

Marilyn,

I have suggested in the past that this is worded to penalize a new car dealer from displaying used cars outside of the area his manufacturer has assigned to him, while allowing used car dealers to not have the restriction.

Wording as is today starting on page 9 Line 8 no change proposed:

8 display vehicles on a temporary basis, but in no instance for more than
9 14 days, at fairs, shows, exhibitions, and other off-site locations within the
10 manufacturer's stated area of responsibility in the franchise agreement. No
11 sales may be transacted at these off-site locations. A dealer desiring to display
12 vehicles temporarily at an off-site location shall notify the Commissioner in a
13 manner prescribed by the Commissioner no less than two days prior to the first
14 day for which approval is requested.

I would suggest a clearer wording would be:

display vehicles on a temporary basis, but in no instance for more than 14 days, at fairs, shows, exhibitions, and other off-site locations. New motor vehicles may only be displayed within the manufacturer's stated area of responsibility in the franchise agreement, for the dealer displaying off-site. No sales may be transacted at these off-site locations. A dealer desiring to display vehicles temporarily at an off-site location shall notify the Commissioner in a manner prescribed by the Commissioner no less than two days prior to the first day for which approval is requested.

As it is currently written, a used car dealer could display used vehicles off site, anywhere in the state, but a new motor vehicle dealer would be restricted to displaying any type of vehicle to only the area of his responsibility in his franchise agreement.

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