



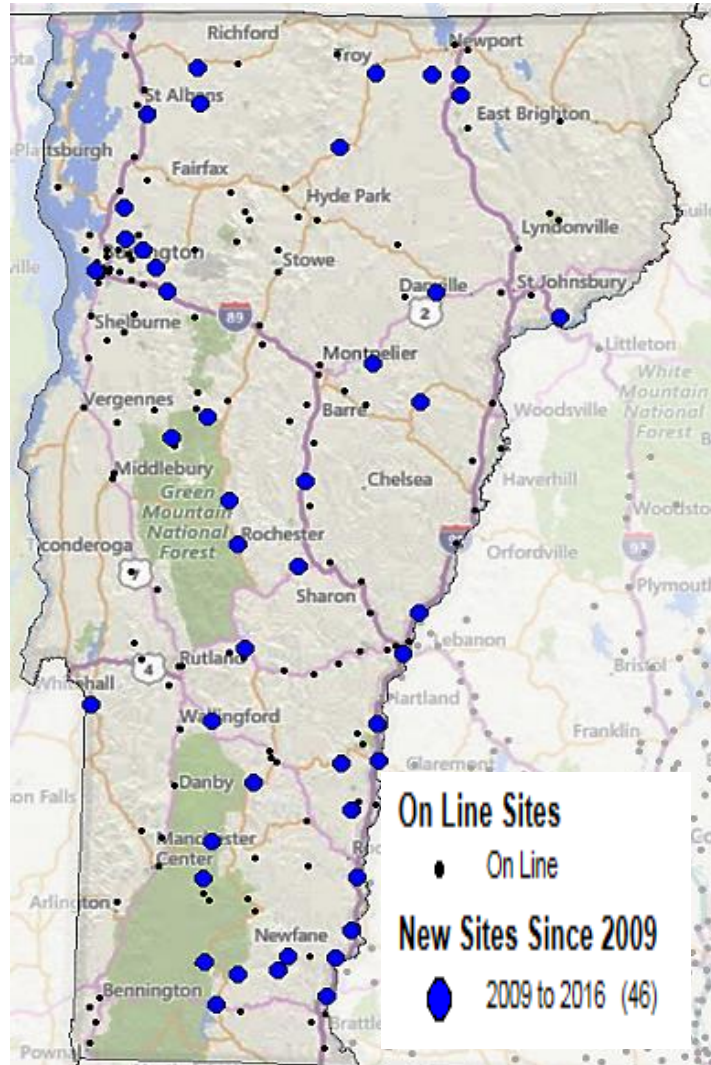
**AT&T**

Owen Smith  
Regional Vice President, NNE

# AT&T's Vermont Investment

Doing business in the state since July 1, 1904	101 employees (157 retirees)
22 stores (company owned, authorized retail, big box)	\$6.7 million payroll annually
Nearly \$60m in wireless and wired networks from 2013 – 2015	\$8.7 million in local and state taxes in 2014
\$10.5 million in purchases from VT suppliers in 2014	Wi-Fi Hotspots in State (as of 12/31/2016): 62
\$185,000 in philanthropic donations by AT&T between 2012-2014	Notable contributions: Boys & Girls Club of Burlington, Governor's Institute's of VT, Community College of VT, Youth Safety Council of VT

# Vermont Highlights 2009- Present



**Wi-Fi Calling is now available**  
More access in more places

\*Req's iPhone® with iOS® 9.0 & postpaid wireless svc. plan. Only for use when coverage is weak/unavailable. Domestic use only. Other restr. apply. See details.



Wi-Fi Calling Devices - 2016
<b>Apple</b> iPhone 7 / 7 Plus, 6S / 6S Plus, 6 / 6 Plus, SE
<b>Android</b> LG G4, K10, G5, Phoenix 2, V10, V20, H740 SS GS6A, GS7, GS7 edge, GS7A, Note-7, GS5, GS5A, Note 4, Note edge, Note 5, GS6, GS6 edge, GS6 edge+

- AT&T has invested more than \$60 million in our network in Vermont between 2013-2015
- 95% of VT population is covered by our mobile broadband network
- 84% of VT is covered by our mobile broadband network
- HD Voice fully launched on all LTE sites in VT in 2016
- 46 New Site locations since 2009
- AT&T has performed over 250 technology upgrades to towers.
- Activated In-Building Small Cell Solutions at:
  - Fletcher Allen Health Care
  - Killington Ski Resort K1 Lodge
  - Stowe Ski Resort (Temporary until the planned permanent solution is completed later this year)