



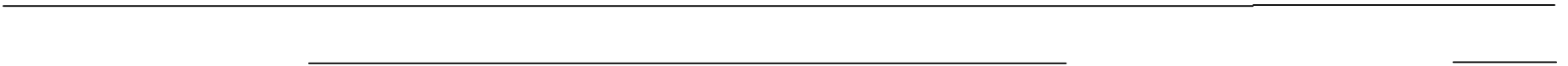
- **The BDCC has developed the ability to ladder and leverage public & private funding. While this skill is critical in today's challenging funding cycles, our regional efforts would be best supported with an integrated & flexible funding model.**
- **This support would allow for the continued progress toward the realization of a data-driven integrated secondary and postsecondary regional workforce system targeted at employer needs.**



Alphabet Soup

The Good And The Bad

- The BDCC is extremely pleased with the support it has received for its programs and initiatives these past Six years.
 - It has taken 6+ years to build the systems and capacity we are able to leverage in support of our regional workforce development efforts.
 - The cycle of grants are often unpredictable, their timing does not allow for alignment with budgeting, affecting resource allocation. This leads to staffing uncertainty in a sector where we NEED stability.





How is this being funded?

ACCD, Regional, Municipal & Foundations

- Support for our Southern Vermont Workforce Center of Excellence is provided by:
 - ACCD contracts with SeVEDS and BDCC to provide economic development and regional development services.
 - The E.D.A funded a Windham/Bennington County Grant Award for the Southern Vermont Marketing and Recruitment Study. Implementation funding through Windham County Economic Development Program (WCEDP) funds has been denied to date.
 - McClure & Vermont Community Foundations
 - Funding provides unrestricted capacity to do systems-wide and cross-sector work that some grants do not provide, or allow. These funding cycles are both flexible and consistent.
 - Southern Vermont Young Professionals Group
 - Over 350 members, funded by ACCD, BDCC & Municipal Fundraising Efforts



How is this being funded?

DOL Funded Initiatives

- Currently our DOL Funds Support:
 - Fast Tracks to Success through the *Workforce & Education Training Fund Grant*
 - This grant was set to expire halfway through spring semester- recently grant opportunity canceled
 - Six Colleges Internship Program- *Collaborative internship Program*
 - Grant Schedule expires in February, just as spring semester gets underway
 - BDCC Business Roundtable Initiative *Regional Workforce Partnership*
 - Aligns closely with ACCD Workforce Needs Assessment, Talent Pipeline Management, and other D.E.D resources and goals.
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2013 -2016

Workforce Center of Excellence

- Programs and Initiatives Launch
 - Retention
 - BDCC 6 Colleges Collaborative Internship Program
 - Southern Vermont VP group established
 - Fast Tracks To Success- All 4 Windham County High Schools Participate in career awareness
 - Recruitment
 - E.D.A Funded, Southern Vermont Marketing & Recruitment Project
 - BDCC Business Roundtable focused on priority clusters- 2016 resulted in 55 trained individuals, 27 hired with industry specific skills
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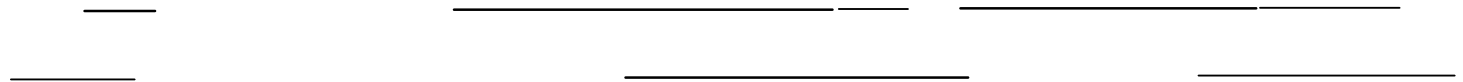
Recent History

SeVEDS & BDCC Initiatives

- 2011 Southeastern Vermont Economic Development Strategies Organization Formed, with support from the state to plan for the economic impacts resulting from the closure of VT Yankee. The long-term strategic economic plan developed included strategies to grow the size and quality of the regional workforce.

Highlights From the regional Workforce Analysis efforts:

- 2014 Workforce Needs Assessment Conducted
 - Over 3000 job vacancies identified over 5-year period
 - Priority Clusters Identified
- Results in SeVEDS, current priority workforce strategies
 - Retention
 - Recruitment



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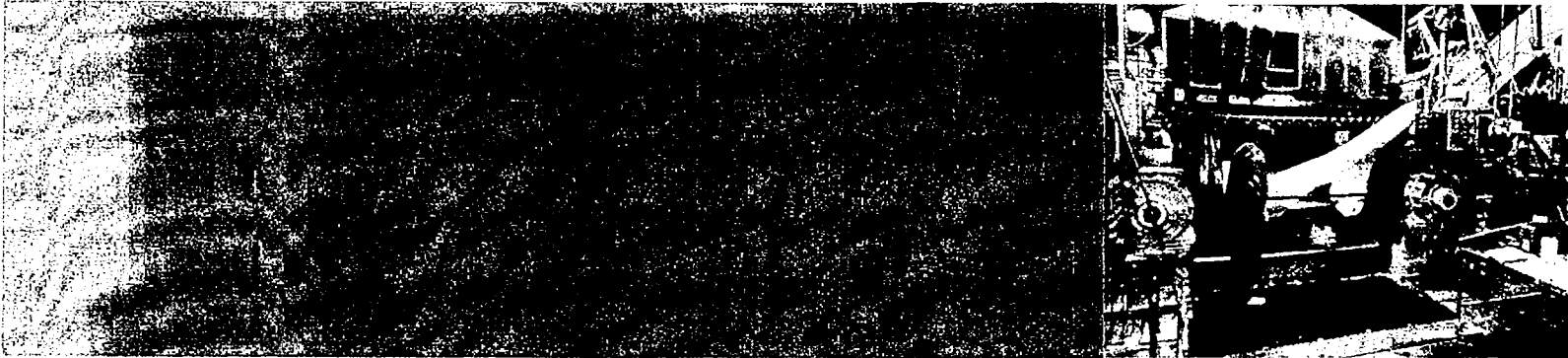


**The BDCC has been successful in partnering with both the ACCD and the VT
Department of Labor in support of our workforce programs.**

**In a united Agency of Economic Opportunity, the Windham Region could
benefit from integrated, predictable, and flexible programs and funding
opportunities.**



Southern Vermont Workforce Center of Excellence



Brattleboro Development Credit Corporation I January 2017
