028     037000 - Lic Bd Chief Investigator     I     I     79,095     17,258     6,051     102,404       210029     050100 - Administrative Assistant A     I     I     56,387     37,458     5,039     108,375       210030     086700 - LB Investigator Law Enforcemnt     I     I     56,683     110,31     11,31     11,31     11,31     11,31     11,31     11,31     11		•						
210021     086701 - LB Investigator - Civil     1     1     63,685     30,749     4,871     99,305       210023     055000 - Licensing Administrator I     1     1     45,450     27,836     3,477     76,763       210024     404400 - Nursing Board Executive Office     1     1     88,919     19,497     6,802     115,218       210025     058400 - IT Manager I     1     1     71,843     32,438     5,496     100,777       210026     079900 - Archivist III     1     1     55,316     29,016     4,232     88,564       210029     050100 - Administrator I     1     1     54,325     22,096     4,156     80,577       210030     086700 - LB Investigator Law Enforcemnt     1     1     65,083     31,039     4,979     101,101       210032     089190 - Administrator II     1     1     66,085     35,467     4,304     96,035       210033     056500 - Licensing Administrator II     1     1     66,988     38,309     5,354     113,651       21		-						
210023     05500 - Licensing Administrator I     I     I     45,450     27,836     3,477     76,763       210024     404400 - Nursing Board Executive Office     I     I     88,919     19,497     6,802     115,218       210025     058400 - IT Manager I     I     I     92,060     29,907     7,041     129,008       210026     079900 - Archivist III     I     I     71,843     32,438     5,496     109,777       210027     055000 - Licensing Administrator I     I     I     79,095     17,258     6,051     102,404       210028     037000 - Lic Bd Chief Investigator     I     I     54,325     22,096     4,156     80,577       210030     086700 - LB Investigator Law Enforcemnt     I     I     65,878     37,458     5,039     108,375       210033     05050 - Licensing Administrator II     I     I     66,676     3,477     4,304     96,036       210034     050500 - Licensing Administrator II     I     I     66,057     4,304     96,036       210035	210021	-	1	1				
210024     404400 - Nursing Board Executive Office     1     1     88,919     19,497     6,802     115,218       210025     058400 - IT Manager I     1     1     92,060     29,907     7,041     129,008       210026     079900 - Archivist III     1     1     71,843     32,438     5,496     109,777       210027     055000 - Licensing Administrator I     1     1     55,316     29,016     4,232     88,564       210028     037000 - Lic Bd Chief Investigator     1     1     54,325     22,096     4,156     80,577       210030     086700 - LB Investigator Law Enforcemnt     1     1     65,878     37,458     5,039     108,375       210033     050500 - Licensing Administrator II     1     1     65,863     31,039     4,979     101,101       210034     050500 - Licensing Administrator II     1     1     69,988     38,309     5,354     113,651       210035     086700 - LB Investigator Law Enforcemnt     1     1     69,986     38,109     5,354     113,651		-	1	1				-
210025058400 - IT Manager I1192,06029,9077,041129,008210026079900 - Archivist III11171,84332,4385,496109,777210027055000 - Licensing Administrator I11155,31629,0164,23288,564210028037000 - Lic Bd Chief Investigator11179,09517,2586,051102,404210029050100 - Administrative Assistant A11154,32522,0964,15680,577210030086700 - LB Investigator Law Enforcemnt11188,0298,7572,90949,695210033050500 - Licensing Administrator II11165,08331,0394,979101,101210034050500 - Licensing Administrator II11166,26535,4674,30496,036210035086700 - LB Investigator Law Enforcemnt11166,98838,3095,554113,651210034050500 - Licensing Administrator II11172,24438,7765,527116,647210045037000 - Lic B Investigator111189,26238,1785,306112,840210045037000 - Lic B Chief Investigator111169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec11169,56738,2225,322113,1112100		-	1	1				
210027055000 - Licensing Administrator I11155,31629,0164,23288,564210028037000 - Lic Bd Chief Investigator11179,09517,2586,051102,404210029050100 - Administrative Assistant A11154,32522,0964,15680,577210030086700 - LB Investigator Law Enforcemnt11165,87837,4585,039108,375210032089190 - Administrative Srvcs Tech III11138,0298,7572,90949,695210033050500 - Licensing Administrator II11165,68331,0394,979101,101210034050500 - Licensing Administrator II11169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I11169,98838,1785,366112,840210042055000 - Licensing Administrator I11169,35638,1785,366112,840210045037000 - Lic Bd Chief Investigator11169,35638,1785,352113,651210046077300 - Dir of Campaign Fin&Elec1186,89542,00966,647135,551210047089270 - Administrative Srvcs Mngr II1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858114,164210052089	210025	-	1	1		29,907		
210028037000 - Lic Bd Chief Investigator1179,09517,2586,051102,404210029050100 - Administrative Assistant A11154,32522,0964,15680,577210030086700 - LB Investigator Law Enforcemnt11165,87837,4585,039108,375210032089190 - Administrative Srvcs Tech III11138,0298,7572,90949,695210033050500 - Licensing Administrator II11165,08331,0394,979101,101210034050500 - Licensing Administrator II11156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt11172,24438,7765,527116,547210042055000 - Licensing Administrator I11172,24438,7765,527116,547210042055000 - Licensing Administrator I11153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator11169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089280 - Administrative Srvcs Mngr II1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Lic	210026	079900 - Archivist III	1	1	71,843	32,438	5,496	109,777
210029050100 - Administrative Assistant A1154,32522,0964,15688,577210030086700 - LB Investigator Law Enforcemnt1165,87837,4585,039108,375210032089190 - Administrative Srvcs Tech III1138,0298,7572,90949,695210033050500 - Licensing Administrator II1165,08331,0394,979101,101210034050500 - Licensing Administrator II1156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt1172,24438,7765,527116,547210042055000 - Licensing Administrator I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1169,35638,1785,306112,840210045037000 - Lic Bd Chief Investigator1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1186,89542,0096,647135,551210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050027401 - Licensing Board Invest Coord1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1162,146	210027	055000 - Licensing Administrator I	1	1	55,316	29,016	4,232	88,564
210030086700 - LB Investigator Law Enforcemnt1165,87837,4585,039108,375210032089190 - Administrative Srvcs Tech III1138,0298,7572,90949,695210033050500 - Licensing Administrator II1165,08331,0394,979101,101210034050500 - Licensing Administrator II1156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt1169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I11172,24438,7765,527116,547210042055000 - Licensing Administrator I11169,35638,1785,306112,840210045037000 - Lic Bd Chief Investigator11169,56738,2225,322113,111210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1176,52439,6615,853122,038210050058900 - IT Manager II11176,52439,6615,853122,038210052027401 - Licensing Board Invest Coord1189,65619,6506,858116,164210053089240 - Administrative Srvcs Cord III1162,14636,6854,754103,585210056089000 - Records/Info Management Spec I11 </td <td>210028</td> <td>037000 - Lic Bd Chief Investigator</td> <td>1</td> <td>1</td> <td>79,095</td> <td>17,258</td> <td>6,051</td> <td>102,404</td>	210028	037000 - Lic Bd Chief Investigator	1	1	79,095	17,258	6,051	102,404
210032089190 - Administrative Srvcs Tech III1138,0298,7572,90949,695210033050500 - Licensing Administrator II1165,08331,0394,979101,101210034050500 - Licensing Administrator II1156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt1169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chiel Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1186,89519,6506,658116,164210050058900 - IT Manager II1189,65619,6506,858116,164210051089240 - Administrative Srvcs Cord III1167,62737,8205,174110,621210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,170 <td>210029</td> <td>050100 - Administrative Assistant A</td> <td>1</td> <td>1</td> <td>54,325</td> <td>22,096</td> <td>4,156</td> <td>80,577</td>	210029	050100 - Administrative Assistant A	1	1	54,325	22,096	4,156	80,577
210033050500 - Licensing Administrator II1165,08331,0394,979101,101210034050500 - Licensing Administrator II1156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt1169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1169,56738,2225,322113,111210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1189,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,232	210030	086700 - LB Investigator Law Enforcemnt	1	1	65,878	37,458	5,039	108,375
210034050500 - Licensing Administrator II1156,26535,4674,30496,036210036086700 - LB Investigator Law Enforcemnt1169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1189,67634,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210032	089190 - Administrative Srvcs Tech III	1	1	38,029	8,757	2,909	49,695
210036086700 - LB Investigator Law Enforcemnt1169,98838,3095,354113,651210039089260 - Administrative Srvcs Mngr I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II11189,65619,6506,858116,644210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,58521005608000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210033	050500 - Licensing Administrator II	1	1	65,083	31,039	4,979	101,101
210039089260 - Administrative Srvcs Mngr I1172,24438,7765,527116,547210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1148,04319,1703,67670,889210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210034	050500 - Licensing Administrator II	1	1	56,265	35,467	4,304	96,036
210042055000 - Licensing Administrator I1153,52434,9014,09492,519210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210036	086700 - LB Investigator Law Enforcemnt	1	1	69,988	38,309	5,354	113,651
210045037000 - Lic Bd Chief Investigator1169,35638,1785,306112,840210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II11189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210039	089260 - Administrative Srvcs Mngr I	1	1	72,244	38,776	5,527	116,547
210046077300 - Dir of Campaign Fin&Elec1186,89542,0096,647135,551210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210042	055000 - Licensing Administrator I	1	1	53,524	34,901	4,094	92,519
210047089270 - Administrative Srvcs Mngr II1169,56738,2225,322113,111210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210045	037000 - Lic Bd Chief Investigator	1	1	69,356	38,178	5,306	112,840
210048089280 - Administrative Srvcs Mngr III1176,52439,6615,853122,038210050058900 - IT Manager II1189,65619,6506,858116,164210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876	210046	077300 - Dir of Campaign Fin&Elec	1	1	86,895	42,009	6,647	135,551
210050058900 - IT Manager IIImager IIIImager IIIIImager IIIIImager IIIIImager IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII								
210052027401 - Licensing Board Invest Coord1167,62737,8205,174110,621210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876		-						
210053089240 - Administrative Srvcs Cord III1150,17034,2063,83888,214210055089510 - Lobbyist System Administrator1162,14636,6854,754103,585210056080000 - Records/Info Management Spec I1148,04319,1703,67670,889210057086600 - Licensing Board Inspector1162,83722,2324,80789,876		-						
210055   089510 - Lobbyist System Administrator   1   1   62,146   36,685   4,754   103,585     210056   080000 - Records/Info Management Spec I   1   1   48,043   19,170   3,676   70,889     210057   086600 - Licensing Board Inspector   1   1   62,837   22,232   4,807   89,876								
210056     080000 - Records/Info Management Spec I     1     1     48,043     19,170     3,676     70,889       210057     086600 - Licensing Board Inspector     1     1     62,837     22,232     4,807     89,876								
210057 086600 - Licensing Board Inspector 1 1 1 62,837 22,232 4,807 89,876								
		<b>v</b> .						
	210057	089090 - Financial Manager II	1	_	;	22,232	5,323	98,514

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210059	055000 - Licensing Administrator I	1	1	51,168	28,158	3,914	83,240
210065	080200 - Records/Info Management Sp III	1	1	69,567	38,222	5,322	113,111
210070	079800 - Archivist II	1	1	61,704	30,338	4,721	96,763
210071	089230 - Administrative Srvcs Cord II	1	1	54,937	35,193	4,203	94,333
210072	002800 - State Records Center Supervis	1	1	58,605	21,356	4,483	84,444
210073	001200 - Program Services Clerk	1	1	46,420	18,834	3,551	68,805
210074	002600 - Records Center Technician	1	1	46,420	27,175	3,551	77,146
210075	002600 - Records Center Technician	1	1	39,126	31,920	2,993	74,039
210076	080100 - Records/Info Management Spe II	1	1	53,967	29,599	4,129	87,695
210077	080200 - Records/Info Management Sp III	1	1	78,927	40,159	6,037	125,123
210078	079800 - Archivist II	1	1	63,685	30,749	4,871	99,305
210079	086701 - LB Investigator - Civil	1	1	63,685	14,068	4,871	82,624
210081	089500 - Elections Administrator II	1	1	54,937	35,193	4,203	94,333
210082	478100 - Business Process Manager	1	1	73,008	15,998	5,585	94,591
210083	482700 - Business Services Spec II	1	1	54,937	35,193	4,203	94,333
210084	915710 - Assistant Director OPR	1	1	85,758	27,175	6,560	119,493
210085	854010 - Senior Planner/Policy Analyst	1	1	56,430	20,906	4,317	81,653
210086	086600 - Licensing Board Inspector	1	1	60,882	13,488	4,658	79,028
210087	079800 - Archivist II	1	1	55,927	29,143	4,278	89,348
210088	080100 - Records/Info Management Spe II	1	1	55,927	20,802	4,278	81,007
210089	080000 - Records/Info Management Spec I	1	1	48,043	19,170	3,676	70,889
210090	055000 - Licensing Administrator I	1	1	44,845	18,508	3,430	66,783
210091	004700 - Program Technician I	1	1	38,683	17,232	2,959	58,874
210092	079800 - Archivist II	1	1	68,070	23,316	5,207	96,593
210093	404200 - Pharmacy Board Executive Offic	1	1	90,209	37,102	6,901	134,212
217001	90020P - Secretary Of State	1	1	109,450	22,306	8,373	140,129
217002	90490D - Deputy Secretary Of State	1	1	101,983	45,165	7,801	154,949
217003	95250E - Executive Assistant	1	1	68,786	15,281	5,261	89,328
217004	95870E - General Counsel I	1	1	87,006	19,096	6,656	112,758
217005	91570E - Dir Professional Regulation	1	1	87,922	11,392	6,726	106,040
217007	95869E - Staff Attorney IV	1	1	83,907	41,383	6,419	131,709
217010	95868E - Staff Attorney III	1	1	77,022	34,549	5,892	117,463
217011	95868E - Staff Attorney III	1	1	73,590	32,969	5,630	112,189
217012	95869E - Staff Attorney IV	1	1	72,426	33,421	5,540	111,387
217013	91590X - Private Secretary	1	1	51,126	19,923	3,911	74,960
Total		77	77	\$ 5,036,010	\$ 2,170,772	\$ 385,246	\$ 7,592,028

Fund Code	Fund Name	FTE	Count	Gross Salary	Benefits Total	Statutory Total	Total
21150	Prof Regulatory Fee Fund	41.2348	35	2,786,184	1,154,959	213,139	4,154,282
21928	SOS-Services Fund	33.5536	41	2,102,727	949,180	160,857	3,212,764
22025	Fed Election Reform HAVA 2002	2.2116	1	147,099	66,633	11,250	224,982
Total		77.00	77	\$ 5,036,010	\$ 2,170,772	\$ 385,246	\$ 7,592,028

Note: Numbers may not sum to total due to rounding.