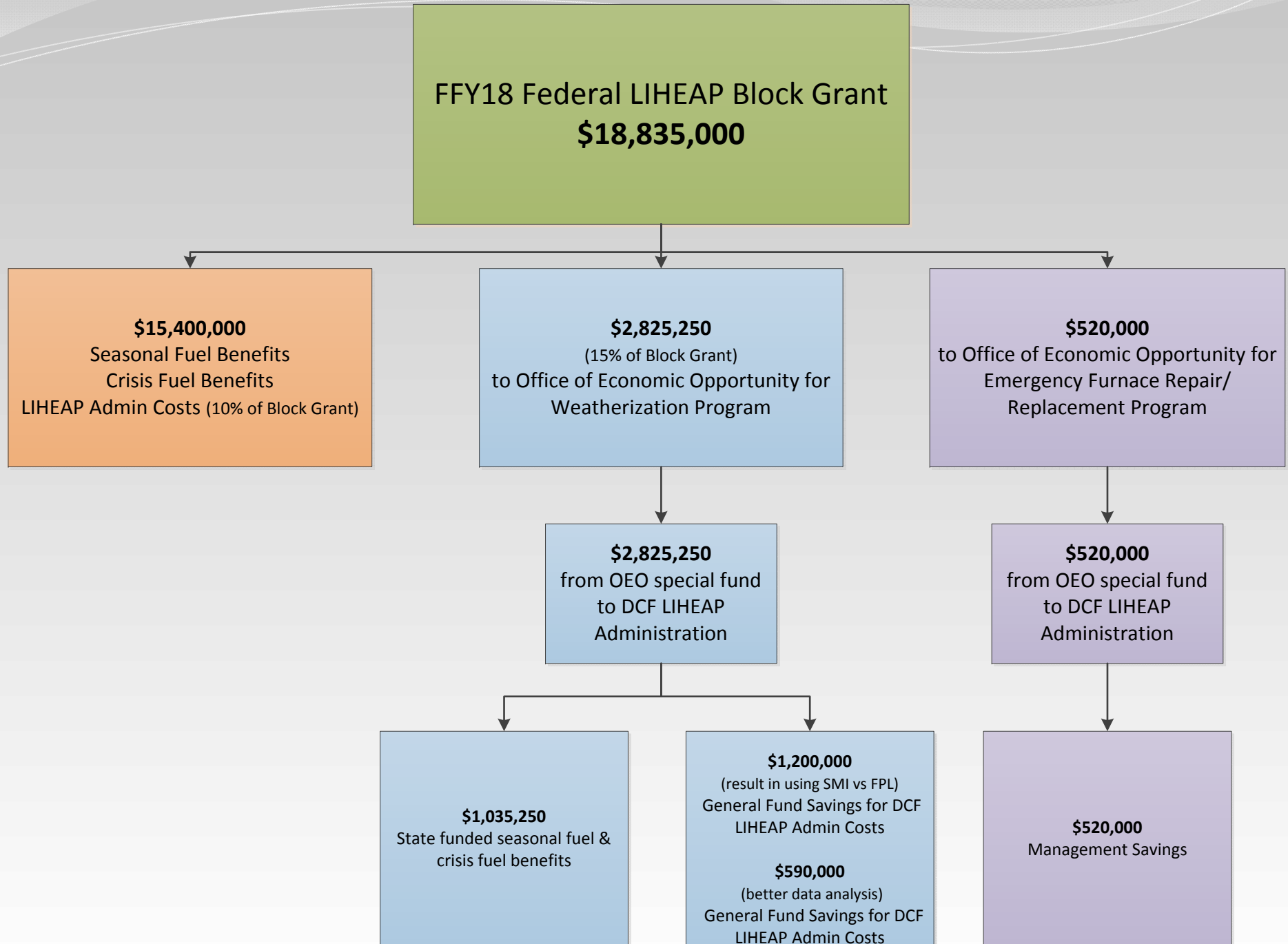
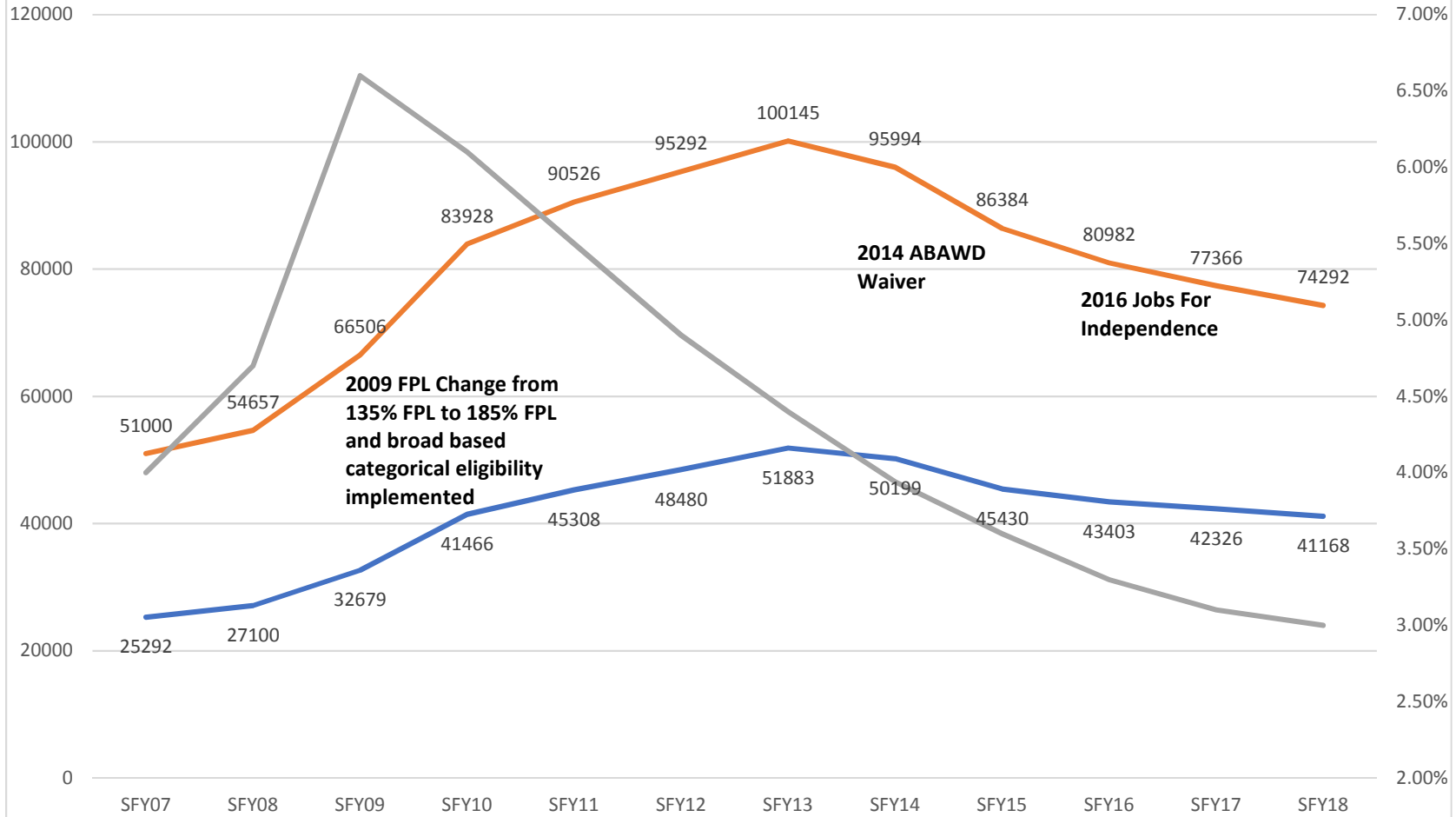


LIHEAP Block Grant Flow Chart



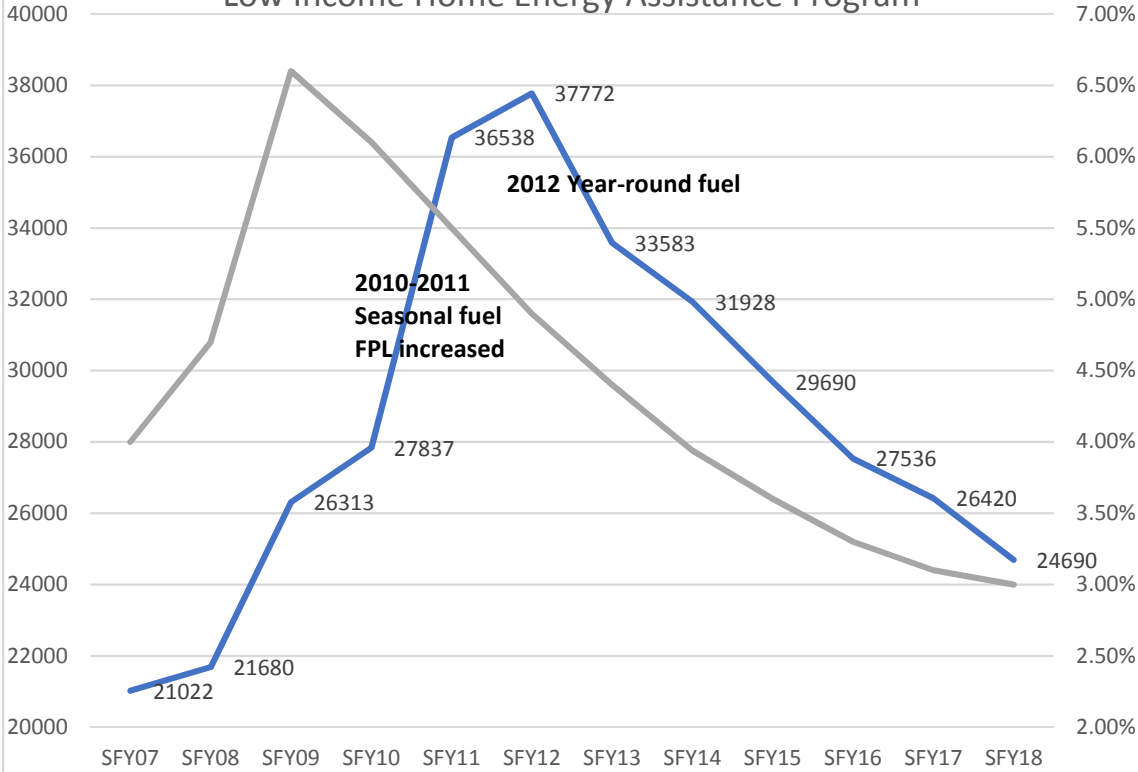
3SquaresVT



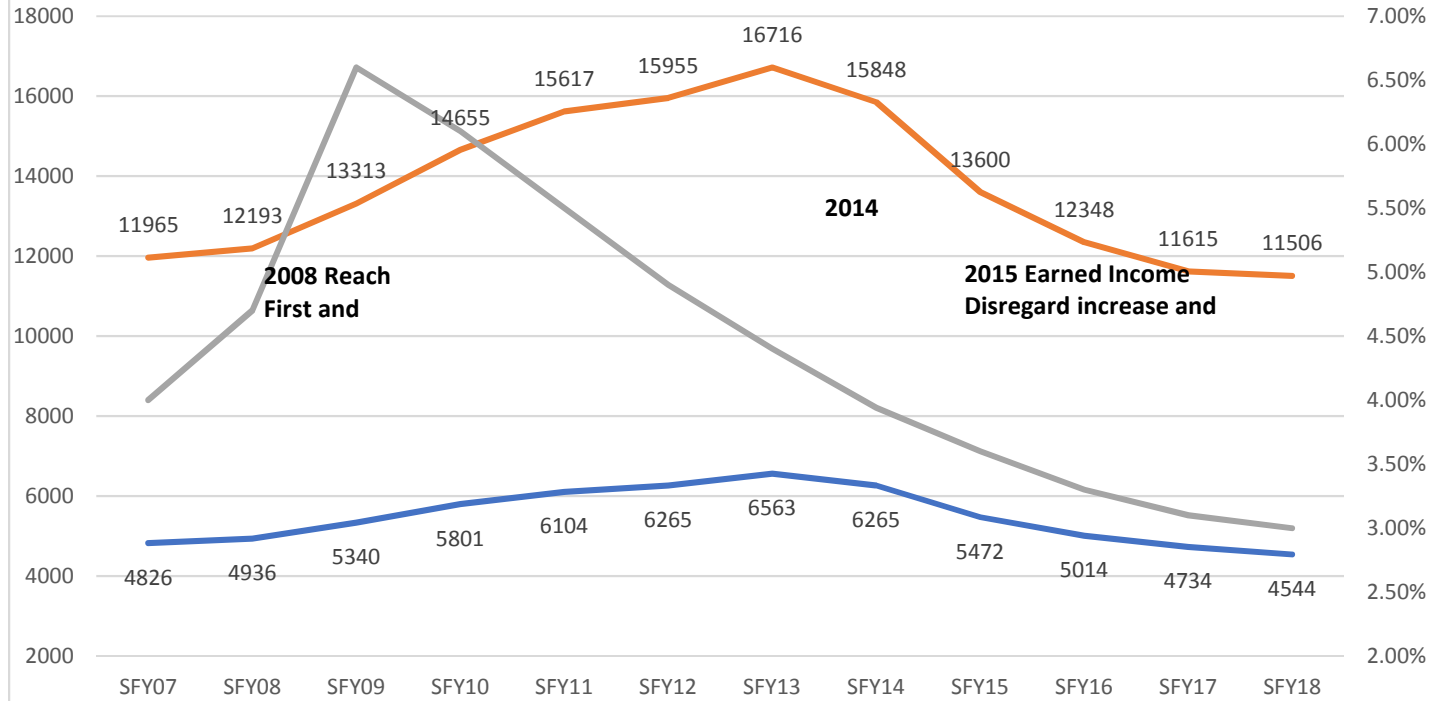
Caseload Snapshot:
 46% - Disabled Households
 31% - Senior Households

— Households — Recipients — Unemployment Rate

Low Income Home Energy Assistance Program



Reach Up



2008 Reach First and

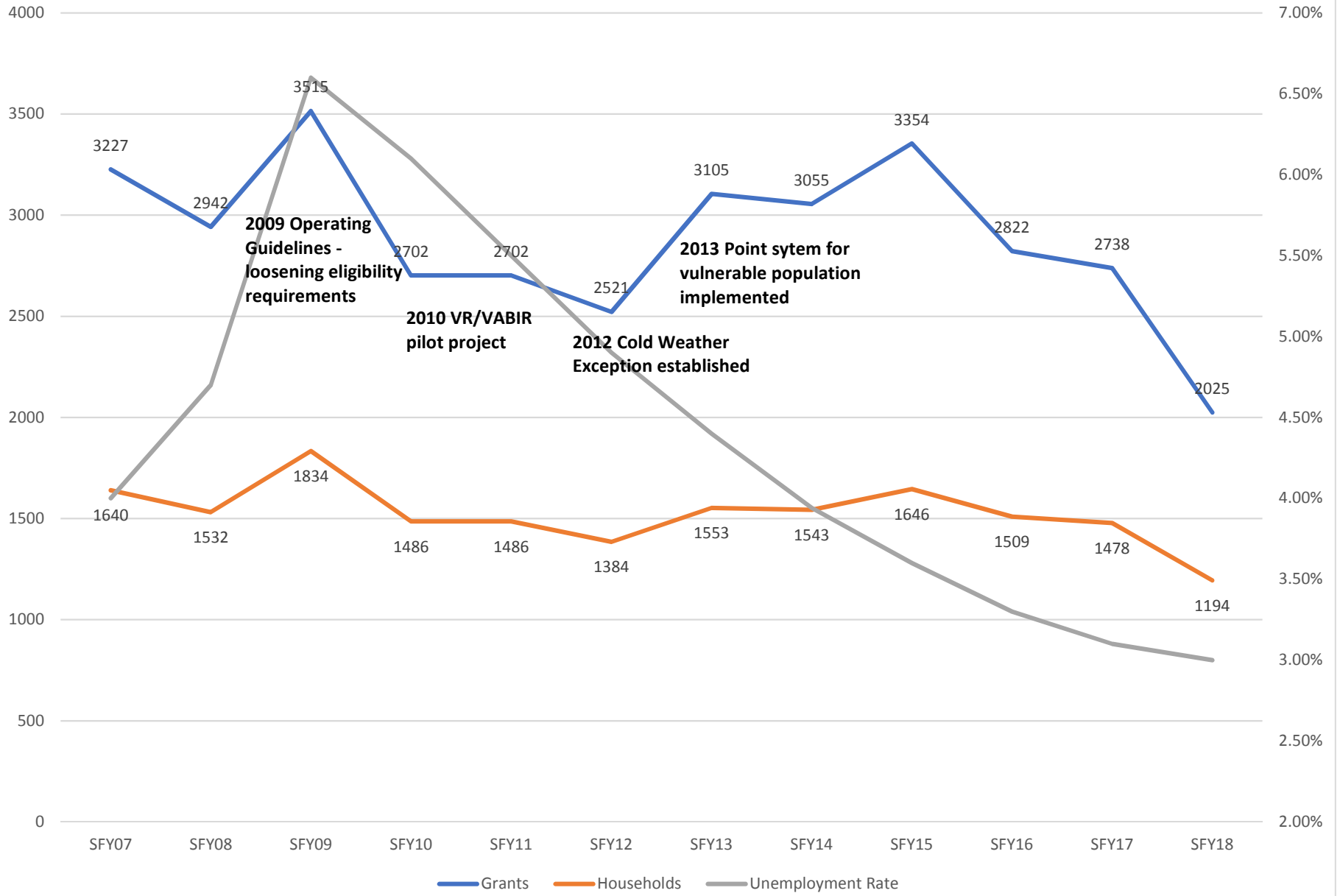
2014

2015 Earned Income Disregard increase and

Caseload Snapshot :
 32% - Child Only households
 25% - Working and/or participating in activities
 13% - Caring for child or needed in home
 12% - Reach Ahead
 9% - Medically Deferred

Households Recipients

General Assistance and Emergency Assistance



Year	2017					Total Emp	351 as of 8/18/2017										
Districts	District Director	Supervisor	Reach Up Case Manager	Benefits Programs Specialist	Admin Staff												
Perm	13	29	55	103	13												
Limit			0	2													
Temp				3	2												
Total	13	29	55	108	15	220											
BSC	District Director	Economic Services Supervisor		Benefits Programs Specialist													
Perm	1	3		17													
Limit				3													
Temp				4													
Total	1	3		24		28											
ADPC	District Director	Supervisor	Program Tech	Program Clerk	Admin Coord												
Perm	1	3	8	4	1												
Limit			1														
Temp			7														
Total	1	3	16	4	1	25											
CO	OPS	RU	3SQ/JFI	FUEL	GA/EA	Training	QC	QA	Fraud	PP & Policy	BASU	I/E	Admin	Grants			
Perm	7	6	6	3	3	4	8		7	5	8		3	3			
Limit			3	1							2						
Temp		1				2	1	3	1								
Exempt	1																
Total	8	7	9	4	5	4	9	3	8	5	10	0	3	3			78

Year	2015					Total Emp	401 as of 9/22/2015									
Districts	District Director	Economic Services Supervisor	Reach Up Case Manager	Benefits Programs Specialist	Admin Staff											
Perm	12	30	57	105	13											
Limit				3												
Temp				12	15											
Total	12	30	57	120	28	247										
BSC	District Director	Economic Services Supervisor		Benefits Programs Specialist												
Perm	1	3		18												
Limit				3												
Temp				5												
Total	1	3		26		30										
ADPC	District Director	Supervisor	Program Tech	Program Clerk	Admin Coord											
Perm	1	3	8	4	1											
Limit			1													
Temp			14	6												
Total	1	3	23	10	1	38										
CO	OPS	RU	3SQ/JFI	FUEL	GA/EA	Training	QC	QA	Fraud	PP & Policy	BASU	I/E	Admin	Grants		
Perm	7	6	6	3	3	4	8		9	5	8		3	2		
Limit		3	3	1							3	4				
Temp							1	5						1		
Exempt	1															
Total	8	9	9	4	3	4	9	5	9	5	11	4	3	3		86

Overview of Reductions to Reach Up Grantees - SFY '18

Vendor	Service	SFY '18 Reduction
VABIR*	Employment Specialists in Hartford, Brattleboro, Middlebury, Bennington, Morrisville, St. Johnsbury and Rutland reductions by DO	\$354,097.00
Capstone Community Action Council	Housing Case management services	\$28,000.00
Committee On Temporary Shelter	Reach Up case management services	\$73,102
Northeast Kingdom Community Action- Newport	Job Coach	\$52,445.00
Addison County Community Action Group-HOPE	Work site for Reach Up participants	\$26,292.00
Goodwill Industries of the Berkshires, Inc.	Work site for Reach Up participants	\$17,400.00
Springfield Family Center	Work site for Reach Up participants	\$24,000.00

Total: \$575,336

(*VABIR number not yet finalized)

Family Services Division - Revenue Enhancement Unit (REU)

The Revenue Enhancement Unit is made up of 11 professionals who are committed to bringing revenue into the division and creating and monitoring grants and contracts to secure services for the children and families we serve. The Unit is split into two teams; the Revenue Team and the Grants and Contracts Team.

Revenue Team: This team brings funds into the division from three funding sources. First, the team is responsible for Federal Title IV-E eligibility determinations when a child enters custody. Title IV-E is an uncapped Federal entitlement that funds out of home care, a portion of our staff training costs, and a portion of our division administrative costs. The amount of training and admin funds are driven by the eligibility rate as determined by REU. Annually, the division draws down \$9,714,445.26 in Federal Title IV-E foster care funds. (These funds are matched by general funds, so the total Title IV-E revenue is approximately \$18m) The Revenue Team also pursues Social Security benefits for children who are disabled and in foster care. These funds help cover the costs of out of home placement for these children/youths. The team also works with the Social Security Administration to make DCF the Representative Payee for children/youth who are receiving Social Security benefits through their parents (SSA and SSDA). These costs also help cover the cost of care for these children/youths. The division receives approximately \$1m in Social Security funds annually. The Revenue Team also pursues child support in appropriate cases when a child/youth enters foster care. This work is done in connection with the Office of Child Support. The Division receives approximately \$160,000 in child support annually. Another important function of the Revenue Team is to arrange for genetic testing of children and potential fathers at the order of the court. Annually, the team arranges for approximately 150 genetic testing appointments. The Revenue Team is also responsible for managing various State and Federal audits of the funding sources.

Grants and Contracts Team: This team manages the procurement process, creates and monitors grants and contracts, and works with the 12 district offices to address any gaps in services. The team is responsible for approximately 250 grants and contracts annually. Of these agreements, over 100 were secured through a procurement process, about 50 are grants, and the rest are contracts for which the Agency of Administration have granted FSD a waiver of the procurement requirements. Many of these agreements are for residential services. New in 2018 is the restructuring of a position to focus on quality assurance activities. This position will focus primarily on monitoring the outcomes of FSD's grants and contracts and taking appropriate steps if an agreement (or provider) is not producing the desired outcomes.

The team is led by the Revenue Enhancement Director who, in addition to overseeing the two teams, is involved in budget modeling, responsible for prepping and responding to all State and Federal audits, and is also key in managing the Title IV-E training contract with the University of Vermont. The Director is the DCF representative on the statewide group that manages the rate setting process for in state residential programs. The Director is responsible for managing the specifics of adherence to Federal and state regulations, statutes, and rules while also pursuing opportunities to maximize the Division's revenues. Revenue maximization is being pursued currently through increased Title IV-E eligibility for children/youth in custody, reworking the UVM contract to ensure all opportunities to maximize training funds are pursued, updating and modifying the tools used to determine which staff activities are eligible for Federal funding, and ensuring that the FSD case management system is configured correctly in order to appropriately draw down federal funds. The Director has also spearheaded the FSD initiatives to reduce the spending for residential services.