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**Variations on Managerial Skills Language**

(iii) whether the individual has an opportunity for profit or loss depending on his or her managerial skill; (DR 17-1183)

(iii) whether the individual’s managerial skills (business acumen) can affect his or her opportunity for profit or loss;

(iii) whether the individual’s exercise of business initiative can affect his or her opportunity for profit or loss;

(iii) whether the individual may realize a profit or suffer a loss in connection with the services performed and whether the success or failure of his or her business depends on the relationship of business receipts to expenditures;

(iii) whether the individual has the opportunity for profit or loss as a result of the services being performed (under the individual’s contract of service)