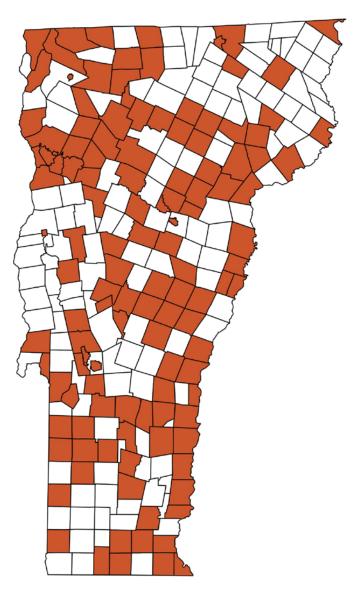
## H. 787 - Downtown and Village Tax Credits

Katie Buckley + Chris Cochran Department of Housing and Community Development

20.22.2018

### The Basics

- \$2.4 Million in credits annually
- Awarded competitively
- Proven to stimulate investment in commercial centers, large and small
- Projects must be located within the state's 23 Designated Downtowns, 139 Designated Village Centers





#### By the Numbers [2013-2017]



52 communities served \$12 million awarded tax credits \$181.5 million in private investment





#### **Aldrich Block**

Total Project Cost \$1,160,000

Tax Credits Awarded \$112,500





#### **Blanchard Block**

Total Project Cost \$5,500,000

Tax Credits Awarded \$287,500

Barre





#### **Dot's Restaurant**

Total Project Cost \$802,000

Tax Credits Awarded \$92,087



#### Wilmington



#### **The Village Roost**

Total Project Cost \$575,000

Tax Credits Awarded \$41,764



#### Brattleboro

### **Applicant Survey\***

#### 80 Million Invested



44%

#### Spent on Labor

98% of materials purchased in Vermont

Spent on Construction Materials

#### **Businesses and Jobs Created**

622 Permanent Jobs Created

754 Temporary Jobs Created

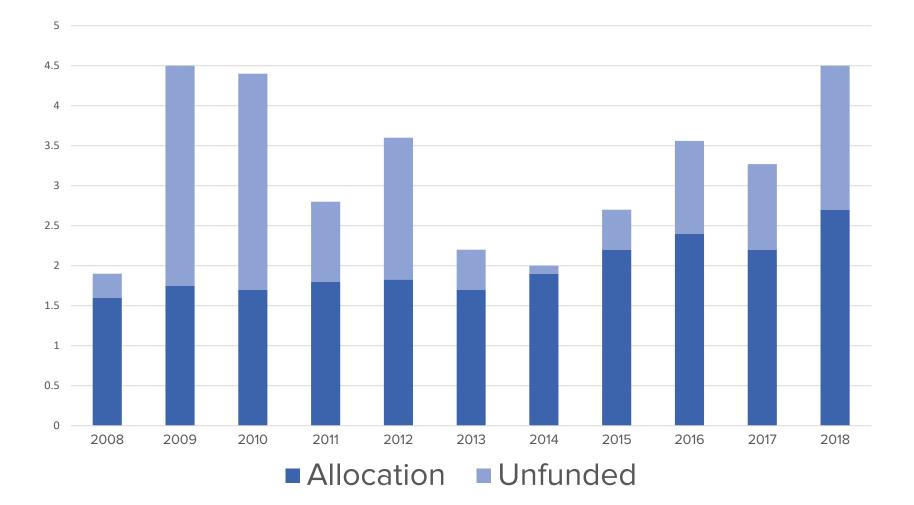
16

New Businesses

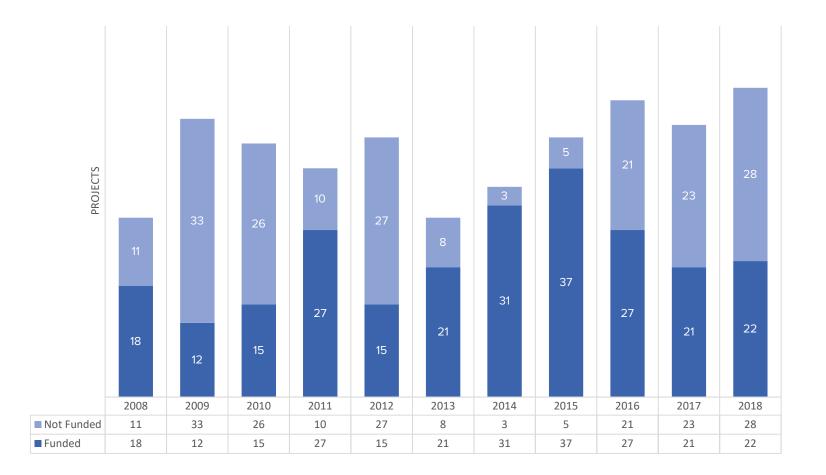
34

Expanded Businesses

Funding Demand FY 2008-2018



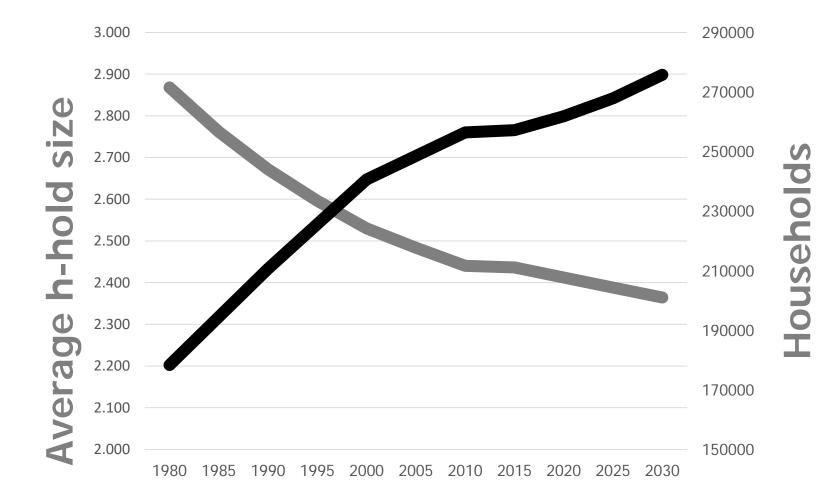




### H. 766 - Homeowner Rehabilitation Tax Credit

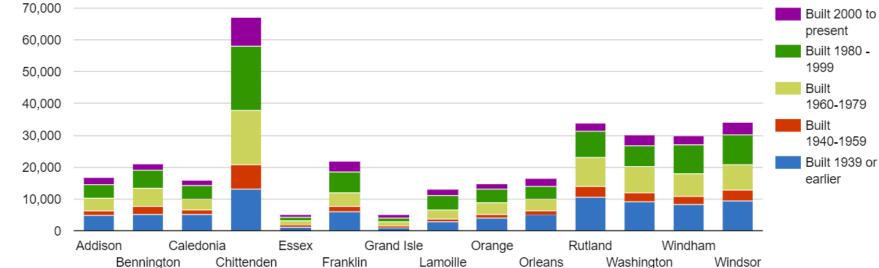


# **Vermont Household Size and Number**



- Bowen National Research 2015

## **Housing Units by Age and County**







# **Housing Investment in the Right Places**

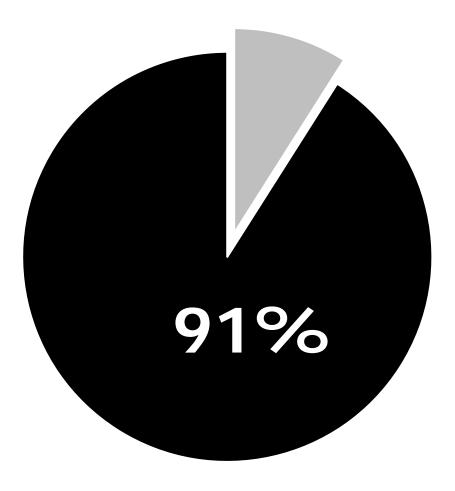
The availability of housing can help or hinder an employer's ability to attract and retain workers

Construction is an important part of the economy that pays living wages and generates tax revenues

Building new and refurbishing housing located in villages and downtowns close to business, stores and schools supports a variety of state and local goals ...

- Revitalizes communities
- Improves the value of the grand list
- Supports downtown and villages businesses
- Gets the most out of past investments in infrastructure
- Reduces taxes needed to support town services like fire, police and ambulance
- Improves public health by promoting walking and biking
- Reduces communizing times, saves money, improves air and water quality
- Protects rural working lands from development

I would walk to work, school, shopping or other activities if they were close enough...



- 1. Alabama
- 2. Arkansas
- 3. Colorado
- 4. Connecticut
- 5. Delaware
- 6. Georgia
- 7. Iowa
- 8. Kansas
- 9. Kentucky
- 10. Louisiana
- 11. Maryland
- 12. Mississippi
- 13. Missouri
- 14. New Mexico
- 15. New York
- 16. North Carolina
- 17. North Dakota
- 18. Ohio
- 19. South Carolina
- 20. Utah
- 21. Virginia
- 22. West Virginia
- 23. Wisconsin



#### Background

Act 157 directed the Agency of Commerce and Community Development (ACCD) to convene a diverse steering committee of housing, municipal, financial policy experts and ACCD staff to review existing programs and statutes, gather data and stakeholder input and evaluate the housing and infrastructure needs throughout Vermont.



These recommendations helped set the stage for a successful legislative session that streamlined state permitting for housing within state designated centers, created a \$35M bond for affordable and market rate housing, and allowed six new Tax Increment Financing Districts to support new investment in infrastructure. However, several recommendations to address the quality of Vermont's existing housing stock were not taken up.

#### The Challenge

Despite the \$35M housing bond and the good work of many Vermont-based institutions to improve and increase the supply of housing in Vermont – there's a growing gap between existing housing availability and need. The Act 157 report highlighted the success of state tax investment credits to improve "Main Street" buildings and bring new vitality to Vermont's downtowns and village centers. The report housing structured homeowner rehabilitation tax credit could do the same to improve the quality of the housing stock that surrounds Vermont's downtowns and village.

In many communities the cost to repair and update existing housing stock can exceed the appraised value of the building or an owner's ability to borrow. Without tools or funding to close that gap, property values and quality of life continue to decline in many neighborhoods.

#### The Solution

Policy makers recognize that investing in housing improves our quality of life, creates jobs, leverages private investment, generates local property tax revenues, revitalizes downtowns and villages and builds stronger communities. Targeted rehabilitation tax credits are a proven strategy to spark new investment needed to increase the value of the grand list. H 766 is modeled after the state's downtown and village center tax credits that have helped transform communities – supporting new rental housing, attracting new businesses, fostering business expansions, and creating good jobs in downtowns and villages across the state.

More public investment in homes that are affordable, desirable and within a reasonable distance of work, schools or shopping, is needed to attract and house the young families and the workforce needed for businesses and communities to thrive. This program will help meet the pent-up demand for walkable housing in and around our centers, it will help reverse grand list declines and transform economies in Vermont's distressed downtowns and villages.

For more information, please contact: Katie Buckley: katie buckley@vermont.gov 802.828.3080



#### Downtown Board

Develops application process Reviews municipal housing improvement proposals Allocates credits to municipalities and homeowners

#### Municipality

Develops local housing improvement partnerships Identifies improvement areas Applies to Downtown Board for credits Administers local housing improvement program

#### Homeowner

Works with local bank and municipality on incentive package Develops scope of work to improve home



## **Homeowner with Rental Unit**

### **Hypothetical Proforma**

Grand List Value200,000Purchase Price180,000House Payment without Incentives1,473House Payment with Incentives428Renovations428Roof10,000Exterior Paint8,000Kitchen12,000Insulation6,000Accessory Unit25,667Design/Permitting5,000Total Renovations66,667Home Equity Loan66,667- 30% Tax Credit20,000- ADU Bonus5,000- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Mortgage144,000Home Equity Loan33,167Mortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700		
House Payment without Incentives         1,473           House Payment with Incentives         428           Renovations         6000           Kitchen         12,000           Insulation         6,000           Accessory Unit         25,667           Design/Permitting         5,000           Total Renovations         66,667           Investment Incentives         1000           Home Equity Loan         5,000           - Efficiency Vermont         3,500           - Municipal Housing Fund         5,000           Reduced Loan Principal         33,167           Mortgage         144,000           Home Equity Loan         33,167           Monthly Payment         1000           Mortgage (30 years @ 4.	Grand List Value	200,000
House Payment with Incentives         428           Renovations         Roof         10,000           Roof         10,000         Exterior Paint         8,000           Kitchen         12,000         Insulation         6,000           Accessory Unit         25,667         Design/Permitting         5,000           Total Renovations         66,667         -         -           Investment Incentives         -         -         -           Home Equity Loan         66,667         -         -           - 30% Tax Credit         20,000         -         -           - ADU Bonus         5,000         -         -         -           - Municipal Housing Fund         5,000         -         -         -           - Municipal Housing Fund         5,000         -         -         -           - Montigage         144,000         -         -         -           - Montgage         144,000         -         -         -           - Monthly Payment         -         -         -         -           - Monthly Payment         -         -         -         -           - Monthly Loan (10 years @ 5%)         352         -	Purchase Price	180,000
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Roof         10,000           Exterior Paint         8,000           Kitchen         12,000           Insulation         6,000           Accessory Unit         25,667           Design/Permitting         5,000           Total Renovations         66,667           Investment Incentives         10,000           Home Equity Loan         66,667           - 30% Tax Credit         20,000           - ADU Bonus         5,000           - Efficiency Vermont         3,500           - Municipal Housing Fund         5,000           Reduced Loan Principal         33,167           Mortgage         144,000           Home Equity Loan         33,167           Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700	House Payment with Incentives	428
Roof         10,000           Exterior Paint         8,000           Kitchen         12,000           Insulation         6,000           Accessory Unit         25,667           Design/Permitting         5,000           Total Renovations         66,667           Investment Incentives         10,000           Home Equity Loan         66,667           - 30% Tax Credit         20,000           - ADU Bonus         5,000           - Efficiency Vermont         3,500           - Municipal Housing Fund         5,000           Reduced Loan Principal         33,167           Mortgage         144,000           Home Equity Loan         33,167           Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700		
Exterior Paint         8,000           Kitchen         12,000           Insulation         6,000           Accessory Unit         25,667           Design/Permitting         5,000           Total Renovations         66,667           Investment Incentives         1000           Home Equity Loan         66,667           - 30% Tax Credit         20,000           - ADU Bonus         5,000           - Efficiency Vermont         3,500           - Municipal Housing Fund         5,000           Reduced Loan Principal         33,167           Mortgage         144,000           Home Equity Loan         33,167           Mortgage         144,000           Home Equity Loan         33,167           Mortgage         144,000           Home Equity Loan         33,167           Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700	Renovations	
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Design/Permitting5,000Total Renovations66,667Investment IncentivesIncentivesHome Equity Loan66,667- 30% Tax Credit20,000- ADU Bonus5,000- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Mortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly PaymentMortgage (30 years @ 4.92%)Mortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Insulation	6,000
Total Renovations66,667Investment IncentivesHome Equity Loan66,667- 30% Tax Credit20,000- ADU Bonus5,000- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Mortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly PaymentMortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Accessory Unit	25,667
Investment IncentivesHome Equity Loan66,667- 30% Tax Credit20,000- ADU Bonus5,000- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Homeowner Debt144,000Mortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly Payment10Mortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Design/Permitting	5,000
Home Equity Loan         66,667           - 30% Tax Credit         20,000           - ADU Bonus         5,000           - Efficiency Vermont         3,500           - Municipal Housing Fund         5,000           Reduced Loan Principal         33,167           Mortgage         144,000           Home Equity Loan         33,167           Total Homeowner Debt         177,167           Monthly Payment         Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700	Total Renovations	66,667
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- 30% Tax Credit       20,000         - ADU Bonus       5,000         - Efficiency Vermont       3,500         - Municipal Housing Fund       5,000         Reduced Loan Principal       33,167         Homeowner Debt	Investment Incentives	
- ADU Bonus5,000- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Homeowner Debt144,000Mortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly Payment1492%)Mortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Home Equity Loan	66,667
- Efficiency Vermont3,500- Municipal Housing Fund5,000Reduced Loan Principal33,167Homeowner DebtMortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly PaymentMortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	- 30% Tax Credit	20,000
- Municipal Housing Fund5,000Reduced Loan Principal33,167Homeowner Debt	- ADU Bonus	5,000
Reduced Loan Principal33,167Homeowner DebtMortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly PaymentMortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	- Efficiency Vermont	3,500
Homeowner DebtMortgage144,000Home Equity Loan33,167Total Homeowner Debt177,167Monthly Payment	- Municipal Housing Fund	5,000
Mortgage         144,000           Home Equity Loan         33,167           Total Homeowner Debt         177,167           Monthly Payment	Reduced Loan Principal	33,167
Mortgage         144,000           Home Equity Loan         33,167           Total Homeowner Debt         177,167           Monthly Payment		
Home Equity Loan33,167Total Homeowner Debt177,167Monthly Payment766Mortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Homeowner Debt	
Total Homeowner Debt177,167Monthly Payment	Mortgage	144,000
Monthly PaymentMortgage (30 years @ 4.92%)766Home Equity Loan (10 years @ 5%)352Rental Income700	Home Equity Loan	33,167
Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700	Total Homeowner Debt	177,167
Mortgage (30 years @ 4.92%)         766           Home Equity Loan (10 years @ 5%)         352           Rental Income         700		
Home Equity Loan (10 years @ 5%)352Rental Income700	Monthly Payment	
Rental Income 700		766
	Home Equity Loan (10 years @ 5%)	352
Tatal Haves Devenant (200	Rental Income	700
i otal nouse Payment 428	Total House Payment	428







Grand List Before:\$245,000

## Homeowner

### **Hypothetical Proforma**

Grand List Value Purchase Price House Payment without Incentives House Payment with Incentives Total Renovations Investment Incentives Home Equity Loan - 30% Tax Credit - Efficiency Vermont - Electric Utility Weatherization Fund - Local Hospital Subsidy - Municipal Housing Fund Reduced Loan Principal	100,000 85,000 1,093
House Payment without Incentives House Payment with Incentives Total Renovations Investment Incentives Home Equity Loan - 30% Tax Credit - Efficiency Vermont - Electric Utility Weatherization Fund - Local Hospital Subsidy - Municipal Housing Fund	
House Payment with Incentives         Total Renovations         Investment Incentives         Home Equity Loan         - 30% Tax Credit         - Efficiency Vermont         - Electric Utility Weatherization Fund         - Local Hospital Subsidy         - Municipal Housing Fund	1,093
Total Renovations         Investment Incentives         Home Equity Loan         - 30% Tax Credit         - Efficiency Vermont         - Electric Utility Weatherization Fund         - Local Hospital Subsidy         - Municipal Housing Fund	
Investment Incentives Home Equity Loan - 30% Tax Credit - Efficiency Vermont - Electric Utility Weatherization Fund - Local Hospital Subsidy - Municipal Housing Fund	599
Investment Incentives Home Equity Loan - 30% Tax Credit - Efficiency Vermont - Electric Utility Weatherization Fund - Local Hospital Subsidy - Municipal Housing Fund	
Home Equity Loan- 30% Tax Credit- Efficiency Vermont- Electric Utility Weatherization Fund- Local Hospital Subsidy- Municipal Housing Fund	75,000
<ul> <li>- 30% Tax Credit</li> <li>- Efficiency Vermont</li> <li>- Electric Utility Weatherization Fund</li> <li>- Local Hospital Subsidy</li> <li>- Municipal Housing Fund</li> </ul>	
<ul> <li>Efficiency Vermont</li> <li>Electric Utility Weatherization Fund</li> <li>Local Hospital Subsidy</li> <li>Municipal Housing Fund</li> </ul>	75,000
<ul> <li>Electric Utility Weatherization Fund</li> <li>Local Hospital Subsidy</li> <li>Municipal Housing Fund</li> </ul>	20,000
<ul><li>Local Hospital Subsidy</li><li>Municipal Housing Fund</li></ul>	5,000
- Municipal Housing Fund	5,000
<b>_</b>	10,000
Reduced Loan Principal	15,000
	20,000
Homeowner Debt	
Mortgage	68,000
Home Equity Loan	20,00
Total Debt	88,000
Monthly House Payment	
Mortgage (30 years @ 6.25%)	419
Home Equity Loan (15 years @ 7%)	180
Total Payment	599

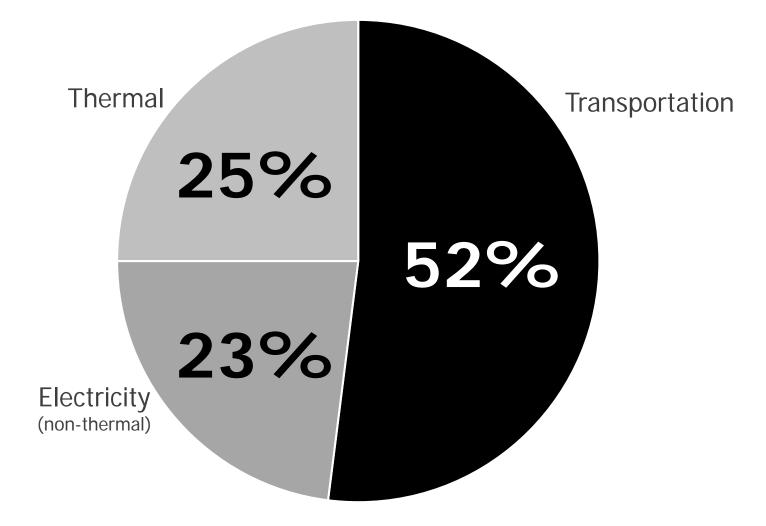




# **Questions?**

# **Additional slides**

## **Total Energy Cost for Vermont Households**



## **Median Household Annual Vehicle**

#### **Miles Traveled by Area**

