

REVENUES					SFY '17 REVENUE ESTIMATES				SFY '18 REVENUE ESTIMATES (very preliminary)			
REVENUE ESTIMATES	Gen. Fund				Gen. Fund				Gen. Fund			
Increase cigarette tax increase - \$1.00	6,300,000				6,085,800				5,878,883			
Increase claims assessment - 0.94%	16,779,000				17,114,580				17,456,872			
Increase employer assessment	5,082,709				10,682,442				11,216,564			
<b>TOTAL</b>	<b>28,161,709</b>				<b>33,882,822</b>				<b>34,552,319</b>			

  

COST ESTIMATES					SFY '17 COST ESTIMATES*				SFY '18 COST ESTIMATES (very preliminary)			
	State \$	Fed \$	Other \$	Gross \$	State \$	Fed \$	Other \$	Gross \$	State \$	Fed \$	Other \$	Gross \$
<b>Medicaid Rate Increases</b>	<b>26,900,205</b>	<b>32,159,451</b>		<b>59,059,656</b>	<b>28,880,379</b>	<b>32,482,603</b>		<b>61,362,983</b>	<b>30,210,734</b>	<b>33,545,405</b>		<b>63,756,139</b>
Outpatient (in state only)	12,966,112	16,033,888		29,000,000	13,968,732	16,162,268		30,131,000	14,613,692	16,692,417		31,306,109
Professional Services & Primary Care	9,859,966	11,140,034		21,000,000	10,547,789	11,271,211		21,819,000	11,031,697	11,638,244		22,669,941
2% Increase for other providers	4,074,127	4,985,529		9,059,656	4,363,859	5,049,124		9,412,983	4,565,346	5,214,743		9,780,089
<b>Green Mountain Care Board ****</b>	<b>405,717</b>	<b>123,693</b>	<b>573,357</b>	<b>1,102,767</b>	<b>548,088</b>	<b>228,784</b>	<b>746,407</b>	<b>1,523,279</b>	<b>533,125</b>	<b>220,661</b>	<b>724,226</b>	<b>1,478,012</b>
<b>State Liability</b>	<b>712,350</b>			<b>1,583,000</b>	<b>849,007</b>			<b>1,886,682</b>	<b>891,458</b>			<b>1,981,018</b>
Claims assessment	613,350			1,363,000	644,018			1,431,150	676,218			1,502,708
Employer Assessment	99,000			220,000	204,989			455,532	215,240			478,310
<b>TOTAL</b>	<b>28,018,272</b>	<b>32,283,144</b>	<b>573,357</b>	<b>61,745,423</b>	<b>30,277,474</b>	<b>32,711,387</b>	<b>746,407</b>	<b>64,772,944</b>	<b>31,635,317</b>	<b>33,766,066</b>	<b>724,226</b>	<b>67,215,168</b>
<i>Balance (Rev - Cost)</i>	<i>143,437</i>				<i>3,605,348</i>				<i>2,917,002</i>			
<i>Cumulative</i>					<i>3,748,785</i>				<i>6,665,786</i>			

NOTES:  
 \* SFY'17 assumes annualized costs. Also assumes both loss of Leahy bump and modest decrease in federal match.  
 \*\* Cigarette Tax growth based on Tom Kavet forecast.  
 \*\*\* Employer assessment - '17 is annualized. Assume 5% growth going forward.  
 \*\*\* Medicaid Reimbursement rates - Assumes 3.9% growth in Medicaid based on RAND/Admin consensus estimates for '16-'17. CMS = 6.8%  
 \*\*\*\* GMCB costs higher than house proposal because it includes \$300k for actuarial services tied to cost shift