Malt and Vinous Tax History & Revenues

History of Beer, Wine, and Liquor Tax Rates in Vermont

| В | eer and Wine | | Liquor |
|------|-----------------------------|------|---------------------|
| Year | Tax Rate (cents per gallon) | Year | Tax Rate |
| 1933 | 3.2 beer & wine | 1935 | 0.10 cents / pint |
| 1934 | 3.25 beer & wine | 1939 | 0.23 cents / pint |
| 1936 | 5 beer & wine | 1945 | 0.35 cents / pint |
| 1937 | 10 beer & wine | 1947 | 0.45 cents / pint |
| 1949 | 15 beer & wine | 1957 | 5.10 cents / gallon |
| 1959 | 20 beer & wine | 1969 | 5.60 cents / gallon |
| 1969 | 25 beer & wine | 1974 | 24% of retail sale |
| 1976 | 50 wine only | 1981 | 25% of retail sale |
| 1981 | 55 wine; 26.5 beer | | |

Current M&V Tax rates

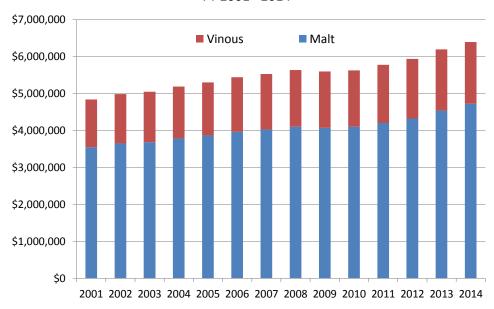
- \$0.265/gallon of beer under 6% ABV
- \$0.55/gallon of beer of 6% ABV or higher
- \$0.55/gallon of vinous beverage (wine, cider, mead)

Taxpayers

- Distributors pay the M&V Tax when these beverages are sold to retailers.
- A brewery/winery will pay the M&V tax when it sells these beverages at retail itself.
 - Note: These beverage sales will also be subject to the Sales Tax (6%) if the brewery sells bottles at their establishment; or they will be subject to the Meals, Rooms, and Alcohol Tax (10%) if the brewery sells beverages as part of a taxable meal.

Malt and Vinous Revenues

FY 2001 - 2014

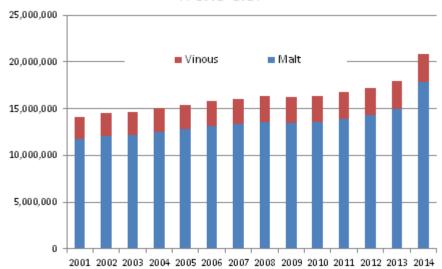


Malt and Vinous Revenues, 2001-2014

| | M&V Revenue | Revenue Growth |
|------|-------------|-------------------|
| 2001 | \$4,842,161 | |
| 2002 | \$4,989,356 | 3.0% |
| 2003 | \$5,049,311 | 1.2% |
| 2004 | \$5,192,113 | 2.8% |
| 2005 | \$5,303,835 | 2.2% |
| 2006 | \$5,444,546 | 2.7% |
| 2007 | \$5,531,202 | 1.6% |
| 2008 | \$5,637,260 | 1.9% |
| 2009 | \$5,601,814 | -0.6% |
| 2010 | \$5,631,281 | 0.5% |
| 2011 | \$5,781,376 | 2.7% |
| 2012 | \$5,939,333 | 2.7% |
| 2013 | \$6,198,751 | 4.4% |
| 2014 | \$6,395,034 | 3.2% |

Malt and Vinous Gallons Sold

FY 2001-2014



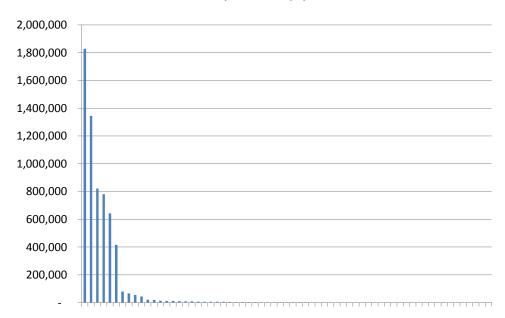
Malt and Vinous Estimated Gallons, 2001-2014

| | M&V Gallons | Gallons Growth |
|------|-------------|-------------------|
| 2001 | 14,078,307 | |
| 2002 | 14,509,761 | 3.1% |
| 2003 | 14,668,777 | 1.1% |
| 2004 | 15,079,778 | 2.8% |
| 2005 | 15,393,044 | 2.1% |
| 2006 | 15,804,660 | 2.7% |
| 2007 | 16,056,094 | 1.6% |
| 2008 | 16,358,980 | 1.9% |
| 2009 | 16,252,492 | -0.7% |
| 2010 | 16,339,282 | 0.5% |
| 2011 | 16,766,387 | 2.6% |
| 2012 | 17,200,917 | 2.6% |
| 2013 | 17,932,097 | 4.3% |
| 2014 | 20,864,976 | 16.4% |

Malt and Vinous Taxpayers, 2001-2014

| | Count of M&V Taxpayers | Growth in Taxpayers |
|------|------------------------|---------------------|
| 2001 | 28 | |
| 2002 | 30 | 7.1% |
| 2003 | 31 | 3.3% |
| 2004 | 30 | -3.2% |
| 2005 | 33 | 10.0% |
| 2006 | 32 | -3.0% |
| 2007 | 32 | 0.0% |
| 2008 | 36 | 12.5% |
| 2009 | 40 | 11.1% |
| 2010 | 38 | -5.0% |
| 2011 | 47 | 23.7% |
| 2012 | 53 | 12.8% |
| 2013 | 63 | 18.9% |
| 2014 | 65 | 3.2% |
| 2015 | 66 | 1.5% |

Distribution of M&V Example Taxpayers Sorted by annual tax payment



Estimate of Sales Tax on alcoholic beverage purchases

| | Sales Tax | Sales Tax |
|------------|-----------|-----------|
| | Base | Revenue |
| Spirituous | 62M | 3.7M |
| Malt | 99M | 5.9M |
| Vinous | 129M | 7.7M |
| Total | 289M | 17.4M |

Liquor Tax Revenue FY 2005 – 2014

| | Liquor Tax | Tax |
|------|------------|--------|
| FY | Revenue | Growth |
| 2005 | 12.5 | |
| 2006 | 13.2 | 6% |
| 2007 | 13.7 | 4% |
| 2008 | 14.2 | 4% |
| 2009 | 15.0 | 6% |
| 2010 | 14.9 | -1% |
| 2011 | 15.4 | 3% |
| 2012 | 16.4 | 6% |
| 2013 | 17.0 | 4% |
| 2014 | 17.7 | 4% |