

VSO Organizational Budget

Top-line projection to 2021

June 1 through May 31

DETAIL

PROJECTED (FY18 - FY22)

		<u>FY17</u>	<u>FY18*</u>	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>
REVENUE	Private	\$411,319	\$503,186	\$504,000	\$521,136	\$536,770	\$552,873
	% change		22%	0%	3%	3%	3%
	Public	\$141,214	\$151,214	\$141,214	\$141,214	\$141,214	\$141,214
	% change		7%	-7%	0%	0%	0%
	Perf. Earned	\$414,789	\$450,911	\$463,650	\$488,687	\$503,348	\$518,448
	% change		9%	3%	5%	3%	3%
	Other	\$15,399	\$18,815	\$39,350	\$43,285	\$45,449	\$47,722
	% change		22%	109%	10%	5%	5%
	Inbvestments	\$281,714	\$208,000	\$178,000	\$162,740	\$167,622	\$172,651
	% change		-26%	-14%	-9%	3%	3%
	TOTAL	\$1,264,434	\$1,332,126	\$1,326,214	\$1,357,062	\$1,394,403	\$1,432,908
% change		5%	0%	2%	3%	3%	
EXPENSE	Artistic	\$554,107	\$541,821	\$550,000	\$566,500	\$583,495	\$601,000
	% change		-2%	2%	3%	3%	3%
	Prod, devo, & mktg	\$427,767	\$522,482	\$493,272	\$498,205	\$503,187	\$508,219
	% change		22%	-6%	1%	1%	1%
	G & A	\$348,183	\$274,300	\$282,529	\$291,004	\$299,735	\$308,727
	% change		-21%	3%	3%	3%	3%
	TOTAL	\$1,330,057	\$1,338,603	\$1,325,801	\$1,355,709	\$1,386,417	\$1,417,945
% change		1%	-1%	2%	2%	2%	

		<u>FY17</u>	<u>FY18*</u>	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>
ANNUAL VAR.	Total expense	\$1,330,057	\$1,338,603	\$1,325,801	\$1,355,709	\$1,386,417	\$1,417,945
	% change		1%	-1%	2%	2%	2%
	Total revenue	\$1,264,434	\$1,332,126	\$1,326,214	\$1,357,062	\$1,394,403	\$1,432,908
	% change		5%	0%	2%	3%	3%
	TOTAL	(\$65,623)	(\$6,477)	\$413	\$1,353	\$7,987	\$14,963
			-90%	-106%	227%	490%	87%

\*6/1/17-  
12/31/17  
actual + 1/1/18-  
5/31/18  
projected