

Subject: VT S.224 - NEDA Multiple Lines Proposal

All:

Below is a proposal regarding multiple lines that NEDA shared with the Senate Economic Development, Housing and General Affairs Committee this morning during the hearing on S.224. This language is taken from the Vermont Auto Dealer law but modified to fit the equipment dealer law. We look forward to AEM's response to NEDA's 2/5/16 proposal by Wednesday, 2/24, as Nick told the committee this morning. We also look forward to your response to this proposal.

S.224 Multiple Lines Amendment (underlined, bold-faced language is an addition to S.224 as introduced)

§ 4077a. PROHIBITED ACTS

No supplier shall:

(3) prevent, coerce, or attempt to coerce a dealer from having an investment in or hold a dealership contract for the sale of competing product lines or makes of equipment or require the dealer to provide separate facilities for competing product lines or makes of equipment; **provided, however, that this subdivision does not apply unless the dealer maintains a reasonable line of credit for each make or line-make of equipment, the dealer remains in substantial compliance with any reasonable facilities requirements of the manufacturer, and no change is made in the principal management of the dealer. For purposes of this act, "reasonable facilities requirements" shall not include a requirement that a dealer establish or maintain exclusive facilities, personnel, or display space.**

Thanks,

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