



Good Water Brewery
740 Marshall Ave #10
Williston, VT 05495

February 6, 2018

Good Water Brewery has had a business relationship with Baker Distributing since we began operations in early 2016. At that time we felt that both parties would benefit from having us as part of their portfolio, being a new, mid-sized Vermont craft brewery in this expanding market.

Immediately, from that point forward we have had a successful and dynamic partnership with Baker, as they and their sales team had us positioned in the marketplace without over saturating it or putting us in an area which we would not succeed.

Through the course of these past couple of years, we have had situations that have brought us together to focus on a needed item, or develop new products and establish a game plan to follow in order to adapt to the ever changing landscape of craft beer in Vermont.

We found Baker willing and well placed throughout Vermont to assist us by promoting and introducing us to customers through their various resources of capital and expertise.

Sincerely,

Marty Bonneau
Good Water Brewery