

**January 2018 Targets**

**FY18 General Fund Tracking (\$ in millions, major sources)**

	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
<b><u>Personal Income Tax</u></b>						
Monthly Target	107.2	41.3	13.9	148.1	34.4	76.7
Monthly Actual	105.5	32.7	0.0	0.0	0.0	0.0
<i>Difference</i>	-1.7	-8.6	0.0	0.0	0.0	0.0
Cumulative Target	479.2	520.5	534.4	682.6	717.0	793.7
Cumulative Actual	477.5	510.2				
<b><i>Difference</i></b>	<b>-1.7</b>	<b>-10.3</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Sales &amp; Use Tax</u></b>						
Monthly Target	29.0	18.4	17.7	21.5	18.3	21.2
Monthly Actual	29.1	19.3	0.0	0.0	0.0	0.0
<i>Difference</i>	0.1	0.8	0.0	0.0	0.0	0.0
Cumulative Target	157.2	175.6	193.3	214.8	233.1	254.3
Cumulative Actual	157.3	176.5				
<b><i>Difference</i></b>	<b>0.1</b>	<b>0.9</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Corporate Tax</u></b>						
Monthly Target	2.8	0.3	17.1	14.7	4.4	16.0
Monthly Actual	3.6	3.9	0.0	0.0	0.0	0.0
<i>Difference</i>	0.8	3.7	0.0	0.0	0.0	0.0
Cumulative Target	27.0	27.3	44.4	59.0	63.4	79.4
Cumulative Actual	27.9	31.8				
<b><i>Difference</i></b>	<b>0.8</b>	<b>4.5</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Meals &amp; Rooms Tax</u></b>						
Monthly Target	15.0	14.1	16.0	13.9	10.9	12.1
Monthly Actual	15.2	14.0	0.0	0.0	0.0	0.0
<i>Difference</i>	0.2	-0.1	0.0	0.0	0.0	0.0
Cumulative Target	105.5	119.6	135.5	149.4	160.3	172.4
Cumulative Actual	105.7	119.6				
<b><i>Difference</i></b>	<b>0.2</b>	<b>0.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Property Transfer Tax</u></b>						
Monthly Target	0.9	0.7	0.7	1.0	1.1	1.4
Monthly Actual	1.0	0.7	0.0	0.0	0.0	0.0
<i>Difference</i>	0.1	0.0	0.0	0.0	0.0	0.0
Cumulative Target	7.6	8.3	9.0	10.0	11.2	12.6
Cumulative Actual	7.7	8.4				
<b><i>Difference</i></b>	<b>0.1</b>	<b>0.1</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>All Other Revenue</u></b>						
Monthly Target	12.2	32.4	16.8	10.0	17.4	12.3
Monthly Actual	12.9	35.9	0.0	0.0	0.0	0.0
<i>Difference</i>	0.7	3.5	0.0	0.0	0.0	0.0
Cumulative Target	92.3	124.7	141.6	151.5	168.9	181.2
Cumulative Actual	93.0	128.9	0.0	0.0	0.0	0.0
<b><i>Difference</i></b>	<b>0.7</b>	<b>4.2</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Total Revenue</u></b>						
Monthly Target	167.1	107.3	82.2	209.2	86.4	139.7
Monthly Actual	167.3	106.5	0.0	0.0	0.0	0.0
<i>Difference</i>	0.2	-0.8	0.0	0.0	0.0	0.0
Cumulative Target	868.8	976.0	1058.2	1,267.4	1,353.8	1,493.6
Cumulative Actual	869.0	975.4				
<b><i>Difference</i></b>	<b>0.2</b>	<b>-0.6</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b><u>Estate Tax</u></b>						
Cumulative Collections	11.8	12.2				
% of Total	63%	66%	0%	0%	0%	0%
<b><i>Estate Tax to Higher Ed TF</i></b>						
Estate Tax Monthly Targets	1.8	1.4	1.3	1.5	1.4	1.2