

WHERE DO LIQUOR REVENUES GO?

| 2017 | | To General Fund | Enterprise | All Other Funds | | |
|---|---------------------------------|-------------------|-------------------|-----------------|-------------------|------------------|
| Revenue | Description | 10000 | 50300 | | Grand Total | chg over last yr |
| 400200 | 6%-7% Sales & Use tax | 3,544,908 | | | 3,544,908 | 0.02 |
| 400340 | 25% LQR Excise Tax | 19,131,238 | | | 19,131,238 | 0.04 |
| 400345 | On Prem Direct Sales Tx | 158,388 | | | 158,388 | 0.09 |
| 422005 | DLC Merchant Sales | | 21,357,646 | | 21,357,646 | 0.00 |
| 422015 | DLC Credit Card Sales | | 35,976,120 | | 35,976,120 | 0.06 |
| 460030 | Bottle Deposits Collected | | 613,384 | | 613,384 | 0.05 |
| 460035 | Bottle Deposits Refunded | | (516,219) | | (516,219) | 0.16 |
| 422025 | Special Purchase Incentive | | 3,364,030 | | 3,364,030 | (0.06) |
| 422030 | LQR Penalties | | 69,654 | | 69,654 | (0.39) |
| Directly related to Liquor Sales | | 22,834,534 | 60,864,615 | - | 83,699,149 | 0.04 |
| | MSA Tobacco Settlement fds | | | 213,841 | 213,841 | - |
| 405000 | License Fees | | 1,916,911 | | 1,916,911 | 0.10 |
| 405380 | GF Lic Fee portion | 484,675 | | | 484,675 | 0.13 |
| 415000 | | | | 1,800 | 1,800 | |
| 415361 | Late Fees | 180 | | | 180 | 0.64 |
| 424315 | Online Classroom | | 173,797 | 26,189 | 199,986 | 0.67 |
| 426205 | Copies | | 300 | | 300 | 10.53 |
| 427380 | Tobacco Violations | 10,120 | | | 10,120 | (0.28) |
| 427390 | Alcohol Violations | 49,850 | | | 49,850 | 0.44 |
| 430000 | FDA Contract Reimb | | | 264,609 | 264,609 | (0.13) |
| 440000 | Grants (NABCA) | | | 15,000 | 15,000 | - |
| 462500 | Other Income | | | 20,418 | 20,418 | (0.22) |
| 480000 | Gain (Loss) on disp of fx asset | | 1,739 | | 1,739 | (1.10) |
| 480001 | Sale of pallets, carbd, plastic | | | 4,422 | 4,422 | 1.96 |
| 480030 | Auction Proceeds | | | 49,279 | 49,279 | 0.74 |
| 480500 | Recoveries-General | | 10,115 | | 10,115 | 20.89 |
| 490000 | Prev Yr Exp Pymt | | | (392) | (392) | |
| 495000 | Prev Yr Exp Reimb | | | 18,795 | 18,795 | 1.06 |
| Other Income | | 544,825 | 2,102,863 | 613,961 | 3,261,649 | 0.21 |
| Gross Income: | | 23,379,359 | 62,967,478 | 613,961 | 86,960,798 | 0.04 |
| 523100 | Commissions | | 6,661,309 | | 6,661,309 | 0.04 |
| 523110 | Handling Fees | | 122,251 | | 122,251 | 0.16 |
| 523130 | Liquor Purchase Expense | | 46,904,273 | | 46,904,273 | 0.04 |
| 523140 | Breakage and other loss | | 59,363 | | 59,363 | (0.11) |
| Cost of Goods Sold | | - | 53,747,196 | - | 53,747,196 | 0.04 |
| Revenue less COG | | 23,379,359 | 9,220,282 | 613,961 | 33,213,602 | 0.04 |
| DLC Operating Expenses | | | | | | |
| | DLC Administraton | | 3,504,898 | | 3,504,898 | 0.09 |
| | DLC Education and Enforcement | | 2,245,713 | 610,138 | 2,855,851 | 0.03 |
| | DLC Warehouse | | 1,490,199 | 84,427 | 1,574,626 | 0.26 |
| | Total Operating | | 7,240,810 | 694,565 | 7,935,375 | 0.09 |
| BAA - Transfers | | 955,000 | (955,000) | | | |
| Revenue less Expenses | | 24,334,359 | 1,024,472 | (80,604) | 25,278,227 | 0.03 |