

## VERMONT AGRICULTURAL CREDIT CORP (VACC)

### Diversification of Outstanding Balances

Dollar Amounts in Millions	2006	2011	2016
VEDA/VACC Outstanding Loans	\$26.7	\$61.4	\$91.7
Dairy Cattle & Milk Production	73%	73%	63%
Crop Farming	8%	8%	13%
Maple & Other Food Products	7%	6%	11%
All Other Agriculture	12%	13%	13%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

### Diversification By Loan Size

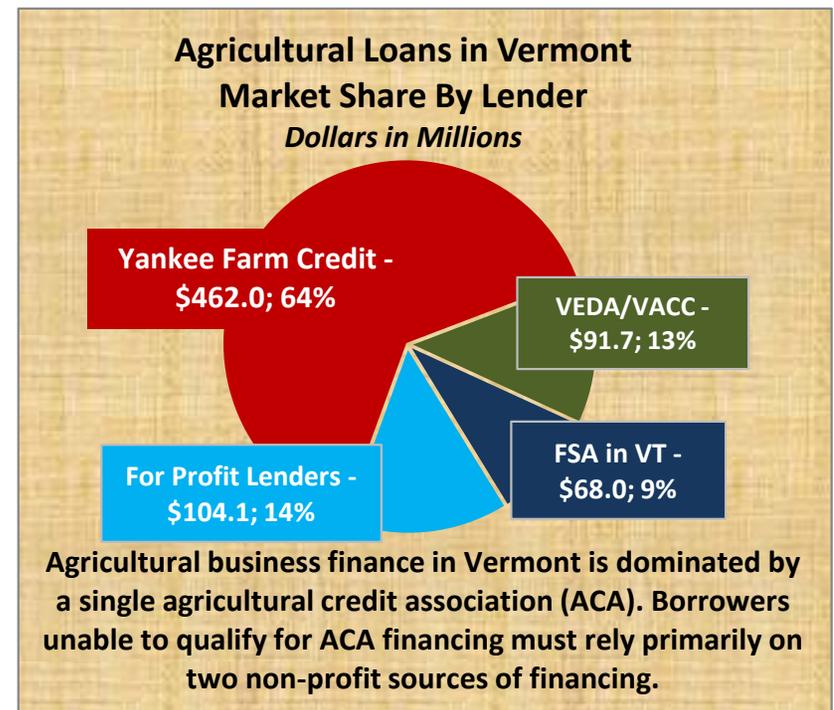
Dollar Amounts in Millions	2013	2014	2015	2016
VEDA/VACC New Originations	\$12.6	\$20.6	\$15.4	\$26.5
# of Borrowers	92	114	100	140
# of Loans	123	163	129	189
# Loans Greater Than \$500,000	2	6	4	7
# Between \$250,000 & \$500,000	9	16	14	22
# Between \$100,000 & \$250,000	25	34	26	53
# Less Than/Equal to \$100,000	87	107	85	107
<b>Total Number of Loans</b>	<b>123</b>	<b>163</b>	<b>129</b>	<b>189</b>

At Fiscal Year End June 30, 2016	FULL	PART	SEAS	TOTAL
Agricultural Jobs Impacted	673	223	294	1,190

Prepared By: Vermont Economic Development Authority

### Diversification of New Loan Volume

Dollar Amounts in Millions	2006	2011	2016
VEDA/VACC New Originations	\$20.6	\$21.9	\$26.5
Dairy Cattle & Milk Production	61%	68%	66%
Crop Farming	13%	7%	11%
Maple & Other Food Products	15%	10%	11%
All Other Agriculture	11%	15%	12%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>



Data is for the fiscal year's ending June 30