

Business One Stop

Elevating Vermont's
Business Friendly Atmosphere

OPEN

Agenda

9:00 am – 9:05am	Welcome & Introductions
9:05am – 9:10am	Elevating Vermont's Business Friendly Atmosphere (A brief PowerPoint presentation)
9:10am – 9:50am	BOS Demonstration: <i>Seeing is Believing...</i>
9:50am – 10:00am	Additional Questions and Discussion
10:00am	Conclusion

Who Is PCC?

5 Successful Business One Stop Implementations to date

- Vermont's Phase I BOS: The Vermont Biz Portal
- Plus: Indiana, Connecticut, New Mexico, Louisiana
- Indiana INBiz has won several state and national awards
- Connecticut Online Business Startup Tool has won a national award

100% success rate with all of our state government implementations

- Low risk for high visibility projects

The market leader in U.S. Business Registry Solutions

- 15 State Contracts, including Vermont

The market leader in Voter Registration and Election Management Solutions

- 17 State Contracts, including Vermont

PCC Technology, a GCR Company, is a privately held, financially strong, U.S.-based company

- Headquartered in nearby Windsor, Connecticut

A trusted partner of the Vermont Secretary of State and other agencies since 2012

Enhanced BOS is Good Business for Vermont

Benefits for the State:

- Single digital identity for all business interactions with the state
- Additional revenue potential from increased compliance
- Consistent data across agencies
- Unprecedented interagency collaboration, one portal for business
- Reduced costs (drastically cut processing times, reduced data entry, fewer support calls, increased online business filings)
- High customer satisfaction
- Flexible payment options, including transactional funding

Benefits for Business:

- Self-service access to filings, receipts, and other important documents
- One portal, one login to remember
- Automatic compliance reminders and confirmations via email
- Easier than ever to plan, start, and maintain a business
- 24/7 accessibility (business handled on constituent's time and at their convenience)

BOS Optimizes Efficiency

STREAMLINES GOVERNMENT SERVICES,
SAVING TIME AND MONEY*

APPLICATIONS
PROCESSED UP TO

75%

FASTER

15%

GREATER STAFF
EFFICIENCY

GENERATES A BUSINESS-FRIENDLY
ATMOSPHERE*

GENERATES GOOD-
WILL BETWEEN
STATE AGENCIES
AND AMONG
CONSTITUENTS

ATTRACTS NEW
BUSINESS AND
PROMOTES
ECONOMIC
DEVELOPMENT

**Feedback and metrics from actual clients*

Key Components of BOS Success

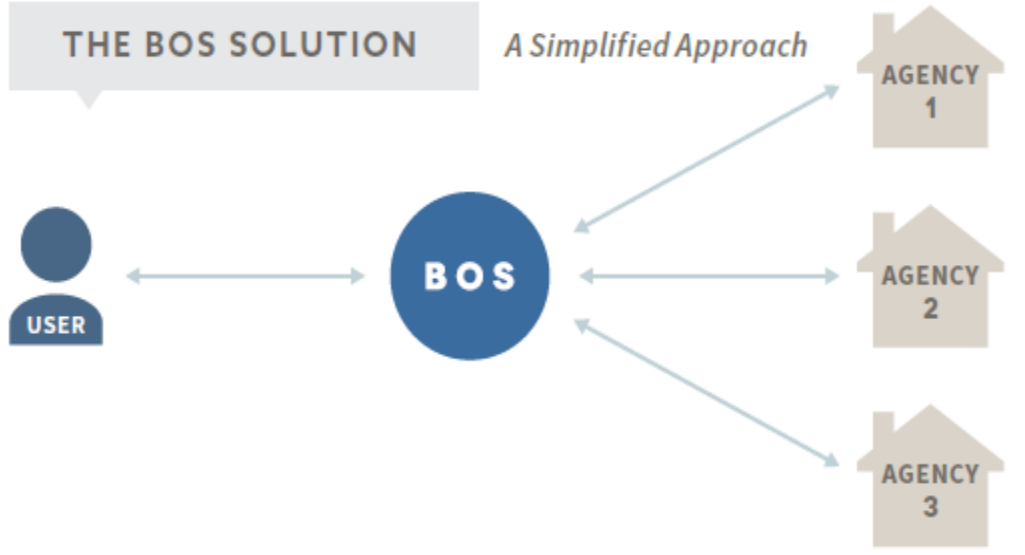
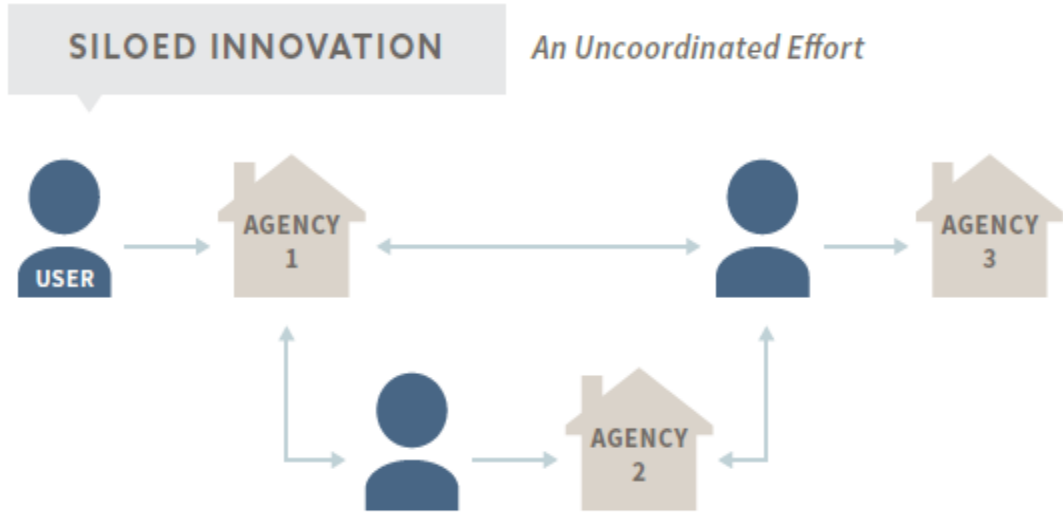
- *Business One Stop is not solely a technical solution.* Success depends on recognition that political and fiscal planning are a necessary part of the winning formula.
- Success requires careful planning that *begins with a strong governance structure.*
An effective authorizing statute has four crucial qualities:
 1. *Legislative Mandate* – Agencies are compelled to participate
 2. *Commitment* – Organizes a permanent Steering Committee with cross-agency leadership
 3. *Roadmap* – Requires Steering Committee to plan the phases carefully to maximize impact
 4. *Consistent Funding Source*
- *Agencies must maintain their independent missions and systems of record.* BOS integrates their back-end systems and provides a common portal, without compromising agency autonomy.

Business One Stop

Demonstration
“Seeing is believing...”

OPEN

BOS Eliminates Silos



Thank you.

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