#### **Housing Market Overview**

January 14, 2015 Testimony to House Housing, General, and Military Affairs by Maura Collins, Director of Policy and Administration



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# **Vermont's demographics**

- We are old.
  - Median age: 42.5 years vs. 37.5 years for the US
- We are white.
  - 95% of Vermonters are white-only vs. 74% in the US
- We live in rural areas.
  - 66% of Vermont's housing units are in rural areas, compared to 22% for US
- We own our homes.
  - 71% homeownership rate in Vermont vs. 63% for US
- Our incomes are stagnant.
- We are not growing fast, but we are growing.



### Headline: Growing numbers of older Vermonters

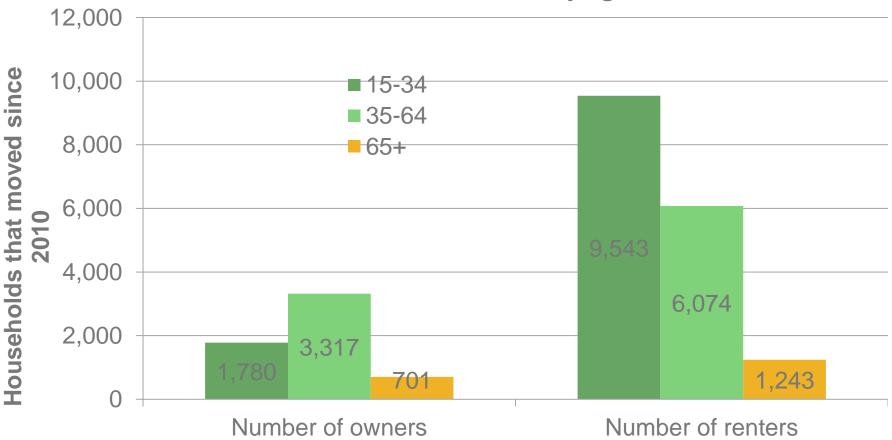




#### **But remember: Older homeowners least likely**

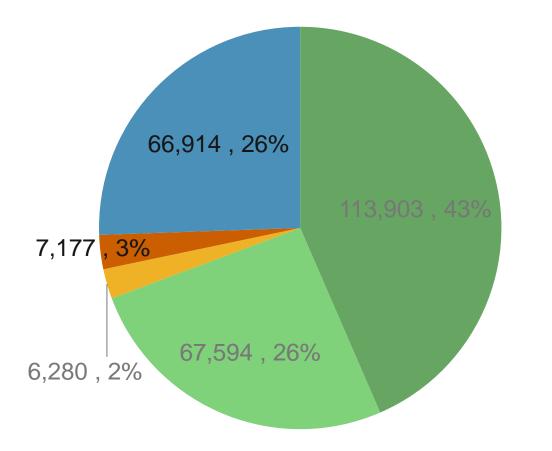
#### to move

Number of Vermont's recent movers, by age and tenure





## **How Vermont is housed**



- Owner: with a mortgage
- Owner: without a mortgage
- Rental: subsidized, agerestricted
- Rental: subsidized, general occupancy
- Rental: market rate



# Who lives in "affordable housing?"

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|---------|--------------------------|--|--|
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|         |                          |  |  |
|         |                          |  |  |
|         |                          |  |  |
|         | Area Median Income (AMI) |  |  |
|         |                          |  |  |
|         | 80% of AMI               |  |  |
|         |                          |  |  |
|         | 50% of AMI               |  |  |
|         | 30% of AMI               |  |  |
| _       |                          |  |  |
|         |                          |  |  |
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Area Median Incomes in Vermont\*:

- \$68,800 Statewide
- \$63,900 in Bennington
- \$80,200 in Chittenden and Franklin
- \$67,200 in Lamoille
- \$72,000 in Washington
- \$69,600 in Windsor

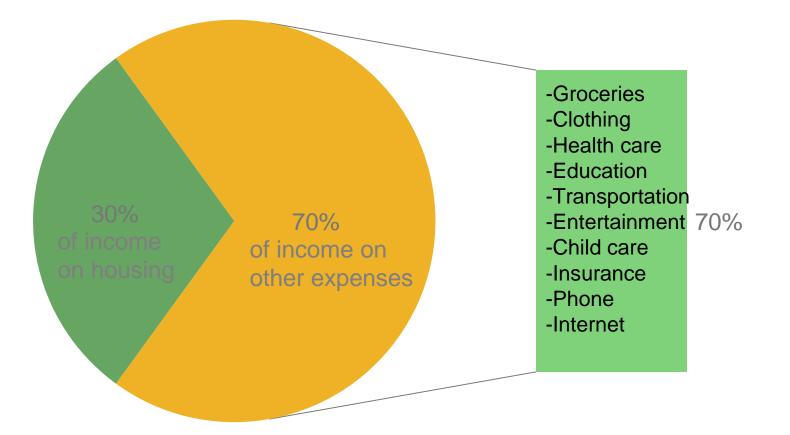
\*Based on family of four, countywide

Source: HUD, 2014



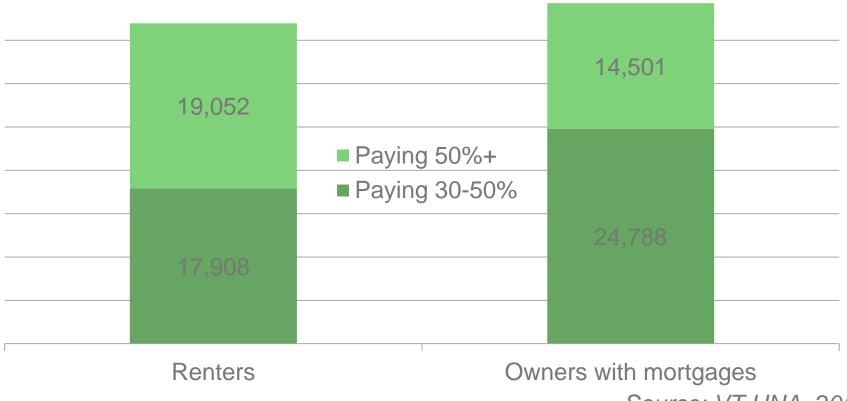
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### What is affordable housing?





# Paying too much for housing = "cost burdened"

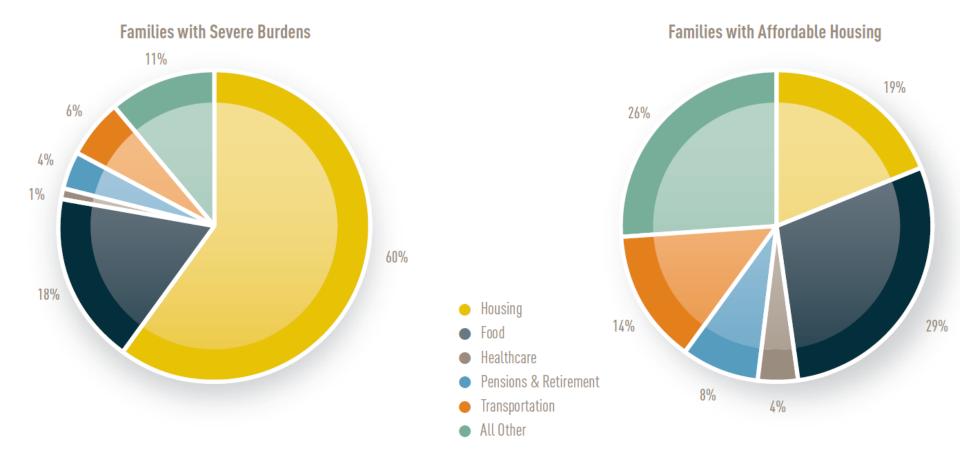


Source: VT HNA, 2015



#### Low-Income Families with Severe Cost Burdens Have Much Less to Spend on Other Necessities than Those with Affordable Housing

Share of Average Monthly Expenditures for Bottom-Quartile Families with Children



Source: http://www.jchs.harvard.edu/sites/jchs.harvard.edu/files/son2013\_chap6\_housing\_challenges.pdf



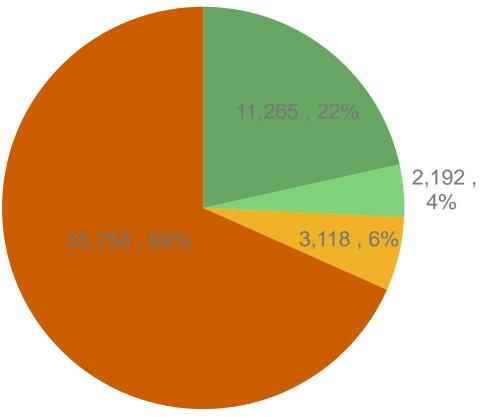
#### There may be 50 ways to leave your lover...

...but there are only three ways to make affordable rental housing:

- Public investment to bring down cost of construction or rehabilitation so rents can be set below market rates, but don't adjust for each household
  - Example: State and federal tax credits
- Deep rental subsidy so rents charged adjust based on each household's income
  - Examples: Public housing, "old" project based Section 8s, rental assistance programs
- Plain ol' cheap housing



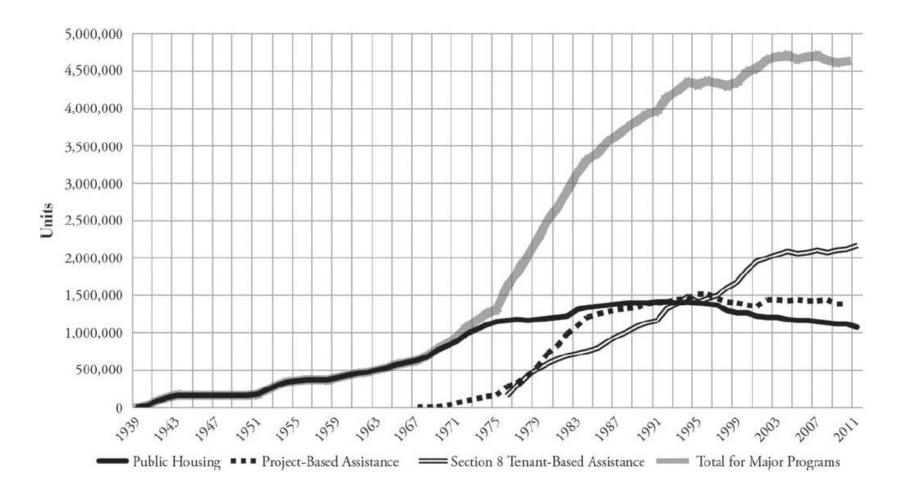
# How many lower income renters get assistance?



- Households in housing with project-based assistance
- Households with tenantbased assistance in project-based housing
- Households with tenantbased assistance in market-rate housing
- Lower income households with no housing assistance

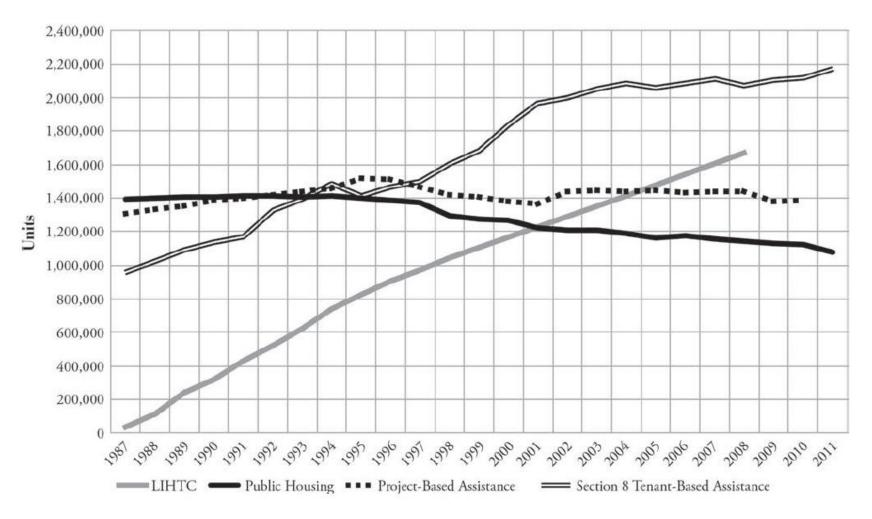


# History of public-private housing





# Last 25 years of public-private housing



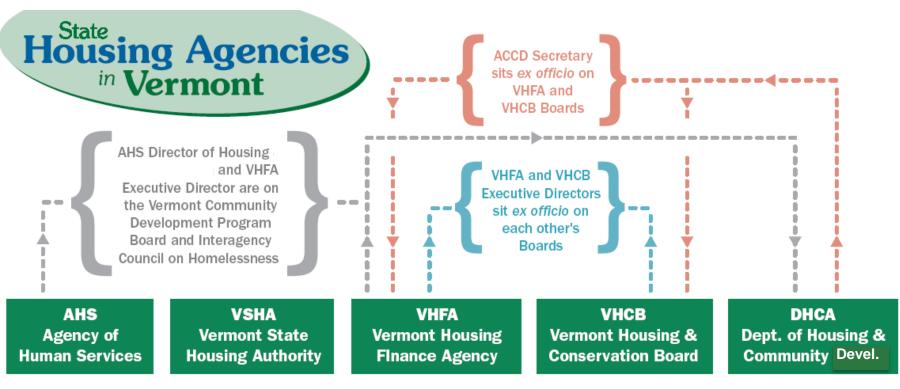
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# **Profile of Tax Credit residents in Vermont**

- 40% are people over age 62. Average age is 55.
- Higher proportion of racial minorities (11% vs. 7% of all renters statewide)
- Median length of stay is just over 3 years.
- Median income is \$16,000
- Residents earn about 33% of the Area Median Income
- Rent charged is usually about 78% of median rent for area (average is \$800/month)
- 61% of residents receive a subsidy

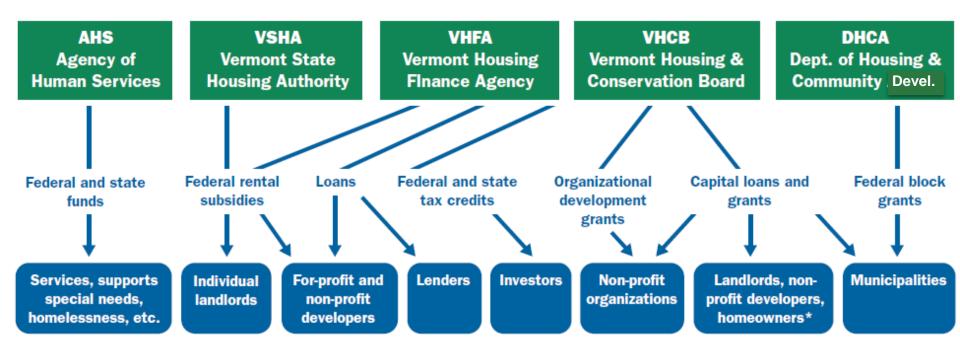


# **Vermont's State Housing Agencies**





#### How Vermont's affordable housing is funded





# How we work together

- Planning
  - Consolidated Plan, Housing Needs Assessment, Joint Committee on Tax Credits, Housing Council, Homeless Council, Preservation Council
- Funding
  - ✓ Co-fund projects, common application for multifamily developers
- Policies
  - Common tenant application, common design standards, energy efficiency standards
- Project-specific opportunities
  - ✓ MacArthur Foundation grant, Fair Market Rent survey, housing conference



# **Meeting Vermont's Housing Policy Priorities**

| Priority  | % of units | # Units |  |
|---|------------|---------|--|
| Construction type   |            |         |  |
| Preserved subsidized housing units (rehabilitation and/or refinancing)      | 65%        | 1,281   |  |
| Rehabilitated units that were not formerly subsidized housing               | 12%        | 245     |  |
| New construction  | 16%        | 323     |  |
| Adaptively reused buildings   | 6%         | 124     |  |
| Project type  |            |         |  |
| Project fixes safety and/or environmental concerns (blight and Brownfields) | 2%         | 49      |  |
| Special needs units (including accessibility or universal design)           | 12%        | 238     |  |
| Downtown revitalization   | 3%         | 59      |  |
| Designated Downtowns or Growth Centers                                      | 51%        | 994     |  |
| Historic preservation (and/or also conserving some land)                    | 24%        | 475     |  |
| Tenancy type  |            |         |  |
| Mixed income developments   | 49%        | 961     |  |
| Units for people earning under 30% area median income                       | 49%        | 968     |  |
| General occupancy (aka. family housing)                                     | 60%        | 1,171   |  |
| Elderly housing   | 39%        | 773     |  |
| Additional factors  |            |         |  |
| Access to public transportation   | 33%        | 641     |  |
| Dense infill location or difficult site                                     | 20%        | 402     |  |
| Energy Star or LEED certified   | 8%         | 163     |  |
| Leveraging funding from outside Vermont                                     | 27%        | 534     |  |
| Vacancy rate less than 3.5%   | 75%        | 1,478   |  |

