

**From:** Adam Silver [mailto:adamsilvervt@gmail.com]

**Sent:** Thursday, March 29, 2018 9:08 PM

**Subject:** While you deliberate language related to Short-Term Rentals ...

... don't just focus on Airbnb - there are VRBOs and homeaways to be counted as well. It makes sense that all should be remitting taxes if they aren't all already.

... don't over-regulate this wave toward the future - many of these Airbnb hosts are self-employed, and this income makes it just possible to make ends meet ... and ... many places don't have a traditional inn or hotel so Airbnbs are the only option for visitors and travelers in that place ... and ... Airbnbs are good for overflow for large events when local inns and hotels are booked (I know this personally as an Airbnb host when I get skiers and snowboarders at the last minutes when lodges are full) ... and ... keep in mind Airbnbs are usually one lodging customer at a time in the host's own home - a different experience than the multiple lodging situations of an inn or a hotel.

Vermont is supposed to be forward-thinking - keep tourism strong as a source of state revenue and let these diverse modes of lodging all flourish! Traditional modes will have to adapt to the new economic landscape - you can already see these adaptations going on with airport parking adapting to the rise of Uber and Lyft —- in the lodging sector, that may involve having to evolve new or adaptive business models. Don't just be swayed by a well-organized lobby group of the status quo with the interests of their own constituents only.

Sincerely,

Cai Xi Silver and Adam Silver

C.X. Silver Gallery LLC, Cai's Dim Sum Teahouse, and AirBnB

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