

GOVERNMENT CONTRACTING ASSISTANCE

# VT PROCUREMENT TECHNICAL ASSISTANCE CENTER

Where Businesses, Opportunity, and  
Government Connect



The Vermont Procurement Technical Assistance Center (VT PTAC) is part of a nationwide network that shares one common goal – to provide businesses with an understanding of the requirements of government contracting and the know-how to obtain and successfully perform federal, state, and local contracts. VT PTAC consistently assists Vermont businesses in finding and winning over \$100 million in government contracts annually, and can:

- Offer free of charge one-on-one business counseling
- Identify government buyers and subcontracting opportunities
- Initiate market research
- Review bid proposals and assist with preparation
- Help to clarify contract terms and regulations
- Provide training and networking opportunities

*VT PTAC is funded in part through a cooperative agreement with the Defense Logistics Agency, and operates as a program within the Vermont Department of Economic Development.*

LIVE

GROW

WORK

PLAY

think! VT

FOR MORE INFORMATION VISIT:

[ptac.vermont.gov](http://ptac.vermont.gov)

## FREQUENTLY ASKED QUESTIONS

### Q. WHAT KIND OF GOVERNMENT CONTRACTS ARE AVAILABLE?

Contracts can range from agreements with the United States Department of Defense for military equipment, to contracts with other parts of the government such as providing tree mulching services for the USDA Forest Service, or performing road construction to a local municipality. VT PTAC counselors can help navigate the government marketplace to find bids that are right for a particular business.

### Q. IS THERE ANYTHING THE GOVERNMENT DOES NOT PURCHASE?

The government buys virtually everything, but there are some limitations. If you have questions about your product or service, please contact one of the regional offices listed below.

### Q. HOW DO I GET STARTED?

To be eligible to work with VT PTAC, a business must:

- Be registered in the state of Vermont including an up-to-date status with the Vermont Secretary of State's office
- Have the potential to sell to the government
- Have internet accessibility on-site at your business

Interested businesses can register at [www.ptac.vermont.gov](http://www.ptac.vermont.gov) or contact one of the regional offices listed below.

#### CENTRAL OFFICE (MONTPELIER)

(802) 828-5237

#### ADDISON, LAMOILLE, ORANGE & WASHINGTON COUNTIES

(802) 522-9135

#### CHITTENDEN, FRANKLIN & GRAND ISLE COUNTIES

(802) 652-2134

#### ORLEANS, ESSEX & CALEDONIA COUNTIES

(802) 334-9377

#### RUTLAND & BENNINGTON COUNTIES

(802) 272-1587

#### WINDHAM & WINDSOR COUNTIES

(802) 885-3061



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