

American Retroworks Inc. d/b/a Good Point Recycling PO Box 1010, Middlebury, VT 05753 www.retroworks.com

October 22, 2018

Vermont Fair Repair Task Force

Dear Committee Members,

The secondhand market is vital to Vermont's poorest consumers. The use of patents and software copyrights and suppression of repair information decreases the value of consumer goods.

True, Magnuson Moss Warranty Act does not oblige a manufacturer to offer a warranty. But the relevance of the Warranty Act is threefold:

- 1. Testimony submitted by manufactures opposed to the 1975 MMW Act was eerily similar to arguments made in opposition to Fair Repair laws. The world didn't end.
- 2. Manufacturers curbed their own behavior after MagMoss was passed, because their own attorneys restrained "creative" or deceptive warranty claims. Fair repair laws create a basis of appeal by consumers in secondhand markets, which ensures caution.

A well written law will protect manufacturers from frivolous claims, but prevent the invention of a future "smart chip" which could sabotage products salvaged by secondhand buyers. Such a chip has already been placed on ink cartridges. If manufacturers affix such a chip to second hand boards and replacement parts, it will cost companies like mine millions of dollars in secondhand reuse sales, and deny poorer Vermonters the economic benefits of secondhand sales.

We make affordable devices available to consumers who cannot lease or buy new products. Even a weak Right to Repair Law will send a signal to manufacturers that there are baseline limits on creative efforts to force people to buy brand new.

Sincerely,

Robin Ingenthron